# Illinois Finance Authority 

February 7, 2006 11:30 AM<br>Board Meeting<br>Plaza Club<br>130 E. Randolph, 40th Floor Chicago, Illinois



Jose Garcia

# ILLINOIS FINANCE AUTHORITY BOARD MEETING 

## February 7, 2006

Chicago, Illinois
EXECUTIVE SESSION
8:30 a.m.
Illinois Finance Authority
180 N. Stetson, Suite 2555

- Opening Remarks
- Executive Director's Report
- Financial Reports
- Staff Reports
- Project Reports
- Adjournment
- Call to Order
- Chairman's Report
- Roll Call
- Executive Director's Report
- Acceptance of Financials
- Approval of Minutes
- Project Approvals
- Resolutions / Amendments


# BOARD MEETING 

11:30 a.m.
One Prudential Plaza 130 E. Randolph, Plaza Club, $40{ }^{\text {th }}$ Floor

AGENDA

## AGRICULTURE

| Tab | Project | Location |  | Amount | New <br> Jobs | Const Jobs | FM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| 1 | Robert and Phyllis Fleming | Ipava | \$ | 62,500 | 0 | 0 | ER |
| TOTAL AGRICULTURE PROJECTS |  |  | \$ | 62,500 | 0 | 0 |  |

## BUSINESS AND INDUSTRY

| Tab | Project | Location | Amount | New <br> Jobs | Const <br> Jobs | FM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ludistrial Revenue Bonds <br> Finat |  |  |  |  |  |  |
| 2 | 590 Tower Boulevard, L.L.C. (MAAC Machinery Company, Inc.) | Carol Stream | \$ 2,050,000 | N/A | N/A | $\begin{aligned} & \text { RKF/ } \\ & \text { SCM } \end{aligned}$ |
| 3 | HODA, L.L.C. (Diamond Cellophane Products, Inc. and Spring-fill Industries, Inc.) | Northbrook | 3,200,000 | N/A | N/A | $\begin{aligned} & \mathrm{RKF} / \\ & \mathrm{SCM} \end{aligned}$ |
| Participation Loans |  |  |  |  |  |  |
| 4 | James Beard Jr. and Justin Beard | LaSalle | $\checkmark 80,000$ | 3 | N/A | JS |
| 5 | Jay and Colleen Baxter | Oglesby | 102,500 | 1 | N/A | JS |
| 6 | Midwest Fabrication and Repair, Inc. | Harrisburg | $\checkmark 701,000$ | 5 | 0 | RP |
| 7 | RDF, Inc. | Eldorado | -444,725 | 3 | 3 | RP |
| TOTAL BUSINESS AND INDUSTRY PROJECTS |  |  | \$ 6,563,500 | 12 | 3 |  |

## HEALTHCARE

| Tab | Project | Location | Amount | New Jobs | Const Jobs | FM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $501(\mathrm{c})(3)$ Bonds <br> Preliminary |  |  |  |  |  |  |
| 8 | Luther Oaks | Bloomington | S $\sqrt{35,000,000}$ | 95 | 125 | DS |
| 9 | Delnor-Community Hospital | Geneva | 60,000,000 | 100 | 200 | PL/DS |
| 10 | Beloit Memorial Hospital | Beloit | $V_{54,000,000}$ | 95 | 155 | PL/DS |
| TOTAL HEALTHCARE PROJECTS |  |  | \$ 145,000,000 | 290 | 480 |  |

Board Meeting Agenda
February 7, 2006
Page 3

## COMMUNITIES AND CULTURE

| Tab | Project | Location | Amount | New <br> Jobs | Const Jobs | FM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $501(\mathrm{c})(3) \mathrm{Bomas}$ <br> Rrelmunatid |  |  |  |  |  |  |
|  | Illinois Institute of Technology | Chicago |  | 25 | 50 | TARKF |
| $501(\mathrm{e})(3) \mathrm{BOD} 4$ <br> Preliminati |  |  |  |  |  |  |
| 12 | Plum Creek of Rolling Meadows, LP | Rolling Meadows | $\sqrt{12,000,000}$ | 50 | 100 | TA |
| Housing Ronds Fretintinaty |  |  |  |  |  |  |
| 13 | Heritage Woods of South Elgin Limited Partnership, and its successors and assigns, an Illinois limited partnership to be formed | South Elgin | $\sqrt{3,000,000}$ | 38 | 30 | RKF |
| TOTAL COMMUNITIES AND CULTURE PROJECTS |  |  | \$ 185,000,000 | 113 | 180 |  |

## GRAND TOTAL

\$ 336,626,000
415
663

## Project Revisions/Amendatory Resolutions

Tab
Amendatory Resolutions

| 14 | Request to extend until July 1, 2006 a commitment for a Participation Loan to Vee Properties South, LLC <br> and Vee Pak, Inc. | SCM |
| :---: | :--- | :---: |
| $\mathbf{1 5}$ | Request to amend Collateral description for a Participation Loan to Ex-Tech Plastics, Inc. | SCM |

## Other

Adjournment

# Illinois Finance Authority Executive Director's Report February 7, 2006 

## To: IFA Board of Directors and Office of the Governor

From: Jill Rendleman, Interim Executive Director

## I. Financial Performance

The Illinois Finance Authority financial performance for the period ending January 31, 2006 is both above performance targets and exceeding 2005 year to date returns. Gross revenues of $\$ 4.99 \mathrm{M}$ exceed 2005 levels by $\$ 572 \mathrm{k}$, with year to date net income of $\$ 1.77 \mathrm{M}$ exceeding 2005 levels by $\$ 268 \mathrm{k}$. Year to date expenses are $\$ 571$ below budget with positive variances in total employee related expenses and in required loan loss provisions. Fiscal year 2005 continues per plan to be a year of investment in the infrastructure necessary to insure proper risk management and compliance with state and federal laws and regulations and generally accepted government accounting practices, as well as other critical investments in operating and management concerns including developing policies and procedures, creating strategic plans, and engaging independent marketing and other professionals.

Illinois Finance Authority's overall financial position continues to improve with total equity of $\$ 57.6 \mathrm{M}$, comprised of assets of $\$ 60.6 \mathrm{M}$ and liabilities of $\$ 3.0 \mathrm{M}$. This compares favorably to the January 31, 2005 balance sheet with total equity of $\$ 55.5 \mathrm{M}$, comprised of assets of $\$ 58.6 \mathrm{M}$ and liabilities of $\$ 3.1 \mathrm{M}$.

## II. Sales Activities

A continued upward trend in project approvals compliments the increase in gross revenues as an indication that calling efforts are bringing results. Since inception, IFA has approved over 300 transactions totaling nearly $\$ 7$ Billion. Funding managers will be presenting $\mathbf{1 3}$ projects totaling approximately $\$ 336.6 \mathrm{M}$ for approval in February. The projects continue to cover a diversity of regions, economies, and market segments throughout the state. Funding managers are now tracking the number and types of calling efforts made on a weekly basis for discussion with the Director of Financial Services.

Health Care: The Illinois Finance Authority closed on the Illinois Medical District project to provide funding for capital improvements. IFA will be working with Sam Pruett, Executive Director of the District to sponsor Bio 2006, a national summit of biotech and venture capital firms to be held in Chicago in April. IFA continues to seek opportunities for other partnerships with this "sister" state agency and its affiliates located within the district. IFA became a member of
the Illinois Rural Hospital Association and will be a sponsor and present at its next annual meeting. IFA has been working closely with financial advisory firm, PFM, to create and launch the Illinois Finance Authority Investment Management and Arbitrage Rebate Program providing a yield improving option for 501(c)3 bond proceeds prior to full utilization. This new program represents another value added solution IFA has to offer its health care and higher education partners.

Higher Education: The Illinois Finance Authority is working with staff and financial advisory firms to research market options for serving the needs of private not for profit colleges including pooled options. IFA will be conducting a market survey and informal and formal research to develop capital funding options for these institutions. The Higher Education Strategic Plan is in draft form and ready for review by staff and members of the board for input and direction.

Agriculture: The agricultural staff continues to see increased activity for approvals for farm bonds and participation loans. The small number of February projects will be augmented by a large number in March. A marketing program for wind energy is being developed and will be presented to bankers and farmers during the first quarter of 2006. Funding manager, Bart Bittner, has returned to the family farm and will be working part time for the Illinois Farm Bureau as a lobbyist where he will continue to be an important support for IFA in the agricultural sector. A professional search is in place for an agricultural funding manager.

Communities and Culture: The legislation supporting broadband deployment in underserved areas will be brought before the legislators in Springfield. IFA continues to develop funding initiatives to provide financing options which will fill the gap or "digital divide" which smaller rural communities and urban neighborhoods experience as they attempt to connect residents with broadband services placed along major corridors throughout the state. IFA staff is reviewing opportunities to provide a short term borrowing program for equipment purchases as well as long term construction financing program with Harris Bank and the law offices of Mayer Brown Rowe \& Maw. Twenty two local governments participated in the $\$ 12 \mathrm{M}$ refunding pool closed in January. The Fire Truck Loan Program has been fully extended and the monies coming back through loan repayments are being used to fund new purchases for other communities. IFA met with leaders of the Hispanic Chamber of Commerce in Chicago to review their financing needs for relocation. Funding managers and the director of financial services continue to develop the next tax anticipation warrant program for both school districts and for local governments.

Industry and Commerce: Funding managers have made numerous calls on businesses and manufacturers as well as economic development councils and financial institutions. Director of financial services continues to work with the Department of Commerce and Economic Opportunity to develop a program to address funding needs of businesses investing in homeland security projects. IFA staff has been working on numerous calls with alternative energy groups including FutureGen, Prairie State Energy, Sexton Companies, and others. IFA staff met with members of the Nexus Project, a theme park convention resort that may be cited in the metro-east area of Illinois.

## III. Marketing and Public Relations

Marketing efforts this month resulted in a significant positive press in downstate Illinois including Spring Green Lodge and St. Anthony's Hospital. . IFA ran a full page ad in the Illinois Business Journal's Economic Development Issue. The Homeland Security Group and the Broadband Deployment Council have both received positive press coverage this month including IFA participation. The home mortgage program is scheduled to launch in Decatur on February 16, 2006 with similar rollouts in Rock Island as well as Chicago. Other major marketing initiatives include a professional review of all health care products and services including a Healthcare Market Survey. The design format for the IFA Annual Report for Fiscal Year 2005 is also currently under development with concurrence from IFA general counsel. Key media coverage and management included Central Cities Studio, Wind Energy Program, as well as a feature story in the publication of the Illinois Arts Council entitled, "The Fine Art of Financing the Arts."

## V. Human Resources and Operations

The Illinois Finance Authority has focused in January on designing the program for Incentive Compensation. Job descriptions for all positions have been developed and performance reviews have been completed for all sales staff and are underway for all support staff. There is a recruitment effort underway for an agricultural funding manager as well as a compliance and risk management officer. The restructuring of the community and culture and agricultural support staff is underway. IFA is reviewing employee benefits structure for compliance and competitiveness in the market place. A project has begun to review all IT and telephone systems for increased efficiency and greater return on IT investments. Management has determined that there is a need for a loan accounting system as well as a project filing system and will be taking steps to initiate alternative solutions to both issues.

## V. Legal and Legislative Issues

The legislature is in session and Legislative and Intergovernmental Affairs Consultant, Howard Kenner is lobbying for a request to increase IFA bonding authority through House Bill 1625. Several other bills which impact IFA have been posted for presentation. House Bill 5000 sponsored by Attorney General Lisa Madigan proposes changes to the IFA Act which would require bond counsel to interpret a 501 (c) 3 hospitals compliance with various labor provisions. The global intent of the bill is to encourage not-for-profits hospitals to comply, monitor, and report on provisions for the amount of charity care provided by the hospital. House Bill 4965 is an extension of the Fire Truck Bill to include emergency service vehicles also at $0 \%$ interest to local communities. House Bill 4817 proposed changes in the IFA Act to include guaranteed loans for manure processing and management on Illinois farms. House Bill 5361, an outcome of IFA's representation on the Governor's Broadband Council, proposes changes in the IFA Act which would provide for capital funding options which could support broadband deployment in underserved areas of the state.

## VI. Audit and Compliance

The financial portion of the Fiscal Year 2005 Audit will be available in February. The time frame was again extended as the Auditor General determined that confirmations had not been made by McGladry \& Pullen. The executive director had asked for a "Special Release" of our financial audit in January so that our results are available to the state, industry peers, rating agencies, and clients. The finalization of the Compliance Audit is now scheduled for release in May, not in March or April as reported last month. In May, the 2005 audit of IFA will begin. Currently, all fiscal year 2004 audit findings are either complete or substantially complete.

$$
\begin{array}{cc}
\frac{27.7}{5.4} & \text { e.Ast/Invest } \\
33.1 & \\
1670 & \text { vC/TOTA }
\end{array}
$$

$$
\mathrm{m}_{\mathrm{M}}
$$

# Illinois Finance Authority Balance Sheet for the Seven Months Ending January 31, 2006 



|  |  |  |  | $\begin{array}{\|l\|} \hline \stackrel{\text { ®igu }}{\substack{c}} \\ \hline \end{array}$ |  |  |  |  |  |  |  | \％\％\％\％ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | \％ |  | 㓪 |  | 㧱 |  | 发呂 |  | \％\％\％\％ |  |
|  | － | $8$ |  |  |  |  | 룰ㅋN | 関 |  |  |  | ${ }^{\text {gigig }}$ |  |
|  | \％\％ | $1 \text { 寽 }$ |  | 总 |  | \％ |  | 畐。 |  | （ |  | 就 |  |
| : | \％igisig |  |  |  |  | 若 |  | \％ัّ |  | 言亳 |  | 8 \％ |  |
|  |  | $\sqrt{9}$ |  | $\stackrel{0}{x}$ |  | 鹵 |  | N |  | ®̊ |  |  | 啚 |

revenue
NTEREST ON LOANS
NVESTMENT INEREST \＆GAIN（LOSS） ADMINISTRATIONS \＆APPLICATION FEES
ANNUAL ISSUANCE \＆LOAN FEES
OTHER INCOME total revenue
EXPENSES
EMPLOYEE RELATED EXPENSES
COMPENSATION \＆TAXES
BENEFITS
TEMPORARY HELP
TEMPORARY HELP
EDUCATION \＆DEVELOPMENT
TRAVEL \＆AUTO
TOTAL EMPLOVEE RELATED EXPENSES $\qquad$
PROFESSIONAL SERA \＆ADMIN
CONSULTING，LEGAL \＆
LOAN EXPENSE \＆BANK FEE
MARKETING GENISRY
CONFERENCETTRAINING
MISCELLANEOUS PROFESSIONAL SERVICES TOTAL PROFESSIONAL SERVICES
OCCUPANCY COSTS
OFFICE RENT
OFFICE RENT
EQUIPMENT RENTAL AND PURCHASES
TELECOMMUNICATONS
EQULECOMMUNICATIONS
OEPRECIATION
TOTAL OCCUPANCY COSTS
GENERAL \＆ADMINISTRATION
OFFICE SUPPLIES
BOARD MEETING－EXPENSES
PRINTING
POSTAGE \＆REIGHT
MEMBERSMIP，DUES \＆CONTRIBUTIONS
PUBLICATIONS
OFFICERS \＆DIRECTORS INSURANCE
MISCELLANEOUS
TOTAL GENERAL \＆ADMINISTRATION EXPENSES
LOAN LOSS PROVISION
OTHER
INTEREST EXPENSE
total other
NET INCOME（LOSS）BEFORE UNREALIZED GAIN／（LOSS）
NET UNREALIZED GAIN（LOSS）ON INVESTMENT
NET INCOME（LOSS）

$\$ 3,000$
$\$ 2,500$
$\$ 2,000$
$\$ 1,500$
$\$ 1,000$
$\$ 500$
$\$ 0$
$(\$ 500)$

|  | July | Aug | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May | Jun |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -FY 2006 Actual | \$12 | \$356 | \$524 | \$618 | \$586 | \$1,592 | \$1,778 |  |  |  |  |  |
| - FY 2006 Plan | (\$186) | (\$51) | \$523 | \$517 | \$569 | \$1,314 | \$1,038 | \$892 | \$1,015 | \$1,429 | \$1,823 | \$2,078 |
| - Actual FY05 | \$594 | \$734 | \$1,007 | \$898 | \$1,162 | \$1,551 | \$1,551 | \$1,408 | \$1,742 | \$1,982 | \$2,416 | \$1,880 |

Cumulative Net Income



## MINUTES OF THE REGULARLY SCHEDULED MEETING OF THE BOARD OF DIRECTORS OF THE ILLINOIS FINANCE AUTHORITY

The Board of Directors (the "Board") of the Illinois Finance Authority (the "IFA"), pursuant to notice duly given, held its regularly scheduled meeting at 11:30 a.m., on January 10, 2006 at the Plaza Club, One Prudential Plaza, 130 E. Randolph Street, $40^{\text {th }}$ floor, Chicago, Illinois.

Members Present:

Magda M. Boyles
Demetris A. Giannoulias /
David C. Gustman
Edward H. Leonard, Sr.
Terrence M. O'Brien
Andrew W. Rice
Juan B. Rivera
Lynn F. Talbott
Joseph P. Valenti
Bradley A. Zeller \&

## GENERAL BUSINESS

## Call to order

Chairman Gustman called the meeting to order at 11:41 a.m.with the above members present.

## Chairman's Welcome

On behalf of the Board, Chairman Gustman welcomed everyone and acknowledged the Authority's second anniversary since Governor Blagojevich consolidated predecessor agencies to form the Illinois Finance Authority. Since inception 337 transactions have been approved totaling nearly $\$ 7$ billion and, an expected 7,000 new jobs and 16,000 constructions jobs throughout the State of Illinois.

## Roll Call

Chairman Gustman asked Secretary Burgess Jones to call the roll. There being ten members present, a quorum was declared.

## Interim Executive Director's Report

Interim Executive Director Rendleman reported that the Authority has exceeded performance forecasts thanks to a dedicated staff, particularly IFA funding managers who have over 20 years of experience in the field of municipals bonds. At today's board meeting 16 projects will be presented totaling over $\$ 223$ million.

## Acceptance of Financials

Financials for period ending December 31, 2005 were accepted by all board members present.

## Minutes

Upon a motion by Ms. Talbott and seconded by Mr. Rivera, Chairman Gustman requested a roll call vote to approve the December 6, 2005 Minutes. The motion was approved with 10 ayes, 0 nays, and 0 abstentions.

## Projects

Interim Executive Director Rendleman presented the following projects for Board approval:

No. 1: $\quad$ A-LL-TX-726 - Darrell Runge
Requests approval of a Participation Loan to purchase 160 acres of farmland in an amount not-to-exceed $\$ 236,000$.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-01)

No. 2: $\quad$ A-YF-TX-CD-723 - Mark Kaufman
Requests approval of a Young Farmers Guarantee to purchase $1 / 2$ interest in 160 acres of farmland in an amount not-to-exceed $\$ 274,000$.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-02)
No. 3: A-SG-TX-GT-724 - Steve and Laurie Eickmeyer, Sonshine Dairy. LLC
Requests approval of a Specialized Livestock Guarantee to refinance existing debt and complete the purchase of $100 \%$ ownership by the Eickmeyers in amount not-to-exceed $\$ 250,000$.
Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-03)

No. 4: $\quad$ A-FB-TE-CD-6000 - Kent Darnell
Requests approval of a Beginning Farmer Bond in an amount not-toexceed $\$ 150,000$.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-04)

## A-FB-TE-CD-6001 - Aaron Wallace

Requests approval of a Beginning Farmer Bond in an amount not-toexceed $\$ 107,000$.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-04)

## A-FB-TE-CD-6002 - Duston \& Karon Traylor

Requests approval of a Beginning Farmer Bond in an amount not-toexceed $\$ 227,000$.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-04)

## A-FB-TE-CD-6003 - Wayne \& Deborah Corzatt

Requests approval of a Beginning Farmer Bond in an amount not-toexceed $\$ 80,000$.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-04)

## A-FB-TE-CD-6004 - Nathan King

Requests approval of a Beginning Farmer Bond in an amount not-toexceed $\$ 140,000$.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-04)

## A-FB-TE-CD-6005 - Corey Hilmes

Requests approval of a Beginning Farmer Bond in an amount not-toexceed $\$ 250,000$.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-04)

No. 5 B-LL-TX-705 - Waugh Foods, Inc.
Requests approval of a Participation Loan to finance the acquisition of dry goods dock equipment in an amount not-to-exceed $\$ 70,000$. This project is expected to create 14 new jobs and 5 construction jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-05)

No. 6 B-LL-TX-722 - Network Innovations, Inc. Requests approval of a Participation Loan to finance the acquisition of a building in an amount not-to-exceed $\$ 520,000$. This project is expected to create 25 new jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-06)

No. $7 \quad$ E-PC-TE-CD-6007-Dominican University Requests preliminary approval of a 501(c) 3 Bond to finance demolition and replacement of an existing academic building, construct a new parking garage and refinance Series 2000 IFA (IEFA) bonds in an amount not-toexceed $\$ 31,000,000$. This project is expected to create 25 new jobs and $50-65$ construction jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-07)

## No. 8 <br> E-PC-TE-CD-6010 - Benedictine University

Requests final approval of a 501 (c) 3 Bond to finance and refinance all or a portion of rehab costs and improvements to the University's athletic facilities and other capital improvements in an amount not-to-exceed $\$ 6,500,000$. This project is expected to create 5 new jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-08)

E-PC-TE-CD-713 - Chicago Historical Society Requests final approval of 501(c) 3 Bonds to finance gallery renovations, public spaces and refund existing IFA (IEFA) Series 1985/Series 1989/Series 1998 tax-exempt bonds in an amount not-to-exceed $\$ 53,000,000$. This project is expected to create 6 new jobs and 12-32 construction jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-09)

## Management Corporation

Requests final approval of a 501(c) 3 Bond to refund outstanding IHFA Series 1993 Bonds, reimburse and finance certain new capital costs, capitalize debt service reserve and pay costs of issuance in an amount not-to-exceed $\$ 22,000,000$. This project is expected to create 209 new jobs.

Ms. Boyles announced that she would abstain from voting on this project. Stating that her firm provides legal representation to Lutheran Social Services of Illinois. Chairman Gustman requested a roll call vote. The motion was approved with 9 ayes, 0 nays, and 1 abstention. (06-01-10)

No. 11 LG-GR-TE-CD-592 - Illinois Medical District Commission (Chicago Technology Park Acquisition \& Expansion Project)
Requests final approval of Public Purpose Bonds for acquisition purposes, construction and renovations within the boundaries of the Illinois Medical District Commission's Chicago Technology Park in an amount not-toexceed $\$ 40,000,000$. This project is expected to create 2,910 permanent jobs and 1,500 construction jobs.

Mr. O'Brien announced that he would abstain from voting on this project. Stating that his firm provides services to the Illinois Medical District Commission. Chairman Gustman requested a roll call vote. The project was approved with 9 ayes, 0 nays, and 1 abstention. (06-01-11)

No. 12 L-PW-TE-CD-6009 - Pooled Tax Anticipation Warrant Program for Illinois School Districts
Requests final approval of Local Government Bonds to provide funds to school districts with projected cash flow deficits in an amount not-toexceed $\$ 29,950,000$.

Chairman Gustman requested a roll call vote. The project was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-12)

No. 13 M-MH-TE-CD-718 - DuPage Covered Bridges, LP an Illinois Limited Partnership to be formed (to be owned initially by Globetrotters International, Inc. and affiliates), and its successors and assigns (Covered Bridges Apartments)
Requests preliminary approval of Housing Bonds to purchase and renovate an existing multifamily unit in an amount not-to-exceed $\$ 19,500,000$. This project is expected to use approximately $\$ 18.2$ million of Home Rule Volume Cap, including a minimum of $\$ 13.2$ million of prior year Carryforward Volume Cap obtained from Home Rule Units. This project is expected to create 18 construction jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-13)

No. 14 H-CP-TE-CD-645-Center for Residential Management
Requests final approval of Conduit 501(c) 3 Bonds to refinance 1992 and 1998 IFA Bonds, loan consolidation, and facilities acquisition in an amount not-to-exceed $\$ 15,000,000$. This project is expected to create 4 new jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-14)

No. 15 H-HO-TE-CD-721 - BroMenn Healthcare
Requests final approval of Conduit 501(c)3 Bonds to pay or reimburse certain capital equipment costs, refinance taxable loan and pay certain related expenses in an amount not-to-exceed $\$ 4,000,000$. This project is expected to create 2 new jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-15)

## Amendments / Resolutions

Thompson Pearl Valley Cheese. Amendatory Resolution. Requests to defer for six months principal payments for loans to Thompson Pearl Valley Eggs that are secured by IFA agricultural guarantees.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-16)

Hendrick W. and Gasiena Hijink. Amendatory Resolution. Requests to defer six months principal payments for loans to Hendrick W. and Gasiena Hijink that are secured by IFA agricultural guarantees.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-17)

Valley Custom Woodwork, Inc. Amendatory Resolution. Requests to reset interest rate and amortization for remainder of term of Participation Loan to Charles \& Sharon D. Siracusa (Valley Custom Woodwork, Inc.).

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-18)

P\&P Press. Amendatory Resolution. Requests to reset interest rate and release collateral for a Participation Loan for P\&P Press.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-19)

Fowler Properties. Amendatory Resolution. Requests to increase the commitment and a change in collateral and terms for a Participation Loan for Fowler Properties, LLC.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-20)

Illinois Wesleyan University. Resolution. Requests for IFA to consent to Proposed Amendment of Series 1997 Bond Indenture to allow Guaranteed Investment Contract in Escrow for Illinois Wesleyan University.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 10 ayes, 0 nays, and 0 abstentions. (06-01-21)

Chairman Gustman asked if there was any other business to come before the Board. There being no further business Chairman Gustman requested a motion to adjourn. Upon a motion by Mr. Rivera and seconded by Ms. Talbott the meeting adjourned at approximately $12: 15 \mathrm{p} . \mathrm{m}$.


# ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY <br> February 7, 2006 

## Project: Robert and Phyllis Fleming

## STATISTICS

Project Number: A-LL-TX-6025
Type: Participation Loan
Location: Ipava, IL

Amount: $\$ 62,500$
IFA Staff: Eric Reed
SIC Code: 0191-Grain Farming

## BOARD ACTION

Approval to purchase a 50\% participation loan from Ipava State Bank, Ipava, IL $\$ 62,500$ of IFA funds at risk
Staff recommends approval, subject to satisfying all conditions of the bank loan.

- Receipt of satisfactory appraisal verifying a loan to value ratio of $80 \%$ or less.


## PURPOSE

The proposed loan facility will provide permanent financing for the purchase of 40 acres of farmland.

## VOTING RECORD

None. This is the first time that this project has been presented to the IFA Board of Directors.

## SOURCES AND USES OF FUNDS

| Sources: | IFA <br> Ipava Sta |  | $\begin{aligned} & \$ 62,500 \\ & \$ 62.500 \end{aligned}$ | Uses: | Pur |  | \$125,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | \$125,000 |  | Tot |  | \$125,000 |
| JOBS |  |  |  |  |  |  |  |
| Current employment: Jobs retained: |  | $N / \Lambda$ | Projected new jobs: Construction jobs: |  |  | 0 |  |
|  |  | N/A |  |  |  | 0 |  |

## BUSINESS SUMMARY

Background: Robert and Phyllis Fleming own and opcratc a 544 acre grain farming operation located near Ipava, IL. The Flemings have been farming for over 30 years. In addition to operating the grain farm, Robert serves on the Board of Directors for the Ipava State Bank.

## Project

Rationale:
Robert has been given the opportunity to purchase 40 acres from the family farming operation. The Flemings wish to purchase and continue farming the property to avoid having it taken out of agricultural production.

Transaction: Loan proceeds will provide permanent financing for the purchase of 40 acres of farmland. The borrower will pledge an additional 17 acres to provide equity in the transaction.

## FINANCING SUMMARY

Borrower: Robert and Phyllis Fleming
Security: $\quad 1^{\text {st }}$ Real estate mortgage on 57 acres of farmland. Collateral position will "parri passu" with Ipava State Bank.

Structure: $\quad 10$ year term. 20 year amortization with annual P \& 1 .

## PROJECT SUMMARY

The borrower is purchasing 40 acres of farmland for $\$ 125,000$. The borrower is purchasing the farm from family members. Total collateral is 57 acres.

## ECONOMIC DISCLOSURE STATEMENT

| Applicant: | Robert and Phyllis Fleming |
| :--- | :--- |
| Location: | 11074 N. County Rd 12 <br> Ipava, IL 61441 |
| Organization: | Sole-Proprietorship |
| State: | Illinois |
| Ownership: | Robert and Phyllis Fleming |

PROFESSIONAL \& FINANCIAL

Accountant: Western FBFM Association, Toulon, IL
Attomey: William Davis, Lewistown, IL 61542
Bank: Ipava State Bank, Ipava, IL Joseph Dietz, President

## LEGISLATIVE DISTRICTS

Congressional: Lane Evans-17 ${ }^{\text {th }} \quad$ State Senate: George Shadid- $46^{\text {th }} \quad$ State House: Michael Smith $91^{\text {st }}$

## ILLINOIS FINANCE AUTHORITY

BOARD SUMMARY
February 7, 2006
Project: 590 Tower Boulevard, L.L.C.
(MAAC Machinery Company, Inc.)

| STATISTICS |  |  |  |
| :---: | :---: | :---: | :---: |
| Deal Number: | I-ID-TE-CD-6023 | Amount: | \$2,050,000 (not-to-exceed amount) |
| Type: | Industrial Revenue Bonds | IFA Staff: | Rich Frampton and Sharnell Curtis Martin |
| Location: | Carol Stream | SIC Code: | 3551 |

## BOARD ACTION

Final Bond Resolution
Conduit Industrial Revenue Refunding Bonds
No IFA funds at risk

Staff recommends approval
No extraordinary conditions

## PURPOSE

To refinance a previous bond issue. (Original bonds issued by the Village of Carol Stream)

## IFA CONTRIBUTION

Convey Federal Tax-Exempt status on the bonds. No Volume Cap is required for IRB refundings.

## VOTING RECORD

This is the first time this project has been presented to the IFA Board.

| SOURCES AND USES OF FUNDS |  |  |  |  |  |
| :--- | :--- | ---: | :--- | ---: | ---: |
| Sources: | IFA Bonds | $\$ 2,050,000$ | Uses: | Project Costs | $\$ 2,050,000$ |
|  | Equity | $\underline{46,000}$ |  | Costs of Issuance | 46,000 |
|  | Total Sources | $\$ 2,096,000$ |  | Total Uses | $\$ 2,096,000$ |

The source of equity is from internally generated funds.

## JOBS

Current employment:
Jobs retained:
61
Projected new jobs:
N/A
Construction jobs:
N/A

## BUSINESS SUMMARY

Background: MAAC Machinery Company, Inc. ("MAAC" and or "The Company"), was established in 1982 by Mr. Paul Alongi, CEO and sole stockholder and is incorporated under Illinois law. MAAC is a "C" Corporation. Mr. James Alongi, the founder's brother serves as MAAC's President.

Description: MAAC is the world's largest machinery manufacturer focusing exclusively on sheet-fed thermoforming equipment. The Company provides custom engineering services to build plastic sheet fed thermoforming machines designed to achieve individual customer specifications. MAAC has the ability to provide custom engineering according to specifications or custom design a machine to the customer's requirements. Application Engineers can work with each customer to design an optimal solution for each customer's needs.

Although most of MAAC's sales are in North America, the Company also sells and services products worldwide through a network of intermational representatives.

Since its founding, MAAC has expanded via acquisitions. MAAC completed development, financing, and construction of its new Carol Stream manufacturing facility in 1999, in order to consolidate its operations at a single location and provide room for future growth.

Remarks: MAAC's thermoforming machincs are used by a diversified customer base representing a variety of industries. MAAC has worked with customers to design thermoforming machines to product the following products: tubs/spas; advertising point of purchase displays; automotive parts including dashboards, door interiors, bumpers, grills, and emblems; household appliances parts, including interior refrigerators panels and enclosures; industrial packaging and material handling including pallets and containers; and boat hulls.

## FINANCING SUMMARY

| Security: | The Bonds will be purchased directly by First Midwest Bank (Schaumburg) and held as an |
| :--- | :--- |
| investment until maturity. |  |

## PROJECT SUMMARY

Bond proceeds will be used to refinance the entirc outstanding principal balance of the Village of Carol Stream's Series 1999 Bonds. The original Series 1999 bond proceeds were used to acquire approximately 3.05 acres of land and to construct and equip a 45,000 square foot manufacturing facility located at 590 Tower Boulevard in Carol Stream, Illinois (DuPage County). Project costs are estimated as follows:

| Refinance Series 1999 Bonds | $\$ 2,050,000$ |
| :--- | ---: |
| Total Project Costs | $\underline{\$ 2,050,000}$ |

## ECONOMIC DISCLOSURE STATEMENT

| Applicant: | 590 Tower Boulevard, L.L.C. (Contact: Mr. James Alongi, President, MAAC Machinery <br>  <br>  <br>  <br> Company, Inc., 590 Tower Blvd., Carol Stream (DuPage County), IL 60188-9426; <br> (T) 630-665-1700; (F) 630-655-7799; jalongi@maacmachinery.com) |
| :--- | :--- |
| Project name: | MAAC Machinery Company, Inc. (Series 2006 Refunding Bonds) <br> Location: |
| 590 Tower Blvd., Carol Stream (DuPage County), IL 60188-9426 |  |


|  | Applicant | Tenant |
| :--- | :--- | :--- |
| Entity: | 590 Tower Boulevard, L.L.C. | MAAC Machinery Company, Inc. |
| Organization: | Limited Liability Company | Corporation <br> State: |
|  | Illinois | Illinois |
| Ownership: | Paul V. Alongi, CEO -- 100\% |  |
| Land Sellers: | The Applicant already owns the subject property. |  |

PROFESSIONAL \& FINANCIAL

| Borrower's Counsel: | Meltzer, Purtill \& Stelle | Schaumburg | Randy Kulat |
| :--- | :--- | :--- | :--- |
| Accountant: | Hofner \& Hofner, LLC | Wheaton |  |
| Bond Counsel: | Ice Miller, LLP | Chicago | Tom Smith |
| Bond Purchaser: | First Midwest Bank | Schaumburg | Andy Kelpsa |
| Bank's Counsel: | Much Shclist | Chicago | Julie Hanusa |
| Issuer's Counsel: | Hart Southworth \& Witsman | Springfield | Sam Witsman |

## LEGISLATIVE DISTRICTS

| Congressional: | 6 - Henry Hyde |
| :--- | :--- |
| State Senate: | 23 - Carole Pankau |
| State House: | 45 - Roger Jenisch |

## ILLINOIS FINANCE AUTHORITY BOARD SUMMARY <br> February 7, 2006

# Project: HODA, L.L.C. <br> (Diamond Cellophane Products, Inc. and Spring-fill Industries, Inc.) 

STATISTICS

| Pròject Number: | I-ID-TE-CD-6015 | Amount: | $\$ 3,200,000$ (not-to-exceed amount) |
| :--- | :--- | :--- | :--- |
| Type: | Industrial Revenue Bonds | IFA Staff: | Rich Frampton and Sharnell Curtis-Martin |
| Location: | Northbrook |  |  |

BOARD ACTION

Final Bond Resolution
Conduit Industrial Revenue Refunding Bonds
Staff recommends approval

No IFA funds at risk
No extraordinary conditions

## PURPOSE

Proceeds will be used to current refund $100 \%$ of outstanding principal of IFA (IDFA) Series 2000 Industrial Revenue Bonds.

## IFA CONTRIBUTION

IFA will convey tax-exempt status on the Refunding Bonds. No Volume Cap is required for IRB Refundings.

## VOTING RECORD

This is the first time this Project has been presented to the IFA Board.
PRELIMINARY ESTIMATED SOURCES AND USES OF FUNDS

| Sources: | IFA Refunding Bonds | $\$ 3,200,000$ | Uses: |  | Refund Series $2000 \mathrm{Bd} . \$ 3,200,000$ |
| :--- | :--- | ---: | :--- | :--- | :--- |
|  | Equity/Bank Line | $\underline{56,140}$ |  | Costs of Issuance | $\underline{56,140}$ |
|  | Total | $\underline{\$ 3,256,140}$ |  | Total | $\underline{\$ 3,256,140}$ |

## JOBS

| Current employment: | 53 | Projected new jobs: | N/A |
| :--- | :--- | :--- | :--- |
| Jobs retained: | N/A | Construction jobs: | N/A |

## BUSINESS SUMMARY

Background: HODA, L.L.C. ("HODA" or the "Borrower") an Illinois limited liability company formed in 1999 by the principals of Spring-fill Industries, Inc. (and affiliated companies) to purchase, renovate, and equip a manufacturing facility to be used by Diamond Cellophane Products, Inc. and Spring-fill Industries, Inc. (jointly, the "Operating Companies" or the "Tenants").

HODA and the Operating Companies are principally owned by Mr. Howard Diamond of Northbrook and Mr. David Klein of Deerfield. The Economic Disclosure Statement section of this report provides additional ownership information (see Page 3).

Diamond Cellophane Products, Inc. was established and incorporated under Illinois law in 1944 and is in its third generation of Diamond family ownership.

Spring-fill Industries, Inc. was established and incorporated under Illinois law in 1992.
Background: Diamond Cellophane Products, Inc. ("Diamond") was established in 1944 and is a manufacturer of custom plastic and cellophane bags, designed and printed to customer specifications. Diamond is capable of manufacturing both printed roll stock, six-color, re-sealable bags and stand-up pouches used in food product and snack packaging.

Diamond works collaboratively with its customers to determine what materials (i.e., substrates), printing techniques, and finishing options (e.g., artwork) will serve the customer's product. Diamond's customers include food manufacturers, specialty advertising, and retail applications.

Spring-fill Industries, Inc. ("Spring-fill") was established in 1992 as a separate business by the principals of Diamond Cellophane with the purchase of its first machine to shred paper roll stock. Later, Spring-fill added capabilities to use shred foil paper and light plastics. Because this shredded stock could be manufactured in a variety of colors, Spring-fill sold this product for use in product display, decorative packaging, and gift packaging applications. Spring-fill's products are sold through wholesale distributors to retail stores and catalog retailers.

The Operating Companies pursued development of this project in 1999 and 2000 in order to increase production capacity, improve operating efficiencies, and provide opportunities for future growth.

The proposed refunding bonds will enable HODA, L.L.C. and the operating companies to reduce interest rate risk by fixing the Company's interest rate for the next five years (the Company's existing bonds are secured by a Bank LOC and are currently in 7-day floating rate mode).

## FINANCING SUMMARY

## Bondholder

 Security:Structure: $\quad$ Fixed Rate for an initial 5-year term, extendable to the final maturity date (12/1/2020). Initial fixed rate will be $4.45 \%$ for an initial 5 -year term (i.e., until March 2011). The interest rate will be reset according to market conditions at that time.
Maturity: $\quad 12 / 1 / 2020$

## PROJECT DESCRIPTION FOR IFA BOND RESOLUTION

Bond proceeds will be used to current refund $100 \%$ of the outstanding principal of IFA (IDFA) Series 2000 Bonds (HODA, L.L.C. Project). The original Series 2000 Bond Proceeds were used to finance the acquisition of approximately 5.12 acres of land, the purchase, renovation, and equipping of an approximately 80,180 SF building located thereon at 1855 Shermer Road, Northbrook (Cook County), Illinois 60062-5317. Additionally, the Series 2000 Bonds were used to pay capitalized interest and bond issuance costs.

| Refinance Series 2000 Bonds | $\$ 3,200,000$ |
| :--- | :--- |
| Total Project Costs | $\$ 3,200,000$ |

## ECONOMIC DISCLOSURE STATEMENT

Applicant/Contacts: HODA, L.L.C. (Signatory Contact: Mr. Howard Diamond, President, Diamond Flexible Packaging, 1855 Shermer Road, Northbrook (Cook County), IL 60062-5317.
(T) 847-418-3020; (F) 847-418-3010; email: howard@dbpco.com

Project Name: HODA, L.L.C. Project (Series 2006 Refunding Bonds)
Project Location: 1855 Shermer Road, Northbrook (Cook County), IL 60062-5317.
Land Owner: The subject property is already owned by HODA, L.L.C.

|  | Applicant | Tenant \#1: | $\frac{\text { Tenant \#2: }}{\text { Spring-fill }}$ |
| :--- | :--- | :--- | :--- |
| Entity: | HODA, L.L.C. | Diamond Cellophane <br> Industries, Inc. |  |
| Organization: | Limited Liability Company | Corporation | Corporation |
| State: | Illinois | Illinois | Illinois |

$7.5 \%$ or Greater Ownership:

For HODA, L.L.C., Diamond Cellophane, Inc. and Spring-fill Industries, Inc.:

- Howard Diamond, 1526 Country Lane, Deerfield, IL 60015:50\%
- David Klein, 4049 Lindenwood, Northbrook, IL 60062: 50\%


## PROFESSIONAL \& FINANCIAL

| Borrower's Counsel: | Brandwein \& Brandwein LLC | Chicago, IL | Dick Brandwein |
| :---: | :---: | :---: | :---: |
| Accountant: | Louis Estes Grantz, P.C. | Northbrook, IL | Louis Gantz |
| Bond Counsel: | Ice Miller LLP | Chicago, IL | Tom Smith, Patra Geroulis |
| Bank/ |  |  |  |
| Bond Purchaser: | First Midwest Bank | Chicago, IL | Thomas Maxwell |
| Counsel to Bank: | Much ShelistLLP | Chicago, IL | Julie Hanusa |
| Trustee: | Not applicable (Bank Direct Purchase) |  |  |
| Issuer's Counsel: | Hart Southworth \& Witsman | Springfield, IL | Sam Witsman |

## LEGISLATIVE DISTRICTS

| Congressional: | 10 | Mark Steven Kirk |
| :--- | :--- | :--- | :--- |
| State Senate: | 29 | Susan Garrett |
| State House: | 57 | Elaine Nekritz |

# ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY <br> February 7, 2006 

## Project: James Beard Jr. and Justin Beard

STATISTICS

Project Number: B-LL-TX-6016
Type: Participation Loan
Location: LaSalle

Amount: $\quad \$ 80,000$
IFA Staff: Jim Senica

## BOARD ACTION

Purchase of Participation Loan from Citizens First National Bank \& Trust - Peru, IL $\$ 80,000$ IFA funds at risk
Staff recommends approval

## PURPOSE

Finance the acquisition of a city lot and a commercial building located at 1612 Fourth Street, Peru, Illinois.

## VOTING RECORD

No voting record. This is the first time the IFA Board of Directors has reviewed this project.

SOURCES AND USES OF FUNDS

| Sources: | IFA Participation: | $\$ 80,000$ | Uses: | Land | $\$ 30,000$ |
| :--- | :--- | ---: | :--- | ---: | ---: |
|  | Citizens First Nt'l Bank: | 80,000 |  | Building | $\underline{220,000}$ |
|  | Peru CDAP I oan* | 50,000 |  | Total | $\$ \underline{250,000}$ |
|  | Equity** | 40,000 |  |  |  |

Equity** 40,000
$\$ 250,000$

Buildin
220,000
$\$ 250,000$

* The Peru CDAP loan will be subordinated to IFA and the Bank's loan.
**Equity will be comprised of cash contributions from the applicants.


## JOBS

## Current employment:

Jobs retained:

2
NA

Projected new jobs: 3
Construction jobs:
N/A

|  | BUSINESS SUMMARY |
| :---: | :---: |
| Background: | James O. Beard and Justin Beard are the owners of Flawless Automotive, Inc., an llinois S Corporation started in 2002 to engage in the automotive detailing business. |
| Operations: | Flawless Automotive, Inc was founded in 2002 by James O. Beard and Steven Beach. Initially, they concentrated on car detailing, interior repairs and paintless dent removal. In late 2003, Beard and Beach disagreed on what services to offer and at that time, Justin Beard, James' brother, bought out Beaches interest in the company. Currently, the company's main lines of business include much of the same services as well as truck bed lining. Flawless Automotive provides their services to area new and used auto dealers, car collectors and the general public. Flawless recently expanded into the lucrative car collector and enthusiast market because of the reputation for outstanding work they have developed. |
|  | Flawless Automotive, Inc. is the only facility within an approximate 100 -mile radius of the LaSalle-Peru area that provides Perma-Tech spray-on bed liners. The company has several customers from Indiana and the Chicago suburbs as well as local dealers that use this service. |
| The Project: | The project presented in this report entails financing the acquisition of a city lot and a commercial building located thereon at 1612 Fourth Street in Peru, Illinois. The building once housed Peru Motors, a GM franchised Chevrolet new and used car dealer, and will allow the applicants to significantly expand their business. Their current location, located at $9103^{\text {rd }}$ Street in LaSalle, is not large enough to accommodate the demand for their services, as there is room for only two vehicles to be in the shop at any one time. The building in Peru will allow them to work on up to eight vehicles in the building as well as lease out space to another individual for mechanical work, which will generate $\$ 1,000$ in additional income each month. Additionally, the new building will provide them with a showroom to display their projects and specialty vehicles. |

## FINANCING SUMMARY

Obligors: James O. Beard \& Justin R. Beard
Guarantor: Flawless Automotive, Inc.
Repayment: In the event of a liquidation of our collateral (real estate) proceeds will be applied first to repay the subject loan before paying any other credit facility.

## ECONOMIC DISCLOSURE STATEMENT

| Applicants: | Jamcs O. Beard \& Justin R. Beard |
| :--- | :--- |
| Organization: | Illinois S Corporation |
| Ownership: | James O. Beard \& Justin R. Beard |

## PROFESSIONAL \& FINANCIAL

| Accountant: | Jay Baxter \& Associates, CPA | Oglesby | Jay Baxter |
| :--- | :--- | :--- | :--- |
| Banker: | Citizen's First National Bank | Peru | Tom Atkinson |

LEGISLATIVE DISTRICTS

| Congressional: | 11 - Jerry Weller |
| :--- | :--- |
| State Senate: | 38 - Gary Dahl |
| State House: | 76 - Frank J. Mautino |

## ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY <br> February 7, 2006

Project: Jay and Colleen Baxter

## STATISTICS

| Project Number: | B-LL-TX-6017 | Amount: | $\$ 102,500$ |
| :--- | :--- | :--- | :--- |
| Type: | Participation Loan | IFA Staff: | Jim Senica |
| Location: | Oglesby |  |  |

BOARD ACTION

Purchase of Participation Loan from Citizens First National Bank \& Trust - Peru, IL $\$ 102,500$ IFA funds at risk
Staff recommends approval

## PURPOSE

Finance the acquisition of a city lot and a commercial building located at 755 West Walnut Street Oglesby, Illinois.

## VOTING RECORD

No voting record. This is the first time the IFA Board of Directors has reviewed this project.
SOURCES AND USES OF FUNDS

| Sources: | IFA Participation: | $\$ 102,500$ | Uses: | Land | $\$ 30,000$ |
| :--- | :--- | :---: | :---: | :---: | ---: |
|  | Citizens First National Bank: | $\underline{102,500}$ |  | Building | $\underline{175,000}$ |
|  |  |  |  |  |  |
|  |  |  |  | Total | $\$ 205,000$ |
|  |  |  |  |  |  |

## JOBS

Current employment: 5 Jobs retained:

## NA

| Projected new jobs: |  |
| :--- | ---: |
| Construction jobs: | N/A |

## BUSINESS SUMMARY

Background: Jay and Colleen Baxter will be the joint owners of the commercial building in which Jay has operated his CPA practice since the late eighties. Jay is a sole proprietor operating as Jay Baxter \& Associates, CPA, and has been a Certified Public Accountant his entire adult life.

Operations: Jay Baxter \& Associates, CPA is a full-service accounting firm providing complete bookkeeping compilation, review, and audit services to a wide array of individual and business clients. The firm also provides tax preparation and planning for individuals, corporations and partnerships as well as estate planning. Additionally, the CPA firm provides complete consulting services such as new business startups and business feasibility studies.

Jay is a driving force for economic development in the region, working extensively with the Small Business Development Center at Illinois Valley Community College in Oglesby and other development organizations such as local chambers of commerce. Many area bankers consult Jay when analyzing financing for new ventures that may be locating in the area.

The Project: The subject project consists of financing the acquisition of land and a commercial building located at 755 West Walnut Street in Oglesby. Jay has been leasing the facility since the late eighties and has been interested in purchasing the building for some time; only recently has the owner offered to sell it to him. The building is approximately 40 years old and in excellent condition and is located in a highly visible, high-traffic area near an I-39 interchange that represents a prime area for Oglesby's growth and economic development. The $\$ 205,000$ purchase price, $\$ 10,000$ higher than the recently appraised value, clearly reflects the expected increase in value of this property.

## FINANCING SUMMARY

Obligor: Jay and Colleen Baxter
Guarantors: Not applicable, loan directly to individuals
Repayment: In the event of a liquidation of our collateral (real estate and Certificates of Deposit), proceeds will be applied first to repay the subject loan before paying any other credit facility.

## ECONOMIC DISCLOSURE STATEMENT

$\begin{array}{ll}\text { Applicants: } & \text { Jay and Colleen Baxter } \\ \text { Organization: } & \text { Sole proprietorship }\end{array}$
Organization: Sole proprietorship

PROFESSIONAL \& FINANCIAL

| Accountant: | Jay Baxter \& Associates, CPA | Oglesby | Jay Baxter |
| :--- | :--- | :--- | :--- |
| Banker: | Citizen's First National Bank | Peru | Jeff Ellis |

LEGISLATIVE DISTRICTS

| Congressional: | 11 - Jerry Weller |
| :--- | :--- |
| State Senate: | 38 - Gary Dahl |
| State House: | 76 - Frank J. Mautino |

## ILLINOIS FINANCE AUTHORITY

BOARD SUMMARY
February 7, 2006

## Project: Midwest Fabrication \& Repair, Inc

## STATISTICS

Project Number: B-LL-TX-6020
Type: Participation Loan
Location: Harrisburg, IL

Amount: $\$ 701,000$
IFA Staff: Rick Pigg
SIC Code: 3599

## BOARD ACTION

Participation loan
IFA funds at risk
IFA staff recommends approval

## PURPOSE

Finance the purchase of new equipment and the acquisition and improvement of a 43,000 square-foot industrial building to be used to manufacture 3-point agricultural implements and refinance existing indebtedness.

## VOTING RECORD

No voting record. This is the first time that this project has been presented to the IFA Board.

## EXPECTED SOURCES AND USES OF FUNDS

| Sources: |  | Uses: |  |  |
| :--- | ---: | :--- | ---: | ---: |
| Banterra Real Estate Loan | $\$ 380,000$ | Refinance Banterra Equipment Loan | $\$ 137,000$ |  |
| Banterra Equipment Loan | 321,000 | Refinance Banterra Real Estate Loan | 322,000 |  |
| IFA Participation | 701,000 | Refinance Banterra Line of Credit | 758,000 |  |
| City of Harrisburg Loan | 150,000 | Refinance City of Harrisburg Loan | $\mathbf{1 8 5 , 0 0 0}$ |  |
| DCEO Loan | $\underline{630,000}$ | Project Costs | $\underline{780,000}$ |  |
| Total | $\underline{\$ 2,182,000}$ |  |  |  |
|  |  |  | Total | $\underline{\$ 2,182,000}$ |

The loans provided by the City of Harrisburg and DCEO will be subordinate to the Banterra Bank/IFA loans.

|  |  | JOBS |  |
| :--- | ---: | :--- | :--- |
| Current employment: | 26 | Projected new jobs: | 5 |
| Jobs retained: | NA | Construction jobs: | 0 |

## BUSINESS SUMMARY

Description: Midwest Fabrication and Repair, Inc. (MWF) is a diversified metal fabricator located in Harrisburg, IL that was founded by James and Mary Ozee in 1991. Midwest Fabrication and Repair, Inc. was established as an Illinois S-Corporation in 1995.

Background: The firm operated from 1991 to 1997 as a small repair/fabrication company. IN 1998 the company began diversifying into larger automotive and power plant projects. Today, MWF's primary focus is farm implement manufacturing. MWF manufactures a growing line of three point farm implements for the compact and sub-compact tractor market. These products arc currently manufactured and private labeled for manufacturers such as Bush Hog and Kioti Tractors and implement distributors such as Rankin Equipment Company, Ford Distributing and

Courhier Implements. MWF also distributes agricultural implements under its own label, Midwest Equipment, to tractor dealers in 15 states.

The company has in-house engineering and automated equipment which allows MWF to produce products for a variety of industries. With the addition of the in-house machine shop in October of 2004, the capabilities again expanded.

The Project: The Ozee's are acquiring a 43,000 square foot industrial building 2 blocks from MWF's existing operation to expand capacity and consolidate manufacturing, warehousing and distribution facilities for the agricultural implement segment into a single building. MWF currently operates in 4 older buildings that capacity to simultaneously operate its agricultural, automotive and power plant segments, which complicates work scheduling and requires excessive material handling. The owners are planning to install a trolley system and robotic welding equipment to reduce labor expense for production and warehousing.

## PRO.IEC:T SUMMARY

The proposed project consists of purchasing and improving a 43,000 square foot industrial building, acquiring and installing new equipment and refinancing existing debt. Project costs are estimated below:

| Building Acquisition | $\$ 230,000$ |
| :--- | ---: |
| 3 CNC Welding Robots | 150,000 |
| CNC Plasma Cutter | 75,000 |
| 90 Ton Iron Worker | 24,000 |
| CNC Machining Center | 49,000 |
| Powder Oven | 30,000 |
| Vibratory Tumbler | 12,000 |
| Miscellaneous Small Equipment | 38,000 |
| New Trolley system and real estate improvements | 172,000 |
| Total | $\underline{\$ 780,000}$ |

## ECONOMIC DISCLOSURE STATEMENT

Applicant: Midwest Fabrication and Repair, Inc.
Organization: Illinois S Corporation
Ownership: Mary Ozee - $51 \%$, James Ozee - 49\%
PROFESSIONAL \& FINANCIAL

| Bank: | Banterra Bank |  |
| :--- | :--- | :--- |
| Accountant: | Ron Emery Accounting | 409 E. Poplar St. |

## LEGISLATIVE DISTRICTS

Congressional: 19th
State Senate: 59th
State House: 118th

# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY <br> February 7, 2006 

## Project: RDF, Inc.

STATISTICS

| Project Number: | B-LL-TX-6021 | Amount: | \$444,725 |
| :--- | :--- | :--- | :--- |
| Type: | Participation Loan | IFA Staff: | Rick Pigg |
| Location: | Eldorado, IL | SIC Code: | 3069 |

## BOARD ACTION

Participation loan
IFA funds at risk
IFA staff recommends approval

## PURPOSE

To finance the construction cost of a new building, purchasc equipment and payoff debt with US Bank.

## VOTING RECORD

No voting record. This is the first time the board has seen this project.

## SOURCES AND USES OF FUNDS

| Sources: | IFA Participation | $\$ 444,725$ | Uses: Building Construction | $\$ 375,000$ |
| :--- | :--- | ---: | :---: | ---: |
|  | Banterra Loan | $\underline{444,725}$ |  | Purchase Equipment <br> Refinance debt |
|  |  |  | $\underline{300,000}$ |  |
|  |  |  | Total | $\underline{\$ 889,450}$ |

## JOBS

| Current employment: | 0 | Projected new jobs: | 3 |
| :--- | ---: | :--- | :--- |
| Jobs retained: | NA | Construction jobs: | 3 |

## BUSINESS SUMMARY

Description: RDF, Inc., is a rubber recycler and manufacturer and an Illinois C-Corporation that was incorporated on September 16, 1992. A group of individuals living in the Eldorado area founded RDF and sold it in 2004 to North West Rubber. North West Rubber is a rubber manufacturer that was founded in 1968 that is headquartered in Abbotsford, British Columbia, Canada. The firm currently has maintains US operations in Colorado, Oklahoma and Illinois (RDF, Inc.).

Background: RDF, Inc. is a national and international collector and processor of SBR (Styrene Butadiene Rubber) rubber buffings (a by-product of tire retreading) and color EFDM (a synthetic elastomer commonly used in radiator hoses, freezer gaskets, low-temperature seals, steam hoses and rubber roof membranes). They further process the material into a form suitable for a variety of different end uses, such as flooring products; artificial turf and playground rubber fill (Playfill). The firm's operations have been based in Eldorado since its founding in 1992. RDF serves customers in the following states: Alabama, Arkansas, Illinois, Indiana, Iowa, Kentucky, Mississippi, Missouri, Tennessee and Wisconsin.

The Project: $\quad$ RDF is acquiring the subject property and equipment to enable the company to expand production and grow to $\$ 4,000,000$ in annual sales by 2008.

## PROJECT SUMMARY

The proposed project consists of the construction and equipping of a 20,000 squarc foot building to be located just south of RDF's existing building. Project costs are estimated below:

| Lindner MS 1500 Shredder | 155,500 |
| :--- | ---: |
| 10 Ton Temptek Chiller | 9,280 |
| Rotex or Midwesterner | 19,000 |
| Conveyer Belts | 4,000 |
| Blowers and Piping | 6,000 |
| Panel and Disconnects | 3,500 |
| Conduit and Wire | 5,500 |
| Magnets | 2,000 |
| Miscellaneous | 2,500 |
| Labor | 4,800 |
| Freight | $\underline{2,370}$ |

## Total

$\mathbf{\$ 2 1 4 , 4 5 0}$

## ECONOMIC DISCLOSURE STATEMENT

Applicant: RDF, Inc.
Organization: Illinois Corporation
Ownership: RDF, Inc., is wholly owned by North West Rubber, USA, which is wholly owned by North West Rubber International, the international holding company for North West Rubber. North West Rubber Mats, Ltd is North West Rubber's Canadian corporation. North West Rubber, USA, North West Rubber, International and North West Rubber, Ltd., are owned by the following individuals:

| Aarnot Melisson | $51.0 \%$ |
| :--- | :--- |
| Roy Dehaan | $19.6 \%$ |
| Wade Aishi | $19.6 \%$ |
| Robert MacKinney | $10.8 \%$ |

RDF, Inc.
Participation Laan
Page 3

## PROFESSIONAL \& FINANCIAL

| Bank: | Banterra | Ridgeway |
| :--- | :--- | :--- |
| Accountant: | Botsch and Associates, CPA's, LLC | Carmi |

LEGISLATIVE DISTRICTS

| Congressional: |  | 15 th |
| :--- | :--- | :--- |
| State Senate: |  | 59 th |
| State House: |  | $118^{\text {th }}$ |

# ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY <br> February 7, 2006 

## Project: Luther Oaks

## STATISTICS

Project Number: H-SL-RE-TE-CD-6011
Type: Not-for-Profit Bond
Locations: Bloomington

Amount: $\quad \$ 35,000,000$ (Not to exceed amount) IFA Staff: Dana Sodikoff

## BOARD ACTION

Preliminary Bond Resolution
Staff recommends approval,
Conduit 501 (c)(3) Bonds
No IFA funds at risk
subject to compliance with IFA policy requirements for non-rated debt, including a financial feasibility study by BDO Siedman

## PURPOSE

Proceeds will be used to: 1) pay for development, marketing, construction and other related costs associated with the redevelopment project, 2) fund a portion of the interest payment, including letter of credit and remarketing fees, on the Series 2006 bonds for approximately 22 months, 3) capitalize Debt Service Reserve Funds for the Series 2006 bonds, and 4) pay costs of issuance of associated with the Series 2006 Bonds.

## IFA CONTRIBUTION

Federal income tax-exempt status on bond interest.

## VOTING RECORD

This is the first time this project has been presented to the IFA Board.
ESTIMATED SOURCES AND USES OF FUNDS

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Bond Proceeds |  | Project Draws (per Greystane) |  |
| Series 2006 C - Temporary Tax-Exempt VRDBs | \$8,000,000 | Land \& Related | \$60,000 |
|  |  | Design \& Engineering | \$1,188,393 |
| Series 2006BI - Permanent Tax-Exempt EXTRAS ${ }^{\text {SM }} \quad 4,250,000$ |  | Direct Construction | \$18,945,335 |
| Series 2006A - Unrated Fixed Rate Bonds | 18,070,000 | Indirect Construction | \$1,016,683 |
| Otiginal Issue Discount | (609, 140 ) | Development | \$2,292,529 |
| Accrued Interest | 0 | Markering | $\$ 2,730,000$ $\$ 923,921$ |
|  | \$30,460,860 | 0 Other \& Contingency | \$27,156,861 |
| Other Sources of Funds |  | Other Fund Deposits |  |
| Equity | 2,150,000 | Accrued Interest | \$0 |
|  | \$2,150,000 | Funded Interest for 22 Months | \$1,897,406 |
|  |  | Funded LOC Fees \& Expenses for 22 Munths | \$221,405 |
|  |  | Series 2006A/B-1 DSRF - Permanent | 1,655,313 |
|  |  | Series 2006B-2 DSRF - Temporary EXTRAS | 37.500 |
|  |  | Seies 2006C DSRF - Temporary VRDBs | 400,000 |
|  |  |  | \$4,207,625 |
|  |  | Delivery Date Expenses |  |
|  |  | Cost of Issuance | \$1,246,374 |
| Total Sources of Funds: | \$32,610,860 | Total Uses of Funds: | \$32,610,860 |

JOBS

Current employment: 3
Jobs retained: NA

Projected new jobs: 95
Construction jobs: 125

## BUSINESS SUMMARY

Lutheran Senior Living of Illinois, Inc, an Illinois not-for-profit corporation has entered into an agreement with Greystone Development Company ("Greystone") to develop the Luther Oaks campus ("Luther Oaks" or the "Community"), a Lutheran-based Continuing Care Retirement Community ("CCRC"), in the Bloomington-Normal area of Illinois. The Bloomington-Normal area is located approximately 130 miles southwest of Chicago off of Interstate 55. The Bloomington-Normal area is home to Illinois State University and has a population of approximately 118,000 people.

## PROJECT SUMMARY

The Community will be developed on approximately 12 acres of land owned by Trinity Lutheran Church. Trinity Lutheran Church owns 48 acres, of which 12 will be used for the development of the Community. Lutheran Senior Living of Illinois will enter into a land lease for the 12 acre site and will be granted the first right of refusal on the remaining 36 acres. Lutheran Senior Living of Illinois may in the future decide to build additional independent living cottages on the additional acreage as driven by demand and market need. The proposed CCRC will be developed to include the following:

- 90 independent living apartments,
- 40 assisted living units,
- $\quad 18$ memory support units, and
- Many common areas including a formal restaurant style dining room, private dining rooms, recreation/meeting rooms, lounges, fitness areas, beauty parlor/barber shop, arts and crafts room, library, etc.

It is anticipated that construction on the Community will begin in April 2006 and be completed in November 2007. Occupancy of the independent living units is anticipated to begin August 2007 and reach stabilized occupancy by October 2009. In the future, Luther Oaks may develop Phase II which will include additional independent living cottages and a skilled nursing health center.

Luther Oaks will be sponsored by the Lutheran Senior Living of Illinois, a not-for-profit affiliate of Lutheran Home and Services of Arlington Heights, Illinois. Luther Oaks will offer residents a lifestyle and personal services strategically designed to appeal to seniors seeking an active social environment, high quality maintenance-free housing and supportive services in a faith based environment.

Services provided to independent living residents will include one meal daily, housekeeping, utilities, unit maintenance, scheduled transportation, security monitoring, 24 -hour emergency response and a full array of educational, recreational, cultural, spiritual and social programs designed to enhance independence. Assisted living and memory support residents will receive the same services as independent living residents plus two additional meals per day, personal laundry service, and assistance with activities of daily living including assistance with dressing, eating, bathing, toileting, and ambulating. Prior to the completion of the health center in Phase II, residents who require nursing care will receive a full refund of their entrance fee upon permanent transfer to a nursing facility of their choice. Upon the opening of the health center in Phase II, nursing residents will receive the same basic services as assisted living and memory support as well as 24 -hour medical assistance and a full complement of physical, social and recreational services consistent with their needs.

## OVERVIEW OF AFFILIATED ORGANIZATION

Lutheran Home and Services of Arlington Heights ("Lutheran Home") is an Illinois not-for-profit located in Arlington Heights, Illinois. Lutheran Home was originally established by a Lutheran Pastor that wanted to create a place to care for older adults. The original building was opened in 1892 with sixty residents. In the 1920's additional property was acquired for future growth resulting in the current 84 acre campus. Lutheran Home operates
a full service long-term care facility licensed for 479 beds, with a current capacity of 369 beds, and a 100 unit independent living facility.

Lutheran Home is part of an Obligated Group which is compriscd of Lutheran Homc, Luthcran Community Scrvices for the Aged, and the Lutheran Foundation for the Aged. Lutheran Home is also the sponsor of Wittenberg Lutheran Village and Wittenberg Lutheran Village Endowment Corporation. Wittenberg Luther Village operates a full service long term care facility of 191 beds in Crown Point, IN. Wittenberg Lutheran Village Endowment Corporation operates 36 assisted living and 72 independent living units in Crown Point, IN. Neither Wittenberg Lutheran Village nor Wittenberg Lutheran Village Endowment Corporation are part of the Obligated Group. Luther Oaks will be financed on a stand-alone basis and will not be apart of the Obligated Group. Lutheran Home is contemplating potential credit support to the project in addition to the Pre-Finance capital and equity contribution already given to the Project.

## FINANCING SUMMARY

Structure: $\quad$ The Series 2005A bonds will be non-rated fixed rate serial and term bonds. The Series 2005B bonds will be adjustable rate securities, Ziegler EXTRAS ${ }^{\text {SM }}$. The Series 2005 C bonds will be taxexempt variable rate demand bonds that will be secured by a direct pay letter of credit from a to be determined letter of credit bank(s).

Bank and bond Gross revenue pledge, mortgage and master notes under a master indenture. Covenants and other Security: legal provisions are expected to be consistent with those in use for similar financings

Maturity: $\quad 32$ years (Not to exceed 32 years)

## ECONOMIC DISCLOSURE STATEMENT

| Project name: | Luther Oaks |
| :--- | :--- |
| Address: | 205 N. Williamsburg Drive |
|  | Bloomington, IL 61704 |
| Applicant: | Luther Oaks |
| Organization: | 501 (c)(3) Not-for-Profit Corporation |
| State: | Illinois |
| Board of Directors: | Luther Oaks (LSLI) |
|  | Roger W. Paulsberg, Chairman |
|  | Yvonne R. Deevey, Secretary |
|  | Victor C. Peper, Treasurer |
|  | Herb Sieg |
|  | John W. Kibler |
|  | Lutheran Life Communities (LSLD) |
|  | Bill Cormack, Chairman |
|  | Michael Renetzky, Director |
|  | Pr. David Abrahamson, Director |
|  | John Walz, Director |
|  | Roger Paulsberg, Director |

## PROFESSIONAL \& FINANCIAL

| Borrower's Counsel: Katten Muchin Zavis \& Rosenman | Chicago |
| :--- | :--- | :--- |
| Accountant: BDO Seidman | Atlanta, GA | | Elizabeth Wcbcr |
| :--- |
| Brian Schiff, |
| Bond Counsel: Jones Day |
| Underwriter: Ziegler Capital Markets Group |

Page 4
FM: Pam Lenane and Dana Sodikoff

Underwriter's Counsel: Ungaretti \& Harris

Issuer's Counsel: Pugh, Jones, Johnson \& Quandt P.C.

Brad Straub
John Durso, Julie Seymour, Angela Williams-Walker Kim Barker Lee

## LEGISLATIVE DISTRICTS

Congressional: 15-Timothy V. Johnson
State Senate: 44-Bill Brady
State House: 88- Dan Brady

# ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY <br> February 7, 2006 

Project: Delnor-Community Hospital

|  | STATISTICS |  |
| :--- | :--- | :--- |
| Project Number: | H-HO-TE-CD-6013 |  |
| Type: | Amount: | $\$ 60,000,000$ (Not to exceed amount) |
| Locations: | Neneva <br> Genofit Bond | IFA Staff: |

BOARD ACTION
Preliminary Bond Resolution No extraordinary conditions
Conduit 501(c)(3) Bonds Staff recommends approval
No IFA funds at risk

## PURPOSE

Proceeds will be used to: 1) fund new money projects, 2) potentially fund capitalized interest during the construction period, and 3) pay costs of issuance.

## IFA CONTRIBUTION

Federal income tax-exempt status on bond interest.

## VOTING RECORD

This is the first time this project has been presented to the Board.
ESTIMATED SOURCES AND USES OF FUNDS

| Sources: | IFA bonds | \$60,000,000 | Uses: | New Money <br> Issuance Costs <br> Underwriter's Discount <br> Bond Insurance | $\begin{array}{r} \$ 57,824,700 \\ 500,000 \\ 262,200 \\ 1,413,100 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | \$60,000,000 |  | Total | \$60,000,000 |

## BUSINESS SUMMARY

Background: Delnor-Community Hospital (the "Hospital") is an Illinois not for profit 501(c)(3)corporation based in Geneva, Illinois, about 40 miles west of Chicago.

The Hospital has as its sole corporate member Delnor-Community Health System (the "Parent Corporation"), which is also an Illinois not for profit 501(c)(3)corporation. In addition to being the sole member of the Hospital, the Parent Corporation is the sole corporate member of DelnorCommunity Health Care Foundation (the "Foundation"), Delnor-Community Residential Living, Inc. ("Residential Living"), and Living Well Cancer Resource Center ("Living Well"), which are

Description: The Hospital operates 128 licensed and staffed acute care beds in a modern facility constructed in 1991. The licensed and staffed acute-care bed complement consists of 85 medical-surgical beds, 20 intensive care, 18 obstetric and 5 pediatrics beds. The Hospital provides a broad range of medical, surgical, obstetrics/gynecology, pediatric and ancillary and support services, including but not limited to the following: cardiology, orthopedics, thoracic/vascular surgery, diagnostics radiology, oncology, physical and occupational health, emergency medicine and trauma services, neonatology, infectious disease, pulmonary medicine, gastroenterology, internal medicine, neurology and neurosurgery and urology. The Hospital is designated as a Level II Trauma Center and a Level II+ Nursery by the State of Illinois. The Hospital is a member of the Illinois Hospital Association, the American Hospital Association, the Voluntary Hospitals of America, and Metropolitan Chicago Healthcare Council.

Service Area: The Hospital draws patients primarily from the Fox River Valley in the far western suburbs of Chicago (Kane County). The primary service area ("PSA"), including the communities of Geneva, St. Charles, Batavia, Elburn, Wasco, LaFox and Kaneville, accounts for about $64 \%$ of total Hospital admissions. The PSA grew 19.7\% from 2000 to 2005, and it is expected to continue growing at a compound annual growth rate of $2.9 \%$ through 2010 . Consequently, the Hospital has experienced consistently increasing demand for services.

Major employers in the area include Fermilab, the Hospital, Community Unit School District \#303, System Sensor Corporation, Burgess Norton Corporation and Dukane Corporation. The unemployment rate in Kane County was $4.7 \%$ in December 2005, slightly below the state average of $4.9 \%$.

## PROJECT SUMMARY

The West Addition project is a 3-story addition to the main Hospital campus. The top two floors will constitute two nursing units of 26 licensed beds each (and six observation rooms each). Each nursing unit floor will be staffed by two nurse stations. The nurse stations are connected via a center support area that is designed for staff support and collaborative teaming. The first floor will provide for a new and expanded central storage area and the basement will be designed to house mechanical space. The addition of the two patient bed floors allows the Hospital to redesignate existing semi-private rooms as private rooms, while adding 31 net additional licensed medical surgical beds.

In addition to the above, the Series 2006 Bond financing will provide reimbursement for previously expended routine capital expenditures and future facility/infrastructure capital expenditures.

## FINANCING SUMMARY

The 2006 Series will be structured similarly to the Series 2002 and 2003 Bonds, with the following key features:
Security: The 2006 Bonds will be issued pursuant to a Bond Indenture, which is secured under an existing Master Trust Indenture. The sole member of the Obligated Group is Delnor-Community Hospital. Key security provisions include a security interest in the Unrestricted Receivables, a "springing" debt service reserve fund in the event certain ratios fall below predetermined thresholds, and a "springing" mortgage also in the event certain ratios fall below predetermined thresholds.

Structure: The bonds are anticipated to be issued as Auction Rate Certificates supported by an anticipated "AAA" bond insurance policy from FGIC. The entire Series 2006 variable rate debt issue will be synthetically converted to a fixed rate by means of a \% of LIBOR fixed payor swap, which has already been executed.

Maturity: $\quad$ The final maturity is expected to be 2036.

## ECONOMIC DISCLOSURE STATEMENT

Project name:
Location:
Applicant: Organization: State:
Illinois Board of Directors

Delnor-Community Hospital
Geneva, Illinois (Kane County)
Delnor-Community Hospital
501(c)(3) Not-for-Profit Corporation

Mr. William P. Flesch, Chairman
Mr. Roger Harris, Vice Chairman
Mr. Bob M. White, Treasurer
Mr. Walter Alexander
Mrs. Lynne Bishop
Mrs. Kay Clancy
Mrs. Melissa L. Coleman
Mr. Steve Deppe
Katherine Fackler-Chapman, M.D.
Mr. Craig A. Frank

Mrs. Joanne B. Hansen
Mrs. Kay Harbaugh
Mr. Lucas E. Harriss
Todd S. Hewell, III, M.D.
Mr. Craig A. Livermore, Ex-Officio
Mr. Bentley Myer
Mr. Gregory J. Pacelli
William P. Towne, M.D.
Mr. William A. Wolford
Mr. Wayne G. Woltman

PROFESSIONAL \& FINANCIAL

| Role | Firm | Location | Key Contact |
| :--- | :--- | :--- | :--- |
| Borrower's Counsel | Sonnenschein, Nath \& Rosenthal LLP | Chicago | Steve Kite |
| Bond Counsel | Jones Day | Chicago | Rich Tomei |
| Underwriter | UBS | New York/Chicago | Jerry Berg |
| Underwriter's Counsel | Seyfarth Shaw | Chicago | Al Kruse |
| Financial Advisor | Kaufman Hall | Northfield | Andy Majka |
| Bond Trustee | JP Morgan | Chicago | Chris Koenig |
| Accountant | KPMG | Chicago | John Depa |
| Issuer's Counsel | Sanchez Daniels \& Hoffman, LLP | Chicago | John Cummins |

LEGISLATIVE DISTRICTS
Congressional: 14- J. Dennis Hastert
State Senate: 25-Chris Lauzen
State House: 50-Patricia Reid Lindner

## ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY <br> February 7, 2006

## Project: Beloit Memorial Hospital

| STATISTICS |  |  |
| :---: | :---: | :---: |
| Project Number: H-HO-TE-CD-6022 | Amount: | \$54,000,000 (Not to exceed amount) |
| Type: Not-for-Profit Bond | IFA Staff: | Pamela Lenane and Dana Sodikoff |
| Locations: Roscoe |  |  |
| BOARD ACTION |  |  |
| Preliminary Bond Resolution |  | No extraordinary conditions |
| Conduit 501(c)(3) Bonds |  | Staff recommends approval |
| No IFA funds at risk |  |  |

PURPOSE
Proceeds will be used to: 1) fund new money projects, 2) reimburse for prior capital expenditures, 3) refinance certain outstanding debt, 4) fund a debt service reserve fund, 5) fund capitalized interest, and 6) pay costs of issuance.

## IFA CONTRIBUTION

Federal income tax-exempt status on bond interest.

## VOTING RECORD

This is the first time this project has been presented to the Board.

| ESTIMATED SOURCES AND USES OF FUNDS |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sources: | IFA bonds | \$53,000,000 | Uses: | New Money | \$47,500,000 |
|  | Hospital Contribution | \$5,525,000 |  | Refunding | \$2,400,000 |
|  |  |  |  | Reimbursement | \$2,690,000 |
|  |  |  |  | Reserve Fund | \$2,800,000 |
|  |  |  |  | Issuance Costs | \$350,000 |
|  |  |  |  | Underwriter's Discount | \$385,000 |
|  |  |  |  | Bond Insurance | \$2,400,000 |
|  | Total | \$58,525,000 |  | Total | \$58,525,000 |

JOBS

Current employment: 820 FTEs
Jobs retained: 820 FTEs

Projected new jobs: 95 FTEs
Construction jobs: 155 FTEs

## RUSINESS SUMMARY

Background: Beloit Memorial Hospital, Inc. (the "Corporation) is a Wisconsin not for profit corporation and is the sole member of the "Obligated Group."

Description: The Corporation owns and operates Beloit Memorial Hospital, a 124-bed (staffed) acute care hospital located in Beloit, Wisconsin. In addition, the Corporation owns and operates Riverside Terrace, a 45 -unit assisted living facility, as well as numerous clinics in outlying areas, including Roscoe, Illinois. The Beloit Memorial Hospital Foundation is an affiliate of the Corporation and the Corporation is its sole corporate member.

Service Area: Reloit Memorial Hospital is located in Reloit, Wisconsin, which is approximately 25 miles north of Rockford, IL. The Hospital's primary service area includes the following communities in Wisconsin: Beloit, Shopiere, Tiffany, and Clinton, as well as South Beloit, Illinois. The surrounding Illinois communities of Rockton, Roscoe, Machesney Park, Caledonia, Capron, and Poplar Grove, together with the surrounding Wisconsin communities of Darien, Delevan, Fontana, Lake Geneva, Walworth, Williams Bay, Avalon, Sharon and the southern portion of Janesville comprise its secondary service area.

The Obligated Group has facilities in the following locations: A) Beloit, WI: Beloit Memorial Hospital, Westside Medical Center, Occupational Health \& Sports Center, Riverside Terrace; B) Darien, WI: Darien Medical Center; C) Roscoe, IL: Roscoe/Rockton Medical Center; D) Janesville, WI: Janesville Family Health Center.

## PROJECT SUMMARY

The Hospital intends to issue bonds to pay for the costs of constructing a Health and Wellness campus in Roscoe, IL which will include the following:

1. Medical office building for $5-10$ physicians;
2. Immediate Care Center;
3. Aquatic Center;
4. Rehab and Fitness Center;
5. Diagnostics;
6. Home Health;
7. Occupational Health;
8. Assisted living with 24 units;
9. Hospital functions such as patient records and financial services; and
10. Retail space.

In addition, the Hospital may refinance its Series 1993 Bonds (currently outstanding in the amount of $\$ 2.375$ million) and reimburse itself for prior capital expenditures.

## FINANCING SUMMARY

Security: The bonds are expected to be secured by a pledge of gross revenues of the Obligated Group. Depending on the outcome of meetings with bond insurers and a final determination of the bond structure, the bonds may also be secured by bond insurance and/or a debt service reserve fund.

Structure: The organization is currently weighing its financing options and will makc a detcrmination once the outcome of meetings with potential bond insurers is determined.

Maturity: $\quad$ Final maturity is expected to be December 31, 2036.

## ECONOMIC DISCLOSURE STATEMENT

| Project name: | Northern Illinois Health \& Wellness Campus |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Location: | Roscoe, IL 61073 |  |  |  |
| Applicant: | Beloit Memorial Hospital |  |  |  |
| Organization: | 501 (c)(3) Not-for-Profit Corporation |  |  |  |
| State: | Wisconsin |  |  |  |
| Board of Directors: |  |  |  |  |
|  | Lansbery, G. Curtis Chairperson | North American Tool Corp. President \& CEO | Hendricks, Diane | ABC Supply Company Executive Vice President |
|  | Britton, Gregory K. Vice Chairperson | Beloit Memorial Hospital President \& CEO | Lans, Bruce | Self-employed |
|  | Barney, Richard, M.D. | Beloit Memorial Hospital Physician, Emergency Dept. | Packard, James L. | Regal-Beloit Corporation Charman \& CEO |
|  |  |  | Warner, Jack | Kerry Ingredients |
|  | Eldred, Steven | First National Bank \& Trust President |  | Consultant |
|  | Fisher, James | Fairbanks Morse President | Wetter, Bonnie | Marshall \& Ilsley Trust Co. Vice President |
|  | Gilbank, Thomas | Gilbank Construction, Inc. President |  |  |

## PROFESSIONAL \& FINANCIAL

Borrower's Counsel: Quarles \& Brady
Bond Counsel: Jones Day
Underwriter: Piper Jaffray \& Co.
Underwriter's Counsel: Foley \& Lardner
Bond Trustee: TBD
Accountant: Wipfli
Issuer's Counsel: TBD

Milwaukee Patrick Walsh
Chicago Dan Bacastow
Chicago Nessy Shems
Milwaukee Elizabeth Blutstein
Chicago
Milwaukee
Chicago

LEGISLATIVE DISTRICTS
Congressional: 16- Donald A. Manzullo
State Senate: 34-Dave Syverson
State House: 68-Ron Wait

## ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY

February 7, 2006

## Project: Illinois Institute of Technology

|  |  | STATISTICS |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Project Number: | E-PC-TE-CD-6018 | Amount: | $\$ 160,000,000$ (not-to-exceed amount) |
| Type: | 501(c)(3) Bonds | FMs: | Townsend Albright and Rich Frampton |
| Location: | Chicago | SIC Code: | $\mathbf{8 2 2 1}$ |

BOARD ACTION

Preliminary Bond Resolution
Staff recommends approval
Conduit Tax-Exempt 501(c)(3) Revenue Bonds (New Money and Advance Refunding)
No IFA funds at risk
No extraordinary conditions

PURPOSE
Proceeds will be used to (i) refund outstanding indebtedness, (ii) renovate and equip existing facilities, and (iii) fund bond issuance costs.

IFA CONTRI BUTION

Conveys Federal tax-exempt status on bond interest.

## VOTING RECORD

Preliminary Bond Resolution, no prior Board vote

## SOURCES AND USES OF FUNDS

| Sources: | IDFA bonds | $\underline{\$ 160,000,000}$ | Uses: | Project cost |
| :--- | :--- | :--- | :--- | ---: |
|  |  |  | $\$ 49,900,000$ |  |
|  |  |  | Debt refinancing | $109,000,000$ |
|  |  |  | Bond issuance costs | $\underline{10100,000}$ |
|  | Total | $\underline{\$ 160,000,000}$ |  | Total |

JOBS

Current employment: 980
Jobs retained: N/A

Projected new jobs: 25
Construction jobs: 50

## BUSINESS SUMMARY

Background: The Illinois Institute of Technology (the "IIT", the "University") is a private co-educational, nonsectarian institute of higher learning located in Chicago. The University was established in 1940 through the merger of the Armour Institute of Technology and the Lewis Institute. The Institute of Design, founded in 1937, joined the University in 1949. The Chicago-Kent College of Law merged with the University in 1969. The University's main campus is located approximately three miles south of downtown Chicago and consists of a 128 -acre complex of approximately 50 buildings based on a master plan developed by the late Ludwig Mies van der Rohe. In 1991, the University opened its Daniel F. and Ada L. Rice Campus in Wheaton, Illinois. At the Rice Campus the University offers engineering, computer science and business courses, primarily at the upper division and graduate levels, during the late afternoon and evenings. In 1992, the University opened its downtown Chicago campus to house the Chicago-Kent College of Law and the Stuart Graduate School of Business. The University's Moffat Campus is located in SummitArgo, Illinois. A Master of Science degree and certification program in food safety and technology are offered at the Moffat Campus.

The University is accredited by the North Central Association of Colleges and Schools. Specific professional programs are accredited or approved by the Accreditation Board of Engineering and Technology, the National Architectural Accrediting Board, the National Association of Schools of Art, the American Chemical Society, the Council on Rehabilitation Education, and the American Bar Association. The University has a current enrollment of approximately 6,475 students, comprised of (i) 2,220 undergraduate students, and (ii) 4,255 graduate students. The University is a 501 (c) (3) Corporation and is governed by a Board of Directors. A list of Board members is provided for IFA Board review.

Description: The proposed financing provides the opportunity for the University to (i) refinance its entire existing finance structure, (ii) and to borrow up to $\$ 40$-million is new funds. The proceeds will refund the University's Series 1999 and Series 2000 bonds which were issued through the Illinois Education Finance Authority, and the Series 2004 bonds which were issued through the Illinois Finance Authority.

Remarks: Bond proceeds will allow the University to restructure all of its existing debt. Restructuring will streamline and conform financing covenants from outstanding bond issues thereby increasing financial flexibility going forward. The proceeds also provide the University with capital to upgrade facilities in order to maintain the University's state-of-the-art university campus.

The proposed financing is structured to reset the amortization of existing debt such that IIT will pay interest only for the first ten years of the life of the bonds. Including the approximately 39million in new money, total debt service paid by the University will increase by less that $\$ 1$ million annually until after 2016. Additionally, the bonds will be issued on their stand alone Moody's Investors Service rating of Baa-1. This eliminates the cost of credit enhancement from banks or insurance companies. The proposed financing makes it possible for the University to continue to maintain its stature as a world-class institution of higher education.

## FINANCING SUMMARY

Security: The Bonds will be a general obligation of the University. The bonds will be rated Baa-1 by Moody's Investors Service, based upon IIT's underlying rating.
Structure: Fixed-Rate bonds
Maturity: 2036

Note: A portion of the funds will be used to (i) renovate Wishnick Hall, Crown Hall, and the IITRI Hall, (ii) renovate various campus laboratories, (iii) install new campus HVAC systems and building sprinklers, (iv) fund dormitory upgrades, and (v) fund general campus improvements.

## PROJECT SUMMARY

Proceeds will be used to: (i) refund the University's outstanding debt, (ii) renovate and equip existing University facilities which are located at the University 10 West $33^{\text {rd }}$ Street, Chicago, Cook County, Illinois, and (iii) fund bond issuance costs.

| New Project Costs: | Renovation/HVAC <br> Total | $\$ 49,900,000$ <br> $49,900,000$ |
| :--- | :--- | :--- |

## ECONOMIC DISCLOSURE STATEMENT

| Applicant: | Illinois Institute of Technology |
| :--- | :--- |
| Project names: | Current refunding and Renovation |
| Location: | 10 West $33^{\text {rd }}$ Street, Chicago, Cook County, Illinois 60616 |
| Organization: | $501(\mathrm{c})(3)$ Corporation |
| State: | Illinois |
| Board: | List attached for IFA Board review. |

## PROFESSIONAL \& FINANCIAL

| Counsel: | In House | Chicago, IL | Mary Anne Smith |
| :--- | :--- | :--- | :--- |
| Accountants: | KPMG LLP. | Chicago, IL |  |
| Bond Counsel: | Chapman and Cutler, LLP | Chicago, IL | James E. Luebchow |
| Issuer's Counsel | Mayer, Brown, Rowe \& Maw LLP | Chicago, IL <br> Underwriter/: <br> Placement Agent: <br> Underwriter's <br> Counsel: <br> Lehman Brothers <br> Trustee: <br> General Contractor: TBD | New York, NY |

## LEGISLATIVE DISTRICTS

| Congressional: | 1, Bobby L. Rush |
| :--- | :--- |
| State Senate: | 3, Mattie Hunter |
| State House: | 5, Kenneth Dunkin |

## ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY <br> February 7, 2006

## Project: Plum Creek of Rolling Meadows LP

|  |  | STATISTICS : |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Number: | M-MH-TE-CD-556 | Amount: | $\$ 12,000,000$ (not to exceed) |
| Type: | 501(c)(3) bonds | IFA Staff: | Townsend S. Albright |
| Locations: | Roiling Meadows | SIC Code: | $\mathbf{8 0 5 9}$ |

## BOARD ACTION

Final Bond Resolution
No IFA funds at risk
Staff recommends approval, subject to the Bonds being sold in minimum $\$ 100,000$ denominations.

## PURPOSE

Proceeds will be used (i) to refimance construction loans used to construct a 102-unit (127 resident) Supportive Living Facility by a for-profit owner, (ii) capitalized interest, (iii) fund Debt Service Rescrve and Lease-up and Operating Reserve accounts, and (iv) pay bond issuance costs.

## IFA CONTRIBUTION

IFA will convey tax-exempt bond status on this financing that will make this project eligible for $4.0 \%$ Low Income Housing Tax Credits, which will generate equity to finance this project. The Project Owner will use approximately $\$ 11,600,000$ of prior year IFA volume Cap.

## VOTING RECORD

Voting record from IFA Preliminary Bond Resolution on November 8, 2005:
Ayes: 10 Nays: $0 \quad$ Abstentions: $0 \quad$ Absent: 5, (Boyles, DeNard, Herrin, O'Brien, Zeller)
Vacancies: 0

## SOURCES AND USES OF FUNDS


*4\% Low Income Housing Tax Credits.
** Bond issuance costs exceeding the $2.0 \%$ allowed maximum ( $\$ 230,600$ ) will be paid from General Partner equity and/or tax credit equity.

## JOBS

Current employment: 5
Jobs retained: N/A

Projected new jobs: 50
Construction jobs: 100 ( 8 months)

## BUSINESS SUMMARY

Background: Plum Creek of Rolling Meadows LP ("the Applicant", "the Project") was formed as an Illinois Limited Liability Corporation in August, 2003 for the purpose of owning, developing and operating a facility under the Illinois Supportive Living Program (the "SLF Program"). The Applicant purchased the subject property in May, 2005. The property was originally a Comfort Inn which was constructed in 1986. On December 7, 2004 the Board of the Illinois housing Development Authority ("IHDA") passed an Intent Resolution to finance the project. Kegulations prohibit the IHDA from financing non-rated projects. The Applicant has requested the IFA to induce the project.

The Applicant's General Partner is Rolling Meadows Supportive Care LLC of which Thomas Leontios is the sole managing partner. Thomas Leontios is the managing member/developer of the facility. Mr. Leontios has a background in real estate development, retaii, and the hospitality industries. He is President of International Development Equity Associates, Inc., and has overseen 15 projects in the retail/hospitality industry. He has served as General Manager of a 100 -room hotel in Highwood. Developments include: (i) Burr Oak Circle, a 38 -unit multi-family facility in Northbrook (1996), (ii) 72 E. Randolph, Chicago, a 12-unit rehab (1996), and (iii) Glenwood School, a 400-room student living facility, St. Charles, (2002).

The Illinois Supportive Living Program was designed to reduce the State's Medicaid subsidies to support low income elderly and help pay the costs of necessary services including medication supervision, laundry, and personal care. The Illinois General Assembly initiated a pilot program in the year 2000 and passed legislation originating the Program in 2001. All residents in a Supportive Living Facility ("SLF") must be able to pay for their own room and board.

Description: The proposed project is a 102 -unit SLF designed for 127 senior residents. The complex will consist of 77 single occupancy and 25 double occupancy apartments. The Project will provide a comprehensive array of housing, personal, and health-related services to its senior residents. Three meals will be prepared and served on site daily. The Project will have laundry services and social programming. The average age of residents is expected to be between 78 and 85 years. The project will have (i) three stories, (ii) two elevators, and (iii) be ADA compliant. The Project is anticipated to open approximately December 15,2005 . There is currently a list of 82 prospective tenants. The Developer expects to reach a stabilized occupancy rate of $95.0 \%$ within the first twelve months of operation. Note: as if January 17, 2006, the Illinois Department of Public Aid has approved 50 residents for the supportive living facility.

A key feature of the Project is that it will be affordable. The Project is one of a select group of assisted living facilities in Illinois to have received approval from the Illinois Department of Public Aid as a recognized Supportive Living Facility. With a SLF certification, the State will provide an ongoing stream of Medicaid-related funding to the Project to pay the service costs for Medicaideligible residents. The current Medicaid reimbursement rate is $\$ 2,682$ month for a single occupancy apartment and $\$ 4,908 /$ month for a double-occupancy apartment. Medicaid residents will pay as little as $\$ 462 /$ month, depending on their financial situation. Medicaid will cover the balance. The underlying philosophy of a SLF is that certain public aid nursing home residents for which the State is currently (2005) paying $\$ 4,500 /$ month could be better taken care of in an SLF at $\$ 2,220 /$ month (2005).

There are presently two SLF's in the Applicant's marketing arca. Asbury Court, located in Des Plaines, is a new 99 -unit SLF located within a 230 -bed independent living community. Pathway Senior Living is constructing a 104-unit SLF at Alexian Village, located in Elk Grove. It is estimated that approximately $40.0 \%$ of Alexian Village SLF units will be utilizing Medicaid waivers. SLF's do not compete with skilled care nursing homes or private-pay independent senior living facilities.

Management
Agent:

The project will be managed by Providence Management and Development Co, Inc., of Tinley Park, Illinois, a for-profit subsidiary of Resthaven Christian Services (see www.provinet.com and www.resthaven.com), an institutional quality manager of assisted living and nursing facilities projects in three states serving over 1,800 residents in 15 facilities. Providence and Resthaven also manage 13 senior housing facilities. Provident was founded in 1991. Resthaven Christian Services, founded over 85 years ago, separately owns and manages senior housing and assisted living facilities serving over 3,500 residents in Illinois and Michigan

Accessibility: The project will be $100 \%$ handicapped accessiblc and fully comply with the Americans with Disabilities Act ("ADA").

## FINANCING SUMMARY

Security: (i) First mortgage on facility, (ii) assignment of Gross Revenues, and (iii) assignment of all State Revenues under the Supportive Living Facility program.

Structure: $\quad$ Fixed Rate Demand Bonds
Maturity: $\quad 25$ years

## PROJECT SUMMARY

Proceeds will be used to repay the existing construction development loan from Suburban Bank, Hinsdale, Illinois, and its mezzanine lender. The borrowed funds were used to (i) purchase approximately 1.5 acres of land located at 2801 Algonquin Road, Rolling Meadows, Cook County, Illinois, (ii) renovate an existing approximately 58,489 sq. ft ., three-story building having approximately $37,350 \mathrm{sq}$. ft. of net rentable space and construct 102 living units therein, (ii) construct a kitchen, a communal social area, and create 77 parking spaces and landscaping and (iii) purchase furniture, fixtures, and equipment. (iv) capitalize interest, (v) fund Debt Service Reserve and Lease up and Operating Reserve accounts, and (vi) fund bond issuance costs.

$$
\begin{array}{ll}
\text { Project Costs: } & \text { Land/Building } \\
\text { Construction/Renovation } \\
& \text { Arch/Eng } \\
& \text { Total }
\end{array}
$$

| $\$ 1,034,000$ |
| ---: |
| $7,248,000$ |
| $1,433,000$ |
| $\$ 10,215,000$ |

## ECONOMIC DISCLOSURE STATEMENT

| Applicant: | Plum Creek of Rolling Meadows LP |
| :--- | :--- |
| Project names: | Plum Creek of Rolling Mcadows Supportivc Living Community |
| Location: | 2801 Algonquin Road, Rolling Meadows, Cook County, Illinois 60008 |
| Organization: | Limited Partnership |
| State: | Illinois |
| Principals: | General Partner: Rolling Meadows Supportive Care, LLC (Thomas Leontios, Manager) |
|  | Limited Partner: Enterprise Social Investment Corp, Columbia, MD) |

PROFESSIONAL \& FINANCIAL

| General Partner | Rolling Meadows Supportive Care LLC | Rolling Meadows, IL | Thomas Leontios |
| :---: | :---: | :---: | :---: |
| Developer's Counsel: | Burke, Burns \& Pinelli, LTD | Chicago, IL | Stephen Welcome |
| Accountant: | Webber and Associates | Aurora, IL | Tom Webber |
| Bond Counsel: | Foley \& Lardner LLP | Chicago, IL | Christopher Knight |
| Issuer's Counsel | Sanchez \& Daniels | Chicago, IL | John D. Cummins |
| Underwriter: | William Blair \& Company, LLC. | Chicago, IL | Charles Freeburg |
| Placement Agent <br> Underwriter's Counsel: | Ice Miller | Chicago, IL | Thomas Smith |
| Financial Advisor: | LaSalle Street Capital | Chicago, IL | I ${ }^{\text {ennis }}$ Nyren |
| Trustee: | Amalgamated Bank of Chicago | Chicago, IL. | Gail Klewin |
| Tax Credit Investor: | National City Bank. | Cleveland, OH |  |
| Tax Credit Advisor: (Investor) | City Securities Corporation | Indianapolis, LN |  |
| Tax Credit Advisor: (Developer) | Pusateri Development Company | Chicago, IL | Larry Pusateri |
| General Contractor: | Idea International, Inc. | Rolling Meadows, IL | Tom Leontios |
| Architect: | Gleason Architects | Sugar Grove, IL | Thad Gleason |
| Project Administrator/ |  |  |  |
| Management Agent: | Providence Management and Development Company | Tinley Park, IL | Ray Hempill |
| Marketing Consultant: | Cambridge Marketing Services, Inc. | Palatine, IL | Jim Limparis |
| Project Manager: | Pepper Path Homes | Rolling Meadows, IL | Patrick Smythe |

## LEGISLATIVE DISTRICTS

| Congressional: | 8 | Melissa Bean |
| :--- | :---: | :--- |
| State Senate: | 27 | Wendell E. Jones |
| State House: | 54 | Suzanne Bassi |

## LIMITED TIME OFFER

## YOUPVE WORRED HARR FOR YOUR NONEYY. NOW MAKE IT WORR MARD FOR YOU.



## SIX-MONTH RAERRHLL LYNCH CERTHFICATE OF DEPOSTT

## Earn a nigh yield with a Mierrili Lynch Bank six-month Certificate of Deposit

With a Merrill Lynch Bank six-month CD, you'll earn a high yield with a minimum investment of $\$ 25,000$. And you'll enjoy the added security of knowing that your funds are FDIC insured (up to applicable limits).

To be eligible for this offer, funds must come from sources other than your existing Merrill Lynch relationship. Special 4.58\% APY three-month CDs also available. Inquire now.

This limited time opportunity will expire by February 10, 2006, 2:00 p.m. EST.

## TO PURCHASE A MERRILL LYNCH BANK CERTIFICATE OF DEPOSIT, CONTACT:

## Gary T. Shorter

Merrill Lynch
2001 Spring Road
Oak Brook, IL 60523
Call: (630) 954-6350 Email: Gary_Shorter@ML.com

Certificates of Deposit (CDs) are issued by Merrill Lynch Bank USA or Merrill Lynch Bank \& Trust Co. The total of all funds, including any amounts swept automatically from a Merrill Lynch, Pierce, Fenner \& Smith Incorporated account, are FDIC insured up to a maximum of $\$ 100,000$, in accordance with FDIC rules. Annual Percentage Yield (APY) is accurate as of 02/06/06 and subject to change without notice. Early withdrawal of CD is generally not allowed and a penalty may apply if allowed. Although not required to do so, Merrill Lynch, Pierce, Fenner \& Smith Incorporated may provide a secondary market so that customers can sell their CDs prior to maturity. Liquidating CDs in the secondary market will be subject to current market conditions, and the price customers will receive may be higher or lower than the price they originally paid. Total amount of CDs to be issued under this offer is limited. Offer may be withdrawn at any time.
© 2006 Merrill Lynch, Pierce, Fenner \& Smith Incorporated. Member, SIPC.
Total Merrill and Total Merrill design are service marks of Merrill Lynch \& Co., Inc.

## ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY <br> February 7, 2006

Project: Heritage Woods of South Elgin Limited Partnership, and its successors and assigns, an Illinois Limited Partnership to be formed (Heritage Woods of South Elgin SLF)

## STATISTICS

| IFA Project \#: | M-MH-TE-CD-6019 | Amount: | $\$ 13,000,000$ (not-to-exceed amount) |
| :--- | :--- | :--- | :--- |
| Type: | Housing Bonds | FM: | Rich Frampton |
| Location: | South Elgin |  |  |

## BOARD ACTION

Preliminary Bond Resolution
Conduit Tax-Exempt Affordable Rental Housing Bonds
No IFA Funds at risk
Staff recommends approval subject to the following extraordinary condition:

1. If any non-rated, uncnhanced bonds are issued to finance project costs, these Subordinate Series B Bonds must be sold in minimum denominations of $\$ 100,000$ (i.e., thereby assuring distribution to Accredited Institutional Investors).

## PURPOSE

Construction of a new, 99-unit, two-story, affordable Supportive Living Facility (senior living facility) in South Elgin.

## IFA CONTRIBUTION

IFA will convey tax-exempt bond status on this financing.
The Developer will use up approximately $\$ 10.6$ million of prior year IFA Carryforward Volume Cap.
VOTING RECORD
None. This is the first time this project has been presented to the IFA Board of Directors.

## PRELIMINARY ESTIMATED SOURCES AND USES OF FUNDS


*Note: The Developer's Fee will be deferred and paid over time subject to the Partnership Agreement to be executed between the Developer and the Tax Credit Investor. Payment of these fees will be contingent on project performance. Typical performance hurdles include: satisfying certain benchmark debt service coverage, occupancy rates, and other negotiated covenants.

|  | JOBS |  |
| :--- | :---: | :--- |
| Current employment: | 0 | Projected new jobs: $\quad 38$ (FTE's) |
| Jobs retained: | N/A | Construction jobs (12 mo's.):30 (average) |

## BUSINESS SUMMARY

Organization: Heritage Woods of South Elgin Limited Partnership and its successors and assigns (the "Applicant"), is an Illinois limited partnership to be formed. The Applicant is a real estate holding entity established for the express purpose of constructing, owning, and operating the Heritage Woods of South Elgin Supportive Living Facility, a new, 99 -unit senior living facility to be located in South Elgin (Kane County), Illinois.

The General Partner, and $0.01 \%$ owner of the Applicant, will be Heritage Woods of Elgin, LLC and its successors and assigns. The members of which will be (1) Michael Raymond Custom Homes, LLC, c/o Mr. Michael Deal Chroneyko, Managing Member, St. Charles, IL, and (2) Mr. Blair Minton, BMA Management, Ltd., Bourbonnais, IL (whose firm has successful SLF facility development and operating experience and are described further on Page 3 of this report).

The Limited Partner and $99.99 \%$ owner of the will be a Low Income Housing Tax Credit ("LIHTC") Syndicator to be determined. The project will generate equity through the syndication of $4 \%$ Low Income Housing Tax Credits to corporations. The Applicant will be seeking a commitment from various tax credit syndicators/investors as soon as it receives a firm credit enhancement commitment from a HUD/FHA lender or a Bank Direct Pay LOC Provider.

Background: The proposed Heritage Woods of South Elgin Supportive Living Facility will be a new, 99-unit affordable assisted living project to be located in South Elgin (Kane County), Illinois. South Elgin is located between St. Charles and Elgin in northeastern Kane County. The subject facility would be the first Supportive Living Facility to principally serve the Elgin/South Elgin/St. Charles submarket.

The SLF will be a 3 -story, 73,244 SF building that will consist of forty-nine (49) studio units, forty-four (44) 1 BR units, and six (6) 2 BR units and include over $20,000 \mathrm{SF}$ of common/clubhouse areas and recreational facilities. Of the 99 units, 69 will be designated Low Income and 30 will be market rental.

The property's common facilities will include 68 parking spaces (including 4 handicapped spaces), and 2 elevators, and an outdoor walking path.

Background on Developer/

## Property Mgr.:

The proposed Property Manager is BMA Management, Ltd. of Bourbonnais, Illinois. BMA Management, Ltd. is an affiliate of Blair Minton \& Associates, Inc. BMA was established in 1999 to manage assisted living and supportive living projects in Illinois. BMA currently manages senior assisted living and supportive living projects comprising over 875 units, with an additional 200 under construction. BMA currently manages properties ranging in size from 52 to 103 units.

BMA undertakes projects as joint ventures with hospitals, 501(c)(3) not-for-profit corporations, and private companies with multifamily construction/management experience. BMA provides comprehensive services from pre-development, financing, pre-opening organization, to staffing, training, management development, and food service.

BMA has 10 key corporate staff members with expertise in hospital, home health care, nursing home administration, operations, and marketing.

BMA currently has 11 Supportive Living Facilities under management including:

- Heritage Woods of Flora (52 units opened in May 2000)
- Heritage Woods of Ottawa (84 units opened in November 2000)
- Eagle Ridge of Decatur (76 units opened in July 2003)
- Heritage Woods of Batavia (93 units opened in September 2003)
- Cambridge House - O'Fallon (103 units opened in November 2003)
- Heritage Woods of Watseka ( 65 units opened in June 2004)
- Heritage Woods of Benton (100 units opened in August 2004)
- Churchview Supportive Living of Chicago (86 units opened in September 2004)
- Prairie Living of Chautaugua in Carbondale ( 75 units in November 2004)
- Heritage Woods of Manteno (66 units opened in March 2005), and Bowman Woods (76 units opened in Spring 2005). Additionally, BMA will open Pioneer Gardens of Chicago in Spring 2006 (120 units).

Select Supportive Living Facility projects under development and to be managed by BMA include (all three of these projects were induced by the IFA Board of Directors in December 2005):

- Heritage Woods of Freeport
- Pine View of DeKalb
- Prairie Winds of Urbana

The proposed Heritage Woods SLF property, however, will be a stand-alone facility located approximately 1.9 miles south of the U.S 20/McLean Blvd. interchange in South Elgin (Kane County), Illinois.

About HUD 232: The purpose of the HUD Section 232 Program is to provide long term, fixed rate construction and permanent mortgage financing for (1) construction of new nursing home and assisted living facilities, and (2) major renovations of existing nursing home facilities. Both for-profit and not-
for-profit entities are eligible under the FHA-Insured Section 232 Program. FHA 232/GNMA mortgage-backed securities or a Direct Pay Bank Letter of Credit will credit enhance the proposed bonds.

About Illinois'
SLF Program: The Developer and the Illinois Department of Public Aid executed a Contract for Furnishing Services (the "Contract") under the Supportive Living Program in August 2005. Pursuant to this Contract, the Owner must begin operations by September 2007 (subject to time extensions). This Contract provides for the reimbursement of Covered Services to Eligible Residents under the Medical Assistance Program.

The Supportive Living Program was designed to reduce Medicaid subsidies to support low income elderly and help pay the costs necessary services including medication supervision, laundry, and personal care. All residents in a Supported Living Facility must be able to pay for their own room and board. Medicaid service reimbursement rates in Illinois are set at $60 \%$ of the regional nursing home per diem rate.

The Medicaid resident's maximum "room and board" payment is set by state regulation, and as of October 1,2005 , was $\$ 489 /$ month. SLFs can be certified as eligible food stamp vendors and receive these benefits for eligible residents. If a Medicaid resident's income is above $\$ 579 /$ month, then the amount over this threshold is applied as a Medicaid co-payment toward service expenses.

The objective of the SLF Program is to reduce the State's Medicaid expenditures. SLF Facilities can reduce daily Medicaid reimbursement rates from $\$ 100$ /day to $\$ 60.23 /$ day in certain regions. Approximately $32 \%$ of current SLF residents moved there from a nursing home. Illinois currently has 49 open and operating SLF's, with 70 approved in 2005 as of 10/1/2005.

Accessibility: As a new construction project, the subject facility will be subject to the Americans with Disabilities Act ("ADA"). Accordingly, all public areas of the facility will comply with ADA.

Additionally, because the facility will cater to seniors, $100 \%$ of the units will be designed to be handicapped adaptable and will feature:

- Doorways wide enough to accommodate wheelchairs and walkers
- Door handles throughout will be equipped with levers, rather than doorknobs
- Bathrooms sufficiently wide to allow a wheelchair to turn 360 degrees
- Bathrooms will feature grab bars,
- Bathrooms will be readily convertible from handicapped adaptable to handicapped accessible replacing the bathroom vanity with a sink that features a knee cavity
- Initially, $20 \%$ of the units (i.e., 20 out of 99 ) will be equipped with the handicapped accessible sink. The other 79 units will all be handicapped adaptable.


## FINANCING SUMMARY

Security: The Series 2006A Bonds to be secured by either (1) Aaa/AAA/AAA-rated credit enhancement from FHA 232/GNMA modified pass-through mortgage backed securities or (2) a Direct Pay Letter of Credit.
Structure: $\quad$ Bonds will be sold as fixed rate bonds with a 37 -year final maturity (current estimated rate of $6.24 \%$ as of $1 / 11 / 2006$ ).
Maturity: Series 2006A Bonds: 37 years (with level principal amortization over the last 35 years; provides for 1 year of construction and 1 year of lease-up/stabilization)

## PROJECT DESCRIPTION FOR IFA BOND RESOLUTION

Bond proceeds will be used to finance the construction and equipping of a new, one building, three-story, 99-unit senior rental property to be known as Heritage Woods of South Elgin located on an approximately 2.55 acre site near the SW corner of N. McLean Blvd. and Bowes Road, South Elgin (Kane County), IL 60177.

Additionally, bond proceeds will be used to pay costs of issuance, capitalized interest, and will also capitalized certain debt service and operating reserve funds.

Preliminary estimated project costs are as follows:

| Land/Site Development | $\$ 725,000$ |
| :--- | ---: |
| Construction \& Fin. Costs: | $9,484,610$ |
| Equipment: | 495,000 |
| Arch./Eng./Prof: | 321,000 |
| Project Contingency | $\underline{335,856}$ |
| Total: | $\mathbf{\$ 1 1 , 3 6 1 , 4 6 6}$ |

## ECONOMIC DISCLOSURE STATEMENT

Applicant:

## Alternate

## Contact:

Project name: Location: Organization: State:

Ownership of Applicant:

Heritage Woods of South Elgin Limited Partnership, an Illinois Limited Partnership to be formed and Heritage Woods of South Elgin, LLC, c/o Mr. Michael Deal Chroneyko, Member, 2000 W. Main St., Suite E, St. Charles, IL 60174; Ph.: 630-659-0133; Fax: 630-659-0110; mchorneyko@aol.com

Mr. Rod Burkett, BMA Management, Ltd., 755 Almar Parkway, Suite C, Bourbonnais, IL 60914; Ph.: 815-935-1992 or 877-882-1495; Fax: 815-935-1992; web site: www.bma-mgmt.com Heritage Woods of South Elgin Near the SW corner of N. McLean Blvd. and Bowes Road, South Elgin (Kane County), IL 60177 Limited Partnership (to be formed) Illinois

Heritage Woods of South Elgin Limited Partnership, an Illinois Limited Partnership to be formed

- Heritage Woods of South EIgin, LLC (General Partner), an Illinois LLC to be formed: 1.00\%
- Michael Raymond Custom Homes, LLC, c/o Mr. Michael Deal Chroneyko, Managing Member, St. Charles, IL: 51\%
o Mr. Blair Minton, BMA Management, Ltd., Bourbonnais, IL: 49\%
- Limited Partner: A tax credit syndicator/investor to be determined: $\mathbf{9 9 . 0 0 \%}$


## Current Property

Owner:
Forthcoming

## PROFESSIONAL \& FINANCIAL

| Counsel: | Schiff Hardin, LLP | Chicago, IL | Jeff Kuta, Bruce Weisenthal |
| :---: | :---: | :---: | :---: |
| Accountant: | Reznick Group | Chicago, IL | Bruce Schiff |
| Bond Counsel: | To be determined |  |  |
| Underwriter: | To be determined |  |  |
| Underwriter's Coun.: | To be determined |  |  |
| Credit Enhancement: | A HUD/FHA Lender to be determined or Direct Pay LOC Bank |  |  |
| Counsel to Credit |  |  |  |
| Enhancer: | To be determined |  |  |
| Tax Credit Investor: | To be determined |  |  |
| Tax Credit Investor's |  |  |  |
| Counsel: | To be determined |  |  |
| Trustee: | To be determined |  |  |
| Architect: | Gleason Architects, P.C. | Sugar Grove, IL | Thad Gleason |
| General Contractor: | To be determined |  |  |
| Project Consultant: | The Laubacher Company | Chicago, IL | Mark Laubacher |
| Management Agent: | BMA Management, Ltd. | Bourbonnais, IL | Rod Burkett |
| Issuer's Counsel: | Requested |  |  |

## LEGISLATIVE DISTRICTS

| Congressional: | 14 | J. Dennis Hastert |
| :--- | ---: | :--- |
| State Senate: | 25 | Chris Lauzen |
| State House: | 49 | Timothy L. Schmitz |

Shared Location
i: \s\Board Book\February 2006
South Elgin Heritage Woods SLF 12-05 (v2)
1/21/2006 10:03 AM
RKF

# Illinois Finance Authority 

Memorandum

To: IFA Board of Directors<br>From: $\quad$ Sharnell Curtis-Martin<br>Date: $\quad$ February 7, 2006<br>Re: Request to Extend until July 1, 2006 a commitment for a Participation Loan for Vee Properties South, LLC and VeePak, Inc. (IFA File \#B-LL-TX-607)

MB Financial and Vee Properties South LLC and Vee Pak, Inc. have requested that IFA approve a 6-month extension to July 1, 2006 on IFA's commitment to its Participation Loan.

Vee Pak is a contract packager that mixes and packages various products including: shampoos, conditioners, hair styling products, foot products, antiperspirant/deodorant, lotions, soaps, antibacterial products, tanning products, and facial products.

The proposed loan will finance the purchase, development and construction of a new headquarters for Vee Pak Inc. Vee Propertics South, LLC will purchase approximately 11 acres of vacant land and construct a 300,000 square foot facility which will house the company's office personnel and also serve as a warehouse and distribution center.

Staff has re-reviewed the financial condition of the applicant with the lender and concluded that the financial condition of the operating company has not materially adversely changed since July 12,2005 , when the loan was originally presented to the IFA Board. The new facility is $60 \%$ complete according to the construction reports provided by the bank and the Company has achieved $100 \%$ of its 2005 sales goals and $98 \%$ of its 2005 net income projection.

A copy of the original project summary presented for Board approval is included with this memorandum to provide a complete overview of the project.

Staff recommends approval of the request.
The voting record of this Participation Loan approval at the July 12, 2006, Board meeting is as follows:

Ayes: 8
Nays: 0

Absent: 3 (O'Brien, Rice, Valenti)
Abstentions: 0

## ILLINOIS FINANCE AUTHORITY BOARD SUMMARY

## Project: Vee Properties South LLC and Vee Pak Inc.

| STATISTICS |  |  |  |
| :---: | :---: | :---: | :---: |
| Deal Number: <br> Type: <br> Location: | B-LL-TX-607 <br> Participation Loan Hodgkins | Amount: IFA Staff: | $\$ 1,000,000$ <br> Sharnell Curtis Martin |
| BOARD ACTION |  |  |  |
| Purchase of Participation from MB Financial <br> $\$ 1,000,000$ IFA funds at risk <br> Collateral is parri passu first position with MB Financial <br> Staff recommends approval subject to the following conditions: Assignment of rents and leases Evidence of Insurance <br> As if Completed Appraisal |  |  |  |

## PURPOSE

Land acquisition and construction of a 300,000 square foot warehouse and distribution facility in Hodgkins.

## VOTING RECORD

Initial board consideration, no previous voting record.

|  | SOURCES AND USES OF FUNDS |  |  |  |  |
| :--- | :--- | ---: | :--- | ---: | :--- |
|  |  |  |  |  |  |
| Sources: | MB Financial | $\$ 6,820,000$ | Uses: | Project Costs | $\$ 12,100,000$ |
|  | SBA 504 Loan | $3,070,000$ |  |  |  |
|  | Equity | $1,210,000$ |  |  |  |
|  | IFA | $\underline{1,000,000}$ |  |  |  |
|  | Total Sources: | $\underline{\$ 12,100,000}$ |  | Total Uses: | $\$ 12,100,000$ |

The SBA 504 Loan is subordinate to the participation loan. Additionally, the source of equity is funds contributed by Mr. Vennetti.

|  | JOBS |  |  |  |
| :--- | :--- | :--- | :--- | :---: |
|  |  |  |  |  |
| Current employment: 150  <br> Jobs retained: N/A  | Projected new jobs: <br>  | Construction jobs: | 150 |  |

## BUSINESS SUMMARY

Background: Vee Pak, Inc. was founded in 1990 by Ralph Vennetti, the Company's President and CEO. Mr. Vennetti is also the sole principal of Vee Properties South LLC.

Vee Pak is a contract packager that mixes and packages various products including: shampoos, conditioners, hair styling products, foot products, antiperspirant/deodorant, lotions, soaps, antibacterial products, tanning products, and facial products. The processing takes place in many 7,000 gallon steel storage tanks mixing approximately 5,000 gallons of product to be mixed, cooled and/or heated and placed into tubes, bottles, jars and hot fill sticks (deodorant). Finally the products are labeled, sealed and packaged for their respective product lines.

## FINANCING SUMMARY

| Security: | Collateral will consist of a pro-rata first position "parri passu" with MB Financial on the facility to be located at the intersection of Kiver Road and 67th Street in Hodgkins, IL (Cook County). A first mortgage, assignment of rents and leases, and UCC financing statement on all subject property located at the Hodgkins facility. Additionally, will have the corporate guarantee of Vee Pak, Inc. and personal guarantee of Ralph Vennetti. |
| :---: | :---: |
|  | The SBA's loan of $\$ 3,075,000$ will be secured by a second mortgage on the subject property with a 20 year term and fixed rate of $6.10 \%$ |
| Structure: | Based on the guidelines of the Participation Loan Program, IFA's interest will be 200 basis points below the banks stated rate of LIBOR plus 175 basis points, presently $5.3 \%$ or prevailing five year swap adjusted treasury plus 175 fixed. The bank will retain 50 basis points for servicing. |
| Maturity: | The loan will be set on a 10 year term with a 25 year amortization with a balloon at maturity. |
| Covenants: | Executed lease agreement between Vec Propertics South LLC and Vee Pak, Inc. <br> As if completed appraisal <br> Evidence of insurance on collateral |
|  | Prior to opening construction loan, copy of commitment letter from SBA loan of $\$ 3,075,000$ secured by a second mortgage on subject property. <br> Annual Audited Financial Statements |

## PROJECT SUMMARY

Loan proceeds will be used to finance the construction of a 300,000 square foot warehouse and distribution facility and the acquisition of 11 acres of land located at the intersection of River Road and $67^{\text {th }}$ Street in Hodgkins, IL 60525 (Cook County). Project costs are estimated as follows:

| Construction | $\$ 8,075,000$ |
| :--- | ---: |
| Land | $3,100,000$ |
| Contingency | 525,000 |
| Interest Reserve | $\underline{400,000}$ |
|  | $\underline{\$ 12,100,000}$ |

## ECONOMIC DISCLOSURE STATEMENT

Applicant: Vee Properties South LLC and Vee Pak Inc.
Project name: Vee Pak New Hodgkins Facility
Location: Intersection of River Road and $67^{\text {th }}$ Street in Hodgkins, IL 60525 (Cook County)
Organization: Limited Liability Company and Corporation
State: Illinois
Ownership: Ralph Vennetti - 100\%
Land Sellers: John T. O'Connell

## PROFESSIONAL \& FINANCIAL

| Bank: | MB Financial | Chicago | Ross Weigand/Bridgit Wilson |
| :--- | :--- | :--- | :--- |
| Accountant: | Mulcahy, Pauritsch, Salvador \& Co. | Dy |  |
| IFA Counsel: | Dykema Gossett | Chicago | Darryl Pierce |

## LEGISLATIVE DISTRICTS

Congressional: 3 -- Daniel Lipinski
State Senate: 11 -- Louis Viverito
State House: $\quad 22-$ Michael Madigan

# Illinois Finance Authority 

Interoffice Memorandum

To: IFA Board of Directors
From: Sharnell Curtis Martin
Date: $\quad$ February 7, 2006
Rc: $\quad$ Request to amend collateral description of Ex-Tech Plastics, Inc. (IFA Project \# B-LL-TX-708)

TCF Bank approved Ex-Tech Plastics, Inc. and ETI, LLC, a related entity, for two financings: a term loan for the acquisition of PVC equipment and for a revolving line of credit. TCF requested the Authority to participate in the term loan for the equipment acquisition of $\$ 2$ million.

This request was approved by the IFA Board of Directors at the December 6, 2005 meeting. The board summary listed as collateral a PMSI in the PVC equipment, a personal guarantee of Mr. John Pichon, Chairman and majority stockholder of Ex-Tech Plastics, Inc., a first mortgage on the facility located at 11453 Burlington in Richmond, IL and an assignment of rents and leases on the subject property.

The above listed collatcral was to serve as collateral on both financings and the collateral available to the term loan should only consist of the PMSI (first purchase money security interest) in the PVC equipment and the personal guarantee of Mr. John Pichon, Chairman and majority stockholder of Ex-Tech Plastics, Inc. The first mortgage and assignment of rents and leases is to secure the revolving line of credit through TCF Bank. A copy of the original project summary presented to the Board approval is included with this memorandum to provide a complete overview of the project.

Staff recommends approval of the request.
The voting record of this Participation Loan approval at the December 6, 2005 Board meeting is as follows:

Ayes: 14
Nays: 0

| Absent: | 1 (Joe Valenti) |
| :--- | :--- |
| Abstentions/Vacancies: | 0 |

## ILLINOIS FINANCE AUTHORITY <br> BOARD SUMMARY

## Project: Ex-Tech Plastics, Inc.

## STATISTICS

Deal Number: B-LL-TX-708
Type: Participation Loan
Location: Richmond

| Amount: | $\$ 900,000$ |
| :--- | :--- |
| IFA Staff: | Sharnell Curtis Martin |

## BOARD ACTION

Purchase of Participation from TCF Bank
$\$ 900,000$ of IFA funds at risk
Collateral is pari passu first position with the bank
Exception: This loan does not meet the Board's loan to value standard but is supported by the majority owner's personal guarantee.
Staff recommends approval

## PURPOSE

Acquisition of equipment for use in the 11413 Burlington manufacturing facility located in Burlington, Illinois.

## VOTING RECORD

Initial board consideration, no previous voting record.

## SOURCES AND USES OF FUNDS

| Sources: | TCF Bank | $\$ 900,000$ | Uses: | Project Costs |
| :--- | :--- | ---: | :--- | ---: |$\quad \$ 2,000,000$

Equity will be contributed from the Company's internally generated funds.

|  |  |  |
| :--- | :--- | :--- | :--- |
|  | JOBS |  |
| Current employment: | 125 | Projected new jobs: 15 |
| Jobs retained: | $\mathrm{N} / \mathrm{A}$ | Construction jobs: $\quad \mathrm{N} / \mathrm{A}$ |

## BUSINESS SUMMARY

Description: Ex-Tech Plastics, Inc. ("Ex-Tech" or the "Company") was established in 1982 and is a manufacturer of extruded polypropylene ("PVC") sheets and polyethylene terephtalate ("PET") sheets that are sold primarily to thermos formers for use in other manufacturing and food service companies. Ex-Tech's products are the raw material that are commonly used by thermo formers to mold plastic packaging that is often used to on batteries and fast food salad containers.

Ex-Tech has issued $\$ 3$ million in Industrial Revenue Bonds through the Illinois Development Finance Authority in 1993. The bonds were paid off in 2003.

## FINANCING SUMMARY

Security: Collateral will consist of a pro-rata first position "pari passu" with TCF Bank on the equipment to be located at 11413 Burlington Road, McHenry (McHenry County), Illinois; as well as the personal guarantee of John M. Pinchon.

Structure: $\quad$ Based on the guidelines of the Participation Loan Program, IFA's interest will be 200 basis points below the Bank's stated rate for the first five years.

Maturity: The loan will be set on a 10-year term with a 10-year amortization
Covenants: Personal guaranty of John Pichon (Chairman of the Board and majority stockholder) Evidence of insurance on the subject property located at 11413 Burlington Road in Richmond, IL

## PRO.IECT SUMMARY

Loan proceeds will be used to finance the acquisition of PET Equipment to be located at 11413 Burlington Road, McHenry (McHenry County), Illinois. Project costs are estimated at $\$ 2,000,000$.

## ECONOMIC DISCLOSURE STATEMENT

| Applicant: | Ex-Tech Plastics, Inc. |  |
| :--- | :--- | :--- |
| Project name: | Ex-Tech Plastics, Inc. New PET Equipment |  |
| Location: | 11413 Rurlington Road, McHenry (McHenry County), Illinois 60073 |  |
| Organization: | Corporation |  |
| State: | Illinois |  |
| Ownership: | John M. Pinchon, Chairman | $35 \%$ |
|  | Laura Pinchon | $15 \%$ |
|  | Emily Pichon, Secretary | $15 \%$ |
|  | John Wolfe | $26 \%$ |
|  | Jeff Fideler, President | $2 \%$ |
|  | Roger Bord, CFO | $2 \%$ |
|  | Roger Reisbach, VP Sales | $2 \%$ |
|  | Pat Ward, COO | $3 \%$ |
| Land Sellers: | Not Applicable |  |

## PROFESSIONAL \& FINANCIAL

| Bank: | TCF Bank | Chicago | Ken Matheny |
| :--- | :--- | :--- | :--- |
| Accountant: | Fleming \& Co., P.C. | McHenry |  |
| IFA Counsel: | Dykema Gosett | Chicago | Darryl Pierce |

## LEGISLATIVE DISTRICTS

Congressional: $\quad 16$ - Donald Manzullo
State Senate: $\quad 32$ - Pamela Althoff
State House: $\quad 63$-Jack D. Franks

