# ILLINOIS FINANCE AUTHORITY BOARD MEETING March 10, 2009 Chicago, Illinois

# **COMMITTEE OF THE WHOLE**

# 8:30 a.m.

# James R. Thompson Center 100 W. Randolph, 9th Floor, Room 9-031

# AGENDA

- Chairman's Remarks
- Executive Director's Report

• Financials Report

- Executive Staff Reports
- Committee Reports
- Project Reports
- Closed Session
- Other Business
- Adjournment

# **BOARD MEETING**

# 11:30 a.m.

# James R. Thompson Center 100 W. Randolph, 9th Floor, Room 9-040 Chicago, Illinois

- Call to Order
- Chairman's Remarks
- Roll Call
- Acceptance of Financials
- Approval of Minutes
- Executive Director's Remarks
- Project Approvals
- Resolutions / Amendments
- Other Business

#### AGRICULTURE

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Tab	Project	Location	Amount	New Jobs	Const Jobs	FM
	ginning Farmer Bonds			•	<u> </u>	÷
-	Soltwedel, Kraig	St. Joseph	\$200,000	0	0	ER
	Nelson, Neal & Lori	Orion	\$220,000	0	0	ER
	Baumann, Christopher	• Wyoming	\$250,000	· -0	0	ER
1	Carriker, Bradley & Amber	Raymond	\$229,632	. 0	0	ER
1	Joos, Thomas & Crystal	Buda	\$103,200	0	0	ER
	France, Nicholas & Lynde	Table Grove	\$250,000	0	0	ER
	Hartke, David	Litchfield	\$250,000	0	0	ER
	Nofftz, James R.	Tolono	\$164,000	0	0	ER
	rficipation Loan nal					er iner and
2	Heigen Partners	Ltichfield, IL	\$250,000	0	0	ER
TC	DTAL AGRICULTURE PROJECTS	•	\$1,916,832	0	0	

#### **BUSINESS AND INDUSTRY**

	Project ustrial Revenue Bonds liminary	Location	Amount	New Jobs	Const Jobs	FM
	Joliet Asphalt LLC	Chicago	\$5,500,000	51	40	ТА
ТО	TAL BUSINESS AND INDUSTRY PROJECTS		\$5,500,000	51	40	

# **HIGHER EDUCATION**

Tab	Project	Location	Amount	New Jobs	Const Jobs	FM
	(c)(3) Bonds eliminary	· · · · · · · · · · · · · · · · · · ·		needla dhe'e a le annuan an d		
4	Illinois Institute of Technology	Chicago	\$25,000,000	0	130	ТА
ТО	TAL HIGHER EDUCATION PROJECTS		\$25,000,000	0	130	

#### HEALTHCARE

Tab 501 Fir	l(c)(3) Bonds	Location	Amount	New Jobs	Const Jobs	FM
5	Northwestern Memorial Hospital	Chicago	\$475,000,000	0	0	PL
6	Rehabilitation Institute of Chicago	Chicago	\$48,000,000	0	0	PL
7	Central DuPage Hospital	Winfield	\$100,000,000	33	400	PL
ТС	TAL HEALTHCARE PROJECTS		\$623,000,000	33	400	
GR	RAND TOTAL		\$655,416,832	84	570	

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# RESOLUTIONS

Tab	Project	FM
A	nendatory Resolutions / Resolutions	
8	Request to change underwriter and letter of credit provider as agreed to by the Borrower and the Illinois Finance Authority (Fitzpatrick Brothers, Inc Project I-ID-TE-CD-8130)	JS
9	Resolution to approve IFA funding criteria for individual applicants seeking loans for the Ambulance Revolving Loan Program that is jointly administered by the Office of the State Fire Marshal (OSFM) and IFA. (L-FT-NC)	NM
10	Resolution to approve IFA funding criteria for individual applicants seeking loans for the Fire Truck Revolving Loan Program that is jointly administered by the Office of the State Fire Marshal (OSFM) and IFA. (L-AMB-NC)	NM
1	Request to add additional underwriters, request to add additional re-marketing agents and request to add additional letter of credit providers as agreed to by the Borrower and the Illinois Finance Authority, (OSF Healthcare System: H-HO-TE-CD-8202)	PL
12	Resolution to authorize the Executive Director to offer assistance in connection with a State of Illinois bid to compete for a U.S. Department of Energy ("USDOE") Project to finance a Lithium Ion Battery Production Facility, subject to further Board consideration	ST
13	Resolution to authorize Executive Director to submit application to the US Small Business Administration to become an Intermediary Lender of the Micro Loan program.	SCM

# <u>Other</u>

# **Adjournment**



Illinois Finance Authority Report of the Executive Director March 10, 2009

To: IFA Board of Directors and Office of the Governor

From: John B. Filan, Executive Director

# **Financial Performance**

#### **General Fund:**

The Illinois Finance Authority's General Fund un-audited financial position for the eight months ending 2/28/2009, reports total assets of \$42,075,972, liabilities of \$1,713,552 and total equity of \$40,362,419. This compares favorably to the February 2008 balance sheet, with \$38,166,676 in total assets, liabilities at \$1,904,802 and total equity of \$36,261,873.

Gross revenue YTD for February was \$4,783,386, or \$830,066 (-14.8%) below plan. The unfavorable plan performance is primarily due to fee income and investment income. Total operating expenses were \$3,582,374, or \$727,101 (-16.9%) below plan. This is primarily due to a reduction of employee related expenses, professional services and loan loss provision/bad debt.

Gross revenue YTD of \$4,783,386, was \$1,281,851 (-21.1%) below same period last fiscal year 2008. This is primarily due to interest on loans, fee income and investment income. Operating expenses YTD were \$3,582,374, or \$1,035,511 (-22.4%) lower than same period last fiscal year 2008. This is due to a reduction in employee related expenses, professional services and reduced loan loss reserve.

#### **Consolidated Results:**

The Illinois Finance Authority's un-audited financial position as of 2/28/2009 reports consolidated total assets of \$176,984,969, liabilities of \$63,869,732 and total equity of \$113,115,238. This compares favorable to the February 2008 balance sheet of \$158,031,341 in total assets, liabilities of \$61,275,398 and total equity of \$96,755,944.

#### **Audit and Compliance**

The FY 2008 audit report is complete, with the exit conference on March 9, 2009. The IFA received results of the compliance audit (8 findings) and is in the process of reviewing and submitting responses to the auditors, due by March 19, 2009. Attached is the status of fiscal year 2007 audit findings for your review.

### **Financial Services**

#### Market Update:

The volume of new municipal issues for the month of February, \$20.3 billion (678 deals), reflects a 4.9% decrease compared to last year. Despite this decline, volume for the first two months of the year is up 5% compared to last year. This week's volume, estimated at \$5.2 billion, is up \$1.4 billion from last week and represents the highest level in months. The municipal market continues to show weak demand. However investor appetite for high grade municipal issues is expected to remain and possibly improve due to increased uncertainty over the stock market and high yields on municipal issues relative to treasuries. The ratio of 30-year "Aaa" General Obligation bonds to 30-year treasuries is 132%; down from a high of 209% before the mid-December 2008 rally. This week's volume is expected to test the market, including issuer and investor response to the federal stimulus package.

Treasury yields were up last week due to increased supply and negative economic news. The increasing federal deficit continues to put pressure on longterm treasury yields. However, treasury yields fell across the curve this week as investors resumed their flight to quality following AIG's reported fourth quarter loss. The Dow Jones Industrial Average dropped to 6705 on March 3, 2009; its lowest level since 1997.

Tax-Exempt Rates

- Variable Index (SIFMA): 0.67% (2/25), up 14 basis points from last month.
- Fixed Revenue Bond Index (RBI): 5.76% (2/26), down 13 basis points from last month.
- Fixed GO Bond (MMD-30yr-Aa): 4.98% (3/2), down 15 basis points from last month.

Taxable Rates

- Fed Reserve Target: 0.25% (3/2) unchanged
- > 90-day LIBOR: 1.27% (3/2), up 5 basis points from last month
- > 2-yr Treasury: 0.88%, (3/2) down 7 basis points from last month
- > 30-yr Treasury: 3.61% (3/2) unchanged from last month

#### **Economic Data:**

President Obama's proposed FY 2010 budget (close to \$1 trillion) includes higher marginal tax rates for highest wage earners; healthcare reform; and a shift in infrastructure spending. Based on the FY10 budget, the national deficit is projected to be \$1.75 trillion. Fourth quarter GDP was revised from a contraction of 3.8% to a contraction of 6.2% on an annual rate; reflecting a deeper recession. National jobless claims for January were 598,000 vs. the 525,000 estimate. February job loss is expected to be 648,000 with unemployment expected to rise from 7.6% to 7.9%.

\*Illinois 4<sup>th</sup> quarter economic data (vs. 4<sup>th</sup> Q 2007): Retail sales fell 34% (vs. 7.2% decrease US). Manufacturing exports rose 7.8% (vs. 5% drop US).

Manufacturing exports were more than \$13 billion. Total Illinois direct exports increased 7% to \$15.9 billion (vs. 11.8% increase US). Illinois building permits dropped 56% (vs. 43.7% US). Illinois unemployment data for January has not yet been released (expected 3/11).

\*According to the Department of Economic Opportunity's Current Quarter Highlights, Illinois sales experienced a 34.9 percent decrease in the fourth quarter of 2008 over the fourth quarter of 2007, and the U.S. sales also saw a decrease of 7.2 percent. for the same time period. For the annual retail sales, Illinois 2008 annual sales experienced a 7.1 percent decrease over 2007 retail sales, while the U.S. sales decreased by 0.8 percent over the same period.

#### Stimulus Plan Update:

The American Recovery and Reinvestment Act ("ARRA"), passed February 17, includes most of the items previously proposed. The following updates the February board report summary of items related to the municipal bond market and relevant for IFA.

#### Tax-Exempt Bonds

- Alternative Minimum Tax Relief repeal of AMT on private activity bonds issued in 2009 and 2010. Issuers may refund AMT deals as non-AMT only for deals issued after 12/31/03 and before 1/1/09. This measure is expected to reduce interest costs significantly; 20-25 basis points for variable rate bonds and up to 100 bps or more on housing bonds.
- Bank Qualified Bonds increase in "bank qualified" limit from \$10MM to \$30MM for bonds issued in 2009 and 2010; change in application of limit to borrowers rather than issuer. <u>This provision allows the IFA (and other large issuers) to issue BQ bonds. As a result of this provision, IFA's volume of small local government and 501c3 deals over the two year period is expected to increase. IFA is actively marketing BQ bonds to qualified borrowers and underwriters.</u>
- Small Issue IDBs expands the definition of "manufacturing facilities" to include facilities used for the creation or production of certain intangible property. Also removes the 25% cap on ancillary facilities. Applies to bonds issued after ARRA enactment and before 2011.
- Recovery Zone Facility Bonds creates a new private activity, exempt facility bond category for recovery zones. A recovery zone must be designated by the issuer as having significant poverty; unemployment; home foreclosures; general distress; military base closure or certain military base realignment. Also includes empowerment zones and renewal communities. Subject to volume cap (\$15 billion nationally for 2009 and 2010 combined). Allocated to states based on employment declines. Bonds may be issued after ARRA enactment and before 2011.
- Financial Institutions allows banks to deduct 80% of the interest on taxexempt bonds issued in 2009 and 2010, to the extent tax-exempt holdings do not exceed 2% of assets. This provision will encourage banks to more actively invest in tax-exempt bonds; which should facilitate the direct placement of IFA bonds with banks.

Tax Credit Bonds and Hybrids

Build America Bonds – creates a new hybrid taxable bond option for governmental bonds. Interest on the bonds is taxable. The issuer has the option to receive, from the federal government, either a cash subsidy (direct payment) or a tax credit equal to 35% of the interest payable on the bonds. The issuer may pass the benefits on to the bondholders. Must be used for governmental purpose bonds; not private activity. For bonds issued after the ARRA enactment and before 2011. IRS clarification is expected on how the federal subsidy will be received.

- Recovery Zone Economic Development Bonds creates a new hybrid taxable bond for recovery zone financing (same definition as Recovery Zone Facility Bonds). Issuer receives, from the federal government, a direct payment equal to 45% of the interest on the bonds. For bonds issued after the ARRA enactment and before 2011.
- Clean Renewable Energy Bonds ("CREBs") \$1.6B increase (from \$800MM to \$2.4B) in tax credit bonds used for renewable energy projects. CREBs are available to governmental bodies and mutual/cooperative electric power companies. CREBs may be used to finance wind, geothermal, biomass, solar, landfill gas, trash combustion, refined coal production and hydropower. Electric power companies currently receive CREB financing through a member co-op. IFA will market CREBs to government entities.
- Qualified Energy Conservation Bonds ("QECBs") \$2.4B increase (from \$800MM to \$3.2B) in tax credit bonds for projects that reduce greenhouse gas emissions and fund "green community programs", includes development of cellulosic ethanol and other fuels and mass commuting facilities. May be used for grants, loans or other repayment. IFA will market to government entities and developers.
- Qualified Zone Academy Bonds ("QZABs") \$1B increase in authorization (from \$400mm to \$1.4B) for 2009 and \$1.4B authorization for 2010.
- Qualified School Construction Bonds ("QSCBs") new tax credit bond category for construction/rehab of public school facilities. \$11B limit for 2009 and 2010 combined.

ARRA requires prevailing wage on tax credit bonds (CREBs, QECBs, QZABs, QSCBs) and recovery zone bonds. The IFA relevant products are being incorporated into IFA's program portfolio (website) and marketed in connection with our Energy Initiative and Agriculture & Rural Development Initiative. ARRA also includes new provisions for mortgage revenue bonds and high speed intercity rail facility bonds.

#### **Other Market News:**

- Broadband Bill a new bill pending in house committees would allow issuance of up to \$11B in tax credit bonds over 3 years for broadband infrastructure projects. The bill would provide tax credits with proceeds used for broadband projects that provide residents or small businesses with high speed internet access. Government entities could issue up to \$1B nationwide in years 2009-11; other issuers could issue up to \$10B. Credits would be allocated among states based on jobs and economic benefits.
- Warren Buffet's BHAC insurance company is viewed as the strongest monoline insurer in the market; Aaa rated by Moody's. Market experts indicate BNAC insurance trades 35 bps better than Assured Guaranty and FSA. Buffet recently indicated he has a more conservative view of the industry's default history. BHAC insured 22 issues worth \$3.3B in the primary market in 2008.

- MBIA spin off MBIA split off its core municipal bond insurance business into an independent operating subsidiary, National Public Finance Guarantee Corporation, with a goal of regaining triple-A ratings.
- Citigroup received an additional \$25 billion in TARP funding; the federal government is considering a conversion of its preferred shares into common equity.
- AIG posted a \$61 billion 4<sup>th</sup> quarter loss and is expected to receive \$30 billion in new federal capital and revised loan terms.
- The District of Columbia issued the first Build America bond, \$445MM rated "AAA" by S&P.

#### Sales, Marketing and Credit:

- Marketing 501c3 prospect call, calls and meetings with Podesta & Co (WBE firm) and Ramirez & Co (WBE firm).
- Agriculture & Rural Development Initiative feedback from Illinois Farm Bureau; planning for next working group call focused on Broadband development in rural communities.
- Treasury, Risk Management and Management Reporting committee meetings
- Program Development
- Higher Education Pool program introduced by Loop Capital Markets; could include public and private institutions as well as cultural/social service borrowers; requires seed funding.
- Fire Truck and Ambulance programs developed a revised review procedures and funding criteria with credit committee.
- Micro Loan program and New Market Tax Credits planning for applications.
- Participation Loan Program completion of program analysis and recommendations.
- Local Government review of new strategy for conduit bonds and coordination with IEPA for water projects.

#### **Sales Activities**

Funding Managers will be presenting 7 projects totaling \$655,416,832 for approval in March, 2009. Agriculture projects total \$250K; Business and Industry projects total \$5.5M; Higher Education projects total \$25M; Healthcare projects total \$623M according to applicants. These projects are expected to create 84 new jobs and 570 construction jobs.

#### **Agriculture**

For the month of February and early March, the Ag Staff (and Board Members) participated in community development meetings with the Executive Director and Business and Industry Staff. The IFA held meetings with local legislators, community leaders, bankers, and economic development officials in Peoria, Peru, Bloomington and Springfield, as well as Carbondale and Marion, Illinois. Approximately 20 to 50people attended each meeting, which provided feedback to IFA staff in regard to the needs in area communities. The Southern Illinois meeting received extensive media coverage.

Staff has fielded a variety of IFA program inquiries in February from lenders and producers. Most of the project inquiries have been related to Beginning Farmer Bonds, as well as inquiries for Young Farmer Guarantees for two potential producers who wish to purchase and begin their own dairy farm. Staff made in person calls to lenders, which provided leads on an Agri-Debt Guarantee project, as well as two more Young Farmer Guarantee projects. Another promising project is being explored for a potential wind turbine project, which will provide a single wind turbine for a business in Northern Illinois that wishes to generate their own power. This project would likely require participation loan funding for IFA participation in the project.

Staff has processed and prepared 8 applications for new Beginning Farmer Bond transactions, which are being presented to the Board of Directors for approval at the March board meeting.

There were no Agriculture closings in February, 2009

#### **Healthcare**

This month the Healthcare Team worked on securing three new financings, one for Provena Health System for \$120 million, which will be coming to the Board in April, 2009 and will be closing in this fiscal year. Also, Northwestern Memorial Hospital is coming for a one-time only

final resolution to convert \$475 million of their outstanding variable rate bonds to fixed rate. Finally, we have a new money issue for a continuing care retirement community, Norwood Crossing in Norwood Park for approximately \$25 million. They also hope to close before the end of IFA's fiscal year. The continuing care retirement community market remains closed, because most of these credits are either BBB or unrated and the pricing on these bonds, if the market would purchase them, would be too high for the Borrower to service.

This month we successfully closed the University of Chicago bond financing for \$165 million and Rush University Medical Center for \$211 million. We also priced Carle Foundation's \$240 million financing (fixed and variable rate), which is scheduled to close on March 18, 2009. We continue to work with our Borrowers who are restructuring their plans of finance to try to get into this very turbulent and unpredictable market, such as The Admiral and Silver Cross Hospital, both of which financings are for new facilities.

The IFA will be co-sponsoring the Illinois Critical Access Hospital (ICAHN) 2009 Facilities Workshop entitled "Hospital Building/Renovation Strategies for Success-Planning, Financing, Building and Compliance", in Springfield on March 18, 2009. Pam Lenane will be speaking on a panel "Financing in Today's Credit Crunch" and staffing a booth at the conference. ICAHN is composed of 52 small rural and urban hospitals. I will be speaking about the Authority's "toolbox" of financial products - The Capital Opportunity Bond ("COB") Program for small hospitals, equipment financing, the Private Placement Initiative for Critical Access Hospitals, and the Federal Home Loan Bank Letter of Credit Program. Pam Lenane and Rich Frampton will be attending the Wisconsin Health and Educational Facilities Authority 2009 Workshop on March 23, 2009 entitled "Insights into Capital Finance". This is always a very informative conference with good speakers, including the Federal Home Loan Bank of Chicago, and an opportunity to meet Borrowers from Wisconsin that have facilities in Illinois.

Finally, we will be meeting with the President of the Illinois Hospital Association on March 9, 2009 to discuss IFA programs that are under development to assist lesser rated credits.

Ticulation 10									
Closing Date	Issuance\$\$	Borrower							
02/10/09	\$211,620,000	Rush University Medical Center, Series 2009							
02/12/09	\$165,000,000	University of Chicago Medical Center							

Healthcare - February, 2009 Closings

#### **Higher Education**

The Higher Education team's marketing initiatives are continuing to focus on Illinois colleges and universities immediate infrastructure needs including mandated sprinkler systems in dorms and related facilities. Illinois Institute of Technology will be coming before the Board at the March meeting for inducement of a \$25 million bond issue for campus improvements including sprinklers and related HVAC upgrades. Representatives from Loop Capital Markets LLC made a presentation to the Higher Education finance team and the Director of Financial Services about creating a marketing initiative targeted to public and private Illinois colleges and universities. The presentation included creating a discrete group or pool of issuers which would use similar documents and the same underwriter to minimize issuance costs. Loop Capital Markets representatives stated they would commit their marketing arm to broadcast the program to individual colleges and universities and through both the Federation of Independent Illinois Colleges and Universities and the Associated Colleges of Illinois. Representatives from Loop Capital Markets have scheduled a follow-up meeting with IFA staff in mid-March to refine their proposed marketing and underwriting program.

There were no Higher Education Closings in February, 2009

#### **Communities and Culture**

The Director of Finance for Newmark, Knight & Frank invited Townsend Albright to make a presentation before the firm's entire not-for-profit broker associate group which specializes in locating properties for not-for-profits statewide. In February, Mr. Albright had spoken before the firm's charter school associate group. Mr. Albright met with the new Economic Development Director and Economic Development Coordinator for the Village of Wheeling. The Village approached the IFA to learn about financing options for several pending projects including upgrading commercial areas along Milwaukee Avenue and Wolf Road. The Village needs to construct a new water tower and related infrastructure improvements in the northwest section of the Village which consists of undeveloped land. The Village is currently working with a major developer to research residential/commercial uses for the land. The group discussed the use of Special Service Area, Water Revenue, Alternate Revenue, and General Obligation bonds and combinations thereof to provide funding for the various future projects. The City of Rockford's Economic Development Director contacted Mr. Albright for a similar discussion which included Industrial Revenue Bonds for small and mid-sized companies.

President Obama's stimulus legislation which was enacted on February 17, 2009, provides and excellent marketing opportunity for IFA and its Funding Managers to talk to not-for-profit and municipal entities. The legislation changes the application of the limit for bank qualification from the issuer (IFA) to the borrower (not-for-profit, local government, school district). The bank qualification limit for bonds issued in 2009 and 2010 increases from \$10 million to \$30 million. Investment bankers tell IFA funding managers the market values the bank qualification of a bond as being worth approximately 30 basis points off of the borrower's true interest cost. The interest earned on local government bonds issued through the IFA as a conduit financier are exempt from state as well as federal income taxes.

Communities &	Culture – Februa	ry, 2009 Closings
Closing Date	Issuance\$\$	Borrower
02/19/09	\$6,900,000	Everest Academy of Lemont

# **Business & Industry**

#### Ongoing Marketing Developments with the Federal Home Loan Bank of Chicago:

- IFA continues to work directly with professional constituent groups (e.g., hospitals, private colleges), prospects (e.g., manufacturers), and finance professionals to increase awareness of the new, Federal Home Loan Bank Letter of Credit structure. IFA's objective is to help facilitate IRB's, 501(c)(3), Revenue Bonds, and Local Government Revenue Bond projects, particularly given tight credit markets. The Executive Director and IFA executive staff (Karen Walker, Rich Frampton and Pam Lenane) met with Federal Home Loan Bank of Chicago's President Matt Feldman and FHLB Chicago's Community Investment staff on February 18th. The results of this meeting included: (1) determining how IFA and FHLBC could help expedite prospective FHLB LOC enhanced Bond Issues and (2) establishing a preliminary timetable (late April or May) for co-hosting an informational seminar/workshop in Chicago targeted to the Public Finance community (i.e., bond counsel and investment bankers), bank counsel, and select economic development practitioners to discuss how to structure and expedite FHLB LOC enhanced bond issues.
- IFA closed its first FHLB Letter of Credit enhanced transaction on behalf of Everest Academy (\$6.9 million) on Friday February 19th. The Federal Home Loan Bank of Chicago provided a Confirming (i.e., Standby) Letter of Credit to support a Direct Pay Letter of Credit provided by First Midwest Bank. The Everest Academy transaction was the first FHLBC LOC - secured transaction closed by both (1) the Illinois Finance Authority and (2) the Federal Home Loan Bank of Chicago.
- Despite continuing difficulties in the credit markets, IFA Staff believes that the FHLB LOC will provide a significant opportunity for many manufacturers, 501(c)(3)

organizations, and some local governments/school districts to gain access to credit enhancement through locally-owned, community-based banks that are Members of the Federal Home Loan Bank system. According to the Council of Federal Home Loan Banks, approximately 80% of the nation's financial institutions (including commercial banks; savings banks; insurance companies; and credit unions).

# Marketing and Opportunities related to the "2009 Recovery Act"

**501(c)(3) Revenue Bonds and Local Government Revenue Bonds:** The 2009 Recovery Act will temporarily expand the so-called "Bank Qualification" provisions which provide financial incentives for Banks to purchase and hold certain 501(c)(3) and Local Government/School District Revenue Bond financings as investments.

These temporary provisions under the 2009 Recovery Act will be in effect until 2011: Increase the maximum annual issuance limit for Issuers (including both conduit issuers and local governments) eligible to issued Bank Qualified Bonds from \$10MM to \$30MM.

- New Provision: Enables the underlying 501(c)(3) (or Local Government) Borrower to elect "Bank Qualified" Status on the underlying bonds provided that the underlying 501(c)(3) Borrower issues less than \$30MM of Tax-Exempt Bonds per calendar year:
  - This provision will enable both Local Issuers and IFA to issue Bank Qualified Bonds until 2011.
  - This will temporarily make projects between \$10MM and \$30MM eligible for Bank Qualification

**Projected Impact:** Will enable Banks to purchase additional Bank Qualified Bonds, thereby prospectively enabling improved pricing to underlying Borrowers. May facilitate refunding/refinancing activity.

**Limitations:** Underlying Borrowers must satisfy credit/underwriting criteria specified by the Bank (or Banks).

**Marketing Efforts:** IFA is disseminating information to Borrowers through selective email blasts. IFA's web site will provide additional information.

**Industrial Revenue Bonds:** Temporary Expansion of Scope of Qualified Projects until 2011: The Recovery Act of 2009 will temporarily expand the scope of projects that qualify for Industrial Revenue Bond financing to also expenditures relating to on-site research/development facilities; on-site laboratory/testing facilities; and other facilities that are functionally related but subordinate to on-site manufacturing (e.g., warehousing, loading docks, office space).

**Projected Impact:** This provision will enable certain facilities that involved some manufacturing, but also involved significant research and development activities, to qualify for IRB financing. (In 2004, IFA had a prospect that had a large R&D Laboratory that developed flavorings -- although there was on-site manufacturing, the R&D facilities

comprised the majority of project cost. Consequently, the project could not qualify for Industrial Revenue Bond financing.)

**Limitations:** IRB Borrowers will continue to be subject to (1) the \$10MM IRB issuance cap, and (2) the 6-year, \$20MM Capital Expenditure Limit that applies to all IRB-financed facilities, and (3) the \$40MM corporate-wide limit on the maximum amount of IRB's that can be issued and outstanding at any one time (includes the Borrower and its affiliates).

As a result of the 6-year, \$20MM Capital Expenditure Limitation (that is applicable to the municipality and county where the project is located) and the \$40MM corporate-wide limitation, use will be limited to middle market firms. As a result, large, public companies (e.g., Baxter) are not expected to be able to finance new projects with IRB's in 2009 or 2010, while this expanded IRB "scope provision" is in effect.

The Borrower must still find a Bank willing to credit approve and project and support by either (1) providing a Direct Pay Letter of Credit or (2) purchasing the Bonds as a direct portfolio investment.

**Marketing Efforts:** IFA will supplement efforts already being implemented by public finance participants (i.e., underwriters and bond counsel) by providing direct newsletter information along with targeted presentations to select industry groups. IFA will use contacts with the Illinois Manufacturers Association, DCEO, and regional federally funded Manufacturing Technology Centers located statewide (Peoria and elsewhere) to make prospects aware of the increased applicability of IRB financing in 2009 and 2010 as a result of the Recovery Act.

# **Energy**

**RETECH 2009:** Members of the Illinois Energy Team, including the Executive Director and the Deputy Director, and Argonne National Laboratories, University of Illinois and the Illinois Environmental Protection Agency, joined 3,000 renewable energy leaders in Las Vegas to attend the 2009 Renewable Energy Technology Conference and Exhibition, which was hosted by the American Council on Renewable Energy and held on February 25 through 27. The Executive Director made two presentations, one on the current state and outlook for renewable energy project finance and a second on the state's economic development efforts for renewable energy. During the conference IFA representatives met with 15 project developers and investors to review projects, learn about recent development trends and publicize the State's efforts to attract promising facilities to Illinois.

**State Legislative Initiatives:** Senate Bill 1912 provides for an increase in authority to issue energy related State Moral Obligation Bonds from \$1.7 billion to \$3.0 billion and authorizes its use beyond clean coal facilities to include renewable energy facilities and facilities that provide for the capture, transportation and storage of carbon dioxide. The bill also provides for an increase from \$75 million to \$225 million in authority to issue certain types of Agriculture Guarantees, including Agri-Industry Guarantees. A primary purpose of that authority is to provide IFA with the capacity to issue guarantees to facilitate the development of additional renewable energy projects, such as biofuels production facilities.

**Project Pipeline:** The Authority is reviewing financing requests from developers using a variety of energy feedstocks: wind, hydro, soy oil & animal fat, municipal solid waste and coal. The expansion of guarantee authority and State moral obligation bonding authority would dramatically expand IFA's capacity to support these types of projects.

#### There were no Energy Closings in February, 2009

#### Local Government

Springfield IFA staff participated in three meetings this month. A meeting was held in Springfield on February 17, 2009 for economic development specialists, bankers, and legislators to discuss borrowing needs of various markets in Central Illinois and to share information about IFA with participants. The other two meetings were sponsored by the Illinois Municipal League and were held in Macomb, Illinois on February 20 and in Carbondale on February 27. Approximately 15 individuals attended the session in Macomb and 50 individuals were in attendance at the Carbondale meeting. The participants were from various units of local government and were seeking information regarding financing options/programs available for their respective communities.

Springfield staff has also been working on processing Fiscal Year 2009 applications from the Office of the State Fire Marshal (OSFM). This year there were 60 applications received for the Fire Truck Revolving Loan Program and 12 applications received for the new Ambulance Revolving Loan Program. Both of these Programs are funded with revenue from State Appropriated funds. It is the role of the IFA to determine the credit worthiness of each Fire Department/District application and notify the OSFM. These programs will be presented to the IFA Board at the March 10, 2009 meeting for review and approval.

Additionally, staff has finalized an RFQ to be posted on the CMS website to secure services of underwriters to assist in the management/financing of the Local Government Pooled program, commencing with the Spring 2009 issue. There are additional activities/responsibilities included in the RFQ, however, managing the Local Government Pooled program is of primary importance.

There were no Local Government Closings in February, 2009

#### Venture Capital

A Venture Capital Board Committee meeting was held on February 10, 2009. IFA is participating in the orderly wind down of the Champaign Urbana Venture Fund. This investment has already been written down to zero. Final cash disbursements from the Fund have been received. The final tax return has been completed and submitted. Two outstanding items remain: Formal dissolution of the last remaining investment and formal dissolution of the Fund.

Staff participated in Board meetings for zuChem and Harmonic Vision. Updates for zuChem and Harmonic Vision were distributed to the Venture Capital Board Committee.

Staff has identified three different firms interested in performing valuation services related to the IFA's venture fund. Formal invitations to respond were sent on February 2, 2009. Additional information concerning IFA requirements and valuation methodologies

has been researched and shared with each vendor. Non-disclosure agreements are being reviewed in anticipation of sharing information about the fund with each interested firm. This should facilitate the preparation of proposals.

The IFA formally declined to participate as an investor in the Illinois Innovation Accelerator Fund.

The venture capital portion of the IFA website was updated.

#### Human Resources

IFA submitted the required Ethics Training reports to the Office of the Inspector General.

A new policy, the Medical Leave and Family Care Policy ("MLFC"), has been drafted to replace the federal Family Medical Leave Act Policy (FMLA") that no longer applies to IFA. IFA's MLFC Policy is designed to provide the same employee protections that were provided by FMLA. A draft of the policy is currently being reviewed by ADP TotalSource.

The health care benefits comparison between the State provided benefits those obtained through ADP TotalSource was completed.

ADP TotalSource Open Enrollment for the next benefit plan year has begun. IFA elections are due by March 12, 2009.

IFA's new Chief Financial Officer, Yvonne Towers, joined the IFA effective February 23, 2009.

#### **Treasury**

IFA's proposed investment strategy for managing the funds that IFA has investment responsibilities for is nearly completed. Work on tasks required for implementation has started. Work on updating the investment policy has resumed now that a proposed investment strategy has been identified.

#### Operations

Facilities: The project to create additional office space by utilizing what was previously storage space has been completed. The library conference room has also been reconfigured to more efficiently utilized space.

Procurement: The RFP for Legal Services was completed and posted on the Illinois Procurement Bulletin. RFPs for Local Government Underwriters and CDARS are scheduled for completion the week of March 2, 2009.

IT: A proposal for replacing the products IFA uses for protecting against viruses and spam was completed.

Expenses: The expense reduction plan was completed and approved. Implementation will take place over the next 30-day period. Anticipated annualized savings total \$155,000.

Risk Management: All preliminary work has been completed for the meeting with the IFA's insurance brokers in anticipation of the insurance policy renewal meeting scheduled for March 4, 2009.

# Legal/Legislative

A verbal report will be provided at the March 10, 2009 meeting of the Committee of the Whole.

Illinois Finance Authority Audit Findings Material and Immaterial Update as of February 28, 2009

10 20 30 40 50 60 70 80 90 100 Percentage Completed Action Items Completed Action Items/ (not final) Status 3/4 3/3 4/4 4/4 4/4 212 212 414 4/4 Estimated Completion 7/31/2008 4/30/2008 4/30/2008 4/30/2008 4/30/2008 4/30/2008 4/30/2008 4/30/2008 Date Inadequate Processing and Untimely Deposit of Cash Receipts and Refunds Approval of Incomplete Travel and Marketing Reimbursement Forms Use of Telecommunications Devices Not Properly Monitored Corrected Agency Workforce Report was not Filed Timely Statement of Economic Interest Report Not Filed Timely Allowance of Old Accounts Receivable Not Performed Failure to File for a Refund of Telephone Excise Tax <50% = Partially Completed or under review Noncompliance with Printing Requirements 60% = Substantially Completed **Outdated Investment Report** 100% = Completed Description FY 07 Immaterial Findings Total Number of 9 Item Number 107-06 IM07-08 IM07-03 1M07-01 IM07-04 IM07-05 **1007-09** IM07-02 10-70MI

-01 On January 8, meeting was held to discuss the automated e-expense program. The Director of Financial Services is evaluating the program and will make a determination.

IM07-01

Illinois Finance Authority Audit Findings Material and Immaterial Update as of February 28, 2009

30 40 50 60 70 80 90 100 Percentage Completed 10 20 Action Items Completed Action Items/ (not final) Status 2/2 4/3 4/4 212 4/4 21 212 2/2 4/30/2008 4/30/2008 11/30/2008 7/31/2008 7/31/2008 6/30/2008 Completion Estimated Date Noncompliance with the Illinois Procurement Code and SAMS Procedures Authority is Not a Member of the Illinois Forestry Development Council Failure to Report Revenue bond Information to the Illinois Office of the Lack of Segregation of duties in Managing Property and Equipment Bad-Debts not Referred to the Illinois Office of the Comptroller No Established Rules to Administer Loan Programs Failure to Administer the Exporter Award Program <50% = Partially Completed or under review Missing Policy on Nondiscrimination Comptroller Description <sup>-</sup>Y 07 Material Findings Fotal Number of 8 tern Number 30-70 37-02 01-03 01-04 07-06 07-08 10-70 07-07

The Authority is in constant communiction with the Office of the Comptroller with formal discussion/meetings quarterly. They have agree to send their delinquency report quarterly. We are currently working to send a letter to the trustee to remind them of their duty to avoid having late CO 8's. Letter is schedule to be sent out by the end of February. Finding 07-02

60% = Substantially Completed

100% = Completed

Finding 07- 06 A draft for the rules have been written, but not approved.

#### Illinois Finance Authority General Fund Unaudited Balance Sheet

# for the Eight Months Ending February 28, 2009

		Actual February 2009
ASSETS CASH & INVESTMENTS, UNRESTRICTED RECEIVABLES, NET LOAN RECEIVABLE, NET OTHER RECEIVABLES PREPAID EXPENSES TOTAL CURRENT ASSETS	<b>\$</b> 	13,618,338 135,123 25,137,043 162,329 47,777 39,100,610
FIXED ASSETS, NET OF ACCUMULATED DEPRECIATION		119,318
DEFERRED ISSUANCE COSTS		448,995
OTHER ASSETS CASH, INVESTMENTS & RESERVES VENTURE CAPITAL INVESTMENTS OTHER		371,325 2,035,724
TOTAL OTHER ASSETS		2,407,049
TOTAL ASSETS		42,075,972
LIABILITIES CURRENT LIABILITIES LONG-TERM LIABILITIES	\$	1,069,254 644,298
TOTAL LIABILITIES		1,713,552
EQUITY CONTRIBUTED CAPITAL RETAINED EARNINGS NET INCOME / (LOSS) RESERVED/RESTRICTED FUND BALANCE UNRESERVED FUND BALANCE		4,111,479 23,058,506 1,221,137 1,732,164 10,239,134
TOTAL EQUITY		40,362,419
TOTAL LIABILITIES & EQUITY	\$	42,075,972

**General Fund - Actual to Budget** Statement of Activities for Period Ending February 28, 2009 **Illinois Finance Authority** 

58.54% 67.36% 127.65% 17.87% 34.30% % of Budget Expended 63.92% 38.15% 55.20% 65.19% 0.00% 57.16% 59.10% 29.56% 64.24% 63.00% 17.30% 70.00% 61.97% 0.00% 56.00% 47.41% 1,374,474 547,221 5,781,179 665,579 3,206,787 281,903 40,000 5,000 123,000 802,400 141,900 357,168 100,000 300,000 15,000 45,000 1,761,468 8,368,453 3,656,690 Total Budget FY 2009 -9.18% -42.21% -17.04% -0.99% 0.00% -14.79% -12.15% 0.59% 91.50% -73.22% -48.56% -11.34% -55.66% -3.63% -5.50% -74.05% 5.00% -7.04% 0.00% -28.88% Variance ۵۲% (88,830) (152,457) (655,286) (4,319) 70,825 (259,587) 1,123 24,397 (2,443) (39,815) (297,746) (3,437) (13,106) (49,365) 10,000 Actual vs. Budget (830,066) (704) 20,000 (4,801) (276,325) (339,160) Year to Date Variance 967,415 361,226 3,846,611 2,136,836 188,767 26,664 3,336 82,000 534,936 94,600 238,112 66,664 200,000 10,000 30,000 438,200 5,613,452 2,437,603 Budget YTD FY 2009 51,061 893 42,185 -878,585 208,769 3,191,325 433,881 70,825 1,877,249 189,890 237,190 91,163 2225,006 17,299 210,000 9,296 20,000 20,000 25,199 4,783,386 2,161,278 835,152 Actual YTD FY 2009 -14.77% -78.15% -34.37% -2.53% 0.00% -30.21% -8.65% 29.18% 18.26% 0.00% -46.86% -6.88% -88.21% -8.78% -21.72% -93.35% 0.00% 0.00% 0.00% -48.19% Current % Variance Actual vs. Budget (16,653) (35,896) (166,861) (1,415) 9,298 609 (417) (4,804) (58,982) (1,038) (6,466) (7,779) 5,000 (1,250) (23,201) 6,795 Current Month Variance (211,528) (053) (21,017)(70,745) 268,333 23,288 3,333 417 10,250 112,715 45,932 485,542 55,972 66,867 11,825 29,764 8,333 8,333 25,000 1,250 3,750 146,789 700,161 305,621 Budget February 2009 96,062 10,036 318,681 54,558 9,298 245,132 30,083 3,942 7,885 10,787 23,298 554 30,000 488,633 5,446 284,604 3,520 76,044 Actual February 2009 INTEREST ON LOANS INVESTMENT INTEREST & GAIN(LOSS) ADMINISTRATIONS & APPLICATION FEES ANNUAL ISSUANCE & LOAN FEES TOTAL EMPLOYEE RELATED EXPENSES EMPLOYEE RELATED EXPENSES MISC. PROFESSIONAL SERVICES CONSULTING, LEGAL & ADMIN LOAN EXPENSE & BANK FEE ACCOUNTING & AUDITING **fOTAL PROFESSIONAL SERVICES** TEMPORARY HELP EDUCATION & DEVELOPMENT TRAVEL & AUTO COMPENSATION & TAXES PROFESSIONAL SERVICES MARKETING GENERAL FINANCIAL ADVISORY CONFERENCE/TRAINING DATA PROCESSING OTHER INCOME TOTAL REVENUE EXPENSES REVENUE BENEFITS

174,312

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Illinois Finance Authority General Fund - Actual to Budget Statement of Activities for Period Ending February 28, 2009 •

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	Actual February 2009	Budget February 2009	Current Month Variance Actual vs. Budget	Current % Variance	Actual YTD FY 2009	Budget YTD FY 2009	Year to Date Variance Actual vs. Budget	YTD % Variance	Total Budget FY 2009	% of Budget Expended
OCCUPANCY COSTS OFFICE RENT	75 638	25 905	(292)	%E0.1-	196,935	207.240	(10.305)	-4.97%	310.860	63.35%
EQUIPMENT RENTAL AND PURCHASES	9,276	3,867	5,409	139.88%	41,719	30,936	10,783	34.86%	46,404	89.90%
TELECOMMUNICATIONS	3,500	5,420	(076'1)	-35.43%	41,336	43,360	(2,024)	-4.67%	65,040	63.56%
UTILITIES	972	933	39	4.23%	9,627	7,464	2,163	28.97%	11,196	85.98%
DEPRECIATION	4,951	7,355	(2,404)	-32.68%	50,556	58,840	(8,284)	-14.08%	88,256	57.28%
INSURANCE	1,607	1,500	107	7.14%	12,952	12,000	256	1.94%	18,000	%06°11
TOTAL OCCUPANCY COSTS	45,944	44,980	964	2.14%	353,125	359,840	(6,715)	-1.87%	539,756	65.42%
GENERAL & ADMINISTRATION										
OFFICE SUPPLIES	10,700	9,450	1,250	13.23%	62,577	75,600	(13,023)	-17.23%	113,400	55.18%
<b>BOARD MEETING - EXPENSES</b>	2,682	2,983	(301)	-10.09%	29,725	23,864	5,861	24.56%	35,796	83.04%
	297	1,200	(903)	-75.23%	11,791	9,600 1 8 400	2,191	22.82% _7 80%	14,400 77,600	81.88%
MEMBERSHIP DITES & CONTRIBUTIONS	1,002	200°"7	(917'1)	445 34F	145.12	24.664	(3.321)	-13.46%	36.996	57.69%
PUBLICATIONS	58	300	(242)	-80.80%	2,611	2,400	211	8.79%	3,600	72.52%
OFFICERS & DIRECTORS INSURANCE	14,524	14,524	ò	0.00%	117,678	116,192	1,486	1.28%	174,292	67.52%
MISCELLANEOUS	120	42	78	0.00%	4,048	336	3,712	1104.88%	504	803.25%
TOTAL GENL & ADMIN EXPENSES	31,111	33,882	(2,771)	-8.18%	266,722	271,056	(4,334)	-1.60%	406,588	65.60%
LOAN LOSS PROVISION/BAD DEBT	8,333	8,333		0.00%	(£06,5£)	66,664	(100,567)	-150.86%	100,000	-33.90%
OTHER INTEREST EXPENSE				%00.0			,	0.00%		0.00%
TOTAL OTHER		•	4	0.00%	T	1	•	0.00%	•	0.00%
TOTAL EXPENSES	446,037	539,605	(93,568)	-17.34%	3,582,374	4,309,475	(727,101)	-16.87%	6,464,502	55.42%
NET INCOME (LOSS) BEFORE UNREALIZED GAIN(LOSS) & TRANSFERS	42,596	160,556	(117,960)	-73.47%	1,201,012	1,303,977	(102,965)	%06 <i>.</i> 7-	1,903,951	63.08%
NET UNREALIZED GAIN(LOSS) ON INVESTMENT		•	·	0.00%	•	,	·	0.00%		0.00%
TRANSFER	•			0.00%	20,125	•	20,125	0.00%	ı	0.00%
REVENUE GRANT		•		%00.0	ı			%00:0	ı	0.00%
APPROPRIATIONS FROM STATE	•		I	0.00%	•		ı	%00.0	·	•
NET INCOME/(LOSS)	42,596	160,556	(117,960)	-73.47%	1,221,137	1,303,977	(82,840)	-6.35%	1,903,951	64.14%

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Illinois Finance Authority General Fund - Actual to Actual Statement of Activities for Period Ending February 28, 2009

YTD % Variance		-15.56% -52.66% -17.76% -26.85% 0.00%	-21.13%		-12.56%	2.82%	-10.02%	-52.77%	-13.10%	-61.42%	-13.96%	-53.97%	6.06%	121.97%	%00.0	-24.80%
Year to Date Variance Actual vs. Actual		(161,939) (233,219) (689,070) (159,282) (39,341)	(1,281,851)		(269,537)	5,212	(11,001) (2,660)	(47,142)	(325,807)	(377,676)	(14,795)	(20.284) (20.284)	17,441	5,108	7,945	(8,309)
Actual YTD FY 2008		1,040,524 440,988 3,880,396 593,163 110,166	6,065,237		2,146,786	184,678	3,553	89,327	2,487,085	614,866	105,959	37.583	192,559	4,188	12,055	33,507
Actual YTD FY 2009		878,585 208,769 3,191,325 433,881 70.825	4,783,386		1,877,249	189,890	100,10	42,185	2,161,278	237,190	91,163	000°C77	210,000	9,296	20,000	25,199
Current % Variance		-22.58% -74.64% 118.03% -15.22% 0.00%	27.26%		%69.6	34.18%	-2.01%	-15.87%	10.07%	-76.75%	-18.90%	-12.41%	-31.34%	%00.0	0.00%	7.71%
Current Month Variance Actual vs. Budget		(28,016) (29,542) 172,515 (9,797) (401)	104,667		21,653	7,664	(83) (2,168)	(1,028)	26,038	(26,033)	(2,514)	(3,500)	(13,696)	52		252
Actual February 2008		124,078 39,577 146,166 64,354 9,701	383,967		223,479	22,420	2,168	6,474	258,566	33,918	13,300	26,398	43,696	(55)	•	3,269
Actual February 2009		96,062 10,036 318,681 54,558 9 298	488,633		245,132	30,083	3,942	5,446	284,604	7,885	10,787	23,298	30,000	•	'	3,520
	REVENUE	INTEREST ON LOANS INVESTMENT INTEREST & CAIN(LOSS) ADMINISTRATIONS & APPLICATION FEES ANNUAL ISSUANCE & LOAN FEES OTHER INCOME	TOTAL REVENUE	EXPENSES	EMPLOYEE RELATED EXPENSES COMPENSATION & TAXES	BENEFITS	TEMPORARY HELP EDUCATION & DEVELOPMENT	TRAVEL & AUTO	TOTAL EMPLOYEE RELATED EXPENSES	PROFESSIONAL SERVICES CONSULTING, LEGAL & ADMIN	LOAN EXPENSE & BANK FEE	ACCOUNTING & AUDITING MARKETING GENERAL	FINANCIAL ADVISORY	CONFERENCE/TRAINING	MISC. PROFESSIONAL SERVICES	DATA PROCESSING

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-32.06%

(394,076)

1,229,228

835,152

-39.26%

(49,144)

125,189

76,044

FOTAL PROFESSIONAL SERVICES

Illinois Finance Authority General Fund - Actual to Actual Statement of Activities for Period Ending February 28, 2009

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	Actual February 2009	Actual February 2008	Current Month Variance Actual vs. Budget	Curr <del>e</del> nt % Variance	Actual YTD FY 2009	Actual YTD FY 2008	Year to Date Variance Actual vs. Actual	YTD % Variance
OCCUPANCY COSTS OFFICE RENT EQUIMENT RENTAL AND PURCHASES TELECOMMUNICATIONS UTILITIES DEPRECIATION INSURANCE	25,638 9,276 3,500 972 4,951 1,607	26,040 7,290 4,978 1,204 7,117 1,100	(403) 1,986 (1,478) (232) (2,165) 507	-1.55% 27.25% -29.70% -19.26% -30.43% 46.10%	196,935 41,719 41,736 9,627 50,556 12,952	186,838 47,715 42,635 49,636 7,15 715,787 11,033	10,096 (5,997) (8,103) 2,111 (7,331) 1,920	5.40% -12.57% -16.39% 28.09% -12.66% 17.40%
TOTAL OCCUPANCY COSTS	45,944	47,729	(1,785)	-3.74%	353,125	360,428	(£0£,7)	-2.03%
GENERAL & ADMINISTRATION OFFICE SUPPLIES BOARD MEETING - EXPENSES PRINTING POSTACEP & REFIGHT	10,700 2,682 297 1.087	5,690 2,479 1,026	5,010 203 (729)	88.04% 8.20% -71.04%	62,577 29,725 11,791	62,650 39,706 10,900	(72) (18,0) 890 (4) (5)	-0.12% -25.14% 8.17% -7.20%
MEMBERSHIP, DUES & CONTRIBUTIONS PUBLICATIONS OFFICERS & DIRECTORS INSURANCE MISCELLANEOUS	1,648 1,648 58 14,524 120	14,746 139 14,746	(22) 684 (82) (222) (193)	71.02% -58.63% -1.51% 0.00%	21,343 2,61 117,678 4,048	31,496 1,504 1,7972 848	(10,152) (10,152) (1,107 (293) 3,200	-32.23% 73.64% -0.25% 377.17%
TOTAL GENL & ADMIN EXPENSES	31,111	27,290	3,821	14.00%	266,722	283,338	(16,616)	-5.86%
LOAN LOSS PROVISION/BAD DEBT	8,333	33,333	(25,000)	-75.00%	(33,903)	257,806	(291,709)	-113.15%
OTHER INTEREST EXPENSE		1	ı	0.00%	ų			0.00%
TOTAL OTHER				0.00%				0.00%
TOTAL EXPENSES	446,037	492,107	(46,070)	%9€'6-	3,582,374	4,617,885	(1,035,511)	-22.42%
NET INCOME (LOSS) BEFORE UNREALIZED GAIN/(LOSS) & TRANSFERS	42,596	(108,140)	150,736	-139.39%	1,201,012	1,447,352	(246,340)	-17.02%
NET UNREALIZED GAIN/(LOSS) ON INVESTMENT		060'2	(060'L)	0.00%		48,276	(48,276)	0.00%
TRANSFER		1	·	%00.0	20,125	781,137	(761,012)	%000.0
REVENUE GRANT		I		%00.0		•		%00.0
APPROPRIATIONS FROM STATE	,		ı	0.00%		•		0.00%
NET INCOME/(LOSS)	42,596	(101,050)	143,646	-142.15%	1,221,137	2,276,765	(1,055,628)	-46.37%
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**Illinois Finance Authority** Consolidated

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# Unaudited Balance Sheet

# for the Eight Months Ending February 28, 2009

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		Variance	to budget	
	Budget	February	2009	
	Actual	February	2009	
)	Actual	February	2008	

	L D L	February 2008		February 2009		February 2009		Variance to budget	
ASSETS CASH & INVESTMENTS, UNRESTRICTED RECEIVABLES, NET LOAN RECEIVABLE, NET OTHER RECEIVABLES PREPAID EXPENSES	θ.	18,530,722 298,588 90,937,697 538,539 46,846	<del>6</del>	29,622,366 135,123 90,670,828 173,347 47,777.00		27,147,084 283,251 103,462,561 1,195,049 171,109	φ	2,475,282 (148,128) (12,791,733) (1,021,702) (123,332)	
TOTAL CURRENT ASSETS	£	110,352,391		120,649,441		132,259,054		(11,609,613)	
FIXED ASSETS, NET OF ACCUMULATED DEPRECIATION		209,404		119,318		132,191		(12,873)	
DEFERRED ISSUANCE COSTS		727,970		610,797		630,028		(19,231)	
OTHER ASSETS CASH, INVESTMENTS & RESERVES VENTURE CAPITAL INVESTMENTS OTHER		37,224,249 5,835,254 3,682,072		46,545,601 5,377,739 3,682,072		39,554,151 5,738,223 3,682,072		6,991,450 (360,484) 0	
TOTAL OTHER ASSETS	·	46,741,575		55,605,412		48,974,446		6,630,966	
TOTAL ASSETS	\$	158,031,341	⇔	176,984,969	÷	181,995,720	÷	(5,010,752)	
	\$	1,189,487 60,085,911	<del>с</del> я	1,191,299 62,678,433		737,143 66,700,114	\$	454,156 (4,021,683)	
TOTAL LIABILITIES	U	61,275,398		63,869,732		67,437,257		(3,567,527)	
EQUITY CONTRIBUTED CAPITAL RETAINED EARNINGS NET INCOME / (LOSS) RESERVED/RESTRICTED FUND BALANCE UNRESERVED FUND BALANCE		36,061,462 17,921,049 4,716,711 25,491,190 12,565,531		35,608,692 24,799,651 297,743 39,760,982 12,648,171		35,608,692 24,799,651 1,740,967 39,760,982 12,648,171		- (1,443,224) -	
TOTAL EQUITY	0,	96,755,944		113,115,238		114,558,463		(1,443,224)	
TOTAL LIABILITIES & EQUITY	\$ 15	158,031,341	÷	176,984,969	Ś	181,995,720	Ś	(5,010,750)	

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General Operating Fund		
Projected Cash Flow		
for the four months ending June 30, 2009		
Cash Beg. Bal as of 2/28/09		12,954,277
Projected Additions: Mar thru Jun 09		
Administration Fees	2,920,762	
Service Fees	115,488	
Application Fees	24,933	
Interest on Loans	394,457	
Principal Bal. Reductions	832,196	Þ
Investment Income	40,000	
Total projected income		4,327,836
Total Incoming Cash Flows thru June 30, 2009		17,282,113
Deductions:		
Operating Expenses Mar thru June 09	1,773,492	
Less non cash transactions		
Depreciation Expense	(22,740)	
Cost of issuance	(32,000)	
Loan Loss provision	(33,332)	
Total Outflows in Operating Exp.	1,685,420	
Loans to be funded/approved by the		
board as of Feb 09 board meeting	2,135,000	
Potential loan prospects	1,555,000	
· · · · · ·	3,690,000	
Total Outflows as of June 30, 2009		5,375,420
Ending Cash balance as of 6/30/09		11,906,693
Net Increase/(decrease) on cash		(1,047,584)
Reserve for 6 months Operating Expenses	3,150,000	
Total Cash Available as of June 30, 2009	3,150,000	8,756,693

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· .	General Operating Fund Projected Cash Flow For Fiscal Year 2009		
	Cash Beg. Bal as of 06/30/08	• .	9,886,971
	Additions: Principal repayments Jul 08 thru Feb 09 Revenues from Jul 08 thru Feb 09 Collected in cash Total cash Receipts	3,409,796 5,872,535_	9,282,331
	Total Cash	-	19,169,302
	Projected Additions: Mar 09 thru Jun 09 Administration Fees Service Fees Application Fees Interest on Loans Principal Bal. Reductions Investment Income Total projected income	2,920,762 115,488 24,933 394,457 832,196 40,000	4,327,836
	Total Incoming Cash Flows thru June 30, 2009		23,497,138
	Deductions: Expenses from July 08 thru Feb 09 Paid in cash Projected Operating Expenses Mar 09 thru June 09 Less non cash transactions Depreciation Expense Cost of issuance Loan Loss provision Total Outflows in Operating Exp. Loans funded Jul 08 thru Feb 09 Loans to be funded/approved by the board as of Feb 09 board meeting Potential loan prospects Total Loans	3,504,803 1,773,492 (22,740) (32,000) (33,332) 5,190,223 2,710,222 2,135,000 1,555,000 6,400,222	
	Total Outflows as of June 30, 2009		11,590,445
	Ending Cash balance as of 6/30/09		11,906,693
	Net increase/(decrease) on cash		2,019,722
	Reserve for 6 months Operating Expenses	3,150,000	
		3,150,000	8,756,693

# MINUTES OF THE FEBRUARY 10, 2009 MEETING OF THE BOARD OF DIRECTORS OF THE ILLINOIS FINANCE AUTHORITY

The Board of Directors (the "Board") of the Illinois Finance Authority (the "IFA"), pursuant to notice duly given, held a Board Meeting at 11:30 a.m. on February 10, 2009 at the James R. Thompson Center, 100 W. Randolph, Room 9-040, Chicago, Illinois.

#### Members present:

William A: Brandt, Jr., Chairman Michael W. Goetz, Vice Chairman Terrence M. O'Brien Dr. William J. Barclay Ronald E. DeNard James J. Fuentes Edward H. Leonard, Sr. Juan B. Rivera April D. Verrett

Members absent: Dr. Roger D. Herrin Bradley A. Zeller

Members participating by telephone: None

# Vacancies:

# **GENERAL BUSINESS**

# Call to Order, Establishment of Quorum and Roll Call

Chairman Brandt called the meeting to order at 12:03 p.m. with the above members present. Chairman Brandt welcomed members of the Board and all guests and asked Secretary, Carla Burgess Jones to call the roll. There being eight (8) members physically present, Ms. Burgess Jones declared a quorum present.

#### Chairman's Remarks

Chairman Brandt thanked fellow Board members and guests for coming. Chairman Brandt announced that future IFA board meetings will be held at the James R. Thompson Center, and that the March 10, 2009 board meeting previously scheduled to take place in Springfield, Illinois will now be held in Chicago.

# **Executive Director's Remarks**

Director Filan reported that the Authority has taken significant steps towards its strategic priorities:

Rural Development - As part of this Initiative, Director Filan will host a series of meetings with downstate legislators, bankers, state and local representatives, and members of the business community. The Authority is assessing its downstate program and marketing efforts in order to evaluate how the Authority can improve its programs in addition to providing greater access to capital that otherwise would not be available to individuals and the business community.

Energy Initiative - The Authority is moving forward in its efforts to work with the University of Illinois, Southern Illinois University, Western Illinois University, Department of Commerce and Economic Opportunity, and the Illinois Environmental Protection Agency to form an Energy Consortium.

Agriculture - The Authority has met with senior staff members from the Illinois Farm Bureau to ensure that the Authority's programs and policies are designed to effectively meet the needs of today's agricultural and rural economy.

Healthcare - The Authority continues to address the overall financing needs of the healthcare sector, which is a major component of the Authority's mission and revenue stream. Authority staff are diligently working to develop ways to assist lower rated hospitals in acquiring financial assistance, and staff are also working with various entities in order to develop creative solutions to meet the capital needs of lower rated hospitals.

Economic Development - In this challenging economic market, the IFA is evaluating the Federal Stimulus Package and its impact on our mission to provide financing assistance to various market sectors.

Lastly, Director Filan reported that the Illinois General Assembly has been supportive of the Authority's efforts.

#### Acceptance of Financial Statements

Financial statements for the period ending January 31, 2009, were presented to members of the Board and accepted by the Board. Chairman Brandt stated that the Authority's financial statements were reviewed at the regularly scheduled Committee of the Whole Meeting held today at 8:30 a.m. Financial Statements were unanimously approved by members of the Board.

#### Minutes

Chairman Brandt announced that the next order of business was to approve the minutes of the January 13, 2009 Meeting of the Board. Chairman Brandt announced that the January 13, 2009 minutes were reviewed at the regularly scheduled Committee of the Whole Meeting held today at 8:30 a.m. The January 13, 2009 minutes were unanimously approved by members of the Board.

#### **Project Approvals**

Chairman Brandt asked Ms. Walker to present the projects for consideration to the Board. Chairman Brandt announced that projects being presented today for approval were thoroughly reviewed at the Committee of the Whole Meeting held at 8:30 a.m. today.

Ms. Walker, Director of Financial Services, reported that at today's meeting 9 projects totaling \$91,350,000.00 were being presented for board approval:

# No. 1: I-ID-TE-CD-8127 – Anderson-Shumaker Company

Request for final approval of the issuance of Industrial Revenue Bonds in an amount not-to-exceed \$10M. Bond proceeds will be used to finance construction costs, acquisition of machinery and equipment, and to pay professional and certain bond issuance costs. This project is expected to create 18 new jobs and 60 construction jobs. This project is located in Chicago, Illinois. **(09-02-01).** 

The Company is seeking a \$10M allocation in 2009 IFA Volume Cap. The proposed project will require an allocation of Volume Cap in order to add a 23,000 square foot addition that can accommodate the new equipment necessary to manufacture larger scale products. The new product will enable the Company to continue its presence on the City's west side where it's been located since 1918.

# No. 3: <u>E-PS-TE-CD-8148 – Montessori Elementary School of South West</u> Cook County

Request for final approval of the issuance of 501(c)3 Revenue Bonds in an amount not-to-exceed \$2.5M. Bond proceeds will be used to finance construction costs, refinance an existing mortgage and to pay certain bond issuance costs. This project is expected to create 7 new jobs and 50 construction jobs. This project is located in Lemont, Illinois. **(09-02-03)**.

No guests attended with respect to Project Nos. 1 and 3. Chairman Brandt asked if the Board had any questions with respect to Project Nos. 1 and 3. There being none, Chairman Brandt requested leave to apply the last unanimous vote in favor of Project Nos. 1 and 3. Leave was granted. Project Nos. 1 and 3 received final approval with 8 ayes, 0 nays, and 0 abstentions.

No. 4:

#### L-GP-MO-8206 – Village of Kincaid

Request for preliminary approval of the issuance of Local Government Bonds in an amount not-to-exceed \$250K to provide permanent financing for the Village's sewer system improvements. This project is expected to create 2 construction jobs. This project is located in Kincaid, Illinois. (09-02-04).

#### No. 5: L-GP-MO-8207 – Village of Cowden

Request for preliminary approval of the issuance of Local Government Bonds in an amount not-to-exceed \$300K to provide permanent financing for the Village's water system improvements. This project is expected to create 2 construction jobs. This project is located in Cowden, Illinois. (09-02-05).

3

# No. 6: <u>L-GP-MO-8208 – Village of Ridgeway</u>

Request for preliminary approval of the issuance of Local Government Bonds in an amount not-to-exceed \$800K to provide permanent financing for infrastructure improvements to the Village's water treatment plant. This project is expected to create 5 construction jobs. This project is located in Ridgeway, Illinois. **(09-02-06).** 

# No. 7: L-GP-MO-8209 – Village of Blandinsville

Request for preliminary approval of the issuance of Local Government Bonds in an amount not-to-exceed \$250K to provide permanent financing for the Village's water system improvements. This project is expected to create 2 construction jobs. This project is located in Blandinsville, Illinois. (09-02-07).

# No. 8: <u>L-GP-MO-8210 – City of Sumner</u>

Request for preliminary approval of the issuance of Local Government Bonds in an amount not-to-exceed \$750K to provide permanent financing for the City's water system infrastructure improvements. This project is expected to create 5 construction jobs. This project is located in Sumner, Illinois. (09-02-08).

No guests attended with respect to Project Nos. 4, 5, 6, 7 and 8. Chairman Brandt asked if the Board had any questions with respect to Project Nos. 4, 5, 6, 7 and 8. There being none, Chairman Brandt requested leave to apply the last unanimous vote in favor of Project Nos. 4, 5, 6, 7 and 8. Leave was granted. Project Nos. 4, 5, 6, 7 and 8 received preliminary approval with 8 ayes, 0 nays, and 0 abstentions.

No. 10: University of Chicago Medical Center Amendatory Resolution. Request to add additional underwriters, re-marketing agents, an additional LOC provider, and to engage additional underwriters and re-marketing agents, as agreed to by the Borrower and the Illinois Finance Authority. (09-02-10).

Chairman Brandt asked if there were any guests attending the meeting on behalf of the University of Chicago Medical Center. Ms. Pamela Lenane, Vice President, introduced Mr. Laurence Furnstahl, CFO, University of Chicago Medical Center. Mr. Furnstahl thanked the Board for its consideration. Chairman Brandt then asked if the Board had any questions for Mr. Furnstahl. There being none, Chairman Brandt requested leave to apply the last unanimous vote in favor of the University of Chicago Medical Center Amendatory Resolution. Leave was granted. The University of Chicago Medical Center Amendatory Resolution received final approval with 8 ayes, 0 nays, and 0 abstentions.

No. 11: Applewood Farms Amendatory Resolution. Request by the Bank of Springfield and Applewood Farms LLC, to allow a six-month principal deferral of payments on two IFA guaranteed loans; extend the maturity date of the promissory notes and IFA Guarantees for two loans; and, to allow subordination to ADM Nutrition for specific collateral of 5,200 weaned pigs in an amount not-to-exceed \$73K. **(09-02-11)**.

No. 12: Illinois American Water Company Amendatory Resolution. A Resolution to Request an Execution of a Cancellation Agreement of MBIA (Municipal Bond Insurance) and Execution of an Amended and Restated Trust Indenture and Loan Agreement (IDFA Series 21002 Bonds). (09-02-12).

No guests attended with respect to Amendatory Resolutions Nos. 11 and 12. Chairman Brandt asked if the Board had any questions with respect to Amendatory Resolution Nos. 11 and 12. There being none, Chairman Brandt requested leave to apply the last unanimous vote in favor of Amendatory Resolution Nos. 11 and 12. Leave was granted. Amendatory Resolution Nos. 11 and 12 received final approval with 8 ayes, 0 nays, and 0 abstentions.

# No. 2: <u>PU-WD-TE-CD-8182 – American Water Capital Corp., on behalf of</u> <u>Illinois-American Water Company</u>

Request for final approval of Water Furnishing Facilities Revenue Bonds in an amount not-to-exceed \$28.5M. Bond proceeds will be used to finance a portion of the cost of new capital improvements to certain Illinois-American Water Company drinking water systems located statewide. This project is expected to create 4 new jobs and 120 construction jobs over an 18-month period. This project is located in Champaign-Urbana, Pesotum, Savoy, Alton, Grafton, East St. Louis, Granite City, Peoria and Streator, Illinois. **(09-02-02)**.

This financing will require approximately \$28.5M of 2008 Carryforward Volume Cap (which has been designated specifically for Water Furnishing Facilities Bonds in the IRS 8328 Carryforward Election).

Chairman Brandt asked if there were any guests attending the meeting with respect to Project No. 2. Mr. Rich Frampton, Vice President, introduced Mr. Mark Chierici, Manager, Treasury Services. Mr. Chierici thanked the Board for its consideration. Chairman Brandt then asked if the Board had any questions for Mr. Chierici. There being none, Chairman Brandt requested leave to apply the last unanimous vote in favor of Project No. 2. Leave was granted. Project No. 2 received final approval with 8 ayes, 0 nays, and 0 abstentions.

# Other Business

Chairman Brandt asked if there was any other business to come before the Board. There being none, Chairman Brandt requested a motion to adjourn. Upon a motion by Mr. Goetz and seconded by Mr. Rivera, the meeting adjourned at approximately 12:17 p.m.

Respectfully Submitted

Carla B. Burgess Jones, Secretary

#### **ILLINOIS FINANCE AUTHORITY**

#### Memorandum

To:	IFA Board of Directors
From:	Eric Reed/lk

Date: March 10, 2009

Re: Overview Memo for Beginning Farmer Bonds

Borrower/Project Name: Beginning Farmer Bonds

- Locations: Throughout Illinois
- Board Action Requested: Final Bond Resolutions for each attached project
- Amounts: Up to \$250,000 maximum of new money for each project
- Project Type: Beginning Farmer Revenue Bonds
- Total Requested: \$1,666,832.00
- Calendar Year Summary: (as of March 10, 2009)
  - Volume Cap: \$15,000,000.00
  - Volume Cap Committed: \$3,426,486.00
  - Volume Remaining: \$11,573,514.00
  - Average Acreage Farm Size: 85
  - Number of Farms Financed: 16

#### • IFA Benefits:

- Conduit Tax-Exempt Bonds no direct IFA or State funds at risk
- New Money Bonds:
  - convey tax-exempt status
    - will use dedicated 2009 IFA Volume Cap set-aside for Beginning Farmer transactions

#### • IFA Fees:

• One-time closing fee will total 1.50% of the bond amount for each project

#### • Structure/Ratings:

- Bonds to be purchased directly as a nonrated investment held until maturity by the Borrower's Bank
- The Borrower's Bank will be secured by the Borrower's assets, as on a commercial loan
- Interest rates, terms, and collateral are negotiated between the Borrower and the Participating Bank, just as with any commercial loan
- Workouts are negotiated directly between each Borrower and Bank, just as on any secured commercial loan
- Bond Counsel: Burke, Burns & Pinelli, Ltd Stephen F. Welcome, Esq. Three First National Plaza, Suite 4300 Chicago, IL 60602

Final Bond Resolutions Beginning Farmer Bonds Page 2 of 6

**Project Number:** Funding Manager: Borrower(s): **Borrower Benefit:** Town: Amount: Use of Funds: Purchase Price: %Borrower Equity %Other Agency %IFA County/Region: Lender/Bond Purchaser Legislative Districts:

A-FB-TE-CD-8213 Eric Reed Soltwedel, Kraig First time land buyer St. Joseph, IL \$200,000.00 Farmland - 100 acres \$400,000 / (\$4,000 per ac) 0% 50% 50% Shelby / Central First Mid Illinois Bank & Trust / Mark Cox 15<sup>th</sup>, Timothy Johnson 52<sup>nd</sup>, Michael Frerichs Congressional: State Senate: 104<sup>th</sup>, William Black State House:

Principal shall be paid annually in installments determined pursuant to a Thirty year amortization schedule, with the first principal payment date to begin one year from the date of closing. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to begin one year from the date of closing with the thirtieth and final payment of all outstanding balances due thirty years from the date of closing.

\*Kriag Soltwedel: Note shall bear simple interest at the expressed rate. The expressed rate shall be 4.5% fixed for the first five years and adjust every five years thereafter to the Wall Street Journal Prime Rate plus 1.25% with a floor of 3.5% and a ceiling of 5.5% at first reset period, with future floors and ceilings to be determined at the next reset period. IFA Fee: \$3,000.00

A-FB-TE-CD-8214 **Project Number:** Funding Manager: Eric Reed Borrower(s): **Borrower Benefit:** Town: Orion. IL Amount: \$220,000.00 Use of Funds: Purchase Price: %Borrower Equity 0% %Other Agency 50% %IFA 50% County/Region: Lender/Bond Purchaser **Legislative Districts:** State House:

Nelson, Neal & Lori First time land buyer Farmland – 115 acres \$439,875 / (\$3,825 per ac) Mercer / Northwest BankOrion / Tim Fritz Congressional: 14<sup>th</sup>, Bill Foster State Senate: 36<sup>th</sup>, Mike Jacobs 71<sup>st</sup>, Mike Boland

Principal shall be paid annually in installments determined pursuant to a Thirty year amortization schedule, with the first principal payment date to begin on January 15, 2010. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to on January 15, 2010 with the thirtieth and final payment of all outstanding balances due thirty years from the date of closing.

\*Neal & Lori Nelson: Note shall bear simple interest at the expressed rate. The expressed rate shall be 4.75% fixed to January 15, 2014 and adjust every five years thereafter to 1.00% above the weekly average yield on US Treasury Securities adjusted to a constant maturity of 5 years as published in the Wall Street Journal. At no time shall the interest rate be adjusted to under 4.50%. IFA Fee: \$3,300.00

\* Information enclosed in the border is to be considered confidential and may be exempt from disclosure under the Freedom of Information Act

March 10, 2009 FM: Eric Reed/lk

Final Bond Resolutions Beginning Farmer Bonds Page 3 of 6

Project Number: Funding Manager: Borrower(s): Borrower Benefit: Town: Amount: Use of Funds: Purchase Price: %Borrower Equity %Other Agency %IFA County/Region: Lender/Bond Purchaser Legislative Districts:

A-FB-TE-CD-8215 Eric Reed Baumann, Christopher First time land buyer Wyoming, IL \$250,000.00 Farmland - 40 acres/dairy \$250,000 / (\$6,250 per ac) 0% 0% 100% Stark / North Central State Bank of Speer / Steve Leuthold 18<sup>th</sup>, Aaron Schock Congressional: 37<sup>th</sup>, Dale Risinger State Senate: 74th. Donald Moffitt State House:

Principal shall be paid annually in installments determined pursuant to a Twenty year amortization schedule, with the first principal payment date to begin on February 1, 2010. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to on February 1, 2010 with the twentieth and final payment of all outstanding balances due twenty years from the date of closing.

\*<u>Christopher Baumann</u>: Note shall bear simple interest at the expressed rate. The expressed rate shall be 4.75% fixed for the first ten years and adjust every ten years thereafter to 2.25% above the 10 year US Treasury rate as listed in the Wall Street Journal. IFA Fee: \$3,750.00

Project Number: Funding Manager: Borrower(s): Borrower Benefit: Town: Amount: Use of Funds: Purchase Price: %Borrower Equity %Other Agency %IFA County/Region: Lender/Bond Purchaser Legislative Districts:

**A-FB-TE-CD-8216** Eric Reed Carriker, Bradley & Amber First time land buyer Raymond, IL . \$229,632.00 Farmland – 80 acres \$459,264 / (\$5,741 per ac) 0% 50% 50% Macoupin / Central First National Bank of Litchfield / Ken Elmore Congressional: 19<sup>th</sup>, John Shimkus 49<sup>th</sup>, Deanna Demuzio State Senate: 98<sup>th</sup>, Gary Hannig State House:

Principal shall be paid annually in installments determined pursuant to a Thirty year amortization schedule, with the first principal payment date to begin one year from the date of closing. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to begin one year from the date of closing with the thirtieth and final payment of all outstanding balances due thirty years from the date of closing.

\*<u>Bradley & Amber Carriker</u>: Note shall bear simple interest at the expressed rate. The expressed rate shall be 4.00% fixed for the first five years and adjust every five years thereafter to 80% of the National Prime Rate as quoted in the Wall Street Journal. The interest rate on this note shall never be lower than 3.50% or higher than 10.50%. IFA Fee: \$3,445.00

\* Information enclosed in the border is to be considered confidential and may be exempt from disclosure under the Freedom of Information Act Final Bond Resolutions Beginning Farmer Bonds Page 4 of 6

March 10, 2009 FM: Eric Reed/lk

Project Number:	A-FB-TE-CD-8217
Funding Manager:	Eric Reed
Borrower(s):	Joos, Thomas & Crystal
Borrower Benefit:	First time land buyer
Town:	Buda, IL
Amount:	\$103,200.00
Use of Funds:	Farmland – 40 acres
Purchase Price:	\$228,000.00 / (\$5,700 per ac)
%Borrower Equity	5%
%Other Agency	45%
%IFA	50%
County/Region:	Bureau / Northwest
Lender/Bond Purchaser	Central Bank of Illinois / Jason VanLanduit
Legislative Districts:	Congressional: 11 <sup>th</sup> , Debbie Halvorson
ţ	State Senate: 37 <sup>th</sup> , Dale Risinger
	State House: 74 <sup>th</sup> , Donald Moffitt

Principal shall be paid annually in installments determined pursuant to a Thirty year amortization schedule, with the first principal payment date to begin one year from the date of closing. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to begin one year from the date of closing with the thirtieth and final payment of all outstanding balances due thirty years from the date of closing.

\*<u>Thomas & Crystal Joos</u>: Note shall bear simple interest at the expressed rate. The expressed rate shall be 5.03% fixed for the first five years and adjust every five years thereafter to 3.45% above the 5 year Treasury Rate as quoted in the Wall Street Journal. Lender will charge .10% points at closing. IFA Fee: \$1,548.00

Project Number:	A-FB-TE-CD-8218
Funding Manager:	Eric Reed
Borrower(s):	France, Nicholas & Lynde
Borrower Benefit:	First time land buyer
Town:	Table Grove, IL
Amount:	\$250,000.00
Use of Funds:	Farmland – 99 acres
Purchase Price:	\$564,870.00 / (\$5,706 per ac)
%Borrower Equity	0%
%Other Agency	44%
%IFA	56%
County/Region:	Fulton / North Central
Lender/Bond Purchaser	Havana National Bank / Greg Stephenson
Legislative Districts:	Congressional: 17 <sup>th</sup> , Phil Hare
-	State Senate: 47 <sup>th</sup> , John Sullivan
	State House: 94 <sup>th</sup> , Richard Myers

Principal shall be paid annually in installments determined pursuant to a Thirty year amortization schedule, with the first principal payment date to begin one year from the date of closing. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to begin one year from the date of closing with the thirtieth and final payment of all outstanding balances due thirty years from the date of closing.

\*<u>Nicholas & Lynde France</u> Note shall bear simple interest rate at the expressed rate. The expressed rate shall be 4.15% fixed for the first five years and adjust every 5 years thereafter to 2.75% over the 5 year US Treasury Rate as listed in the Wall Street Journal with a floor of 4.15%. IFA Fee: \$3,750.00

\* Information enclosed in the border is to be considered confidential and may be exempt from disclosure under the Freedom of Information Act Final Bond Resolutions Beginning Farmer Bonds Page 5 of 6 March 10, 2009 FM: Eric Reed/lk

Project Number: Funding Manager: Borrower(s): Borrower Benefit: Town: Amount: Use of Funds: Purchase Price: %Borrower Equity %Other Agency %IFA County/Region: Lender/Bond Purchaser Legislative Districts: A-FB-TE-CD-8219 Eric Reed Hartke, David First time land buyer Litchfield, IL \$250,000.00 Farmland – 60 acres \$336,960.00 / (\$5,616 per ac) 0% 26% 74% Macoupin / Central First National Bank of Litchfield / Ken Elmore Congressional: 19<sup>th</sup>, John Shimkus 49<sup>th</sup>, Deanna Demuzio State Senate: 98<sup>th</sup>, Gary Hannig State House:

Principal shall be paid annually in installments determined pursuant to a Thirty year amortization schedule, with the first principal payment date to begin one year from the date of closing. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to begin one year from the date of closing with the thirtieth and final payment of all outstanding balances due thirty years from the date of closing.

\*David Hartke: Note shall bear simple interest at the expressed rate. The expressed rate shall be 3.75% fixed for the first three years and adjust every three years thereafter to .50% above the National Prime as quoted in the Wall Street Journal. At each adjustment period, said loan shall not adjusted more than 1.00% with a interest rate floor of 3.50% and a ceiling of 10.00% IFA Fee: \$3,750.00

**Project Number:** A-FB-TE-CD-8220 **Funding Manager:** Eric Reed Borrower(s): Nofftz, James R. **Borrower Benefit:** First time land buyer Town: Tolono, IL Amount: \$164,000.00 Use of Funds: Farmland – 40 acres Purchase Price: \$256,000.00 / (\$6,400 per ac) %Borrower Equity 0% %Other Agency 36% %IFA 64% County/Region: Champaign / East Central Lender/Bond Purchaser Busey Bank / Brady Allison Congressional: 15<sup>th</sup>, Timothy Johnson Legislative Districts: 55<sup>th</sup>, Dale Righter State Senate: State House: 110<sup>th</sup>, Chapin Rose

Principal shall be paid annually in installments determined pursuant to a Twenty year amortization schedule, with the first principal payment date to begin one year from the date of closing. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to begin one year from the date of closing with the twentieth and final payment of all outstanding balances due twenty years from the date of closing.

\*James Nofftz: Note shall bear simple interest at the expressed rate. The expressed rate shall be 5.00% fixed for the first five years and adjust annually thereafter to the National Prime Rate plus .50%.

\* Information enclosed in the border is to be considered confidential and may be exempt from disclosure under the Freedom of Information Act Final Bond Resolutions Beginning Farmer Bonds Page 6 of 6

IFA Fee: \$2,460.00

\* Information enclosed in the border is to be considered confidential and may be exempt from disclosure under the Freedom of Information Act

#### NON-CONDUIT \$250,000 ANCE AUTHORIT **HELGEN PARTNERS PRODUCT TYPE : PARTICIPATION LOAN** March 10, 2009 REQUEST Purpose: IFA contributing funds used to finance the purchase of 448 acres Project Description: Ag Participation loan used to fund the purchase of 448 acres of farmland Program: Product Type: Participation Loan IFA Funds at risk \$250,000. Conditions: Satisfactory appraisals to insure LTV of 80% or less **BOARD ACTIONS** Final Voting Record: None prior **MATERIAL CHANGES** N/A **JOB DATA** 3 Current jobs N/A New jobs projected N/A Retained jobs N/A Construction jobs projected BORROWER • Type of entity: Partnership-Grain Farm DESCRIPTION • Location: Litchfield/Montgomery/Central • When was it established: 2003 • What does the entity do: Grain Farm • Who does the entity serve: N/A • What will new project facilitate: Permanent financing for land purchase **CREDIT INDICATORS** Personal Guarantees from principals **Proposed Structure** Participating Bank: Bank & Trust Company Collateral: 1381 Acres Collateral Position: 1<sup>st</sup> & 2nd N/A Corporate Guarantor: Personal Guarantor: Herman, Jeff, and Michael Helgen Maturity Years: 30 Years Interest Rate: 1% under Bank's rate Project Cost: 3,079,396 Sources and Uses New Bank Loan: 1,829,396 Refinance 1,143,147 Refinancing 1,143,147 FNB Participation 1,000,000 IFA Participation 250,000 Total 4,222,533 Total 4,222,533 Recommendation Staff Recommends Approval Credit Review Committee Recommends Approval

### ILLINOIS FINANCE AUTHORITY BOARD SUMMARY March 10, 2009

### **Project: Helgen Partners**

Project Number:A-LL-TX-8222Type:Participation LoanCounty/Region:Montgomery/Central

STATISTICS Amount:

Amount:\$250,000IFA Staff:Eric ReedCity:Litchfield

**BOARD ACTION** 

Final Resolution Credit Committee Recommendation: IFA Funds Contributed: \$250,000 Extraordinary conditions: None Approval subject to bank conditions and satisfactory appraisals to insure  $LTV \leq 80\%$ 

#### **VOTING RECORD**

None. This is the initial consideration of the project from the IFA Board of Directors.

#### PURPOSE

The IFA funds contributed to the transaction will fund the permanent financing required for the purchase of 448 acres of farmland. This purchase will allow the borrower to maintain a large part of the production base and help insure the viability of the farming operation.

#### **IFA PROGRAM AND CONTRIBUTION**

Under its Participation Loan Program, the Authority participates in bank loans financing capital projects for business, industry, farmers and agri-industry. The Authority will participate in loans for up to 10 years at a rate of interest that is variable or fixed for up to 5 years at 100 basis points below the originating Bank's rate. The Authority shares pro-rata in the Bank's collateral and generally in conjunction with the Bank's loan advances funds at rates up to 80% of appraised fair market value for real estate, 65% of cost for new equipment and 65% of orderly appraised liquidated value for used equipment.

IFA's participation reduces the borrower's interest expense.

	VC	DLUME CAP	
N/A			
		JOBS	
Current employment: N/A		Projected new jobs: N/A	
Jobs retained: N/A		Construction jobs: N/A	
ES	TIMATED SOU	RCES AND USES OF FUNDS	·····
Sources: Bank & Trust New loan:	\$1,829,396	Uses: Refinance Debt	\$1,143,137
Bank & Trust Refinance:	\$1,143,137	Land Purchase	<u>\$3,079,396</u>
FNB Participation:	\$1,000,000		
IFA Participation:	\$250,000		
Total	<u>\$4,222,533</u>		<u>\$4,222,533</u>

Helgen Partners Participation Loan Page 3 Final Resolution March 10, 2009 FM: Eric Reed

#### FINANCING SUMMARY/STRUCTURE

Security:	1 <sup>st</sup> real estate mortgage on 1,264 acres
	2 <sup>nd</sup> mortgage on 117 acres with grain storage facilities used by the company
Obligors:	Helgen Partners, Herman Helgen, Michael Helgen, & Jeffrey Helgen
Structure:	30 year term and amortization with annual payments of principal and interest.
Interest Rate:	See confidential section
Interest Mode:	5 Year Fixed
Credit Enhancement:	None
Maturity:	30 years(5 Year initial commitment from IFA)
Estimated Closing Date:	3-31-09

#### **PROJECT SUMMARY**

Summary:	Helgen Partners recently purchased 448 acres of farmland at public auction. The land they purchased was part of 1,100 acres, which they had leased and farmed for 25 years. Upon the landowners decision to sell the property, the Helgens sought financing approval from Bank & Trust in an effort to purchase part of the property in order to maintain as much of their production as possible. Bank & Trust Co. in Litchfield will originate a new mortgage for \$4.2M with Helgen Partners. Bank & Trust Co. will refinance \$1.2M of existing real estate debt, secured by 933 acres which provides \$3.2M in equity, along with \$3M for the new purchase.
Project Rationale:	Helgen Partners has purchased 448 acres of farmland in an effort to maintain as much of their production capacity as possible after learning that 1,100 acres of their rented land would be sold. With the purchase, Helgen Partners will be able to retain 40% of the land base that they would have otherwise lost. For Bank & Trust Co., while they have enjoyed a long relationship with the Helgens, their relationship has grown to a point where the borrower's are near the bank's legal lending limit. As a result, Bank & Trust will participate \$1M of the new loan to First National Bank and has requested a \$500K participation from IFA.

Timing: Closing on the auction purchase is set for February 25, 2009. Bank & Trust will seek funding from IFA shortly after.

#### **BUSINESS SUMMARY**

Helgen Partners is a family farming partnership between Herman Helgen and his two sons Michael and Jeffrey Helgen. Herman, who has farmed for approximately 60 years, formed the partnership in 2003 in an effort to provide for future transition of the farming operation to his sons. Until the recent sale of their rented land, the partnership grain farmed 2,500 acres. For 2009, after the purchase of the subject property, the Helgens will now farm 1,758 acres, of which 1,381 is family owned. The family is very fortunate in the fact that all of their land, while not contiguous, is located within 3 mile radius.

	<b>OWNERSHIP / ECONOMIC DISCLOSURE STATEMENT</b>		
Applicant: Project Location:	Helgen Partners 1204 N. 15 <sup>th</sup> Avenue		
riojeti Location.	1204  N. 15 Avenue		

Borrower: Ownership: 1204 N. 15<sup>th</sup> Avenue Litchfield, IL 62056 Helgen Partners Herman Helgen (84%) Michael D. Helgen (8%) Jeffrey S. Helgen (8%) Helgen Partners Participation Loan Page 4

Final Resolution March 10, 2009 FM: Eric Reed

PROFESSIONAL & FINANCIAL				
Borrower's Counsel:	Lefevre, Oldfield, Myers, Apke, Payne LTD.	Vandalia	David Oldfield	
Accountant:	Pritchard Osborne LLC	Litchfield	David Suhrenbrock	
Originating Bank: Bank Counsel:	Bank & Trust Co.	Litchfield	John Martin, SFVP	
IFA Advisors:	D.A. Davidson & Co.	Chicago	Bill Morris	
	Scott Balice Strategies, Inc.	Chicago	Lois Scott	
IFA Counsel:	Dykema Gosset	Chicago	Darrell Pierce	

#### **LEGISLATIVE DISTRICTS**

Congressional:	19 <sup>th</sup> , John Shimkus
State Senate:	49 <sup>th</sup> , Deanna Demuzio
State House:	98 <sup>th</sup> , Gary Hannig

#### SERVICE AREA

N/A

#### **BACKGROUND INFORMATION**

Helgen partners is a family farming partnership located near Litchfield which was formed in 2003. The company has its origins from a 60 year partnership between Herman Helgen and his brother. In 2003 Mr. Helgen formed a general partnership in order to allow his two sons Jeffrey and Michael Helgen to obtain ownership in the farming operation. Michael age 52, and Jeffrey age 42 are each involved in the daily operations of the farming operation. While their spouses are not significantly involved in the farming operation, Michael's wife is employed full time as a school teacher, while Jeffrey's wife works part time off the farm. Herman Helgen, Michael and his spouse, Jeffrey and his spouse will all personally guarantee the loan.

Prior to 2009, Helgen Partners farmed approximately 2,500 acres of continuous corn in Montgomery County. Of their land base, 1,100 acres was rented from Kilton Farms Inc., which the Helgens had leased and farmed for 25 years. In January 2009, the Kiltons liquidated their land holdings at public auction, causing the Helgens to lose a majority of their production capacity.

In an effort to recoup and maintain as much of the land capacity as possible, the Helgens purchased 448 acres at the public auction. With the purchase of the 448 acres, Helgen Partners will now farm 1,758 acres of corn in 2009. Due to a longstanding relationship with Bank & Trust Company in Litchfield, the Helgens have sought financing with the bank to finance the purchase. Bank & Trust has requested a participation loan from the IFA to help finance the project.

# CONDUIT

\$5,500,000 JOLIET ASPHALT LLC

March 10, 2009

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REQUEST	<ul> <li>Purpose: Bond proceeds will be used to provide IRB financing for construction, site improvements on leased land, and purchase of equipment.</li> <li>Project Description: To finance (i) the construction of a 400ton/hour producing hot asphalt plant located on 10 acres of leased land at 3590 Ridge Road, Joliet, Will County, Illinois, (ii) necessary site improvements on said property, (iii) construct and equip a 2,100 sq. ft. office building located on said property.</li> </ul>				
	-	: Conduit Industrial			
	Extraordinary Conditions: The City of Joliet has been contacted to provide Volume Cap. The City has not committed. It is the opinion of the Underwriter that the City will provide a substantial share of the required cap.				
BOARD ACTIONS		ary Bond Resolutio	'n	· · · · · · · · · · · · · · · · · · ·	
	Voting R	Lecord None. This	is the first	time the project has been presented to the Board.	
MATERIAL CHANGES	N/A				
Job Data	29	Current jobs	51	New jobs projected	
	N/A	Retained jobs	. 40	Construction jobs projected	
BORROWER			urer of pav	ing products including recycling construction debris.	
DESCRIPTION	<ul> <li>Locat</li> </ul>	ion: Joliet, Will Co	ounty, Nor	theast Region	
		was it established:	•	2	
	above m • Joliet construc asphalt g	entioned gentlemen Asphalt LLC will tion projects. The generated form exis	n. produce a e proposed sting constr	al formed February 1, 2006, which is jointly owned by the two all types of asphalt mixtures to be used in various types of a facility is a "green" facility which will crush concrete and ruction projects and reuse on future construction projects.	
	Tyler cu Tyler's larger pr enable A competit producer	rrently can only b wants to expand it rojects it is require Austin Tyler to bio tive with the proje rs and be subject to	id on proje s expertise ed that the d on a large ects it curre o their price	ects in which the asphalt tonnage is 1200 tons or less. Austin as a heavy highway and road contractor. In order to bid or contractor own an asphalt plant. Owning an asphalt plant wil ger range of projects on a fixed-contract basis, and be more ently bids since it must currently purchase asphalt from othe e variations.	
CREDIT	Tyler cu Tyler's larger pr enable A competit producer • Long	rrently can only b wants to expand it rojects it is require Austin Tyler to bid tive with the proje rs and be subject to Term and Short ter	id on proje s expertise ed that the d on a larg ects it curre o their price m ratings v	ects in which the asphalt tonnage is 1200 tons or less. Austine as a heavy highway and road contractor. In order to bid or contractor own an asphalt plant. Owning an asphalt plant wil ger range of projects on a fixed-contract basis, and be more ently bids since it must currently purchase asphalt from othe e variations. will be determined by the LOC provider.	
<b>CREDIT</b> INDICATORS	Tyler cu Tyler's v larger pr enable A competit producer • Long v • Harris "A+".	rrently can only b wants to expand it rojects it is require Austin Tyler to bid tive with the proje rs and be subject to Term and Short ter	id on proje s expertise ed that the d on a large ects it curre o their price m ratings v bank. Ou	ects in which the asphalt tonnage is 1200 tons or less. Austine as a heavy highway and road contractor. In order to bid or contractor own an asphalt plant. Owning an asphalt plant wil ger range of projects on a fixed-contract basis, and be more ently bids since it must currently purchase asphalt from othe e variations. will be determined by the LOC provider.	
INDICATORS	Tyler cu Tyler's v larger pr enable A competint producer • Long ' • Harris "A+". • The bo Enhance Variable Maturity	arrently can only be wants to expand it rojects it is require Austin Tyler to bid tive with the proje rs and be subject to Term and Short ter is N.A. is the LOC onds will not be inse ed by a Direct Pay I e Rate Demand Bor y: 20Years	id on proje s expertise ed that the d on a large ets it curre <u>o their price</u> m ratings v bank. Ou sured.	ects in which the asphalt tonnage is 1200 tons or less. Austin as a heavy highway and road contractor. In order to bid on contractor own an asphalt plant. Owning an asphalt plant wil ger range of projects on a fixed-contract basis, and be more ently bids since it must currently purchase asphalt from othe e variations. will be determined by the LOC provider.	
INDICATORS Proposed Structure	Tyler cu Tyler's v larger pr enable A competit producer • Long ° • Harris "A+". • The bo Enhance Variable Maturity Swap Co	arrently can only be wants to expand it rojects it is require Austin Tyler to bid tive with the proje rs and be subject to Term and Short ter is N.A. is the LOC onds will not be inse ed by a Direct Pay I e Rate Demand Bor y: 20Years omponent TBD	id on proje s expertise d that the d on a large exts it curred o their price m ratings v bank. Ou sured. Letter of Conds	ects in which the asphalt tonnage is 1200 tons or less. Austin as a heavy highway and road contractor. In order to bid or contractor own an asphalt plant. Owning an asphalt plant wil ger range of projects on a fixed-contract basis, and be more ently bids since it must currently purchase asphalt from othe e variations. will be determined by the LOC provider. atstanding ratings are Moody's "AA3" and Standard & Poor redit form a rated bank	
	Tyler cu Tyler's v larger pr enable A competint producer • Long • Harris "A+". • The bo Enhance Variable Maturity Swap Co IFA Bor	arrently can only be wants to expand it rojects it is require Austin Tyler to bid tive with the proje rs and be subject to Term and Short ter is N.A. is the LOC onds will not be ins ed by a Direct Pay I e Rate Demand Bor y: 20Years omponent TBD nds \$5,108,000	id on proje s expertise ed that the d on a large exts it curred o their price m ratings v bank. Ou sured. Letter of Conds	vill be determined by the LOC provider. Itstanding ratings are Moody's "AA3" and Standard & Poors redit form a rated bank Cost \$6,385,000	
INDICATORS Proposed Structure	Tyler cu Tyler's v larger pr enable A competit producer • Long ° • Harris "A+". • The bo Enhance Variable Maturity Swap Co	arrently can only be wants to expand it rojects it is require Austin Tyler to bid tive with the proje rs and be subject to Term and Short ter is N.A. is the LOC onds will not be inse ed by a Direct Pay I e Rate Demand Bor y: 20Years omponent TBD	id on proje s expertise ed that the d on a large exts it curred o their price m ratings v bank. Ou sured. Letter of Conds	ects in which the asphalt tonnage is 1200 tons or less. Austine as a heavy highway and road contractor. In order to bid on contractor own an asphalt plant. Owning an asphalt plant will ger range of projects on a fixed-contract basis, and be mor- ently bids since it must currently purchase asphalt from othe e variations. will be determined by the LOC provider. atstanding ratings are Moody's "AA3" and Standard & Poor redit form a rated bank	

Recommendation

Credit Review Committee Recommends Approval

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#### **ILLINOIS FINANCE AUTHORITY BOARD SUMMARY** March 10, 2009

#### Joliet Asphalt LLC

#### **STATISTICS**

Project Number: Type: Locations:

I-ID-TE-CD-8211 Industrial Revenue Bond Joliet (Will County)

Amount: IFA Staff: Region:

\$5,500,000 (not to exceed) Townsend Albright Northeast

# **BOARD ACTION**

Preliminary Bond Resolution No IFA funds at risk

Conduit Industrial Revenue Bonds Credit Review Committee recommends approval.

#### **VOTING RECORD**

Preliminary Bond Inducement; no prior vote

#### PURPOSE

Proceeds will be used to (i) to construct and equip a 400 ton/hour hot mix asphalt plant, (ii) fund site improvements on said property, and (iii) construct and equip a 2,100 sq. ft. office facility.

#### **IFA PROGRAM AND CONTRIBUTION**

The Authority's Industrial Revenue Bond Program provides low interest rate financing for qualifying industrial projects. IFA's issuance of Industrial Revenue Bonds will exempt income earned on the Bonds from federal income tax and thereby enable the Borrower to obtain a lower interest rate on this debt

#### **VOLUME CAP**

Issuance of the Bonds is subject to an allocation of Volume Cap. The borrower has requested the City of Joliet contribute Volume Cap for this project. The City has not yet committed an amount.

				JOBS		
Current en	nployment:	29		Projected new	jobs:	51
Jobs retain			40 (3 months)			
			SOURCES A	ND USES OF	FFUNDS	· · · · · · · · · · · · · · · · · · ·
Source:	IFA Bonds		\$5,108,000	Uses:	Project costs	<u>\$6,385,000</u>
	Equity		1,277,000		-	
	Total		<u>\$6,385,000</u>	Total		<u>\$6,385,000</u>

Security:	Direct Pay Letter of Credit from Harris N.A., Chicago, IL. The Bank's ratings are Moody's
	"Aa3", and Standard & Poors "A+".
Structure:	Weekly multi-mode floating rate bonds. The SIFMA rate as set on February 26, 2009 was 0.67%.
Underlying rating:	The Applicant's outstanding debt does not have an underlying rating.
Collateral:	The bonds will be secured by a first lien on the financed equipment and first mortgage on the
	financed building.
Maturity:	20 years
Timing:	Closing May, 2009, (subject to Volume Cap allocation)

**Project:** 

#### PROJECT SUMMARY

Proceeds will be used to (i) construct a 400 ton/hour producing hot asphalt plant on approximately 10 acres of land located at 3590 Ridge Road, Joliet, Will County, Illinois, (ii) fund necessary site improvements on said property, and (iii) construct and equip an approximately 2,100 sq. ft office building on said property,

Project Costs:	Machinery/Equipment	\$5,108,000
5	Site Improvements	607,000
	New Facility	475,000
	Arch.Eng	<u>195,000</u>
Total		<u>\$6,385,000</u>

Rationale: The Co-owners formed Joliet Asphalt LLC in order to make Austin Tyler Construction more competitive in the construction market. Due to the Prequalification rules established by the Illinois Department of Transportation, Austin Tyler currently can only bid on projects in which the asphalt tonnage is 1200 tons or less. Austin Tyler's wants to expand its expertise as a heavy highway and road contractor. In order to bid on larger projects it is required that the contractor own an asphalt plant. Owning an asphalt plant will enable Austin Tyler to bid on a larger range of projects on a fixed-contract basis, and be more competitive with the projects it currently bids since it must currently purchase asphalt from other producers and be subject to their price variations.

The project is necessary to accommodate the growing demand for infrastructure development in Will County. There is currently one rail yard under construction in Joliet, and one proposed in Wilmington and one in Crete. There are three shopping malls proposed on the Will County metro area. Additionally, the Applicant's owners state that the Will County Highway Department will receive an additional \$30 million per year in tax revenue from an RTA tax which will fund highway projects in addition to their regular annual highway budget.

The proposed facility will produce all types of asphalt mixtures to be used in various types of construction projects. The proposed facility is a "green" facility which will crush concrete and asphalt generated form existing construction projects and reuse on future construction projects. Allied Nursery will lease the 10-acre site to the Applicant upon which the Applicant will construct the proposed hot asphalt plant and office building. Allied Nursery is owned by Ronald A. Plunk, one of the owners of Joliet, under a 20-year lease.

#### BUSINESS SUMMARY

Background:

Joliet Asphalt LLC ("Joliet"), the "Applicant") is a newly formed Illinois LLC Corporation (November, 2008) by Ronald A Plunk, President; and Gary S. Schumal P.E., Operations Manager, for the purpose of constructing and operating a hot asphalt plant to provide asphalt materials for Austin Tyler Construction, Inc. ("Austin Tyler")., an Illinois Limited Liability Corporation formed February 1, 2006, which is jointly owned by the two above mentioned gentlemen.

Austin Tyler primarily serves as a general contractor for the construction of streets and roads consisting of curb, gutter, pavement, storm sewer and related work, mainly for municipalities and real estate developers in the southwest Chicago region and metropolitan Will County. The company is prequalified with the Illinois Department of Transportation ("IDOT"). The company has a client mix of approximately 90.0% public, and approximately 10.0% private. The client list consists of local governments, park districts, forest preserve districts, school districts, transportation departments, Federal agencies, and development companies. Clients include:

- City of Joliet
- Illinois Department of Transportation
- Village of Minooka
- Forest Preserve District of Will County '
- Village of Plainfield
- City of Crest Hill
- Iroquois Paving Corp
- Village of Peotone
- Joliet Junior College

- Troy School District 33-C
- Homer School District 30-C
- Plainfield Park District
- Herman & Kittles
- Larsen Danielson

Annual sales of Austin Tyler have grown from \$5.72 million in 2006 to \$7.2 million in 2008. The number of employees has grown from 6 in 2006 to 30 at the end of 2008. The owners project that approximately 80.0%-90.0% of the asphalt and concrete products produced at the hot mix plant will be sold to Austin Tyler. The remaining product will be purchased by local driveway and parking lot paving contractors. The owners will continue to operate and grow both Joliet and Austin Tyler.

- Environmental: A permit application was submitted to the Illinois Environmental protection Agency ("IEPA") in January, 2009 to meet air quality standards. An approval is expected by mid-March, 2009. The proposed facility will comply with all Illinois sound ordinances.
- **Biographies:** Ronald A. Plunk is co-owner of the Applicant and Austin Tyler, and owns and operates Allied Landscape Corporation and Allied Nursery Corporation. He formed both entities in 1976. Mr. Plunk is the non-manageing member of Joliet Asphalt.

Gary S. Schumal, PE is co-owner of the Applicant and Austin Tyler. He is the Operating Manager of Austin Tyler and will be operating Manager of the proposed hot asphalt plant. After graduation from Marquette University in 1984, he joined Sargent & Lundy, engineers and developers, in Chicago. In 1968 he left Sargent & Lundy to join IDOT as a Resident Engineer. He left IDOT for a position as Project Manager for P.T. Ferro Construction in Joliet until 2006. In 2006 he became Operating Manager and co-owner of Austin Tyler. Mr. Schumal has been a Registered Professional Engineer, State of Illinois, since 1991. Messrs Ronald A Plunk and Gary S. Schumal each own 50.0% of the shares of Austin Tyler and the Applicant.

#### ECONOMIC DISCLOSURE STATEMENT

Applicant:	Joliet Asphalt LLC., is an Illinois Limited Liability Corporation		
Project Name:	New facility and Equipment Purchase Projects		
Project Locations:	3590 S. Ridge Road, Joliet, Will County, Illinois 60436		
Land Owner:	Allied Nursery Corporation		
Shareholder Ownership:	Ronald A. Plunk 50.0%		
	Gary S. Schumal 50.0%		

	PROFESSIONAL &	& FINANCIAL	
Borrower's Counsel:	TBD		
Accountant:	TBD		
Bond Counsel:	TBD		
Underwriter:	BMO Capital Markets-GKST	Chicago, IL	Nick Knorr
Counsel to Bank:	TBD	-	
LOC Bank:	Harris N.A.	Chicago, IL	Mark Long
LOC Bank Counsel:	TBD	-	-
Trustee:	TBD		
Trustee counsel:	TBD		,
Issuer's Counsel:	Requested		
IFA Financial Advisor	s: D.A. Davidson & Co.	Chicago	Bill Morris
	Scott Balice Strategies, Inc.	Chicago	Lois Scott

#### LEGISLATIVE DISTRICTS

11, Jerry Weller Congressional: State Senate: State House: 86, Jack McGuire

43, A. J. Wilhelmi



CONDUIT

# \$25,000,000 Illinois Institute of Technology

March 10, 2009

REQUEST	campus renovations are neo institution of higher educat systems as required by law to Project Description: To fina classroom laboratories, tech	essary for ion and re be installe ince various nology inf gy and su Bonds	fund various campus renovations at IIT's main campus. The the University to maintain its position as a world class search. Campus renovations include mandated sprinkler d and operational by 2013. s campus renovation projects at IIT's main campus including rastructure upgrades, residence hall and graduate housing stainability projects, HVAC upgrades and general campus			
<b>BOARD ACTIONS</b>	Preliminary Bond Resolution		ne the project has been presented to the Board.			
MATERIAL CHANGES	N/A					
JOB DATA	750 Current jobs N/A Retained jobs	0 130	New jobs projected Construction jobs projected			
BORROWER DESCRIPTION	<ul> <li>Type of entity Private Univ</li> <li>Location (Chicago, Cook</li> </ul>		ortheast Region			
	• When was it established 1940					
	<ul> <li>Kent School of Law merged</li> <li>IIT's mission is to provide the world, and continue to se</li> <li>The new project will enal facilities that will continue to</li> </ul>	with the Ur a world-cl rve as an in ble the Un attract and	ass education for students from the United States and around stitute for research. versity to maintain state-of-the-art laboratories and campus retain quality students and faculty.			
CREDIT	<ul> <li>Long Term and Short term</li> </ul>	ratings wil	l be determined by the LOC provider.			
INDICATORS	<ul><li>LOC bank has not yet been</li><li>The bonds will not be insu</li></ul>		d.			
Proposed Structure	Enhanced by a Direct Pay Le Variable Rate Demand Bond Maturity: 25Years Swap Component TBD		lit from a rated bank			
Sources and Uses	IFA Bonds \$25,000,000	Project C	ost \$25,000,000			
Sources and Coos	Equity \$300,000	Refinanc				
-	Bank Financing 0	Cap Int.	No			
	Loan · 0	-	vice Reserve No			
	LUan V		iter / Placement Fees \$300,000 including LOC fees			
	Other Sources		st of Issuance None			
	Total \$25,300,000	Total	\$25,300,000			
Recommendation	Staff Recommends Approva		Defer to Credit Review Committee			
	Credit Review Committee R	ecommend	s Approval			

**Project:** 

# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY March 10, 2009

#### Illinois Institute of Technology

#### STATISTICS

Project Number:E-PC-TE-CD-8212Type:501(c)(3) bondsCounty/Region:Cook, Northeast

Amount: \$25,000,000 IFA Staff: Townsend Albright City: Chicago

#### **BOARD ACTION**

Preliminary Bond Resolution Conduit 501 (c)(3) bonds No IFA funds at risk Credit Committee recommends approval No extraordinary conditions

#### **VOTING RECORD**

This is the first time this project has been brought before the Board.

#### PURPOSE

Proceeds will be used to renovate and equip existing campus facilities including classroom laboratories residence hall renovations, HVAC upgrades, and main building renovations.

#### IFA PROGRAM AND CONTRIBUTION

Convey Tax Exempt status on \$25 million Series 2009 Bonds. 501(c)(3) Bonds are a form of municipal bonds that 501(c)(3) corporations can use to finance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal income tax-exempt status on interest earned on the Bonds paid to bondholders and thereby reducing the borrower's interest expense.

#### **VOLUME CAP**

501(c)(3) bond issues do not require Volume Cap.

		JOBS	
Current employment:	706 (FT Staff)/44 (PT Staff)	Projected new jobs:	N/A
Jobs retained: N/A		Construction jobs:	130/ 9 months
	ESTIMATED SOU	JRCES AND USES OF F	UNDS
Sources: IFA Bonds	\$25,000,000	Uses: Project Costs	\$25,000,000
Contributed equity	300,000	Bond Issuance Costs	<u>\$300,000</u>
Total	\$25,300,000	Total:	\$25,300,000

#### FINANCING SUMMARY/STRUCTURE

Security:	The bonds will be a general obligation of the University.
Structure:	Variable Rate Bonds ("VRDBs") to be sold directly to investors on an enhanced basis.
Interest Rate:	Variable
Interest Mode:	VRDBs are reset weekly and are paid monthly.
Credit enhancem	ent: Direct pay Letter of Credit from a bank to be determined.
Maturity:	25 years outstanding
Rating:	Outstanding bond ratings are: Moody's Baa-1, and Fitch A The long and short-term ratings of
-	the proposed bond issue will be based upon the LOC obtained.

Illinois Institute of Technology 501 (c )(3) Bonds Page 3

Estimated Closing Date: May 1, 2009

Preliminary Bond Resolution March 10, 2009 FM: Townsend Albright

#### PROJECT SUMMARY

Bond Proceeds will be used to fund various campus renovation projects at IIT's main campus including classroom laboratory upgrades, technology infrastructure upgrades, residence hall and graduate housing, campus energy and sustainability improvements, HVAC upgrades and general campus renovations. IIT's main campus is located 10 West 33<sup>rd</sup> Street, Chicago, Cook County, IL 60616.

# Description of Projects Series 2009 Bond Projects

(in millions)

Classroom Lab Upgrades	Ś	4,070
Technology Infrastructure Upgrades	•	1,200
Other		2,700
Academic Facility Projects Subtotal		7,970
ministrative Space Projects		
Main Building Renovations		300
Administrative Space Projects Subtotal		30
ident Support		
Graduate Housing/Repairs Renovations		1,13
Residence Hall Renovations		2,86
Phase I Residence Hall Sprinkler Installation		3,70
Other		7
Student Support Subtotal		7,77
ergy and Sustainability Projects		
Campus Energy & Sustainability Improvements Phase III		2,03
Galvin Perfect Power/Smart Grid Initiative		1,59
3424 HVAX Upgrades (Phase II)		40
Emergency Generator		80
Energy and Sustainability Projects Subtotal		4,82
irastructure Projects		
Facility Maintenance/Repair Projects		2,10
Roof Maintenance		75
Other		1,28
Infrastructure Subtotal		4,13

Project Rationale: The proposed renovations are necessary to maintain the University's position as a world class institution of higher education and base of research. Campus renovations include mandated upgrades in sprinkler systems as required by State law to be installed and operational by 2013.

#### **BUSINESS SUMMARY**

The Illinois Institute of Technology ("IIT" or the "University") is a private co-educational, non-sectarian institute of higher learning located in Chicago. The University was established in 1940 through the merger of the Armour Institute of Technology and the Lewis Institute. The Institute of Design, founded in 1937, joined the University in 1949. The Chicago-Kent College of Law merged with the University in 1969.

The University's main campus is located approximately four miles south of downtown Chicago adjacent to the Dan Ryan Expressway (I-90/I-94) and consists of a 128-acre complex of approximately 50 buildings based on a master plan developed by Ludwig Mies van der Rohe. In 1991, the University opened its Daniel F. and Ada L. Rice Campus (the "Rice Campus") in Wheaton, Illinois. The Rice Campus offers engineering, computer science and business courses, primarily at the upper division and graduate levels, during late afternoons and evenings. In 1992, the University opened its downtown Chicago campus to house the Chicago-Kent College of Law and the Stuart Graduate School of Business. The University established its Moffat Campus in Summit-Argo, which provides degree and certification programs in food safety and technology, in 1988 following the donation of the site by CPC International, Inc.

The University is accredited by the North Central Association of Colleges and Schools. Specific professional programs are accredited or approved by the Accreditation Board of Engineering and Technology, the National Architectural Accrediting Board, the National Association of Schools of Art, the American Chemical Society, the Council on Rehabilitation Education, and the American Bar Association.

For academic year 2008, the University has a current enrollment of approximately 7,613 students, comprised of 2,639 undergraduate students, and 4,974 graduate and professional students. A list of the University's Board of Trustees is included in this report.

Infrastructure Initiatives: Innovation and infrastructure continue to be watchwords at IIT, exemplified by a significant gift in FY08 to endow WISER (Wanger Institute for Sustainable Energy Research). This multidisciplinary incubator, which involves every college of the university, is designed to provide a holistic approach to taking "green" technology concepts from the drawing boards to market.

Infrastructure in development includes the "perfect power system", a partnership between IIT's Galvin Electricity Initiative, the U.S. Department of Energy, Exelon/ComEd, Endurant Energy Company, and Chicago-based S&C Electric Company, incorporating renewable energy sources (wind and solar) into "intelligent" micro-grids where computer systems manage demand and distribution, including detection of grid faults and re-routing electricity to avoid general power failures to buildings. This project will allow IIT to eventually sell electricity back to the general grid, and also serve as a model for technology-ready infrastructure in other public projects.

#### **OWNERSHIP / ECONOMIC DISCLOSURE STATEMENT**

Applicant	Illinois Institute of Technology
Project:	Series 2009 Renovation and Maintenance Project
Project Location:	10 West 33 <sup>rd</sup> Street, Perlstein Hall 221, Chicago, IL 60616, Ms. Tondalaya Lewis-Hozier, Financial Analyst, 312-567-3824
Ownership:	(501c3):
Board of Trustees:	please see attached listing

Illinois Institute of Technology 501 (c )(3) Bonds Page 5 Preliminary Bond Resolution March 10, 2009 FM: Townsend Albright

#### **PROFESSIONAL & FINANCIAL** . Anthony D'Amato Borrower's Counsel: In-house KPMG LLP Chicago, IL Accountant: Nancy Burke Chapman and Cutler, LLP Chicago, IL Bond Counsel: Credit Enhancer/Purchasing Bank TBD Bank Counsel: TBD Lerry J. Knox, Jr. Loop Capital Markets Chicago, IL Bond Underwriter: Underwriter's Counsel: TBD Issuer's Counsel: Requested **Bill Morris** D.A. Davidson & Co. Chicago, IL IFA Advisors: Lois Scott Scott Balice Strategies, Inc. Chicago, IL

#### **LEGISLATIVE DISTRICTS**

Congressional:1st – Bobby L. RushState Senate:3rd – Mattie HunterState House:5th – Kenneth Dunkin

#### **Board Members**

Chairman of the Board John W. Rowe Chairman and Chief Executive Officer Exelon Corporation

President John L. Anderson Illinois Institute of Technology

Vice Chair and Chair of the Trusteeship Committee David J. Vitale Senior Advisor to CEO Chicago Public Schools

#### UNIVERSITY REGENTS

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Robert A. Pritzker '46

M. A. Self

Chairman of the Policy Committee Robert A. Pritzker '46 President and Chief Executive Officer Colson Associates, Inc.

Vice Chair and Chair of the Executive Committee Craig J. Duchossois Chief Executive Officer Duchossois Industries, Inc.

Vice Chair Edward L. Kaplan '65 President, Nalpak, Inc Chairman Emeritus of Zebra Technologies

Vice Chair Victor A. Morgenstern '64 Chairman Valor Equity Partners

Chairman Emeritus, Motorola, Inc.

President and Chief Executive Officer, Colson Associates, Inc.

President, Allen Financial, Inc.

Illinois Institute of Technology 501 (c)(3) Bonds Page 6

#### TRUSTEES

Bahman Atefi

William C. Bartholomay Giuseppe "Joe" Calabrese

John P. Calamos Sr. '63, '70

Sherita Ceasar '81, '84

Martin Cooper '50, '57

Robert A. Cornog '61

James R. Gagnard '69

Michael P. Galvin '78

Jamshyd N. Godrej '72

Donald E. Goss

Antonio J. Gracias

Robert L. Growney '74, '82

Marc Hannah '77

Jean K. Holley

David C. Hovey Sr. '67, '70

Richard M. Jaffee

Martin C. Jischke '63

Patrick J. Kelly

James W. Kiley

Thomas E. Lanctot

F. Christopher "Chris" Lee

Göran Lindahl

Dirk Lohan

Paul F. McKenzie

Rosemarie Mitchell

Anita M. Nagler '80

Preliminary Bond Resolution March 10, 2009 FM: Townsend Albright

Chairman and Chief Executive Officer, Alion Science and Technology Corporation

Vice Chairman, Willis Group Holdings, Inc. President Harris myCFO, Inc.

Founder, Chairman, CEO, and Co-Chief Investment Officer

Vice President of Product Engineering, Planning, and Strategy, Comcast Cable Communications, Inc.

Chairman, ArrayComm, Inc.

President and Chief Executive Officer, SmartSignal Corporation President, Harrison Street Capital

Chairman and Managing Director, Godrej & Boyce Manufacturing Company, Ltd.

CEO/Managing Member, Valor Equity Partners

Partner, Edgewater Funds

Vice President, Technology Development (Retired), Silicon Graphics, Inc.

Executive Vice President and Chief Information Officer, Tellabs

Founder and President, Optima, Inc.

Chairman, Oil-Dri Corporation of America

President Emeritus, Purdue University

Chief Executive Officer, DP Holdings, Inc.

President and Chief Executive Officer, Kiley Capital

Principal, William Blair & Company

President, Johnson & Lee, Ltd.

Chairman and Chief Executive Officer, LivSAfe Group

Principal, Lohan Anderson LLC

Vice President, Centocor R&D

Co-Founder and Chief Executive Officer, ABS Associates, Inc.

Retired, Chairman and Chief Executive Officer, Harris Alternatives, LLC

Illinois Institute of Technology 501 (c)(3) Bonds Page 7

Walter Nathan '44 Adrian Nemcek '70 Satyan "Sam" Pitroda '66 Ellen Jordan Reidy '79, '81 John R. Schmidt

Carl S. Spetzler '63, '65, '68 Efthimios J. "Tim" Stojka John Tracy

Priscilla Anne "Pam" Walter Ralph Wanger Alan W. "Bud" Wendorf '71 Preliminary Bond Resolution March 10, 2009 FM: Townsend Albright

Chairman and Co-Founder, RTC Industries, Inc. Executive Vice President (Retired), Motorola, Inc. Chairman, C-Sam, Inc. President, America's Food Technologies, Inc. Partner, Mayer Brown LLP

Chairman, Strategic Decisions Group Chief Executive Officer, Fast Heat, Inc. Chief Technology Officer; Senior Vice President of Engineering, Operations and Technology Partner, Drinker Biddle & Reath LLP LZW Group, LLC Chairman, President, and Chief Executive Officer, Sargent & Lundy

Life Trustees. In addition to the regularly elected Trustees, the Board is empowered to elect former Trustees as Life Trustees. The election may be based upon length of service and outstanding contributions to the progress and welfare of the University. Life Trustees possess all the rights of membership on the Board, except they may not serve as an officer of the Board not may they serve on the Board's Executive Committee. Life Trustees of the University are listed below.

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# March 10, 2009 \$475,000,000 NORTHWESTERN MEMORIAL HOSPITAL

REQUEST	Authority Vari costs associate capital projects if deemed nece fund, if deeme expenses incur	able Rate Demand I d with the acquisition ("the Project"), if de essary or advisable by ed necessary or advi red in connection with	Revenue Bonds (ii) finan- n, construction, renovation eemed necessary, (iii) pay y the Authority or the Borr isable by the Authority o	acipal amount of the Illinois Finance ce, refinance or reimburse NMH for n, remodeling or equipping of certain a portion of the interest on the Bonds, rower; (iv) fund a debt service reserve or the Borrower; and (v) pay certain ids and the refunding of the Refunded
	the outstanding Bonds.	iption: The proceeds g principal amount of duit 501(c)(3) Reven	f the Illinois Finance Auth	uance will be primarily used to refund ority Variable Rate Demand Revenue
	Extraordinar	y Conditions: None.		
BOARD ACTIONS	Final Bond Re	solution	ne final resolution due to n	narket conditions.
MATERIAL CHANGES	None	<u>.                                    </u>		
JOB DATA	6,038 6,038	Current jobs Retained jobs	0 0	New jobs projected Construction jobs projected
DESCRIPTION			y / Northeast Region)	
	patient care, e quality and acc • For 14 cons research by co	education and researce cessibility of healthca secutive years, NMH nsumers in Chicago a	ch and a longstanding con are service in Chicago. I has been ranked as the and the nine-county region	with a long tradition of leadership in mmitment to efforts that advance the "most preferred" hospital in market h. atient services in an educational and
	research enviro	onment.		· · · · · · · · · · · · · · · · · · ·
CREDIT		Debt, may choose to ructure supported by		the outstanding Refunded Bonds to a
INDICATORS	•Current ratin	g of Northwestern M	emorial is Aa2/AA+ (Fitcl	h/S&P).
Proposed Structure	• Uninsured			
	Bonds will	Mature no later than 2	2049	
Sources and Uses	IFA Bonds	<u>\$475,000,000</u>	Refund Existing	\$400,000,000
			Project Cost	\$45,000,000
			Termination of Swap	\$20,500,000
			Cost of Issuance	<u>\$9,500,000</u>
	Total	\$475,000,000	Total	\$475,000,000
Recommendation	Credit Commi	ttee recommends app	proval	

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#### **ILLINOIS FINANCE AUTHORITY BOARD SUMMARY**

March 10, 2009

#### **Project: Northwestern Memorial Hospital**

#### **STATISTICS**

Project Number: Type: Locations: County:

H-HO-TE-CD-8221 501(c)(3) Bonds Chicago Cook

Amount: \$475,000,000 (Not to exceed amount) IFA Staff: Pam Lenane Northeast

### **BOARD ACTION**

Region:

Final Resolution Streamlined Process due to Market Conditions Conduit 501(c)(3) Bonds No IFA funds at risk

No extraordinary conditions Staff recommends approval

#### VOTING RECORD

This is the first time this project has been brought before the Board.

This project is coming for a One-time Final Resolution because of market conditions.

#### **PURPOSE**

Bond proceeds along with certain other funds will be used to (i) refund some or all of the outstanding principal amount of the Illinois Finance Authority Variable Rate Demand Revenue Bonds, Series 2008 (Northwestern Memorial Hospital) (the "Series 2008 Bonds"), Illinois Finance Authority Variable Rate Demand Revenue Bonds, Series 2007 (Northwestern Memorial Hospital) (the "Series 2007 Bonds"), Illinois Finance Authority Variable Rate Demand Revenue Bonds, Series 2004B (Northwestern Memorial Hospital) (the "Series 2004B Bonds"), Illinois Health Facilities Authority Variable Rate Demand Revenue Bonds, Series 2002C (Northwestern Memorial Hospital) (the "Series 2002C Bonds"), and the Illinois Health Facilities Authority Variable Rate Demand Revenue Bonds, Series 1995 (Northwestern Memorial Hospital) (the "Series 1995 Bonds") collectively referred to as "the Refunded Bonds", (ii) finance, refinance or reimburse NMH for costs associated with the acquisition, construction, renovation, remodeling or equipping of certain capital projects ("the Project"), if deemed necessary, (iii) pay a portion of the interest on the Bonds, if deemed necessary or advisable by the Authority or the Borrower; (iv) fund a debt service reserve fund, if deemed necessary or advisable by the Authority or the Borrower; and (v) pay certain expenses incurred in connection with the issuance of the Bonds and the refunding of the Refunded Bonds, including but not limited to fees for insurance, credit enhancement or liquidity enhancement for the Bonds and payments related to the early termination of certain qualified hedges associated with the Refunded Bonds if deemed necessary or advisable by the Borrower.

Additionally, NMH may choose to convert some or all of the outstanding Refunded Bonds to a variable rate structure supported by NMH's own self-liquidity.

#### **IFA PROGRAM AND CONTRIBUTION**

501(c)(3) Bonds are a form of municipal bonds that 501(c)(3) corporations can use to finance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal income tax-exempt status on interest earned on the Bonds paid to bondholders and thereby reduce the borrower's interest expense.

#### **VOLUME CAP**

501(c)(3) bond issues do not require Volume Cap.

Northwestern Me 501(c)(3) Bonds Page 3	emorial Hospital		· · · · · · · · · · · · · · · · · · ·	Final Bond Resolution March 10, 2009 FM: Pam Lenane
		JC	OBS	· .
Current employn Jobs retained: Na	nent: 6,038 FTE' /A	S	Projected new jobs: N/A Construction jobs: N/A	
	ES	STIMATED SOURCE	S AND USES OF FUNDS	
Sources: I	FA bonds	\$475,000,000	Current refund existing Bonds Project Costs Pay for termination of swaps Cost of Issuance	\$400,000,000 \$45,000,000 \$20,500,000 \$9,500,000
	Fotal Sources	\$475,000,000	Total Uses	\$475,000,000
		FINANCING SUMM	MARY/STRUCTURE	
Security: Structure:	The notes are jo member. The M The current plan	bint and severable oblig faster Indenture contain of finance contemplate	e secured by notes issued pursuant to ations of the Obligated Group of wh s certain covenants for the benefit of the issuance of uninsured bonds in fixe	nich NMH is the only all note holders. d-rate mode if market
		sued in term mode, or v	ig date. Based on market condition with put features	is, some or an of the
	Additionally, N		nvert some or all of the outstanding	Refunded Bonds to a
Interest Rate:		d closer to pricing		
Interest Mode:		d closer to pricing		et
			ank support if desirable based on stru	ciure
Maturity:	No later than Au	•		
Rating:	Aa2 / AA+ / NR			
Estimated Closu	ng Date: April 9		SUMMARY	

#### **PROJECT SUMMARY**

The proceeds of the proposed bond issuance will be primarily used to refund the outstanding principal amount of the Illinois Finance Authority Variable Rate Demand Revenue Bonds, Series 2008 (Northwestern Memorial Hospital) (the "Series 2008 Bonds"), Illinois Finance Authority Variable Rate Demand Revenue Bonds, Series 2007 (Northwestern Memorial Hospital) (the "Series 2007 Bonds"), Illinois Finance Authority Variable Rate Demand Revenue Bonds, Series 2007 (Northwestern Memorial Hospital) (the "Series 2007 Bonds"), Illinois Finance Authority Variable Rate Demand Revenue Bonds, Series 2004B (Northwestern Memorial Hospital) (the "Series 2002C (Northwestern Memorial Hospital) (the "Series 2002C Bonds"), and the Illinois Health Facilities Authority Variable Rate Demand Revenue Bonds, Series 2002C Bonds"), and the Illinois Health Facilities Authority Variable Rate Demand Revenue Bonds, Series 1995 (Northwestern Memorial Hospital) (the "Series 1995 Bonds") collectively referred to as "the Refunded Bonds" and to finance the Project, if deemed necessary. Finance, refinance or reimburse NMH for costs associated with the acquisition, construction, removation, remodeling or equipping of certain capital projects ("the Project"), if deemed necessary

#### **BUSINESS SUMMARY**

- **Background:** Northwestern Memorial Hospital ("NMH" or the "Hospital") is a subsidiary of Northwestern Memorial HealthCare and is a 501(c)(3) corporation established under Illinois law.
- **Description:** Although the Hospital traces its roots back over 130 years, NMH was officially founded in 1972 through the consolidation of Chicago Wesley Memorial Hospital and Passavant Memorial Hospital. In 1975, Prentice Women's Hospital and Maternity Center and the Institute of Psychiatry joined NMH. Olson Pavilion, housing NMH's critical care nursing units and the emergency department opened in 1979. NMH opened the new Northwestern Memorial Hospital, a state-of-the-art hospital facility in 1999 and opened the new Prentice Women's Hospital on October 20, 2007.

Northwestern Memorial Hospital's main campus is located in downtown Chicago's Streeterville neighborhood. As the primary teaching affiliate of Northwestern University's Feinberg School of Medicine, NMH is one of the nation's leading academic medical centers with a long tradition of leadership in patient care, education and research and a longstanding commitment to efforts that advance the quality and accessibility of healthcare service in Chicago. For 14 consecutive years, NMH has been ranked as the "most preferred" hospital in market research by consumers in Chicago and the nine-county region. NMH was recognized in 2006 and again in 2008 by the Leapfrog Group, an organization that represents large corporate and public agency purchasers of healthcare services and aims to improve healthcare quality, safety and affordability, as one of the nation's "top Hospitals" for implementing its Hospital Quality and Safety Practices. In addition, NMH is listed among the top 15 academic medical centers in the University HealthSystem Consortium's Quality and Accountability Rankings. NMH is also one of approximately three percent of the nation's hospitals to achieve Magnet status from the American Nurses Credentialing Center. NMH provides a complete range of adult inpatient and outpatient services in an educational and research environment. NMH has three subsidiaries: Northwestern Memorial Physicians Group (NMPG), Northwestern Memorial Insurance Company (NMIC), and Northwestern HealthCare Corporation (NHC). These subsidiaries are engaged in a range of activities, including the provision of primary care services, general professional and liability insurance coverage, and managed care contracting services, respectively. NMH will be the direct obligor on the subject bond issue.

NMH has 873 licensed beds. Approximately 1,570 physicians, representing virtually every specialty, are affiliated with the Hospital.

#### **Existing Bonds**:

Variable Rate Demand Revenue Bonds Series 2008 Variable Rate Demand Revenue Bonds Series 2007A Variable Rate Demand Revenue Bonds Series 2007B Variable Rate Demand Revenue Bonds Series 2004B Variable Rate Demand Revenue Bonds Series 2002C Variable Rate Demand Revenue Bonds Series 1995

(in th	nousands)
\$	207,360
	214,500
	150,000
	86,400
	33,000
	100,000
\$	791,260

#### **OWNERSHIP/ECONOMIC DISCLOSURE STATEMENT**

Project name: Locations:

Applicant: Organization: State: Northwestern Memorial Hospital 251 East Huron Street Chicago, IL 60611 Northwestern Memorial Hospital 501(c)(3) Not-for-Profit Corporation Illinois Northwestern Memorial Hospital 501(c)(3) Bonds Page 5

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# Northwestern Memorial Hospital Board of Directors

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<u>Director</u> Thomas A. Cole, <i>Chair</i>	<u>Title</u> Chairman, Executive Committee	Employer Sidley Austin LLC
John A. Canning, Jr., Vice Chair	Chairman	Madison Dearborn Partners LLC
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William J. Brodsky	Chairman and CEO	Chicago Board of Options Exchange
Gregory Q. Brown	President and Chief Executive Officer	Motorola, Inc
Sharon Gist Gilliam	Civic Leader	N/A
Dean M. Harrison	President and CEO	Northwestern Memorial HealthCare
J. Larry Jameson, MD Ph.D.	Vice President, Medical Affairs and Dean, Northwestern University's Feinberg Schoo of Medicine	
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Abra Prentice Wilkin	Civic Leader	N/A
Richard L. Wixson, MD	Attending Physician, Dept. of Orthopaedics	Northwestern Memorial Hospital

PROFESSIONAL & FI	NANCIAL	
Borrower's Counsel: Sonnenschein Nath & Rosenthal LLP	Chicago	Mary Wilson
Bond Counsel: Jones Day	Chicago	Rich Tomei
	_	Amy Curran
Senior Manager: J.P. Morgan	Chicago	Tim Wons
Co-Senior Manager: Citi	Chicago	Ryan Freel
Co-Manager: Loop Capital Markets	Chicago	Lerry Knox
Co-Manager: Cabrera Capital Markets	Chicago	Santino Bibbo
Borrower's Financial Advisor: Kaufman Hall	Chicago	Ken Kaufman
Underwriter's Counsel: Ungaretti & Harris LLP	Chicago	Julie Seymour
Bond Trustee: Wells Fargo Bank, N.A.	Chicago	Patricia Martirano
Accountant: Ernst & Young LLP	Chicago	Jo Ellen Helmer
Issuer's Counsel: TBD	Chicago	
IFA Advisors: D.A. Davidson & Co.	Chicago	<b>Bill Morris</b>
Scott Balice Strategies, Inc.	Chicago	Lois Scott

#### LEGISLATIVE DISTRICTS

Congressional: 7<sup>th</sup> District Danny K Davis State Senate: 13<sup>th</sup> District Kwame Raoul State House: 26<sup>th</sup> District William D. "Will" Burns.

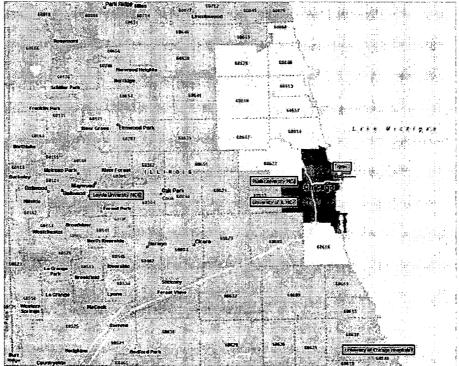
#### SERVICE AREA

The PSA consists of the 21 ZIP codes contiguous to the Hospital and is responsible for approximately 38.6% of the Hospital's total admissions. The boundaries of the Hospital's PSA extend north of the Hospital to Devon Avenue and Ridge Road, west to Pulaski Road, south to 16th Street, and east to Lake Michigan. The PSA had a population in calendar year 2008 of 878,393 (ARC).

The Hospital's market share in the PSA has increased over the past five years, as follows:

Fiscal Year 2004	19.1%
Fiscal Year 2005	19.2%
Fiscal Year 2006	20.3%
Fiscal Year 2007	20.9%
Fiscal Year 2008*	21.4%

The Hospital is the current market share leader within the PSA. In fiscal year 2008\*, Advocate Illinois Masonic was second with an 11.4% market share, and St. Elizabeth/St. Mary of Nazareth Hospital Center was third with an 11.0% market share.



#### Notes:

\*Market Share Statistics from partial FY08 (Sept 07 – March 08) CompData Admission Statistics from NMH FY08 case mix data 7-County population from Claritas Population Statistics City of Chicago and PSA population from ARC Population Statistics



	REHABILITATI	ON INSTITUTE OF (	CHICAGO ("RIC")	
REQUEST	Purpose: to (1) = \$6.1 million outs million; (3) pay acquisition of lar site of a hospital <b>Project Descrip</b>	refinance the Series 20 standing; (2) refinance or reimburse approxim nd located near the cur replacement facility tion: Refinance all of	003 tax-exempt direct no a term note with an our nately \$5 million for cap rent campus in Chicago,	ote obligation, which has approximately tstanding amount of approximately \$4.3 ital projects; and (4) fund a \$28 million , Illinois that is intended to be the future note obligation and its term note. Fund upus in Chicago, Illinois. RIC intends to hospital
	Program: Cond	uit 501(c)(3) Revenue	Bonds	
	Extraordinary	Conditions: None.		
BOARD ACTIONS	Final Bond Reso Voting Record:	olution Ayes-8; Nays-0; Abste	entions-0; Absent-3; Vac	ancies-4
MATERIAL CHANGES	None			
	1,278	Current jobs (	)	New jobs projected
JOB DATA	1,278	Current Jan		Construction jobs projected
DESCRIPTION		hicago/ Cook County /	Northeast Region)	
	<ul> <li>RIC operates</li> </ul>	a 155-bed hospital and	a outpatient facility focal	ber of other non-hospital facilities in t
	center campus Chicago metro • RIC's mission for the fullest a	of Northwestern Univ politan area. on is to provide for qua assimilation and accept	ality programs in patient ance of the physically di	care, education and research and to strissabled in the community.
	<ul> <li>center campus Chicago metro</li> <li>RIC's mission for the fullest a</li> <li>The land action for a future reponentiation with the second se</li></ul>	of Northwestern Univ politan area. on is to provide for qua assimilation and accept equisition located near placement facility, as F	ality programs in patient ance of the physically di- the current campus in Cl RIC has determined that pilitation facility standard	care, education and research and to strissabled in the community. hicago, Illinois will serve as RIC's location constructing a new facility is the most constructing a new facility is the most construction.
CREDIT	<ul> <li>center campus Chicago metro</li> <li>RIC's mission for the fullest a</li> <li>The land action for a future representation of the future representation o</li></ul>	of Northwestern Univ politan area. on is to provide for qua assimilation and accept equisition located near placement facility, as F to meet the latest rehab and Short Term ratings	ality programs in patient ance of the physically di- the current campus in Cl RIC has determined that bilitation facility standard will be determined by th	care, education and research and to strissabled in the community. hicago, Illinois will serve as RIC's locatic constructing a new facility is the most c ls while also increasing its capacity ne LOC provider.
CREDIT	<ul> <li>center campus Chicago metro</li> <li>RIC's mission for the fullest a</li> <li>The land action for a future representation of the future representation o</li></ul>	of Northwestern Univ politan area. on is to provide for qua assimilation and accept equisition located near placement facility, as F to meet the latest rehab and Short Term ratings	ality programs in patient ance of the physically di- the current campus in Cl	care, education and research and to strissabled in the community. hicago, Illinois will serve as RIC's locatic constructing a new facility is the most class while also increasing its capacity he LOC provider.
CREDIT INDICATORS Proposed Structure	center campus Chicago metro • RIC's missio for the fullest a • The land ac for a future rej effective way t • Long Term • Chase N.A. • Chase N • Variable	of Northwestern Univ politan area. on is to provide for qua assimilation and accept equisition located near placement facility, as F to meet the latest rehab and Short Term ratings has been selected to pr .A. Short Term rating i e Rate Demand Bonds	ality programs in patient ance of the physically di- the current campus in Cl RIC has determined that bilitation facility standard will be determined by th	care, education and research and to stri sabled in the community. hicago, Illinois will serve as RIC's locati constructing a new facility is the most c ls while also increasing its capacity he LOC provider.
INDICATORS Proposed Structure	center campus Chicago metro • RIC's missio for the fullest a • The land ac for a future rej effective way t • Long Term • Chase N.A. • Chase N • Variable • Maturit	of Northwestern Univ politan area. on is to provide for qua assimilation and accept equisition located near placement facility, as F to meet the latest rehab and Short Term ratings has been selected to pr .A. Short Term rating i e Rate Demand Bonds y to be determined	ality programs in patient ance of the physically di- the current campus in Cl RIC has determined that pilitation facility standard will be determined by the rovide a Direct Pay Letter is (MIG1,A-1+,F1+ - Mo	care, education and research and to stri sabled in the community. hicago, Illinois will serve as RIC's locati constructing a new facility is the most c ls while also increasing its capacity he LOC provider.
INDICATORS	center campus Chicago metro • RIC's missio for the fullest a • The land ac for a future rej effective way t • Long Term • Chase N.A. • Chase N • Variable	of Northwestern Univ politan area. on is to provide for qua assimilation and accept equisition located near placement facility, as F to meet the latest rehab and Short Term ratings has been selected to pr .A. Short Term rating i e Rate Demand Bonds	ality programs in patient ance of the physically di- the current campus in Cl AIC has determined that will be determined by th rovide a Direct Pay Lette is (MIG1,A-1+,F1+ - Mc Refinancing Land Acquisition Reimbursement for	care, education and research and to stri sabled in the community. hicago, Illinois will serve as RIC's locati constructing a new facility is the most c ls while also increasing its capacity ne LOC provider. r body's, S&P, Fitch) \$10,000,000 \$28,000,000
INDICATORS Proposed Structure	center campus Chicago metro • RIC's missio for the fullest a • The land ac for a future rej effective way t • Long Term • Chase N.A. • Chase N • Variable • Maturit	of Northwestern Univ politan area. on is to provide for qua assimilation and accept equisition located near placement facility, as F to meet the latest rehab and Short Term ratings has been selected to pr .A. Short Term rating i e Rate Demand Bonds y to be determined	ality programs in patient ance of the physically di- the current campus in Cl AIC has determined that pilitation facility standard will be determined by the rovide a Direct Pay Letter is (MIG1,A-1+,F1+ - Mo Refinancing Land Acquisition Reimbursement for Capital Projects	hicago, Illinois will serve as RIC's locati constructing a new facility is the most c ls while also increasing its capacity ne LOC provider. r pody's, S&P, Fitch) \$10,000,000 \$28,000,000 \$5,000,000
INDICATORS Proposed Structure	center campus Chicago metro • RIC's missio for the fullest a • The land ac for a future rej effective way t • Long Term • Chase N.A. • Chase N • Variable • Maturit	of Northwestern Univ politan area. on is to provide for qua assimilation and accept equisition located near placement facility, as F to meet the latest rehab and Short Term ratings has been selected to pr .A. Short Term rating i e Rate Demand Bonds y to be determined	ality programs in patient ance of the physically di- the current campus in Cl AIC has determined that will be determined by th rovide a Direct Pay Lette is (MIG1,A-1+,F1+ - Mc Refinancing Land Acquisition Reimbursement for	care, education and research and to stri sabled in the community. hicago, Illinois will serve as RIC's location constructing a new facility is the most of swhile also increasing its capacity the LOC provider. r body's, S&P, Fitch) \$10,000,000 \$28,000,000

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# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY February 10, 2009

# Project: Rehabilitation Institute of Chicago ("RIC")

#### STATISTICS

Project Number: H-HO-TE-CD- 8205 Type: 501(c)(3) Bonds County/Region: Cook County/Northeast Amount: \$48,000,000 (Not-to-Exceed) IFA Staff: Pam Lenane and Dana Sodikoff City: Chicago

#### BOARD ACTION

Final Bond Resolution Conduit 501 (c)(3) bonds No IFA funds at risk Credit Committee recommends approval No extraordinary conditions

#### VOTING RECORD

Preliminary Bond Resolution, February 9, 2009:

Ayes:8Nays:0Abstentions:0Absent:3 (Rivera, Herrin, Zeller)Vacancies:4

#### PURPOSE

Use of proceeds: Bonds will be used to (1) refinance the Series 2003 tax-exempt direct note obligation, which has approximately \$6.1 million outstanding; (2) refinance a term note with an outstanding amount of approximately \$4.3 million; (3) pay or reimburse approximately \$5 million for capital projects; and (4) fund a \$28 million acquisition of land located near the current campus in Chicago, Illinois that is intended to be the future site of a hospital replacement facility.

# IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bonds that 501(c)(3) corporations can use to finance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal income tax-exempt status on interest earned on the Bonds paid to bondholders and thereby reducing the borrower's interest expense.

#### **VOLUME CAP**

501(c)(3) bond issues do not require Volume Cap.

			JOBS			
	ployment: 1,278 F d: 1,278 FTE's	ΓE's	Projected new jobs: 0 Construction jobs: 0			
ESTIMATED SOURCES AND USES OF FUNDS (1,2)						
Sources:	IFA bonds	\$38,500,000	Uses: Refinancing Land acquisition Reimbursement for Capital Proje Issuance Costs	500,000		
	Total	\$43,500,000	Total	\$43,500,000		

(1) Although the not-to-exceed amount is \$48 million, the Obligated Group anticipates issuing approximately \$39 million in bonds.

(2) Estimate does not include a debt service reserve fund, which may or may not ultimately be used.

Rehabilitation Institute of Chicago "RIC" 501(c)(3) Bonds Page 3 Preliminary Bond Resolution February 10, 2009 FM: Pam Lenane

# FINANCING SUMMARY/STRUCTURE

-	The bonds are expected to be secured by an obligation of Rehabilitation Institute of Chicago, the sole member of the Obligated Group, under a Master Trust Indenture. Such obligation will include a pledge of revenues and may or may not include a debt service reserve fund.
Structure:	The plan of finance contemplates issuing weekly Variable Rate Demand Bonds ("VRDBs") supported by a direct pay letter of credit ("LOC"). Direct pay letter of credit provided from Chase N.A. Chase N.A. Short Term rating is (MIG1,A-1+,F1+ - Moody's, S&P, Fitch)
Interest Rate:	Variable
Interest Mode	VRDBs reset weekly and are paid monthly.
Credit Enhancem	ent: Direct pay letter of credit provided from Chase N.A.
Maturity:	To be determined
Rating:	Chase N.A. Short Term rating is (MIG1,A-1+,F1+ - Moody's, S&P, Fitch)
Estimated Closir	g Date: Late March or early April.

#### PROJECT SUMMARY

Refinance all of RIC's Series 2003 direct note obligation and its term note. Fund the \$28 million acquisition of land located near the current campus in Chicago, Illinois and to pay or reimburse approximately \$5 million for capital projects. RIC intends to use the land as the site for the future replacement rehabilitation hospital.

#### **BUSINESS SUMMARY**

**Description of Business:** The Rehabilitation Institute of Chicago is the sole member of the Obligated Group. RIC's mission is to provide for quality programs in patient care, education and research and to strive for the fullest assimilation and acceptance of the physically disabled in the community. It operates a health care system specializing in providing comprehensive rehabilitation services to the physically disabled through an array of diagnostic and therapeutic services including physical, occupational and speech therapies. RIC operates a 155-bed hospital and outpatient facility located in downtown Chicago near the medical center campus of Northwestern University as well as a number of other non-hospital facilities in the Chicago metropolitan area. These facilities provide various day rehabilitation, outpatient, vocational and recreational care and activities.

**Project Rationale:** The land acquisition located near the current campus in Chicago, Illinois will serve as RIC's location for a future replacement facility, as RIC has determined that constructing a new facility is the most cost effective way to meet the latest rehabilitation facility standards while also increasing its capacity. Construction for the new facility is expected to begin within the next 3 - 5 years.

Timing: Closing is estimated to be in late March or early April. RIC expects to purchase the land in the fourth quarter of calendar year 2009.

# **OWNERSHIP / ECONOMIC DISCLOSURE STATEMENT**

Applicant: Rehabilitation Institute of Chicago

Project Location: The northwest corner of Ontario and McClurg Court in the Chicago, Illinois Borrower: Rehabilitation Institute of Chicago

Ownership/Board Members (501c3): M. Jude Reyes, Thomas A. Reynolds III, Esq., The Honorable Wayne R. Andersen, Susan Barclay, John H. Catlin, William Cernugel, Wesley M. Dixon, Jr., Daniel D. Dolan, Jr., Polly B. Kawalek, Michael P. Krasny, William E. Lowry, Jr., Andrew J. McKenna, Jr., David D. Olson, Joanne C. Smith, MD, Marilynn Thoma

#### PROFESSIONAL & FINANCIAL

Accountant: Deloitte	ncy Paridy, RIC, Senior Vice Press e & Touche LLP schein Nath & Rosenthal, LLP	ident, General Co Chicago Chicago	unsel & Government Affairs Katie Ashton
Credit Enhancer:	TBD	U	
Bank Counsel:	TBD		
Bond Underwriter:	JP Morgan	Chicago	Deborah Pike
Underwriter's Counsel:	TBD	Chicago	TBD

Rehabilitation Institute of Chicago "RIC" 501(c)(3) Bonds Page 4 Preliminary Bond Resolution February 10, 2009 FM: Pam Lenane

Trustee: Issuer's Counsel: IFA Advisors: TBD Requested D.A. Davidson & Co. 'Scott Balice Strategies, Inc. Chicago Chicago Chicago Chicago TBD Requested Bill Morris Lois Scott

#### LEGISLATIVE DISTRICTS

Congressional: 7 – Danny K. Davis State Senate: 13 – Kwame Raoul State House: 26 – William D. "Will" Burns

#### SERVICE AREA

RIC's primary service area is the city of Chicago and the surrounding suburbs. RIC has developed strategic relationships with community hospitals extending to these communities our unique rehabilitation services. RIC also has strong referral relationships with Chicago's premier academic institutions. In addition to servicing the Chicagoland area, RIC maintains an international reach. In recent years RIC has gained significant exposure through providing leading services to our returning military heroes.



CONDUIT

March 10, 2009	\$100,000,000 Central DuPac	\$100,000,000 Central DuPage Health						
REQUEST	<b>Purpose</b> : to (i) fund capital expenditures for the health care facilities of the Borrower or its affiliates, (ii) pay a portion of the interest on the Series 2009 Bonds, if deemed necessary or advisable, (iii) provide working capital, if deemed necessary or advisable, (iv) fund a debt service reserve fund, if deemed necessary or advisable, and (v) pay the cost of issuance.							
	Association 280,000 squ surgical ro	<b>Project Description</b> : Capital expenditures for Central DuPage Hospital Association health care facilities or its affiliates, including but not limited to 280,000 square foot bed pavilion, diagnostic imaging facility, 202 private medical surgical rooms, approximately 48,000 square foot cancer center, and approximately 400 space parking garage						
	Program: C	Program: Conduit 501(c)(3) Revenue Bonds						
	Extraordinary Conditions: None.							
BOARD ACTIONS Final Bond Resolution								
	Voting Record: Ayes-8; Nays-0; Abstentions-0; Absent-3; Vacancies-							
MATERIAL CHANGES	None	- <u></u>	n=					
JOB DATA	2,428 2,428	Current jobs Retained jobs	33 400	New jobs projected Construction jobs projected				
DESCRIPTION	<ul> <li>Owns and</li> <li>The facili which opened</li> </ul>	<ul> <li>Location (Winfield/ DuPage County / Northeast Region)</li> <li>Owns and operates a general acute care hospital on a 44-acre.</li> <li>The facility was renovated and converted into a 113-bed acute care hospita which opened on September 16, 1964</li> <li>The Hospital has received numerous awards for its delivery of care.</li> </ul>						
CREDIT	• Fixed Rat			or its derivery of eare.				
INDICATORS			age Health is AA	VAA (Fitch/S&P).				
<b>Proposed Structure</b>		by a Direct Pay Let	•	`````				
-	• Bonds wil	Bonds will Mature no later than 2049						
Sources and Uses	IFA Bonds	<u>\$100,000,000</u>	Project Cost Funded	\$87,000,000				
			Interest Cost of	\$11,500,000				
			Issuance Underwriters	\$700,000				
			Discount	<u>\$800,000</u>				
	Total	\$100,000,000	Total	\$100,000,000				

.

Central DuPage Health 501(c)(3) Bonds Page 2 Final Resolution March 10, 2009 Pamela Lenane

# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY March 10, 2009

#### **Project: Central DuPage Health**

#### STATISTICS

Project Number:H-HO-TE-CD-8119Type:501(c)(3) BondsCounty/Region:DuPage/Northeast

Amount: \$100,000,000 (Not-to-Exceed) IFA Staff: Pam Lenane City: Winfield

#### **BOARD ACTION**

Final Bond Resolution No IFA Funds contributed Conduit 501(c)(3) bonds Staff recommends approval No extraordinary conditions

### **VOTING RECORD**

The IFA gave its approval for a Preliminary Bond Resolution on August 12, 2008 by the following vote:

Ayes:8Nays:0Abstentions:0Absent:3 (Brandt, O'Brien, Rivera)Vacancies:4

#### PURPOSE

Proceeds will be used by Central DuPage Health, an Illinois not for profit corporation (the "Borrower") to (i) fund capital expenditures for the health care facilities of the Borrower or its affiliates, including but not limited to a portion of the Project (defined under PROJECT SUMMARY), (ii) pay a portion of the interest on the Series 2009 Bonds, if deemed necessary or advisable, (iii) provide working capital, if deemed necessary or advisable, (iv) fund a debt service reserve fund, if deemed necessary or advisable, and (v) pay the cost of issuance.

#### IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bonds that 501(c)(3) corporations can use to finance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal income tax-exempt status on interest earned on the Bonds paid to bondholders and thereby reducing the Borrower's interest expense.

#### **VOLUME CAP**

501(c)(3) bond issues do not require Volume Cap.

		•	JOBS			
Current employment (Obl. Group): Jobs retained:		2,428 FTE's 2,428 FTE's	Projected new jobs: Construction jobs:		33 400	
	EST	FIMATED SOUC	ES AND USES	S OF FUN	IDS	
Sources:	IFA bond proceeds	\$100,000,000	Uses:			\$ 87,000,000 11,500,000 700,000 <u>800,000</u>
	Total	\$100,000,000		Total		\$100,000,000
		FINANCING SUN	AMARY/STR	UCTURE	······································	· · · · · · · · · · · · · · · · · · ·
Security:						Page Health under a tion of the Borrower

Master Trust Indenture. The Obligation is a general unsecured obligation of the Borrow and its affiliate Central DuPage Hospital Association (collectively, the "Obligated Group").

Central DuPage Health 501(c)(3) Bonds Page 3	Final Resolution March 10, 2009 Pamela Lenane
Structure:	The plan of finance contemplates the issuance of fixed rate debt. The fixed rate bonds will carry the rating of Central DuPage Health which is AA/AA (Fitch/S&P).
Interest Rate:	To be determined the day of pricing.
Interest Mode:	The plan of finance contemplates the issuance of Fixed Rate Bonds.
Credit Enhancement:	None. (The bonds will carry the credit rating of Central DuPage Health.)
Maturity:	Not later than 2049
Rating:	AA/AA (Fitch/S&P)
Est. Closing Date:	April 2009

### PROJECT SUMMARY

The bond financing will be used toward capital expenditures for the health care facilities of the Borrower or its affiliates, including but not limited to the bed pavilion, diagnostic imaging facility, cancer center, and parking garage (collectively, the "Project") being constructed for Central DuPage Hospital Association (the "Hospital"). On October 23, 2007 the Hospital received a Certificate of Need permit (the "Permit") from the Illinois Health Facilities Planning Board to build a five story, approximately 280,000 square foot bed pavilion to be occupied by, among other things, 202 private medical surgical rooms, a diagnostic imaging center at the hospital and to construct an approximately 400 space parking garage. On January 27, 2009 the Hospital received a Certificate of Need permit to build a two story, approximately 48,000 square foot cancer center to be constructed in Warrenville, Illinois. The financing will be used to finance a portion of the construction of the Project and other capital expenditures of the Obligated Group. The total budget for the Project is \$292,141,202. The Project will be financed with a combination of bond proceeds and the Borrower's cash on hand. Construction has already commenced on the Project and is anticipated to conclude on or around January 2011 for the Cancer Center and October 2012 for the Bed Pavilion.

In order to continue to function as a top medical institution, it is necessary to provide a more modern, efficient bed complement. The Project will enable improvement both in the delivery of care and in patient, family, physician and staff satisfaction. The Cancer Center will be an outpatient facility offering a broad range of diagnostic imaging and oncology-related services.

#### **BUSINESS SUMMARY**

Description of Business:

Central DuPage Health (the "Borrower") was incorporated in 1980 as an Illinois not for profit corporation and is the parent corporation of an integrated network of healthcare organizations which primarily serves western DuPage and Kane Counties, Illinois. The Borrower's primary affiliate is Central DuPage Hospital Association (the "Hospital"). The Borrower and the Hospital together comprise the "Obligated Group" under the Master Trust Indenture.

The Hospital owns and operates a general acute care hospital on a 44-acre site in Winfield, Illinois, located in the central portion of DuPage County, approximately 30 miles west of Chicago. Beginning in 1958, a group of concerned community citizens formed the Hospital and in 1963 purchased the then-existing Winfield Tuberculosis Sanitarium and surrounding acreage from the Jewish Federation of Metropolitan Chicago. The facility was renovated and converted into a 113-bed acute care hospital which opened on September 16, 1964. Since then, successive building additions were constructed to expand the services of the facilities of the Hospital to accommodate the growing needs of the surrounding service area. Today, the Hospital facilities comprise 1.2 million square feet with 2,376 parking spaces.

The Hospital has received numerous awards for its delivery of care some of which include:

Final Resolution March 10, 2009 Pamela Lenane

- America's Best Hospitals by US News and World Report in 2007 and 2008, orthopedics category
- Thomson Reuters 100 Top Hospitals in 2006 and 2007
- Thomson Reuters 100 Top Hospitals for Cardiovascular Services in 2005
- Recognition by HealthGrades for Clinical Excellence in 2007, 2008 and 2009 and for Patient Safety in 2006, 2007, and 2008
- Hospitals & Health Networks Top 100 Most Wired Award in 2004, 2006, 2007 and 2008.

#### **OWNERSHIP / ECONOMIC DISCLOSURE STATEMENT**

Applicant: Project Location: Central DuPage Health 25 North Winfield Road Winfield, IL 60190 Central DuPage Health

Borrower: Board Members (501c3): C. William Pollard (CHAIR)

Borrower's Counsel:

Accountant:

Bond Counsel:

Bond Underwriter:

Underwriter's Counsel:

Issuer's (IFA) Counsel:

Issuer's (IFA) Advisors:

James E. Comerford (SECRETARY) Walter W. Filkin Sharon Hillman Catherine E. Kozik Christine M. Roche Judith A. Whinfrey John R. Born, D.O. Richard A. Mark (VICE CHAIR) Gregory W. Osko (TREASURER) Kathleen L. Halloran Bradley J. Kinsey Angelo Miele, M.D. Matthew Ross, M.D. Roger L. Benson Luke McGuinness

#### **PROFESSIONAL & FINANCIAL**

Ungaretti & Harris LLP Chicago, IL James Broeking KPMG LLP Chicago, IL Jim Stark Jones Day Chicago, IL David Kates Morgan Stanley New York, NY Brett Tande Foley & Lardner LLP Chicago, IL Janet Zeigler Chicago, IL Barnes and Thornberg, LLP Larry Blust D.A. Davidson & Co. Chicago, IL Bill Morris Scott Balice Strategies, Inc. Chicago, IL Lois Scott

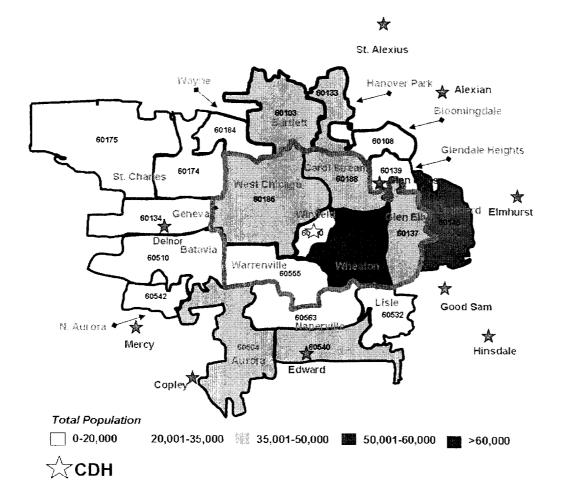
#### LEGISLATIVE DISTRICTS

Congressional: 6- Peter J. Roskam State Senate: 48- Randall M. "Randy" Hultgren State House: 95- Mike Fortner

#### SERVICE AREA

Central DuPage Hospital (CDH), located in Winfield, provides care to patients from towns in DuPage County and surrounding areas. Bordering towns are Carol Stream, Glen Ellyn, Warrenville, West Chicago, and Wheaton; 51 percent of inpatients originated from Winfield and these towns in Fiscal Year (FY) 2008. Many patients travel to CDH to receive care from other cities, spanning a radius of approximately 50 miles from Winfield. The majority of patients come from the home county; in FY 2008, 71 percent originated in DuPage County. Towns to the west, northwest and southwest of CDH are expected to grow substantially. The 65 and older population in DuPage County is expected to grow by over 19% over the next five years.

CDH Primary and Secondary Markets (Map)



CDH Patient Origin as a Percent of Total Inpatient Volume, by County

	CDH Patient Origin by			
	County			
DUPAGE	71.10%			
KANE	10 06 %			
COOK	9.54%			
WILL	2 76%			
ALL OTHER COUNTIES	6.54%			

# Illinois Finance Authority Memorandum

To:	IFA Board of Directors
From:	Jim Senica
Date:	March 10, 2009
Re:	Change in Financing Team for Fitzpatrick Brothers, Inc. Industrial Revenue Bond project # I-ID-TE-CD-8130

The IFA Board of Directors approved a final bond resolution for Industrial Revenue Bond project # I-ID-TE-CD-8130 at the November 12, 2008 Board meeting.

Proceeds of the bond issue will be used to finance the (i) acquisition of 8 acres of land located at 309 Radio Road in Quincy, Illinois, (ii) construction of a 65,000 square foot manufacturing facility (iii) acquisition of new manufacturing machinery and equipment and (iv) payment of legal and professional issuance costs associated with the bond issuance.

The project completion will bring manufacturing to Quincy, Illinois that is currently being performed by the Spic and Span Company in a very old manufacturing facility in St Louis, Missouri. The move to Quincy near the calcium carbonate mine will provide significant volume increases to Fitzpatrick's private label operation, markedly decreased shipping costs related to raw material acquisition, and 65 new manufacturing jobs for the state of Illinois

This project was in preparation for closing in late November when the borrower, letter of credit provider, Harris Bank, N.A., and underwriter, BMO Capital Markets GKST, Inc., reached discord, and the closing procedures were immediately stopped. The borrower has now replaced both the underwriter and letter of credit provider, with bond closing now proposed for March 26, 2009. The new underwriter for the transaction is The Northern Trust Company, with new letter of credit provider being Northern Trust Bank. All other parties on the financing team remain intact and all elements of the financing remain completely unchanged.

Counsel is engaged in the process of revising documents to reflect these changes.

# Illinois Finance Authority Memorandum

To: IFA Board of Directors

From: Nona Myers

Date: March 3, 2009

1

Subject: Request to approve new funding criteria for the Ambulance Revolving Loan Fund Program and to give the Executive Director and/or his designee authority to approve individual loan applications for the program.

This is a final resolution to approve the new IFA funding criteria for individual applicants seeking loans for the Ambulance Revolving Loan Program and to provide the Executive Director and/or his designee with authority to approve the individual loans, based on the approved criteria. Authorization allowing the Executive Director and/or designee to approve individual loans would enable the IFA to meet the program's funding timeframe.

There are no IFA funds at risk. There is approximately \$4 million in state appropriated funds at risk. There are no extraordinary conditions. There has been no prior Board action on this program. The Credit Committee recommends approval. Board approval is subject to all local approvals including resolutions, backdoor referendum, debt service levies, escrow agreements, intercept agreements, vehicle liens and any other local approvals required.

The specific funding criteria are outlined on the attached summary, which includes a history of the program, current funding requests and listing of applicants.

# Illinois Finance Authority Memorandum

To: IFA Board of Directors

From: Nona Myers

Date: March 3, 2009

Subject: Request to approve new funding criteria for the Ambulance Revolving Loan Fund Program and to give the Executive Director and/or his designee authority to approve individual loan applications for the program.

#### Program Overview

The Ambulance Revolving Loan Program was legislated in June, 2006 and initially funded in FY 2008. The Program provides zero-percent interest loans for the purchase of ambulances by a fire protection district or a township/village fire department. Individual loans may not exceed \$100,000 to any approved entity and the loan term may not exceed 10 years. The Program is jointly administered by the Office of the State Fire Marshal (OSFM) and the Illinois Finance Authority (IFA).

Subject to funding availability, the OSFM annually issues application forms for the program. Applications are typically received in November/December of each year. The OSFM appoints a committee that recommends prospective applicants to the IFA. The OSFM criteria are based on the department/district's need for the ambulance. The program is designed to assist entities with limited resources. The IFA administers and monitors the program, which includes seeking annual state appropriations; verifying the applicant's ability to repay the loan; verifying supporting documents for approved loans; directing the Comptroller to fund approved loans; and ensuring timely loan payments. The loans are secured by the borrower's general funds, a default intercept of state revenues and a lien on the ambulance. In some cases, the borrower may levy a direct property tax for repayment of the loan.

This year, both programs (Ambulance and Fire Truck Revolving Loan Program) were reviewed by the IFA Credit Committee for the first time. The Director of Financial Services with input from the Credit Committee developed new and expanded credit review procedures and funding criteria. The purpose of the revised criteria is to ensure accurate and sufficient information is available to verify the applicant's ability to repay the loan. The Funding Manager and Credit Committee noted application information was incomplete, outdated and/or inconsistent for a number of applicants. Applicants have been asked to provide (by March 4) additional information needed to complete the review process. As a result and due to the large number of applications received (12 for ambulances and 61 for fire trucks), the timing for the financial review and evaluation has been delayed. We expect to complete the review and provide approvals to OSFM by mid-March.

#### **Board Action**

This is a final resolution to approve the new IFA funding criteria for individual applicants seeking loans for the Ambulance Revolving Loan Program and to provide the Executive Director and/or his designee with authority to approve the individual loans, based on the approved criteria. The criteria will provide a consistent means of evaluating loans and facilitate management approval of individual loans on an ongoing basis for FY09 and future program funding. Authorization allowing the Executive Director and/or designee to approve individual loans would enable the IFA to meet the program's funding timeframe.

There are no IFA funds at risk. There is approximately \$4 million in state appropriated funds at risk. There are no extraordinary conditions. There has been no prior Board action on this program. The Credit Committee recommends approval. Board approval is subject to all local approvals including resolutions, backdoor referendum, debt service levies, escrow agreements, intercept agreements, vehicle liens and any other local approvals required.

#### **Funding History and FY09 Funding Request**

FY09 is the first year for the Ambulance Loan Program.

- The Ambulance Revolving Loan Fund received a total of \$4 million in funding for FY 2008.
- No loans have been made to date for this program.
- Approximately \$1.25 million in loans will be made during FY 2009, upon the approval of the IFA and OSFM.
- To date, there are no defaults for this program.

For fiscal year 2009, \$4 million is available to fund loans. OSFM submitted 12 applications to IFA totaling \$1.25 million in funding requests. Once IFA notifies OSFM of approval status on the loans, OSFM will notify applicants of their funding status. Table 2 summarizes each applicant's request.

# Applicable Legislation and Administrative Code:

- 20 ILCS 3501/825-85
- Administrative Code: Title 41, Chapter I, Part 292
- TABLE 1

Ambulance Revolving Loan Fund (334) Summary

	FY 08	FY 09 EST	
Beginning Balance	\$ -	\$	4,002,925
Receipts:			
Build Illinois Bonds / SFO Transfer	\$ 4,000,000		
Loan Repayments from Participants	\$ -	\$	-
Fund Interest	\$ 2,925	\$	110,378
Total Revenues	\$ 4,002,925	\$ .	110,378
Disbursements:		•	1 000 000
Loans to Participants	\$ 	\$	1,200,000
End Balance	\$ 4,002,925	\$	2,913,303
# of Loans	-		12
# of Entities	-		12
Average Loan \$ Amount per Entity		\$	100,000

The End Balance for FY09 will carryover to the next fiscal year if loans are not made.

# Applicable Legislation and Administrative Code

- 20 ILCS 3501/825-80
- Administrative Code: Title 41, Chapter I, Part 290

#### **IFA Fee**

Ambulance Application Fee: \$100. The IFA has reviewed the costs of administering the program and is requesting additional fees to cover origination of the loans and annual administration of the program.

## Funding Criteria and Credit Review Process

In addition to the OSFM criteria, the credit review process and funding criteria recommended for this program is summarized below:

- 1. If an Applicant is delinquent on a previous Fire Truck or Ambulance loan, they are automatically disqualified from either program (Ambulance or Fire Truck) until they are current on their loan.
- 2. Applicants may by eligible for only one program loan (Ambulance or Fire Truck) within a given Fiscal Year.
- 3. The applicant must demonstrate its ability to meet <u>at least one</u> of the following minimum debt service coverage requirement:
  - a. General fund revenues or specified revenue stream: 1.25x
  - b. State intercept revenues: 1.25 times
  - c. Direct property levy for the loan: 1.0x
- 4. The applicant must submit supporting documentation for the source of repayment as follows:
  - 1. For general fund or specified revenues, submit a current board approved budget that reflects the identified revenue source and amount
  - 2. For direct property tax levy, submit a copy of the levy, prior to funding
- 5. If the applicant's repayment source is property tax receipts, the applicant's actual property tax collections over the past three fiscal years must exceed 95%.
- 6. The applicant must provide a resolution or ordinance approved by the Fire Department/District's Board that includes the following approvals:
  - a. Loan Application (effective FY10)
  - b. Loan Agreement
  - c. Source and amount of repayment
  - d. State intercept agreement
  - e. Lien on the fire truck purchased

Each loan will be secured by the borrower's (1) general funds or if available a direct property tax levy; (2) state revenue intercept and (3) a lien on the equipment purchased.

The credit review process is as follows. The OSFM application will include a revised financial information form which will be expanded to include the additional information and supporting documents required from the applicants. OSFM ranks each of the applicants based on its criteria. OSFM will forward the completed application information (including its ranking) to IFA for review along with the applicant's independent audits and/or Annual Financial Reports. IFA also has access to borrower information from the Illinois State Comptroller's web site.

The Funding Manager will verify the information submitted. The Funding Manager will then summarize the data in a spreadsheet including the borrower's location; prior program funding and payment history; repayment source; state intercept revenues; property tax collections; any direct levy; debt service coverage and any other relevant factors. The summary information will be presented to the Executive Director/designee for approval, based on the approved criteria.

Once the loans are approved by IFA, the OSFM will be notified. The applicants then seek local approval through ordinance or resolution. The borrowers must then submit to the IFA a copy of the ordinance/resolution and an invoice for the ambulance including the VIN. IFA then directs funds to be issued through the Comptroller's office using State Appropriated Funds (IFA funds are not at risk). The principal payments are due on November 1 of each year. There is no interest due on the loans. Loans may be repaid at any time without penalty. IFA monitors the loan payments and follows up on late payments/delinquencies. Any loans more than 90 days past due are referred to the Comptroller's office. If payment is not received, the state revenue intercept mechanism takes effect and the Comptroller re-directs the District/Department's state revenues to the IFA for payment of the debt service.

# CONFIDENTIAL INFORMATION

# FY09 Loan Applicants

TABLE 2 - Ambul	ance Revolvi	ng Loan Fun		tal of 12 Applic	ants)
Borrower	County	Region	Amount (Not to exceed \$100,000)	Term (10 Years Maximum)	Equipment
Chatham FPD	Sangamon	Central	100,000	3	New/Replace - 2009 Sterling, International Freightliner Horton
DeKalb FD	DeKalb	Northeast	100,000	10	New/Replace - 2009 Ford Medtech
East Moline FD	Rock Island	Northwest	100,000	6	New/Addition - 2010 Ambulance Type II
Fulton FPD	Whiteside	Northwest	100,000	10	New/Replace - No information of vehicle
Gardner Volunteer FD	Grundy	Northeast	100,000	10	New/Replace - No information on vehicle
Kewanee FD/Ambulance Ser	Henry	Northwest	100,000	10	New/Replace - No information on vehicle
Menard County Emer Med Ser	Menard	Central	100,000	10	New/Replace - 2009 General Motors G4500
North Chicago FD	Cook	Northeast	100,000	5	New/Replace - No information on vehicle
Prospect Heights FPD	Cook	Northeast	100,000	3	New/Replace - 2009 Ford Med Tec
Village of La Grante Park FD	Cook	Northeast	100,000	8	New/Replace - 2008/2009 Type 1 Medium Duty Advanced Life Support
Village of North Riverside	Cook	Northeast	100,000	8	New/Replace - 2009 Ford Type 3
Win-Bur-Saw FPD	Kendall	Northeast	100,000	10	Used/Replace - 1995 Ford E350/Medtec
	TOTAL R	EQUEST \$	51,200,000		

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4

# Illinois Finance Authority Memorandum

To: IFA Board of Directors

From: Nona Myers

1

Date: March 3, 2009

Subject: Request to approve new funding criteria for the Fire Truck Revolving Loan Fund Program and to give the Executive Director and/or his designee authority to approve individual loan applications for the programs.

This is a final resolution to approve the new IFA funding criteria for individual applicants seeking loans for the Fire Truck Revolving Loan Program and to provide the Executive Director and/or his designee with authority to approve the individual loans, based on the approved criteria. Authorization allowing the Executive Director and/or designee to approve individual loans would enable the IFA to meet the program's funding timeframe.

There are no IFA funds at risk. There is approximately \$10.8 million in state appropriated funds at risk. There are no extraordinary conditions. There has been no prior Board action on this program. The Credit Committee recommends approval. Board approval is subject to all local approvals including resolutions, backdoor referendum, debt service levies, escrow agreements, intercept agreements, vehicle liens and any other local approvals required.

The specific funding criteria are outlined on the attached summary, which includes a history of the program, current funding requests and listing of applicants.

# Illinois Finance Authority Memorandum

To: IFA Board of Directors

From: Nona Myers

Date: March 3, 2009

Subject: Request to approve new funding criteria for the Fire Truck Revolving Loan Fund Program and to give the Executive Director and/or his designee authority to approve individual loan applications for the programs.

#### **Program Overview**

The Fire Truck Revolving Loan Program was legislated in June, 2003 and initially funded in FY 2005. The Program provides zero-percent interest loans for the purchase of fire trucks by a fire protection district or a township/village fire department. Individual loans may not exceed \$250,000 to any approved entity and the loan term may not exceed 20 years. The Program is jointly administered by the Office of the State Fire Marshal (OSFM) and the Illinois Finance Authority (IFA).

Subject to funding availability, the OSFM annually issues application forms for the program. Applications are typically received in November/December of each year. The OSFM appoints committee that recommends prospective applicants to the IFA. The OSFM criteria are based on the department/district's need for the fire truck. The program is designed to assist entities with limited resources. The IFA administers and monitors the program, which includes seeking annual state appropriations; verifying the applicant's ability to repay the loan; verifying supporting documents for approved loans; directing the Comptroller to fund approved loans; and ensuring timely loan payments. The loans are secured by the borrower's general funds, a default intercept of state revenues and a lien on the fire truck. In some cases, the borrower may levy a direct property tax for repayment of the loan.

From FY2005 through FY2008, loans were approved internally by the IFA Funding Manager based on criteria established by the former Chief Financial Officer. Loans were reviewed and approved within a short time frame based on limited criteria. IFA approvals were sent to OSFM by early to mid-February each year. This year, both programs were reviewed by the IFA Credit Committee for the first time. The Director of Financial Services with input from the Credit Committee developed new and expanded credit review procedures and funding criteria. The purpose of the revised criteria is to ensure accurate and sufficient information is available to verify the applicant's ability to repay the loan. The Funding Manager and Credit Committee noted application information was incomplete, outdated and/or inconsistent for a number of applicants. Applicants have been asked to provide (by March 4) additional information needed to complete the review process. As a result and due to the large number of applications received (61), the timing for the financial review and evaluation has been delayed. We expect to complete the review and provide approvals to OSFM by mid-March.

#### **Board Action**

This is a final resolution to approve the new IFA funding criteria for individual applicants seeking loans for the Fire Truck Revolving Loan Program and to provide the Executive Director and/or his designee with authority to approve the individual loans, based on the approved criteria. The criteria will provide a consistent means of evaluating loans and facilitating management approval of individual loans on an ongoing basis for FY09 and future program funding. Authorization allowing the Executive Director and/or designee to approve individual loans would enable the IFA to meet the program's funding timeframe.

There are no IFA funds at risk. There is approximately \$10.8 million in state appropriated funds at risk. There are no extraordinary conditions. There has been no prior Board action on this program. The Credit Committee recommends approval. Board approval is subject to all local approvals including resolutions, backdoor referendum, debt service levies, escrow agreements, intercept agreements, vehicle liens and any other local approvals required.

### **Funding History and FY09 Funding Request**

As reflected in Table 1, there have been three rounds of applications since fiscal year 2005. The program funded loans in FY05, FY06 and FY08 – no loans were funded in FY07.

- The Fire Truck Revolving Loan Fund received a total of \$19 million in funding between FY 2005 and FY 2008.
- From FY 2005 through FY 2008, \$11.1 million in fire truck loans were made to 83 entities.
- Approximately \$9.5 million in loans are currently outstanding.
- Approximately \$10.8 million in loans will be made during FY 2009, upon the approval of the IFA and OSFM.
- To date, there has been one entity that has defaulted on a loan: The Village of Robbins Fire Department. The Robbins loan was funded in the amount of \$250,000 in January 2005. The loan has a history of late payment and is currently more than 90 days past due. The current balance of the loan is \$191,250. The Comptroller's office has been notified and an extension has been granted through March 15, 2009. If payment is not received on or before March 15, the IFA will initiate the intercept mechanism, and Robbins' state revenues will be redirected to the IFA for payment of the loan. Robbins applied for a FY09 loan but will not be considered due to its default status.

For fiscal year 2009, \$10.8 million is available to fund loans. OSFM received sixty-one applications (including Robbins) totaling \$12.88 million in funding requests. Once IFA notifies OSFM of approval status on the loans, OSFM determines which loans will be funded based on its criteria/ranking. Table 2 summarizes each applicant's request (excluding Robbins) and its OSFM ranking.

Fire Truck Revolving Loan Fund (572) Summary												
As of March 4, 2009												
		FY 05		<u>FY 06</u>		<u>FY 07</u>		<u>FY 08</u>	<u>P1</u>	<u>ogram Total</u>	F	<u>Y 09 YTD</u>
Beginning Balance	\$	-	\$	1,164,032	\$	1,338,493	<b>\$</b> 1	,941,117	\$	-	\$	9,847,569
Receipts												
Build Illinois Bonds / SFO Transfer	\$	6,200,000	\$	3,800,000	\$	-	\$ 9	,000,000	\$	19,000,000	\$	-
Loan Repayments from Fire Dpt	\$	-	\$	589,333	\$	518,722	\$	493,750	\$	1,601,805	\$	597,902
Fund Interest	\$	31,975	\$	72,815	\$	83,902	\$	101,284	\$	289,976	\$	274,973
Dedicated Rev Source (Circuit Clerk)							\$	24,982	\$	24,982	\$	96,973
Statutory Transfers	\$	-	\$	-	\$	119,754			\$	119,754	\$	-
Total Revenues	\$	6,231,975	\$	4,462,148	\$	722,378	\$ 9	,620,016	\$	21,036,517	\$	969,848
Disbursements												
Loans to Fire Departments	\$	5,067,943	\$	4,287,686	\$	-	\$1	,713,564	\$	11,069,194	\$	10,817,417
Statutory Transfers					\$	119,754	\$	-	\$	119,754	\$	-
Total Expenses		5,067,943	\$	4,287,686	\$	119,754	\$1	,713,564	\$	11,188,948	\$	10,817,417
End Balance	\$	1,164,032	\$	1,338,493	\$	1,941,117	\$ 9	,847,569	\$	9,847,569	\$	-
								• • • • •				
# of Loans		47		35		-		9		91		60
# of Entities		44		30		-		9		83		. 60
Average Loan \$ Amount per Entity	\$	115,181	\$	142,923	\$	-	\$	190,396			\$	180,290
Dollar Amount of Outstanding Loans	\$	5,067,943	\$	8,766,297	\$	8,247,575	\$ 9	,467,389				

## TABLE 1 - Fund Receipts and Disbursements.

Note: In fiscal year, 2009, the state appropriated funds for an Ambulance Revolving Loan program which has the same parameters as the Fire Truck Revolving Loan program (see separate Resolution). Twelve applications were received for the Ambulance program.

Applicable Legislation and Administrative Code

- 20 ILCS 3501/825-80
- Administrative Code: Title 41, Chapter I, Part 290

## IFA Fee

Fire Truck Application Fee: \$250. The IFA has reviewed the costs of administering the program and is requesting additional fees to cover origination of the loans and annual administration of the program.

#### **Funding Criteria and Credit Review Process**

In addition to the OSFM criteria, the credit review process and funding criteria recommended for this program is summarized below:

- 1. If an Applicant is delinquent on a previous Fire Truck or Ambulance loan, they are automatically disqualified from either program (Ambulance or Fire Truck) until they are current on their loan.
- 2. Applicants may by eligible for only one program loan (Ambulance or Fire Truck) within a given Fiscal Year.
- 3. The applicant must demonstrate its ability to meet <u>at least one</u> of the following minimum debt service coverage requirement:
  - a. General fund revenues or specified revenue stream: 1.25x
  - b. State intercept revenues: 1.25 times
  - c. Direct property levy for the loan: 1.0x
- 4. The applicant must submit supporting documentation for the source of repayment as follows:
  - 1. For general fund or specified revenues, submit a current board approved budget that reflects the identified revenue source and amount
  - 2. For direct property tax levy, submit a copy of the levy, prior to funding
- 5. If the applicant's repayment source is property tax receipts, the applicant's actual property tax collections over the past three fiscal years must exceed 95%.
- 6. The applicant must provide a resolution or ordinance approved by the Fire Department/District's Board that includes the following approvals:
  - a. Loan Application (effective FY10)
  - b. Loan Agreement
  - c. Source and amount of repayment
  - d. State intercept agreement
  - e. Lien on the fire truck purchased

Each loan will be secured by the borrower's (1) general funds or if available a direct property tax levy; (2) state revenue intercept and (3) a lien on the equipment purchased.

The credit review process is as follows. The OSFM application will include a revised financial information form which will be expanded to include the additional information and supporting documents required from the borrowers. OSFM ranks each of the applicants based on its criteria. OSFM will forward the completed application information (including its ranking) to IFA for review along with the borrower's independent audits and/or Annual Financial Reports. IFA also has access to borrower information from the Illinois State Comptroller's web site.

The Funding Manager will verify the information submitted. The Funding Manager will then summarize the data in a spreadsheet including the borrower's location; prior program funding and payment history; repayment source; state intercept revenues; property tax collections; any direct levy; debt service coverage and any other relevant factors. The summary information will be presented to the Executive Director/designee for approval, based on the approved criteria.

Once the loans are approved by IFA, the OSFM will be notified. The applicants then seek local approval through ordinance or resolution. The borrowers must then submit to the IFA a copy of the ordinance/resolution and an invoice for the truck including the VIN. IFA then directs funds to be issued through the Comptroller's office using State Appropriated Funds (IFA funds are not at risk). The principal payments are due on November 1 of each year. There is no interest due on the loans. Loans may be repaid at any time without penalty. IFA monitors the loan payments and follows up on late payments/delinquencies. Any loans more than 90 days past due are referred to the Comptroller's office. If payment is not received, the state revenue intercept mechanism takes effect and the Comptroller re-directs the District/Department's state revenues to the IFA for payment of the debt service.

## CONFIDENTIAL INFORMATION

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# FY09 Loan Applicants

TABLE 2 - Fire Truck Revolving Loan Fund Program (total of 60 excluding Robbins)

OSFM Rank	Borrower	County	Region	Loan Amount	Term	Equipment
1	Tri-County FPD	Hancock	West Central	25,000	10	Rehab/Replace - 2009 Ford F350/Tk Cap 300 (Current)/Pump Cap 300 (Current)
2	Chillicothe FD	Peoria	North Central	250,000	20	New/Replace - 2009 Pierce/Alexis/Ferrara/Tk Cap 400/Pump Cap 1,500/Ladder 75'
3	Sullivan FPD	Moultrie	Southeast	250,000	10	New/Replace - No information on vehicle
4	Fairfield Rural FPD	Wayne	Southeast	175,000	20	New/Replace - 2009 Make and Model Unknown/Tk Cap 1,000/Pump Cap 1,250
5	Mendota-Troy Grove FP	LaSalle	Northwest	250,000	20	New/Replace - No information on vehicle
6	Tonica Volunteer FD	LaSalle	Northwest	250,000	20	New/Replace - 2009 Pierce Contender/Tk Cap 1,000/Pump Cap 1,250/Odom 0
6	Nokomis Area FPD	Montgomery	Central	250,000	20	New/Replace - 2009 Pierce or E-One Pumper Tender/ Tk Cap 2,000/Pump Cap 1,250
8	Lemard Twp FPD	Wayne	Southeast	140,000	10	New/Replace - 2008 Peterbilt 340/Tk Cap 2,000/Pump Cap 500
9	Millstadt FPD	St.∙Clair	Southwest	250,000	20	New/Replace - 2008 Alexis Rescue/Pumper/Tk Cap 750/Pump Cap 1,250/Ladder 24'
10	Cuba Fire District	Lake	Northeast	225,000	20	New/Replace - 2009 International 7400/Tk Cap 2,000/Pump Cap 500
11	Virginia Volunteer FD	Cass	Central	220,000	10	New/Add – 2008 Peterbuilt/Alexis/TK Cap 1,000/Pump Cap/1,250
12	Johnston City FD	Williamson	Southeast	250,000	20	New/Replace - 2008 Crimson Pumper/Tank Cap 750/Pump Cap 1,500/Ladder 24'
12	Thomasboro FPD	Champaign	East Central	250,000	13	New/Replace - 2009 Make and Model Unknown/Tk Cap 1,000/Pump Cap 1,250
12	Crescent-Iroquois FPD	Tazewell	North Central	75,000	20	Used/Replace - No information on vehicle
15	Rankin FPD	Vermillion	East Central	125,000	20	New/Replace - 2009 Chevrolet 5500 Alexis
16	Chrisman FPD	Edgar	Southeast	250,000	10	New/Replace - 2009 No make or model/Tk Cap 1,500/Pump Cap 1,000/Ladder 24'
17	Stockton Fire & Ambulance	JoDaviess	Northwest	200,000	10	New/Replace - 2008 Sparta Metro Star/Tk Cap 1,000/Pump Cap 1,250/Ladder 32'
18	Middletown FPD	Logan	Central	170,000	10	New/Replace - New Make Unknown/Model Unknown/ Tk Cap 3,000/Pump Cap 1,250
19	Hecker FPD	Monroe	Southwest	250,000	10	New/Replace - 2009 Crimson Spartan Metrostar/Tk Cap 1,750/Pump Cap 1,250
20	Pochontas-Old Ripley FPD	Bond	Southwest	222,465	20	New/Replace - 2008 Crimson Elite Top Panel/Tk Cap.1000 Bal/Pump Cap 1500/Odom <3,000 mi
20	LeRoy Community FPD	McLean	North Central	150,000	10	New/Replace - 2008 Sparton Alexis Pumper/Tk Cap 750/Pump Cap 1000/Odom 0
20	Niantic FPD	Macon ,	Central	250,000	20	New/Replace - 2009 Alexis International/Tk Cap 1,250/Pump Cap 1,250
23	Hutton FPD	Coles	Southeast	100,000	20	New/Replace – Pumper
24	Bunker Hill FPD	Macoupin	Central	250,000	20	New/Replace - 2009Rosenbauer Spartan/Tk Cap 750/Pump Cap 1,500/Laddeer 24/14/10
24	North Pike FPD	Pike	West Central	105,000	15	New/Replace - 2009 Ford 550/Tk Cap 350/Pump Cap 350
26	Octavia FPD	Champaign	East Central	200,000	15	New/Replace – No information on vehicle
26	Des Plaines FD	Cook	Northeast	250,000	20	New/Replace – 2009 Pierce Arrpm XT/TK Cap 750/Pump Cap 1500
28	Canton FD	Fulton	North Central	100,000	10	New/Replace - 2009 Pierce Heavy Duty Rescue
28	Valmeyer FPD	Monroe	Southwest	190,000	20	New/Replace - No information on vehicle

OSFM Rank	Borrower	County	Region	Loan Amount	Term	Equipment
28	Buckley FPD	Iroquois	East Central	152,500	20	New/Replace - 2009 Ford F550/Tk Cap 300/Pump Cap 150
31	Lexington Community FPD	McLean	North Central	220,000	10	New/Add - 2009 Peterbilt PB340/Tk Cap 3,000/Pump Cap 500
32	Broadlands- Longview FPD	Champaign	East Central	100,000	10	Replace - No information on vehicle
32	Woodstock Fire/Rescue Dist.	McHenry	Northeast	250,000	20	New/Addition - 2009 Pierce Arrow/Tk Cap 750/Pump Cap 1,500
34	Lovington FPD	Moultrie	Southeast	24,000	20	New/Replace - No information on vehicle
34	Ursa FPD	Adams	West Central	175,000	20	Used/Replace - 2000 Make Unknown /Pumper/Tk Cap 1,000/Pump Cap 1,000
36	Quincy FD	Adams	West Central	250,000	15	New/Replace - No information on vehicle
36	Milledgeville FPD	Carroll	Northwest	175,000	20	New/Replace - 2009 Make and Model Unknown/Tk Cap 3,000/Pump Cap 500
38	Lemont FPD	Cook	Northeast	250,000	5	New/Replace - 2009 Crimson No Model/Tk Cap 700/Pump Cap 1,500
39	Wauconda FPD	Lake	Northeast	250,000	5	New/Replace - 2009 Ferrara Igniter/Tk Cap 750/Pump Cap 1,500
39	Sandwich Community FPD	DeKalb	Northeast	250,000	10	New/Replace - 2008 HME Quint Platform/Tk Cap 300/Pump Cap 2,000/Ladder 104' Platform
41	Deer Creek FPD	Tazewell	North Central	90,000	20	Used/Replace - No information on vehicle
41	Chadwick FPD	Carroll	Northwest	250,000	20	New/Replace - 2009 Spartan Engine/Rescue/Tk Cap 1,000/Pump Cap 1,500/Ladder 24' Ext
44	Dawson FPD	Sangamon	Central	200,000	20	New/Replace - 2008 Make Unknown/Model Unknown/Tk Cap 2,000/Pump Cap 750
45	Lisle-Woodridge FD	DuPage	Northeast	250,000	10	New/Replace - 2008 Pierce No Model/Tk Cap 750/Pump Cap 1,500
46	Meadowbrook FPD	Madison	Southwest	175,000	17.5	New/Replace - 2008 Peterbilt Tender Danko/Tk Cap 2,000/Pump Cap 500
46	Sadorus FPD	Clay	Southeast	150,000	20	Used/Replace - Year, Make and Model Unknown/Tk Cap 2,500/Pump Cap 1,000+
48	Clover Township FPD	Henry	Northwest	250,000	10	New/Replace - 2009 IH 7400 Series/Tk Cap 650/Pump Cap 1,000
49	Williamsville FPD	Sangamon	Central	250,000	20	New/Replace - 2009 E-One Engine/Tk Cap 1,000/Pump Cap 1,250
50	Manteno Community FPD	Kankakee	Northeast	250,000	5	New/Replace - 2009 E-One Typhoon/Tk Cap 1000/Pump Cap 1,500/Ladder 12'/24'
51	New Lenox FPD	Will	Northeast	250,000	20	New/Replace - 2008 Pierce PUC/Tk Cap 1,000/Pump Cap 1,500
51	South Roxana FPD	Madison	Southwest	250,000	20	New/Replace - 2009 Crimson Pumper/Tk Cap 1,000/Pump Cap 1,500
53	Apple River FD	JoDaviess	Northwest	250,000	20	New/Replace - 2009 Freightliner or International/Darley-Commercial or Pierce- Responder/Tk Cap 1,000/Pump 1,000
53	Godfrey FPD	Madison	Southwest	250,000	20	New/Replace - 2009 Make Unknown/Pumper Rescue/Tk Cap 1,000/Pump Cap 1,500
53	Countryside FPD	Cook	Northeast	250,000	10	New/Replace - 2009 Lowest bidder/Tk Cap 2,500/Pump Cap 1,500
56	Rochester FPD	Sangamon	Central	250,000	20	New/Replace - No information on vehicle
57	Palatine Rural FPD	Crawford	Southeast	250,000	20	New/Addition - 2008 KME Predator XL/Tk Car 750/Pump Cap 1,500
57	Manhattan FPD	Will	Northeast	250,000	10	New/Replace - 2008 SVI Heavy Rescue
59	Spring Grove FPD	McHenry	Northeast	250,000	20	New/Replace - No information on vehicle
61	Village of Lincolnwood	Cook	Northeast	250,000	20	New/Replace- 2009 USA Mfg 100' Aerial/Tk Cap 500/Pump Cap 2000/Ladder +100'
Total De	quested for FY2009		- <b>-</b> I	\$12,633,96	5	_ c-p coort unip cup zooor zudder + 100

# Illinois Finance Authority Memorandum

To: IFA Board of Directors

From: Pam Lenane

Date: March 3, 2009

Re: Request to add additional underwriters, request to add additional re-marketing agents and request to add additional letter of credit providers as agreed to by the Borrower and the Illinois Finance Authority, (OSF Healthcare System: H-HO-TE-CD-8202)

The IFA Board approved a \$650 million 501(c)(3) Final Bond Resolution for OSF Healthcare System at the January 13, 2009 Board Meeting. At the time the project was initially considered, Merrill Lynch was serving as lead underwriter.

Since January, 2009, OSF Healthcare System has decided to add additional members to the financing team and requests the Illinois Finance Authority's approval of the following additions:

Additional Underwriters: -Cabrera Capital Markets, LLC -Wells Fargo Brokerage Services, LLC -NatCity Investments, Inc.

Additional Re-Marketing Agents: -PNC Capital Markets. -Wells Fargo Brokerage Services, LLC

Additional Letter of Credit Providers: - JPMorgan Chase & Co. - Wells Fargo Bank, National Association - National City

The transaction is presently scheduled to close the week of March 30, 2009.

Staff recommends approval of the request.

The voting record of this Final Bond Resolution for OSF Healthcare System was approved at the January 13, 2009 Board meeting as follows:

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Ayes:	8
Nays:	C
Abstentions:	C
Absent:	3
Vacancy:	4

## AMENDMENT 2009-03-11 TO AMEND RESOLUTION NUMBER 2009-01-06 FOR THE BENEFIT OF OSF

WHEREAS, the Illinois Finance Authority (the "Authority") has been created by, and exists under, the Illinois Finance Authority Act, as amended (the "Act"); and

WHEREAS, on January 13, 2009, the Authority passed Resolution Number 2009-01-06 (the "Original Resolution") for the benefit of OSF Healthcare System, an Illinois not for profit corporation (the "Corporation"), authorizing and approving the issuance of one or more series of bonds hereinafter referred to as the "Series 2009 Bonds"; and

WHEREAS, the Corporation has requested that the Authority amend the provisions of the Original Resolution in order to allow for the addition of Cabrera Capital Markets, LLC, NatCity Investments, Inc., Wells Fargo Brokerage Services, LLC, and/or such other purchasers as may be approved by the Authority and the Corporation to be included as parties to the Purchase Contracts as described in the Original Resolution; and

WHEREAS, the Corporation has requested that the Authority amend the provisions of the Original Resolution in order to allow for the addition of PNC Capital Markets, Wells Fargo Brokerage Services, LLC, or such other remarketing agents as may be approved by the Authority and the Corporation to be included as parties to the Remarketing Agreements as described in the Original Resolution; and

WHEREAS, the Corporation has requested that the Authority amend the provisions of the Original Resolution in order to allow for the addition of JPMorgan Chase Bank, N.A., National City Bank, Wells Fargo Bank, National Association, or such other bank or banks as may be approved by the Authority and the Corporation to be included as the Initial Credit Facility Issuer and as a party to the Reimbursement Agreements described in the Original Resolution;

Now, THEREFORE, BE IT RESOLVED by the Illinois Finance Authority as follows:

Section 1. For purposes of the Original Resolution, all references to the Purchaser and Merrill Lynch, Pierce, Fenner & Smith Incorporated, as purchaser of the Series 2009 Bonds are hereby amended to refer to Merrill Lynch, Pierce, Fenner & Smith Incorporated, Cabrera Capital Markets, LLC, NatCity Investments, Inc., Wells Fargo Brokerage Services, LLC and/or such other firm or firms of municipal bond underwriters as may be approved by the Authority (with execution of the Purchase Contracts constituting approval by the Authority) and the Corporation.

Section 2. For purposes of the Original Resolution, all references to Merrill Lynch, Pierce, Fenner & Smith Incorporated as the Remarketing Agent for the Series 2009 Bonds are hereby amended to refer to Merrill Lynch, Pierce, Fenner & Smith Incorporated, PNC Capital Markets, Wells Fargo Brokerage Services, LLC and/or such other firm or firms of remarketing agents as may be approved by the Authority (with execution of the Loan Agreements referred to in the Original Resolution constituting approval by the Authority) and the Corporation. **Section 3.** For purposes of the Original Resolution, all references to Initial Credit Facility Issuer, are hereby amended to refer to JPMorgan Chase Bank, N.A., National City Bank, Wells Fargo Bank, National Association and/or such other bank or banks as may be approved by the Authority (with execution of the Loan Agreements referred to in the Original Resolution constituting approval by the Authority) and the Corporation.

Section 4. The Members, officers, agents and employees of the Authority are hereby authorized and directed to do all such acts and things and to execute or accept all such documents as may be necessary to carry out and comply with the provisions of this Resolution, and all of the acts and doings of the Members, officers, agents and employees of the Authority which are in conformity with the intent and purposes of this Resolution, whether heretofore or hereafter taken or done, shall be and are hereby authorized, ratified, confirmed and approved.

**Section 5.** This Resolution is intended to confer additional authority to act under the Original Resolution and the Original Resolution shall remain in full force and is hereby ratified, provided, that the Original Resolution is hereby amended to the extent that it is not consistent with this Resolution.

2

# **ADOPTED** this 10th day of March, 2009 by roll call vote as follows:

Ayes:

Nays:

Abstain:

Absent:

Secretary

### To: Members of the IFA Board of Directors

From: Steven Trout, Vice President

Date: March 3, 2009

Re: Resolution to authorize the Executive Director to offer assistance in connection with a State of Illinois bid to compete for a U.S. Department of Energy ("USDOE") Project to finance a Lithium Ion Battery Production Facility, subject to further Board consideration and approval by the Governor's Office

## **Executive Summary**

The American Recovery and Reinvestment Plant of 2009 ("the Stimulus Bill") that President Obama recently signed into law contains \$2 billion in funding through US Department of Energy ("DOE") to develop and produce lithium ion batteries for use in electric vehicles and wind power storage. Many analysts believe that advances in battery technology are crucial to increasing the nation's use of electric cars, solar and wind power, and could also have broad military applications.

NAATBat, a consortium of US battery manufacturers, technology developers and specialized materials manufacturers is preparing to submit a grant application for 80% of the cost of developing a an advanced lithium battery manufacturing facility. That facility is expected to cost approximately \$1 billion. NAATBat has asked the State of Illinois (IFA, DCEO, IDOT and IEPA) for assistance in meeting the US Department of Energy's requirement for a 20% local match to qualify for the grant. The consortium is also asking officials from approximately four other states to submit incentive offers to attract the project to their state.

NAATBat asserts that IFA's issuance of State Moral Obligation Bonds is needed because most of its members now lack ready access to capital. A number of its members are reportedly early stage technology developers with limited liquidity or are established companies under strain because of their exposure to the automotive industry

Key guidelines for DOE's grant program, including the application deadline are still evolving, but the consortium's application may be due as soon as early April, before the Board's next meeting. The consortium has offered to provide IFA with a first lien pledge on the project's machinery and equipment. DOE has assured NAATBat that it will permit the consortium to pledge the project assets to a creditor, such as IFA. The adequacy of the collateral to repay the bonds in a liquidation scenario will be confirmed by an independent appraisal.

Staff is asking the Board to delegate authority to the Executive Director to issue a financing proposal, subject to Board and Governor's Office approval, if the application deadline would not permit a Board review at the April 14 IFA Board meeting.

NATTBat currently anticipates that the Bonds will be taxable debt obligations. The consortium is considering establishing a 501(c) (3) entity to serve as the borrower, to facilitate IFA's issuance of tax-exempt 501(c) (3) bonds but this option appears unlikely. The IFA has sought specific moral obligation authority in support of this project in SB 1912 (Jacobs-Koehler).

## Background

The National Alliance for Advanced Transportation Batteries ("NAATBatt") is a nonprofit consortium of US companies that plans to apply to USDOE for funding to build a prototype lithium battery manufacturing facility based on lithium ion research underway at the Argonne National Laboratory. The consortium expects to locate the facility near Argonne, in or near communities such as Plainfield, Romeoville, Bolingbrook or Joliet.

NAATBat now has 25 company members, with 50,000 employees in 37 states and 200 patents related to lithium ion cell technology held or pending. The consortium includes:

- Large and established battery manufacturers two of whom are over 100 year s old
- Venture capital backed developers with cutting edge lithium ion technology
- Renowned materials manufacturers in lithium salts, separators and electrolytes

While the US is a world center for lithium ion battery research and development, huge government subsidies have brought nearly all production to China, Japan and Korea. NAATBat seeks to return lithium battery manufacturing to the US to ensure that new US technologies are produced here rather abroad, to return the supply chain, and make battery advances available to US car makers and other users to support their success.

#### The Production Facilities

NAAT Bat proposes to build as Phase I, a \$350 million pilot production facility to be shared by its members to reduce development costs and encourage collaboration to accelerate development. The consortium is seeking to build the pilot facility with stateof-the-art equipment and design to offer flexibility to pursue multiple concepts (varying sizes, cell chemistries, liquid and polymer electrolytes and stack formats) at one time to quickly test the viability of multiple approaches. Members will be able to run trials to demonstrate, verify and validate their unique technology for their own use on a shared cost basis. The Phase I facility will be designed to permit up to four separate trials to be run at any one time to achieve the world's fastest reduction of concepts to practice.

NAATBat will also propose to build as Phase II a \$650 million highly automated, commercial-scale production facility.

NAATBat plans to develop centers of excellence around universities and national laboratories, such as Argonne, to pursue continuous improvement in lithium ion cell and technology development to ensure its members' ongoing competitive advantage. This work would include the development of new battery prototypes and manufacturing processes to be demonstrated at a pilot scale in the Phase I facility and at a commercial scale in the Phase II production facility.

The consortium plans to invite state bids for Phase I or Phase II or both facilities, which may be located near one another or in different states. NAATBat's Illinois members have advised IFA staff that locating the facilities near Argonne National Labs, a world leader in lithium battery research, provides Illinois with an important advantage over competing states

#### Jobs

The pilot facility is expected to be managed by full-time staff under member oversight and to create 350 new jobs. If successful, the production plant is expected to create 5,000 new permanent job and many more indirect jobs to be created by service companies that are likely to locate near the plant

#### The Financing Request

NAATBat is currently working with its members to develop a framework for allocating project costs and access to the facility. NAATBat expects that the pilot facility will be primarily supported by leases signed by the members to use the facility. The production facility may also realize income from the sale of batteries produced there. Design of the operating framework is complicated by the varying development needs, business objectives and financial capacity of the members. NAATBat has warned IFA staff that the consortium lacks members with sufficient financial capacity and interest in the prototype facility to offer corporate guarantees for all or a substantial portion of the financing sought from IFA.

Consortium official anticipate that the primary security offered to IFA will be a first lien pledge of machinery and equipment, which is expected to account for about 70% or approximately \$700 million of total development costs. According to NAATBat officials, DOE officials have offered early indications that DOE will not object if the consortium offers creditors, such as IFA, a pledge of project assets as collateral for loans made to support the project. These officials have stated that much of the equipment has broad application so could be readily sold in the event of liquidation.

The Stimulus Bill permits developers of renewable energy facilities to take large depreciation allowances and various tax credits. The consortium is evaluating financing options, such as the use of sale and leaseback options, to generate equity to reduce the contribution requirements of its members to fulfill DOE's 20% local match requirement. Use of these financing options, might require the sale or pledging of some machinery and equipment to other parties that could reduce the amount of collateral available to IFA.

Additional details pertaining to DOE's grant award process, application requirements and NAATBat's plans for operating and funding operations and repaying the Bonds are expected to emerge very soon.

NATTBat currently anticipates that the Bonds will be taxable debt obligations. The consortium is evaluating the feasibility of establishing a 501(c) (3) entity to serve as the borrower, to facility the Authority's issuance of tax-exempt 501(c) (3) bonds. If SB 1912 is enacted in its current form, moral obligation could be another avenue of IFA assistance to the project. Without that approval, IFA's capacity to issue moral obligation bonds for this request would be limited to \$54,755,000 in general authority, which is primarily used now to enhance pooled small local government bonds.

# Illinois Finance Authority

Memorandum

To:IFA Board of DirectorsFrom:Sharnell Curtis-MartinDate:March 10, 2009Re:Resolution to authorize Executive Director to submit application to the US Small<br/>Business Administration to become an Intermediary Lender of the Micro Loan program

The U.S. Small Business Administration ("USSBA") administers a Microloan Program. The primary objective of the Program is to provide access to credit and training to very small businesses not adequately served through the traditional financing system. The IFA will serve as an Intermediary Lender and evaluate applications in a competitive process. The program will use the same application and guidelines of the predecessor, IDFA Microloan program as outlined below. This memo allows the Executive Director to make a formal application to the USSBA to establish the IFA as an Intermediary Lender of the Micro Loan Program.

## SBA Loan to IFA as Intermediary Lender

The Program is designed to assist entrepreneurs who need small amounts of financial assistance integrated with technical assistance. The maximum loan is \$35,000. The SBA uses intermediary lenders to administer the Program. In order to become an intermediary lender, we must complete an application that demonstrates our knowledge and experience in micro enterprise development for the purpose of providing small loans and technical assistance on start-up, for newly established or growing small business concerns. Each intermediary lender is required to close and fund a minimum of four loans per year.

The SBA provides an initial loan of up to \$750,000; over time an intermediary may borrow up to \$3.5 million in the aggregate. The first loan is automatically accompanied by a technical assistance grant of up to 25% of the loan amount. Grant funds are to be used to help defray the costs of providing technical assistance to micro borrowers and potential micro borrowers.

Lenders are required to provide matching funds against the loan and grant monies received from the SBA. A 15% cash match is required for all loan funds received and a 25% match of cash or in-kind contribution is required for grant funding received under the program.

After selection by the SBA to become an intermediary lender, loan funding is facilitated through the loan authorization, closing and disbursement process. The maximum term will be ten years. The base interest rate (will appear on the note and in the loan authorization agreement) will be the 5-year Treasury Bill rate at the time of loan approval, rounded to the nearest one-eight percent.

Proceeds of the SBA's loan must be used to make loans to micro borrowers or repay the SBA. Proceeds must be deposited and managed in the Microloan Revolving Fund. The Loan Loss Reserve Fund is established as a reserve and will hold at least 15% of outstanding loans as originated. The SBA will hold a security interest in the Microloan Revolving Fund, the Loan Loss Reserve Fund and any microloan notes receivables. The IFA's Microloan Program will use the same guidelines and application process as the IDFA's program outlined below.

When the IDFA was a lender, there were a total of four Microloan lenders serving Illinois. All of these lenders have since exited the program. Presently, Accion Chicago currently services the greater Chicago land area and the Justine Petersen Housing and Reinvestment Corporation in St. Louis services the greater St. Louis area which includes Madison and St. Clair Counties in Illinois.

## Previous IDFA Microloan Program

The IDFA's Microloan Program incorporated all the SBA's requirements into its program design. From 1993 through 1998, 24 loans were made to various borrowers.

The program allowed individuals and small business to borrow up to \$25,000 (\$25,000 was the maximum loan amount in 2001) for start-ups and young businesses that have limited access to working capital. Loans of more than \$15,000 required a bank letter of rejection.

The Applicant was required to have at least a 10% equity contribution in the business enterprise. The IDFA also required the Applicant to have at least one year experience in managing a similar business or producing a similar product. Loans were made to individuals with responsible personal credit histories and a minimum of one year's clean credit from a credit reporting bureau. Personal guaranties are required from all business owners.

In addition to a completed application, economic disclosure statement, historical financial statements and projections a comprehensive and thorough business plan was also required.

Loan proceeds could be used to purchase fixed assets, inventory and working capital needs. Loan proceeds could not be used to finance real estate, restaurants or bars per IDFA Board policy.

The interest rate on all loans was a fixed 10.75% for a maximum term of four years. A \$100 technical assistance fee was due at closing and the anniversary date of the loan thereafter until the loan was repaid.

## AMENDMENT 2009-03-13

## AUTHORIZING THE ILLINOIS FINANCE AUTHORITY'S EXECUTIVE DIRECTOR TO EXECUTE ALL NECESSARY AND REQUIRED DOCUMENTS TO APPLY FOR PARTICIPATION IN THE SMALL BUSINESS ADMINISTRATION'S MICRO LOAN PROGRAM

WHEREAS, the Illinois Finance Authority (the "Authority") has been created by, and exists under, the Illinois Finance Authority Act, 20 Illinois Compiled Statutes 3501/801-1 et seq. (the "Act"); and

WHEREAS, the Illinois Finance Authority has a statutory mission of creating and retaining jobs in Illinois, including jobs in small business; and

WHEREAS, the Small Business Administration's Micro Loan Program's purpose is to loan \$35,000 or less to businesses to help their growth, and this program is operated through relending agencies such as the Illinois Finance Authority; and

Now, THEREFORE, BE IT RESOLVED by the Illinois Finance Authority as follows:

Section 1. that the Members of the Illinois Finance Authority directs the staff to apply to the Small Business Administration for participation in the Micro Loan Program for an amount not to exceed \$750,000.00; and

Section 2. that the Executive Director of the Illinois Finance Authority is directed and authorized to execute the application form and all other documents and send the completed application to the Small Business Administration for its review.

ADOPTED this 10th day of March, 2009 by roll call vote as follows:

Ayes:

Nays:

Abstain:

Absent:

Secretary