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Thank you for your application. If you have questions, please contact an IFA Funding Manager. Our office locations are listed after the signature page.

# ILLINOIS FINANCE AUTHORITY

### APPLICATION FOR SOLID WASTE DISPOSAL REVENUE BOND FINANCING

#### **IFA APPLICATION #**

NOTE: You may supplement your reply to any question by attaching and submitting additional exhibits as necessary. Please label each exhibit with the corresponding question (e.g., for an exhibit prepared in connection with Question #11, please label as Exhibit #11). Additionally, lines contained in this form may be deleted or overwritten – IFA is focused on the content (i.e., substance) of your response.

#### A. BACKGROUND INFORMATION ON APPLICANT, AFFILIATES AND COMPANY HISTORY

#### 1. Legal Name and Address of Applicant/Obligor:

Address		City	State	Zip Code	County
Contact Person	Title		() Telephone Number	E	mail
Name and Address of P	rincipal Facility (	Occupant or Te	nant/User of Proposed P	roject/Facilities (if diffe	erent from #1)
Name					
Address		City	State	Zip Code	County
Bond Interest Rate Mode	e: (a) Tax-Exe	npt:	(b) Taxable:		
(c) Tax-Exempt and Taxa	able:	(Explain	in attachment)		
SIC/NAICS Code:					
SIC/NAICS Category:					
			_		
	•				
Federal Tax ID Number Form of Organization o tenant	of Borrower(s) –	report on an att	ached exhibit if there is a	a separate borrowing e	ntities and
Form of Organization o tenant				a separate borrowing e	ntities and
Form of Organization o	/ Company			a separate borrowing e	ntities and
Form of Organization o tenant a Limited Liability	/ Company General	Limited	State	a separate borrowing e	ntities and
Form of Organization of tenant a Limited Liability b Partnership: Illinois	/ Company General Other State:	Limited	State		ntities and
Form of Organization of tenant a Limited Liability b Partnership: Illinois c Corporation: _	/ Company General Other State: Private	Limited	State	"S" Corporation	ntities and
Form of Organization of tenant a Limited Liability b Partnership: Illinois c Corporation: State of Incorpored	Company General Other State: Private pration:	Limited	State - "C" Corporation	"S" Corporation	

9. Names and address of principal shareholders (5.0% or more) and/or all general partners/members with a 5.0% or greater beneficial ownership/LLC membership interest:

Name	Address	% of Ownership/%Membership Interest

#### 10. Management:

a.

Please list those people who will be responsible for the day-to-day management of the Project.

<u>Name</u>	Position	<u>Percent</u> <u>Ownership (if</u> <u>Applicable)</u>	<u>Year Started</u> With Company

11. History and Background of Business and Developer (including corporate parent, as applicable)

Note: Public Companies may excerpt information from public filings as available to respond to Item (a) below.

- Narrative summary should include a discussion of the following items:.
  - Date established
  - Dates of major acquisitions or facility expansions
  - Employee and sales growth
  - Overview of solid waste transportation, treatment facilities, solid waste transfer stations, or landfill/incineration/permanent disposal operations company-wide.
  - Describe scope of Illinois operations (e.g., facilities; location; date established; number of employees (corporatewide, including affiliates); total number of Illinois facilities; total number of Illinois employees;
  - Please provide corporate website URL
  - Please attach copies of recent corporate annual reports (applicable to public companies or private companies that prepare an annual report), as applicable

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- b. **For Stand-Alone "Project Financings":** To supplement the response in Item 11a (immediately above), If the contemplated project will be financed on a stand-alone basis as a "project financing" (i.e., a non-recourse financing with no corporate guaranty from the corporate parent), please prepare a narrative summary that describe the Developer's start-up/operating history with similar stand-alone project financings and includes responses to the items presented below: (Additionally, supplemental materials, in addition to those identified below, are contained in Section F. Attachments.)
  - Type of solid waste projects and facilities
  - Location(s) of these projects
  - Dates on which the project(s) was (were) acquired or placed into service
  - General description of the Solid Waste transportation, treatment, or final disposal activity undertaken at each facilities
  - General description of the Solid Waste process (or processes) undertaken at each facility
  - Listing of Solid Waste Projects (i) developed over the last 10 years and (ii) located in Illinois

#### B. SOLID WASTE DISPOSAL PROJECT/RECYCLING PROJECT DESCRIPTION

#### 12. Project Description

- a) Please summarize the key depreciable fixed assets contemplated in connection with development of the proposed project, including land acquisition, building construction, acquisition and/or renovation, equipment purchases and installation, etc., as applicable. (Permitting/pre-development costs are noted in Item 12e below.)
- b) For each site under development, as applicable: Please provide (attach, if necessary) a comprehensive listing of the various project sites, and a summary description of the fixed assets to be used at each site, and estimate the total amount of financing required for each site (and total cost of development).
- c) Please describe the solid waste treatment activities to be undertaken at each facility/site, as applicable.
- d) Please describe the recycling activities to be undertaken at any of the subject facilities, <u>if any</u>. (Note: IFA recommends that all prospective applicants undertake a preliminary discussion regarding prospective eligibility of any proposed recycling facilities with bond counsel prior to submitting an application Internal Revenue Code regulations on recycling facilities are particularly complex to evaluate (and require expert bond counsel guidance).
- e) Additionally, (i) please provide a listing of the current status of any Illinois EPA permits and other required siting/operating/zoning permits relating to each location under development, (ii) list all required construction, operating, and zoning permits that must be obtained, the identity of the permitting entity, and the anticipated timetable for obtaining these permits for each site under development (and to be financed with IFA bond proceeds).
- f) Please note whether the proposed facility will be located on land leased from or on property rights granted by an unrelated third party. Explain the underlying contracts between the Applicant and the third party land owner, as applicable. Please identify the third party land owner and provide contact information for this third party land owner.

13. Description of Machinery and Equipment to be Acquired with Proceeds of the Bond Issue. Please provide a general description of the equipment to be purchased with bond proceeds. Please note that used equipment may not qualify for financing tax-exempt bond proceeds (accordingly, a follow-up discussion with bond counsel is recommended):

### 14. Project Location(s): (attach additional locations as necessary, including the 9-digit Zip code for each site)

	Address	City		9-Digit Zip Code	County
	Are any of the pro Enterprise Zone?		ojects located in an Illinois	Department of Commerce	e and Economic Opportunity
	No	Yes			
	Note the Illinois E	nterprise Zones for eac	ch project site, as applicable	9?	
15.	Site Information (pl	ease attach site infor	nation if there is more tha	In one site): Number of	acres or square feet:
16.	Districts: (Pleas	se add attachments, a	s necessary, to list multip	le project districts)	
	U.S. Congression	nal Illino	bis House	llinois Senate	_
17.	Building Informa	ation – for buildings to	b be purchased/renovated	or expanded using bo	nd proceeds:
			Existing Structure(s)	New Const	ruction/Building Addition
	Number of Buildir	ngs		_	
	Dimensions			_	
	Square Feet				
	Number of Stories	S		_	
			Square Footage		New Constr./Bldg.
	Type of Use – id	entify, as applicable:			Square Footage
	Office				
	Solid Waste Tran	sfer			
	Solid Waste Trea	tment			
	Solid Waste Recy				
	-	cessing or Assembly/R	ebuilding		
	(Non-qualified)	cecomy or Accomply/IC			

18. Please describe fully the collateral to be offered directly to Bondholders (including a Bank, if applicable) as security for the Bonds (i.e., first or second mortgage, first or second lien on equipment, personal guarantees, corporate guarantee, co-signer, etc.), as applicable.

#### C. SOURCES & USE OF FUNDS (Should conform to Anticipated Sources and Uses of Funds on the proposed bond issue)

19.	Summary of Estimated Project Costs/Uses of Funds	5	Percentage of Total Cost
	Land Acquisition	\$	
	Building Acquisition		
	Rehabilitation		
	New Construction		
	New Machinery & Equipment		
	Used Machinery & Equipment		
	Architectural & Engineering		
	Legal & Professional (Development-Related)		
	Bond-related Issuance Costs (IFA Bonds)		
	Illinois EPA – Permitting Costs		
	Other Local Pre-Development/Permitting Costs		
	Other*		
	Total Project Costs	\$	100.0%
20.	Sources of Funds		
	Bond Amount	. \$	
	Bank Financing	·	
	Other*		
	Other*		
	Equity		
	Total Source of Funds	\$	<u>100.0%</u>

#### D. FINANCING

- 21. Existing Financing Arrangements: List lines of credit, current loans, etc. Identify bank, maximum line amount, and outstanding balances as of most recent fiscal quarter ended.
- 22. Credit Ratings of Applicant/Borrower and any Affiliates: Please report your applicable short-term and long-term Moody's, Standard & Poor's, and Fitch ratings, as applicable, below. Please attach the most recent rating agency report on your rated entities/affiliates, as applicable:

	Long-Term	Short-Term	Date Affirmed
Moody's Standard & Poor's			
Fitch			

- Proposed Financing Structure (Preliminary, subject to change). Please select one of the following structures (a-d) 23. identified below and reply to the questions applicable to that structure. Additionally, please attach provide a draft transaction term sheet for the appropriate structure (to be updated as the transaction obtains a final financing commitment).
  - If Bank Letter of Credit Structure: If your Bank/Lender will be providing credit enhancement to facilitate a sale in a. the national capital markets, please identify your Bank/Credit Enhancer and the proposed terms of the Direct Pay Letter of Credit (if a Commitment, or Letter of Interest has been received, please attach copy).

	(i) Name of Direct Pay	Letter of Credit Bank:	
	Rate:	Term:	Amortization:
	(ii) Name(s) of Propos	ed Underwriter/Senior Manager:	
b.	If your Bank(s)/Lende has been received, pl		ect Investment: (if a Commitment, or Letter of Interest
	Name of Bank(s)/Lend	der(s) that will serve as Direct Lender	(s)/Bond Investor(s):
		Term:	Amortization:
	Please identify the lead	I bank if a multi-bank syndicate will purc	hase the Bonds:
c.	Municipal Bond Insur	ance:	
	Firm:	Current Ra	ating:
d.	Project (or Corporate S	ponsor), <b>please specify whether the l</b> or (ii) a non-rated basis ( <u>please se</u>	nto the market based on the underlying rating of the <b>Bonds will be sold on:</b> the "Note" below for IFA bond denomination requirements
	Underwriting Firm and	d Primary Contact Person:	
	Estimated Interest Ra	te Mode:Fixed;Floating; te (Initial Period):% ears Anticipated Final Maturity Da	<b>te</b> : Years
	coverage)? Yes	No	II be used (providing differing levels of debt service arding the proposed structure in the requested term sheet.)

NOTE ON IFA BOND DENOMINATION REQUIREMENTS FOR NON-RATED BONDS: Please note that IFA requires that non-rated bonds (or bonds rated sub-investment grade at the time of sale - with a bond rating of less than Baa3/BBB-/BBB-/BBB- from any one of the four rating agencies (Moody's/S&P/Fitch/Kroll)) be sold in minimum denominations of \$100,000 as specified in IFA's Bond Program Handbook.

IFA's Bond Program Handbook is posted on IFA's website and may be found at the following link: http://www.il-fa.com/sites/all/themes/ifa/docs/bond\_program\_handbook.pdf . The Handbook may also be found from IFA's home page (www.il-fa.com) by (i) clicking on the "Public Access" heading, (ii) click on "Key Policies" in the "Help and Information" box on the "Public Access" page, and (iii) clicking on "Bond Program Handbook" in the "Key Policies" listing.

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#### E. EMPLOYMENT

#### 24. Current and Projected Employment:

Although the primary statutory purpose of IFA's Solid Waste Disposal Revenue Bonds is to provide lower cost financing for qualified solid waste disposal facilities to improve general public health and welfare, and to reduce the cost of constructing and financing such improvements, one of the principal statutory mandates of the Illinois Finance Authority is to finance projects that create new, permanent jobs and/or assist in the retention of existing jobs.

Employment Categories	Current Employment	1 Year After Project Completion	2 Years After Project Completion	
	Obligor	Obligor	Obligor	
Professional				
Clerical and Administrative				
Skilled				
Semi-Skilled				
Unskilled				
Other				
TOTAL				
Annual Payroll				
Number of Shifts Per Day				

## a. Total Current and Projected Employment, Annual Payroll, and Shifts/Day

b. Please list the assumptions used for the employment projections above (in bullet point format):

- c. If this application pertains to the retention of existing jobs, please state the number of employees to be retained, and explain why these jobs would be eliminated or reduced if the Bonds are not issued (if applicable).
- 27. Please estimate the number of construction jobs to be created as a result of this project (both peak and average):

\_\_\_\_Peak \_\_\_\_ Average

Your General Contractor may be the best resource for providing these construction job estimates.

Estimated number of months construction workers will be employed on site:

#### F. COMMUNITY IMPACT ECONOMIC FEASIBILITY AND MARKETING INFORMATION

#### 28. Economic and Community Impact:

Please summarize the impact of this Solid Waste Disposal Revenue Bond financing in enhancing quality of life locally, regionally, or statewide, or providing for the reduction of processing, transportation, or storage costs to Illinois residents or businesses.

#### For SOLID WASTE and RECYCLING projects

Describe the public benefits that will be derived from the proposed Solid Waste Disposal and Solid Waste Recycling facilities and the impact of the proposed financing on the Company's services to residential or business customers, or to the general public in Illinois.

Additionally, if the Project is being developed in conjunction with a governmental entity, please describe the benefits to the governmental entity and its taxpayers, if applicable.

#### G. PROFESSIONAL REPRESENTATION FOR THE BORROWER/APPLICANT

Please attach contact information (i.e., company name; contact name/title; mailing address; contact direct telephone; fax; contact e-mail address) for the following participants in the proposed financing. If unknown at this time, indicate "To be determined" or "TBD".

- Borrower's Counsel
- Borrower's Auditor/ Outside CPA
- Bond Counsel
- Business Advisor/Financial Advisor as applicable
- Credit Enhancement (i.e., Bond Insurer or LOC Bank) if applicable
- Direct Bond Purchaser/Investor (Non-LOC Structure) if applicable
- Counsel to Credit Enhancer or Direct Bond Purchaser/Investor if applicable
- Underwriter/Placement Agent as applicable
- Counsel to Underwriter/Placement Agent as applicable
- Bond Trustee if applicable
- Rating Agency(ies) as applicable
- Architect (applicable to construction/renovation projects only).
- General Contractor (applicable to new construction/renovation projects only).

#### H. REQUIRED ATTACHMENTS

- Signed, dated IFA Application
- \$1,500 non-refundable application fee, payable to "Illinois Finance Authority" (or via wire transfer please contact the Authority's staff to make arrangements to remit the application fee electronically).
- Copies of applicable sales brochures, industry trade articles, and general press articles, as available.
- Copies of last 3 years of financial statements with footnotes as prepared by outside CPA (can be audited, reviewed, or compiled). If not available, the Applicant may complete Forms 1(a) and 1(b) instead (not required if CPA statements are submitted instead). Public companies should also attach copies of pertinent SEC filings (10-K Annual Reports, etc.).
- 3 Year Forecast of Sales and Earnings Form 2(a). Employee-related expenses should be consistent with phase-in of new project. A brief explanation for the underlying assumptions is optional. <u>Note: this item is not required for public companies.</u>
- 3 Year Forecast Balance Sheet is optional (Form 2(b). (This may be required in the future depending on proposed IFA board policies as of March 2008). *Note: this item is not required for public companies.*

#### I. SUPPLEMENTAL ITEMS REQUIRED ONLY FOR NON-RECOURSE PROJECT FINANCINGS:

- A financial forecast, feasibility study, or other acceptable "benchmarking" study is required to accompany applications for nonrecourse project financings. If this report is not available at the time of application, it should be submitted to IFA prior to approval of the Final Bond Resolution by IFA's Board of Directors.
- Non-recourse, start-up companies may also be required to provide personal financial statements for each key employee and complete a Statement of Personal History for owners of 7.5% or more of the Applicant or Project.

#### J. CERTIFICATION BY APPLICANT

Applicants are hereby notified that the provisions of the Prevailing Wage Act (III. Compiled Statutes, 820 ILCS 130 et. seq) and the Preference to Illinois Citizens Act (III. Compiled Statutes. 30 ILCS 570 et seq) may apply to the project which is the subject of this application. Construction cost estimates should take into account the effect of said Acts.

The applicant certifies by signing the application in the space below that the site for the proposed construction is not located in a SPECIAL FLOOD HAZARD AREA as defined and designated by the Illinois Department of Transportation, Division of Waterways; and that an investigation has been made to determine that it is not in such an area.

Applicant hereby certifies that all information contained above and in exhibits attached hereto is true to his/her best knowledge and belief and are submitted for the purpose of obtaining financial assistance from the Illinois Finance Authority.

**NOTE TO APPLICANTS AND BOND COUNSEL REGARDING IFA'S ABILITY TO ISSUE SOLID WASTE DISPOSAL REVENUE BONDS UNDER THE ILLINOIS ENVIRONMENTAL FACILITIES FINANCING ACT (20 ILCS 3515):** The Illinois Finance Authority is authorized to issue Bonds under the Illinois Finance Authority Act and the Illinois Environmental Facilities Financing Act (20 ILCS 3515). It is the Authority's preference to issue Revenue Bonds for qualified solid waste disposal financing projects under the Illinois Environmental Facilities Financing Act (which has its own dedicated debt limit and statutory purpose and authority) rather than the Illinois Finance Authority Act. IFA staff will provide guidance to each Applicant and Bond Counsel regarding the issuance of IFA Bonds under the Illinois Environmental Facilities Financing Act.

Date:	Applicant:	
	By:Signature	
	Name:	
	Title:	
	Phone Number:	
	Email:	

#### Please return completed application form (and attachments) to an Illinois Finance Authority office below:

Chicago	160 N. LaSalle St. Suite S-1000, Chicago, IL 60601		
	Mailing Address: P.O. Box 641249, Chicago, IL 60664-1187	312.651.1300	312.651.1350 fax
Mt. Vernon	2929 Broadway, Suite 7B, Mt. Vernon, IL 62864	618.244.2424	618.244.2433 fax
Springfield	500 E. Monroe St., 3 <sup>rd</sup> Floor, Springfield, IL 62701	217.782.5792	217.782.3989 fax

<u>www.il-fa.com</u>

TTY: 1.800.526.0844 | VOICE : 1.800.526.0857

#### Not necessary if CPA-prepared Statements are provided Please discuss with the Authority's staff for additional guidance.

Form 1 (a) **ILLINOIS FINANCE AUTHORITY** Company Name: \_\_\_\_\_ Preparer's Name: \_\_\_\_\_ Three Year Historical Comparison of Sales and Earnings Year Ending Year Ending Year Ending Interim SALES/REVENUES \$\_\_\_\_ \$ \$ \$\_\_\_\_\_ Less: Cost of Goods Sold Less: Cost of Goods Sold-Depreciation Less: Cost of Goods Sold-Rent **GROSS PROFIT** \$ \$\_ \$ \$\_\_\_\_ Other Operating Income Selling Expense General and Administrative Rent Officer's Compensation \_\_\_\_ **Officers Bonus** Pension Plan Contribution **Profit Sharing Contribution** \_\_\_\_\_ **TOTAL EXPENSES** \$ \$ \$\_ \$ **OPERATING PROFIT** \$\_\_\_\_ \$\_ \$\_\_\_ \$ Interest Income Interest Expense Other Income Other Expense **PROFIT BEFORE TAXES & EXTRAORDINARY ITEMS** \$\_\_ \$\_\_\_ \$\_\_\_\_ \$ Extraordinary Income/Loss \$\_\_\_\_\_ \$\_\_\_\_\_ \$\_\_\_\_\_ PROFIT BEFORE TAXES \$\_\_\_\_\_ Less: Federal Income Taxes Less: State Income Taxes \_\_\_\_ **NET INCOME** \$\_\_\_\_ \$\_\_\_\_ \$\_\_\_\_\_ \$

# Not necessary if CPA-prepared Statements are provided. Please discuss with the Authority's staff for additional guidance.

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#### **ILLINOIS FINANCE AUTHORITY**

Company Name:	

Form 1(b)

Preparer's Name: \_\_\_\_\_

#### Three Year Historical Comparative Balance Sheet

	Year Ending	Year Ending	Year Ending	Interim
CURRENT ASSETS				
Cash				
Accounts Receivable				
Inventory				
Prepaid Assets				
Other Current Assets				
TOTAL CURRENT ASSETS	\$	\$	\$	\$
Land				
Building & Improvements				
Machinery & Equipment				
Leasehold Improvements				
Other Fixed Assets				
GROSS FIXED ASSETS				
Accumulated Depreciation				
Other Assets				
Other Assets				
TOTAL ASSETS	\$	\$	\$	\$
CURRENT LIABILITIES				
Short Term Debt				
Current Portion – LTD				
Accounts Payable				
Accrued Liabilities				
Other Current Liabilities				
TOTAL CURRENT LIABILITIES	\$	\$	\$	\$
Long Term Debt				
TOTAL LIABILITIES	\$	\$	\$	\$
Net Worth				
Common Stock				
Paid In Capital				
Retained Earnings				
Treasury Stock				
TOTAL NET WORTH	\$	\$	\$	\$
TOTAL LIABS & NET WORTH	¢	\$	\$	•

# To be completed by Applicant – not required for public companies. Please discuss with the Authority's staff for additional guidance.

#### Form 2(a)

**ILLINOIS FINANCE AUTHORITY** 

Company Name: \_\_\_\_\_

### Three Year Forecast of Sales and Earnings

	Year Ending	Year Ending	Year Ending
SALES/REVENUES	\$	\$	\$
Less: Cost of Goods Sold			
Less: Cost of Goods Sold-Depreciation			
Less: Cost of Goods Sold-Rent			
<u>GROSS PROFIT</u>	\$	\$	\$
Other Operating Income	\$	\$	\$
Selling Expense			
General and Administrative			
Rent			
Officer's Compensation			
Officers Bonus			
Pension Plan Contribution			
Profit Sharing Contribution			
Depreciation			
TOTAL EXPENSES	\$	\$	\$
OPERATING PROFIT	\$	\$	\$
Interest Income			
Interest Expense			
Other Income			
Other Expense			
PROFIT BEFORE TAXES & EXTRAORDINARY ITEMS	\$	\$	\$
Extraordinary Income/Loss			
PROFIT BEFORE TAXES	\$	\$	\$
Less: Federal Income Taxes			
Less: State Income Taxes			
NET INCOME	\$	\$	\$

# To be completed by Applicant – not required for public companies. Please discuss with the Authority's staff for additional guidance.

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Form 2(b)	ILLINOIS FINANCE A	JTHORITY			
Company Name:					
	Three Year Balance She	eet Forecast			
	Year Ending	Year Ending	Year Ending		
CURRENT ASSETS	\$	\$	\$		
Cash					
Accounts Receivable					
Inventory					
Prepaid Assets					
Other Current Assets					
TOTAL CURRENT ASSETS	\$	\$	\$		
Land					
Building & Improvements					
Machinery & Equipment					
Leasehold Improvements					
Other Fixed Assets					
GROSS FIXED ASSETS					
Accumulated Depreciation					
Other Assets					
TOTAL ASSETS	\$	\$	\$		
CURRENT LIABILITIES	\$	\$	\$		
Short Term Debt					
Current Portion-LTD					
Accounts Payable					
Accrued Liabilities					
Other Current Liabilities					
TOTAL CURRENT LIABILITIES	\$	\$	\$		
Long Term Debt					
TOTAL LIABILITIES	\$	\$	\$		
Net Worth					
Common Stock					
Paid in Capital					
Retained Earnings					
Treasury Stock					
TOTAL NET WORTH	\$	\$	\$		
TOTAL LIABILITIES & NET WORTH	¢	¢	¢		