# ILLINOIS FINANCE AUTHORITY

April 10, 2018 9:30 a.m.

# **SPECIAL MEETING**

# Michael A. Bilandic Building 160 North LaSalle Street Suite S-1000 Chicago, Illinois 60601

I.	Call to Order & Roll Call
II.	Approval of Agenda
III.	Public Comment
IV.	Chairman's Remarks
V.	Message from the Executive Director
VI.	Committee Reports
VII.	Presentation and Consideration of New Business
VIII.	Presentation and Consideration of Financial Reports
IX.	Monthly Procurement Report
X.	Correction and Approval of Minutes
XI.	Other Business
XII.	Closed Session
XIII.	Adjournment

# **NEW BUSINESS**

# TAX-EXEMPT CONDUIT TRANSACTION PROJECTS

Tab	Project Name	Location	Amount	New Jobs	Const. Jobs	Staff
	Activity Bonds - Revenue Bonds  One-Time Consideration)					
1	2018 Blue Island LLC (Better Housing Foundation Blue Station Project)	Blue Island (Cook County)	\$27,500,000	N/A	3	RF/BF
	A) Joshua P. and Nichole E. Hooks	West Township (Effingham County)	\$300,000	-	-	PE/LK
2	B) Jordan Weidner	Pixley Township (Clay County)	\$242,500		1	PE/LK
	C) Justin Probst	North Muddy Township (Jasper County)	\$92,500	_	-	PE/LK
	TOTAL TAX-EXEMPT CONDUIT TRAN	SACTION PROJECTS	\$28,135,000	N/A	3	

# DIRECT AND ALTERNATIVE FINANCING PROJECTS

Tab	Project Name	Location	Amount	New Jobs	Const. Jobs	Staff	
_	Participation Loans Final (One-Time Consideration)						
3	Neighborhoods.com, LLC	Chicago (Cook County)	\$275,000	15	TBD	SL	
	TOTAL DIRECT AND ALTERNATIVE F	\$275,000	15	TBD			
	GRAND TOTAL \$28,410,000 15 3						

# **NEW BUSINESS**

# RESOLUTIONS

Tab	Action empt Conduit Transactions	Staff
4	Resolution Authorizing and Approving the Execution and Delivery of a First Amendment to the Bond and Loan Agreement Dated as of December 1, 2010 under which the Bonds were Issued and Sold to Wheaton Bank & Trust Company and Approving the Execution of Certain Other Agreements Relating to the Issuance of the Bonds; and Related Matters (St. Francis High School College Preparatory Project)	
Audit, I	Budget, Finance, Legislation, Investment and Procurement	
5	Resolution to Accept the Fiscal Year 2017 Financial Audit and Fiscal Years 2016 & 2017 Compliance Examination	CM/XG
6	Resolution Authorizing the Executive Director to Enter Into One or More Contracts with Mesirow Insurance Services, Inc. and One or More of Its Affiliate or other Providers for the Provision of Insurance Brokerage and other Insurance Services, Including Employee Benefits	s EW/RO
Govern	ance, Personnel, and Ethics	
7	Resolution Approving Changes in the Dates of Regular Meetings for the Remainder of Fiscal Year 2018	EW/RO

# SUBJECT MATTER-ONLY

Tab					
Tax-Exe	empt Conduit Transactions				
8	Status Report on Illinois Finance Authority Asset Ownership and Project Finance Program and Illinois Medium Term Healthcare Finance Program	PL			



160 North LaSalle Street Suite S-1000 Chicago, IL 60601 312-651-1300 312-651-1350 fax www.il-fa.com

Date: April 10, 2018

To: Eric Anderberg, Chairman Lerry Knox

Gila J. Bronner Lyle McCoy

James J. Fuentes George Obernagel Michael W. Goetz Terrence M. O'Brien

Neil HellerRoger PooleRobert HorneBeth SmootsMayor Arlene A. JuracekBradley A. Zeller

From: Christopher B. Meister, Executive Director

Subject: Message from the Executive Director

Dear Member of the Authority:

# Welcome to the Authority, Neil Heller

On behalf of the Chair, Members and staff of the Authority, we are pleased to welcome *Neil Heller* as the fourteenth volunteer Member of our Board. Neil is an accomplished entrepreneur who runs a business in El Paso and resides in Bloomington. We thank Governor Rauner for the Neil's appointment and for adding another experienced, central Illinois voice to the Authority.

# Better Housing Foundation - Preserving Affordable Rental Housing in Northeastern Illinois

Today, the Members will consider 2018 Blue Island LLC ("Better Housing Foundation Blue Station Project") with a not-to-exceed amount of \$27.5 million. This project will be the fifth Better Housing Foundation-affiliated project that the Authority has considered since 2016. Like its four sibling projects, these bonds will be structured as pure conduit revenue bonds with investment grade ratings. Once closed, Better Housing Foundation Blue Station Project, and the four prior financings, will total approximately \$170 million in bond proceeds that have or will support the appropriate preservation of approximately 1,839 affordable housing units in Chicago, Addison, Glen Ellyn, Mundelein, St. Charles and Blue Island.

# Rejuvenated Authority Participation Loan Program Meets Enthusiastic Response!

On February 8, 2018, the Board considered and adopted a resolution to rejuvenate the Authority's Participation Loan Program (the "Program"). This Program is structured to resemble the highly successful DCEO Advantage Illinois Program, though the Authority's own effort will be funded with locally-held and non-appropriated general funds and promises to be more "targeted" to support the empowerment of veteran, minority, female, and disabled-owned ventures, as well as farmers and others engaged in various types of agribusiness.

To date, the Authority has received an enthusiastic response from entities among the state's financial community. The success of this rejuvenated Program is reliant upon adoption and participation



by our state's private sector lenders. Significantly, we have already been able to enroll six Participating Lenders and expect to enroll another five before the end of April 2018. The Program's initial loan request, *Neighborhoods.com*, *LLC* will be considered on today's agenda.

# Financial Strength and Accountability

The acceptance of two, independent, external audits of the Authority's finances and operations, performed by RSM US LLP as Special Assistant Auditors for the Illinois Auditor General, is on today's agenda: (1) Illinois Finance Authority Financial Audit for the Year Ended June 30, 2017 ("FY 2017 Financial Audit"), and (2) Illinois Finance Authority Compliance Examination for the Two Years Ending June 30, 2017 ("FY 2016 & 2017 Compliance Audit). The two audits were considered in detail at the April 3, 2018 meeting of the Authority's Audit, Budget, Finance, Investment and Procurement ("Audit Plus") Committee. Once the Authority considers the two audits, the next step will be consideration before the Illinois General Assembly's Legislative Audit Commission, and hopefully, closure.

Importantly, the FY 2017 Financial Audit demonstrates the financial strength of the Authority's operations: Fiscal Year 2017 ended with net income of \$3.1 million for all Authority funds. As the Members know, Fiscal Year 2018's financials, while preliminary, draft and unaudited, are strong as well.

Finally, the Audit Plus Committee also received its first, draft, internal audit report. The Authority looks forward to a productive and useful internal audit program performed by an experienced team at the Authority's sister agency, Central Management Services ("CMS").

### Changes in the Dates of Regular Meetings for the Remainder of Fiscal Year 2018

Pursuant to the resolution considered on this month's agenda, the Authority will be changing the dates of the regular meetings for the remainder of Fiscal Year 2018. Specifically, the next two regular meeting dates will now be Tuesday, May 8, 2018 and Tuesday, June 12, 2018. We hope this change in meeting dates maximizes the ability of our volunteer Members to participate and attend.

As always, I look forward to continuing to work with you in support of jobs and financing capital expansion projects throughout our state.

Respectfully,

Christopher B. Meister Executive Director

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# April 10, 2018

# \$27,500,000 (not-to-exceed amount) 2018 Blue Island LLC (Better Housing Foundation Blue Station Project)

REQUEST	Purpose: Bonds will be issued in one or more series and bearing interest on either a tax-exempt or taxable basis. Bond proceeds will be used by 2018 Blue Island LLC (the "Borrower"), an Illinois limited liability company and special purpose affiliate of the Better Housing Foundation, an Ohio nonprofit corporation (and 501(c)(3) corporation) ("BHF" or the "Sole Member"), to: (i) pay a portion of the costs of acquisition, rehabilitation, and equipping a 345-unit multifamily affordable residential rental property located at 2130 W. 122 <sup>nd</sup> Street, Blue Island (Cook County), Illinois (the "Project"), (ii) fund one or more debt service reserve funds for the benefit of the Series 2018 Bonds, and (iii) pay a portion of the costs of issuance relating to the Series 2018 Bonds, all as permitted by the Illinois Finance Authority Act (collectively, the "Financing Purposes").  Program: Conduit 501(c)(3) Revenue Bonds Volume Cap Not Required: This financing will not require Volume Cap due to the 501(c)(3) ownership status of the Sole Member of the limited liability company that will be purchasing the subject property. The Bonds will be issued to also satisfy the low- and moderate-income tenant income requirements specified under Section 142(d) of the Internal Revenue Code of 1986, as amended. Additionally, the property will be subject to a Land Use Restriction Agreement and a Tax Regulatory Agreement that will require that the property complies with applicable tenant income restrictions until the later of (i) a minimum of 15 years following the date of closing or (ii) until the IFA Series 2018 Bonds are paid in full. Additionally, (a) a minimum of 75% of the units must be allocated for lease to income qualified low- and moderate income individuals and families earning less than 80% of the area median gross income (adjusted for family size) and (b) a minimum of 40% of the units must be allocated for lease to income qualified individuals and households earning less than 60% of the area median gross income.					
BOARD ACTIONS	Extraordinary Conditions: None.  Final Bond Resolution (One-time consideration)					
	` '					
MATERIAL CHANGES	None. This is the first time this Project has been considered by the IFA Board of Directors.					
JOB DATA	8.5 Current jobs N/A New jobs projected					
	N/A Retained jobs 3-4 Construction jobs projected					
DESCRIPTION	<ul> <li>Project Locations: 345-unit multifamily housing property located at 2130 W. 122<sup>nd</sup> St. in Blue Island (Cook County).</li> <li>Type of entity: 2018 Blue Island LLC is an Illinois limited liability company and is a single purpose legal entity formed to acquire, rehab, equip and own the subject 345-unit multifamily property, on behalf of the Sole Member (i.e., the Better Housing Foundation).</li> <li>Better Housing Foundation, a nonprofit organization incorporated under Ohio law and established in 2015, will engage (through its legal affiliates) The Lynd Group (headquartered in San Antonio, TX or "Lynd") to manage the subject 345-unit affordable multifamily rental property. Lynd is a national property management company foundation and its affiliates manage 212 properties with 35,000 rental apartment units nationally (which include several affordable properties) located in 16 states. The Blue Station property will be the fifth property (and fifth affordable property) under Lynd management in Illinois.</li> <li>In addition to the 501(c)(3) ownership, the Project will be subject to a Land Use Restriction Agreement that will require that the property will be maintained as an affordable housing property for the greater of (i) a minimum of 15 years or (ii) the date on which the IFA Bonds (or any subsequent Refunding Bonds) are repaid in full. The Foundation's mission requires that a minimum of 75% of units be allocated to qualified low- and moderate income tenants earning less than 80% of the area median gross income (adjusted for family size) and consistent with HUD income limits.</li> </ul>					
CREDIT INDICATORS	<ul> <li>The plan of finance presently contemplates Bonds to be sold in 3 series (and comprised 2 senior series (1 tax-exempt series and 1 taxable series to cover non-qualified costs); and 1 subordinate tax-exempt series.</li> <li>BHF has applied to S&amp;P Global Ratings for ratings on the Project and anticipate ratings in the low Single A range for the Senior Tax-Exempt 2018A-1 Bonds and Senior Taxable 2018A-2 Bonds (e.g., 'A-', and ratings in the low Triple-B range (e.g., 'BBB-' for the Subordinate Tax-Exempt 2018B Bonds).</li> </ul>					
SECURITY	• The Bonds will be secured by Project Revenues and a First Mortgage on the Project and a collateral assignment of Rents and Leases. Also see the headings titled "Security – Senior Series 2018A-1/A-2 Tax-Exempt Bonds" (see pp. 4-5) and "Security – Subordinate Series 2018B Tax Exempt Bonds" (see p. 5).					

# 2018 Blue Island LLC (Better Housing Foundation Blue Station Project) $501(c)(3)\ Revenue\ Bonds$ Page 2

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MATURITY	(Note: the anticipated final maturity	date is presently D	(33 years).)	
SOURCES AND USES (PRELIMINARY - SUBJECT TO CHANGE)	Sources: Uses:			
TO CHE (GE)	Exempt Bonds \$22,015,000 units)		Acquisition – 1Property (345- units) Rehabilitation + Rehab.	\$18,600,000
	Discount)	(487,047)	Contingency	1,725,000
	Series 2018A-2 (Taxable) Bonds	1,065,000		
			Third Party Reports & Other Pre- Acquisition Costs	679,581
			Settlement Statement Expenses	200,000
	Subordinate Series 2018B Tax- Exempt Bonds Series 2018B (Original Issue	1,930,000	Escrowed Real Estate Taxes (24 mo.'s)	800,000
	Discount)	(42,692)	Debt Service Reserve Fund	1,512,042
			Costs of Issuance <b>Total</b> nd a Real Estate Tax Escrow (sufficien	
RECOMMENDATION	**Note: Taxable proceeds are prima real property taxes) and Costs of Issu	rily expected to fur nance that exceed 2 2018 A-2 Bonds m o commercial tenar	Total  nd a Real Estate Tax Escrow (sufficien 2% of bond proceeds. Additionally, a pay be allocated to pay acquisition costs	\$24,480,261 at to cover 2 years operation of the
RECOMMENDATION REPORT CONTENTS	**Note: Taxable proceeds are prima real property taxes) and Costs of Issu proceeds of the IFA Taxable Series 2 6,500 SF of space currently rented to Credit Review Committee recommendations.	rily expected to fur nance that exceed 2 2018 A-2 Bonds m o commercial tenar	Total  nd a Real Estate Tax Escrow (sufficien 2% of bond proceeds. Additionally, a pay be allocated to pay acquisition costs	\$24,480,261 at to cover 2 years operation of the
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501(c)(3) Revenue Bonds Page 3

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# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY April 10, 2018

**Project:** 2018 Blue Island LLC (Better Housing Foundation Blue Station Project)

**STATISTICS** 

Project Number: 12424 Amount: \$27,500,000 (not-to-exceed amount)
Type: 501(c)(3) Revenue Bonds IFA Staff: Rich Frampton and Brad R. Fletcher

Location: Blue Island County/

Region: Cook County/Northeast

# **BOARD ACTION**

Final Bond Resolution (one-time consideration)

Conduit 501(c)(3) Revenue Bonds

Credit Review Committee recommends approval.

No IFA funds at risk

No extraordinary conditions

# **VOTING RECORD**

This is the first time this Project has been considered by the IFA Board of Directors.

# **PURPOSE**

Bond proceeds will be issued in one or more series and used by the Borrower to finance the acquisition and rehabilitation of the 345-unit Blue Station multifamily apartment property located in Blue Island. Additionally, bond proceeds will be used to capitalize debt service reserves and to pay costs of issuance. Details regarding the Project to be acquired are presented on pp. 5-6 and p. 9.

# IFA PROGRAM AND CONTRIBUTION

501(c)(3) Bonds are a form of municipal bond financing that 501(c)(3) corporations can use to finance capital projects that will be used to further their charitable mission. IFA's issuance will convey federal income tax-exempt status on interest earned on the Bond paid to bondholders, thereby reducing the Borrower's interest expense.

# **VOLUME CAP**

501(c)(3) Bonds do not require Volume Cap.

#### FINANCING SUMMARY – SUMMARY OF STRUCTURE – BASIS OF RATING

Structure:

The plan of finance contemplates the public issuance of an amount not-to-exceed \$27,500,000 million of tax-exempt debt to be issued in multiple series that would be underwritten by Stifel Nicolaus & Company, Incorporated. Fixed Rate Bonds would be sold based on the Project's assigned ratings (see discussions of Security for the Senior Bonds and for the Subordinate Series of Bonds below; also see the discussion presented under the heading of "Ratings" – see p. 5). The anticipated par amount was approximately \$24.5 million as of 3/29/2018.

Security – Senior Series 2018A-1 Tax-Exempt Bonds and Series 2018A-2 Taxable Bonds (the "Senior Bonds"):

<u>Trust Estate</u>: The Bonds are secured by the Trust Estate created in the Trust Indenture, which includes all right, title and interest to (a) the Note, the Mortgages, the Land Use Restriction Agreements, and the Loan Agreement (other than the Unassigned Rights of the Authority) – *each of these items is discussed further below;* (b) all funds, money and securities held by the **Trustee** (i.e., **Wilmington Trust, National Association**) under the terms from the Indenture (except with respect to the Rebate Fund), (c) any and all other rights and interests in property conveyed,

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mortgaged, pledged, assigned, or transferred as and for additional security for the Bonds, and (d) all proceeds of the foregoing.

<u>The Note:</u> The Borrower will be obligated under the Loan Agreement to make payments, when due, on the Bonds as well as certain other fees and expenses in connection with the Bonds. As evidence of their obligations to make the Loan Payments with respect to the Bonds, the Borrower will execute and deliver to the Trustee a promissory note (the "Note").

<u>Mortgages:</u> As further security, the Bonds will be secured by a First Mortgage on the subject property and a collateral assignment of Rents and Leases. The Mortgages will grant a first lien on and first security interest in the Borrower's interest in the Project.

Furthermore, the Mortgage will secure the Senior Bonds and the Subordinate Bonds in that order of priority.

Bond Payments will be derived solely from operation of the Project and the various funds and accounts held by the Bond Trustee (Wilmington Trust, National Association) under the Trust Indenture: *This financing will be rated by S&P Global Ratings as a stand-alone project financing*. Again, the Borrower's obligation to make scheduled payments on the Bonds will be derived from the operation and maintenance of the Project and of monies held in various Funds and Accounts established under the Indenture.

**Rate Covenant:** Additionally, the Borrower has agreed in the Loan Agreement to use its best efforts to fix, charge, and collect rents, fees, and charges in connection with the operation and maintenance of the Project such that for each fiscal year the Debt Service Coverage Ratio will not be less than:

- (i) 1.25x on all outstanding Senior Bonds (i.e., combined payments on the Senior Tax-Exempt Series 2018A-1 and Senior Taxable Series 2018A-2 Bonds); and
- (ii) 1.15x on combined payments for all Outstanding Senior and Subordinate Bonds (i.e., combined Debt Service Coverage on all IFA Senior Series 2018A-1/A-2 Bonds and IFA Subordinate Series 2018B Bonds issued for the Financing Purposes).
  - In the event that the Borrower is unable to satisfy the applicable Coverage Test requirements, the Borrower will be required to engage an external management consultant with expertise in matters relating to owning and operating multifamily residential rental housing properties to make recommendations with respect to the operations of the Project and the sufficiency of rates, fees, and charges imposed by the Borrower in order to improve the applicable Debt Service Coverage Ratios to satisfy the applicable Coverage Tests.
  - Note: as provided for in the bond documents and disclosed in the Preliminary Official Statement, failure to satisfy the Rate Covenant will not constitute an Event of Default with respect to the Bonds. Additionally, the ability of the Borrower to increase Project rents may be limited by the applicable Land Use Restriction Agreements for this property (which impose tenant income requirements on a minimum of 75% of the units).

Proceeds of the Taxable Series 2018A-2 Bonds will be used to pay excess costs of issuance and other costs that are not eligible (e.g., (1) two years of escrowed real estate taxes and (2) commercial space leased to an on-site day care center and convenience store) for tax-exempt financing.

# 2018 Blue Island LLC (Better Housing Foundation Blue Station Project)

501(c)(3) Revenue Bonds

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Security – Subordinate Series 2018B Tax-Exempt Bonds:

The Subordinate Series 2018B Bonds (the "Subordinate Bonds") will be secured by the same security as the Senior Series 2018A-1 and Senior Series 2018A-2 Taxable Bonds (the "Senior Bonds"), but are subordinate in all respects to the Senior Bonds.

 <u>Note:</u> A payment default on the Subordinate Bonds alone <u>will not</u> constitute an Event of Default on the IFA Series 2018 Bonds while the Series 2018 Senior Bonds remain outstanding.

Ratings:

The Borrower has applied to S&P Global Ratings for a rating and anticipates assignment of a rating by mid-April. The Working Group anticipates ratings in the range of 'A-' for the Senior Series 2018 A-1 Tax-Exempt Bonds and Series 2018 A-2 Taxable Bonds and 'BBB-' for the Subordinate Series 2018B Bonds.

The Key Structuring Element Supporting the S&P Debt Rating is the Flow of Project Revenues Under Which Bondholders Are Paid First, Before Operating Expenses: The key structuring element underlying the S&P rating on this and prior multifamily transactions that have been assigned investment grade ratings under this structure is the priority of payment on both the Senior and Subordinate Bonds relative to operating expenses. S&P's methodology assumes that debt service to bondholders is paid first, before operating expenses.

Maturity:

The anticipated final maturity date is in 35 years (2053) based on the anticipated 'A-'/ 'BBB-' ratings (application for rating to S&P Global Ratings is under review as of 3/29/2018) for the Senior Series 2018A-1/A-2 Bonds and the Subordinate Series 2018B Bonds, respectively. The not-to-exceed maturity specified in the IFA Bond Resolution will be 40 years.

Estimated

Interest Rates:

The estimated all-in interest rate on the 3 series of Bonds is estimated to range between 4.75% and 5.25% based on market conditions (and market expectations) as of 3/29/2018.

Estimated

Closing Date: Early May 2018

Rationale / Project

Impact:

Creation of new, land-use restricted affordable housing units (with improvements) at the Project that will preserve the existing 345 residential units as affordable rental housing for a minimum of 15 years or until the IFA Bonds are paid in full (whichever is later).

The Project will be subject to a Land Use Restriction Agreement that will be in effect for a minimum of 15 years (i.e., 2033) after the date of closing of the proposed IFA Series 2018 Bonds. The maximum term of each Land Use Restriction Agreements associated with the IFA Series 2018 Bonds will coincide with the final maturity date of the IFA Series 2018 Bonds (unless any IFA Tax-Exempt Bonds (or Tax-Exempt Refunding Bonds, if issued in the future) are paid in full prior to the final maturity date). (Also see "Land Use Restriction Agreements" – pp. 10-11.) These Land Use Restriction Agreements, along with a Tax Regulatory Agreement, will assure that this property is subject to more stringent income-based tenant limitations as a result of Better Housing Foundation's acquisition.

### PROJECT SUMMARY (FOR FINAL BOND RESOLUTION)

Bond proceeds will be used by **BHF Chicago Housing Group C LLC** (the "**Borrower**"), an Illinois limited liability company and special purpose affiliate of the **Better Housing Foundation**, an Ohio nonprofit corporation (and 501(c)(3) corporation) ("**BHF**" or the "**Sole Member**"), to: (i) pay a portion of the costs of acquisition, rehabilitation, and equipping of a 345-unit residential rental property located on an approximately 6.02 acre site at

# 2018 Blue Island LLC (Better Housing Foundation Blue Station Project)

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2130W. 122<sup>nd</sup> Street, Blue Island (Cook County), Illinois (the "**Project**" or the "**Subject**"), (ii) fund one or more debt service reserve funds for the benefit of the Series 2018 Bonds, and (iii) pay a portion of the costs of issuance relating to the Series 2018 Bonds, all as permitted by the Illinois Finance Authority Act (collectively, the "**Financing Purposes**").

Although the not-to-exceed amount specified in the Bond Resolution is \$27,500,000, the anticipated total par amount is approximately \$24.5 million based on preliminary working group estimates as of 3/29/2018.

### **BUSINESS SUMMARY**

The Borrower:

**2018 Blue Island LLC** is a Florida limited liability company (the "Borrower").

The sole member of the Borrower is **Better Housing Foundation**, an Ohio nonprofit corporation and an organization described in Section 501(c)(3) of the Internal Revenue Code of 1986, as amended, and exempt from federal income taxation under Section 501(a) of the Code (the "**Sole Member**"). Additional information regarding the Better Housing Foundation is provided below (p. 6) under the caption the "Sole Member".

Ownership of the Project by the

Borrower:

The Borrower will be acquiring the Blue Station Apartment property, which has a total of 345 residential units in Blue Island. A site map of the Project is presented on p. 12.

The Borrower has been established to purchase and own the subject Project.

The subject property will be the only assets owned by the Borrower subsequent to closing of the proposed IFA Series 2018 Bonds. The asset or assets of the Borrower will be the subject Project (i.e., the 345-unit Blue Station Apartments property in Blue Island, Illinois).

The Borrower does not intend to acquire any substantial assets or engage in any substantial business activities other than those related to the ownership of the property acquired in connection with the proposed IFA Series 2018 Bonds

The Sole Member:

The **Better Housing Foundation** ("**BHF**" or the "**Sole Member**" of the Borrower) is an Ohio nonprofit corporation formed for the purpose for the purpose of providing quality, affordable housing to persons of low income across the United States. The Sole Member received a determination letter from the IRS dated April 23, 2015 for its tax-exempt status as an organization described in Section 501(c)(3) of the Code.

The Sole Member does not own any assets. Rather, BHF is the sole member of several special purpose entities whose assets consist solely of affordable rental housing properties acquired in connection with the issuance of tax-exempt bonds.

Prior BHF Conduit

Bond Issues

through IFA:

To date BHF has used proceeds of three IFA Bond issues to finance the acquisition of four portfolios of affordable rental apartment properties since 2016. The four portfolios of projects acquired with IFA Bond proceeds to date each currently maintain the investment grade ratings originally assigned to those bond issues at the time of issuance.

1. In March 2018, IFA issued \$19,040,000 of Bonds to finance the acquisition of the 17-property, 186-unit Ernst portfolio comprised of 17 properties located on the South Side of Chicago. BHF is the Sole Member of BHF Chicago Housing Group C, LLC, a special purpose entity formed to purchase and own the subject 17-property portfolio. The senior and subordinate series of Windy City Portfolio Bonds were rated 'A-' and 'BBB-',

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respectively, by S&P Global Ratings. The Series 2018 Bonds (Ernst Portfolio) currently maintain those ratings and posted a 98% residential occupancy rate as of March 1, 2018.

- 2. In November 2017, IFA issued \$59,980,000 of Bonds to finance the acquisition of the 4-property, 528-unit Windy City portfolio with properties located in Addison, Glen Ellyn, Mundelein, and St. Charles, Illinois. BHF is the Sole Member of the 4 limited liability companies that were each formed to own one of the four Windy City Portfolio properties. The senior and subordinate series of Windy City Portfolio Bonds were rated 'A-' and 'BBB-', respectively, by S&P Global Ratings. The Series 2017 Bonds (Windy City Portfolio) currently maintain those ratings and posted a 93% residential occupancy rate as of March 1, 2018.
- 3. In May 2017, IFA issued \$51,805,000 of Bonds to finance the acquisition of the 45-property, 518-unit Icarus-WPD Portfolio, located on the South Side of Chicago. BHF is the Sole Member of the Project Owner (i.e., BHF Chicago Housing Group B LLC). The senior and subordinate series of Icarus-WPD Portfolio Bonds were rated 'A-' and 'BBB-' respectively by S&P Global Ratings. The Series 2017 Bonds (Icarus-WPD Portfolio) currently maintain those ratings and posted a 92% occupancy rate as of March 1, 2018.
- 4. In July 2016, IFA issued \$13,560,000 of Bonds to finance the acquisition of the 13-property, 262-unit Shoreline Portfolio located on the South Side of Chicago (Better Housing Foundation Shoreline Portfolio). BHF is the Sole Member of the Project Owner (i.e., Lindran Properties LLC). The senior and subordinate series of Shoreline Bonds were rated 'BBB' and 'BBB-', respectively, by S&P Global Ratings and the Series 2016 Bonds (Better Housing Foundation Shoreline Portfolio) currently maintain those ratings and posted an 88% occupancy rate as of March 1, 2018.

# BHF's Governance:

The Sole Member is governed by a Board of Directors, which currently consists of five members — who are identified immediately below. Mr. Antonio, Mr. Dayan, and Mr. Morgan (#4, #5, and #6 below) are local, Illinois residents who were appointed to serve as BHF Directors within the past year. According to the draft Preliminary Official Statement, each has the following experience managing and working with other affordable housing and other not-for-profit organizations as described below:

- Daniel Renz, President. Mr. Renz is the founder and owner of SwitchHub, a financial services
  recruiting firm based in Dublin (Columbus), OH (see www.switchub.org). Prior to founding SwitchHub, Mr.
  Renz served in various capacities (from lending to private banking at Merrill Lynch.
- Meredith Rosenbeck, Secretary and Treasurer. Ms. Rosenbeck is a resident of Dublin, Ohio.
   She is a practicing attorney with over 10 years of experience working with nonprofit organizations. She currently runs her own law practice focused on nonprofit organizations. She has served as legal counsel to the Sole Member since its inception in 2015.
- 3. Tracy Hughey, Board Member. Ms. Hughey is the Director of Operations for an Ohio-based long term care provider that operates over 20 long term care facilities in Ohio. Ms. Hughey is an experienced leader in the nonprofit community, leading initiatives ranging from education to affordable housing and community development. Ms. Hughey is committed to fulfilling the charitable mission of the Foundation -- providing quality, affordable housing to low income families.
- 4. Douglas J. Antonio, Board Member. Mr. Antonio is an experienced real estate attorney with extensive experience financing real estate projects structured with various federal, state, and local programs. Mr. Antonio has advised clients that have financed projects using tax-exempt housing bonds, low income housing tax credits, and New Markets Tax Credits. Mr. Antonio is an attorney at Sugar Felsenthal Grais & Hammer LLP in Chicago, Illinois.
- 5. Max S. Dayan, Board Member. Mr. Dayan currently serves as the Director of Development for the Libenu Foundation of Skokie, Illinois, a non-profit providing supervised group housing serving Jewish adults with developmental disabilities in the Chicago area. Mr. Dayan has been working with the special needs community since 2009, beginning as a direct service provider before becoming a Qualified Intellectual and Developmental Disabilities Professional ("QIDP") for Clearbrook of Arlington Heights, Illinois in 2013. Clearbrook is a leading service provider to the developmentally disabled.

# **2018** Blue Island LLC (Better Housing Foundation Blue Station Project) 501(c)(3) Revenue Bonds Page 8

Final Bond Resolution April 10, 2018 Rich Frampton & Brad R. Fletcher

6. Jon Morgan, Board Member. Mr. Morgan is a co-founding principal of Interra Realty of Chicago. He is focused on the disposition and acquisition of multi-family, office and retail assets of all classes. Mr. Morgan has also cultivated a niche representing variety of financial institutions in the disposition of REO assets, short sales, and mortgage collateralized note sales. In 2008, Mr. Morgan was named the Top New Investment Sales Broker by the Chicago Association of Realtors Commercial Forum and was featured in the Wall Street Journal. He was also recognized with the Gold Achiever Award for outstanding sales accomplishments in 2011 in Commercial Sales Volume from the Commercial Forum of the Chicago Association of Realtors.

Consultants
Engaged by the
Sole Member:

The consulting companies engaged by the Borrower (on behalf of the Sole Member) will include (i) an Acquisition Consultant and (ii) a Property Manager.

Note: as reported below, the Acquisition Consultant and Property Manager are affiliated entities under common ownership and management control by the Lynd Company of San Antonio, Texas.

The Acquisition Consultant. The Better Housing Foundation will enter into an Acquisition Services Agreement with Lynd Opportunity Partners, LLC (the "Acquisition Consultant"). Pursuant to the Acquisition Services Agreement, the Lynd Opportunity Partners, LLC will provide advisory services related to the acquisition, design, planning, financing, and rehabilitation of the Project. The Acquisition Consultant has funded upfront escrow deposits, and pre-acquisition due diligence reports (e.g., appraisal reports; property condition reports; environmental site assessment reports).

In consideration for paying all pre-acquisition due diligence expenses, the Acquisition Consultant will be paid a one-time fee of \$150,000 (estimated) upon issuance of the Series 2018 Bonds. A portion of the Bond Proceeds associated with the first four IFA Better Housing Foundation portfolio acquisition pools were also used to finance these pre-acquisition due diligence expenses.

The Property Manager. The Project will be managed by The Lynd Company, a Texas C Corporation established in 1980 and based in San Antonio, TX ("Lynd" or the "Manager"). The Manager currently manages a total of approximately 170 properties with approximately 35,000 units in 16 states and 50 metropolitan areas, including several affordable properties in multiple markets. Lynd employs 50 people in its multifamily property management division nationally. See <a href="https://www.LyndWorld.com">www.LyndWorld.com</a> for additional information.

The Blue Station Project will be Lynd's fifth affordable project under management in the Chicago metro market. Lynd currently manages 4 affordable properties in the Chicago metropolitan area including the 4 properties (Addison; Glen Ellyn, Mundelein; St. Charles) financed through the Better Housing Foundation's \$59,980,000 IFA Series 2017 Bonds issued to finance acquisition of the 4-property, 528-unit Windy City Portfolio that closed in November 2017. According to Lynd, the Company intends to hire a full-time manager for the Chicago metro area when the Company's has a minimum of 8 multifamily properties in the Chicago metro market.

Under the Management Agreement, the Manager will be paid a monthly fee. The initial monthly Management Fee will equal approximately 4.00% of effective gross income for the Blue Station Project.

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Final Bond Resolution April 10, 2018 Rich Frampton & Brad R. Fletcher

Summary Characteristics of the Blue Station Project:

The Blue Station Project to be purchased with the IFA Series 2018 Bonds is a 345-unit market rate multifamily property comprised of 74 studios/efficiency units, 209 one-, 60 two-, and two three-bedroom units. The Property consists of 38 one- and two-story apartment buildings constructed from 1963 to 1970.

All 345 residential units were renovated in 2013. The unit renovations consisted of remodeled kitchens, new appliances, updated cabinets, and new simulated hardwood plank vinyl floors. Additionally, there are currently two retail property spaces (6,500 SF of leasable area). Current tenants include (i) Jada's Day Care and a convenience store.

Utilities available at the property include natural gas (heating/cooking/water heating), electricity, water, sewer, trash, and CATV/telephone/internet. The tenant is responsible for paying for electricity and CATV/telephone/internet service. All other utilities are paid by the landlord.

Current unit mixes, monthly rents at Blue Station Apartments, Blue Island (Cook County), Illinois:

#### Current Rents/Unit Mix/ HUD FY 2018 Fair Market Rents

Unit Type	Unit Size (SF)	Number of Units	As	sking Rent	HU	JD Fair Mkt. Rents
Efficiency/1BA	305	74	\$	675	\$	879
1BR/1BA	505	197	\$	775	\$	1,014
1BR/1BA	645	12	\$	850	\$	1,014
2BR/1BA	750	60	\$	950	\$	1,180
3BR/1BA	1,100	2	\$	1,200	\$	1,501
Total		<u>345</u>				

**Source:** The Borrower

The Blue Station property is currently leased as a market rate property. HUD Fair Market Rents are reported for comparison purposes. Notably, asking rents for 345 units are less than the FY 2018 HUD Fair Market Rents specified for the Chicago/Joliet/Naperville metro area.

Current Unit

Occupancy:

According to the Seller, the subject Property posted 96.5% occupancy as of January 1, 2018. The 3-year average physical occupancy from 1/1/2015 through 12/31/2017 was 95.0%.

Property Condition

Assessments:

National Due Diligence Services a division of American Surveying & Mapping, Inc. of Orlando, FL was engaged to prepare a **Property Condition Assessment** report for the Project dated as of February 23, 2018.

As described in the Property Condition Assessment, the Project is estimated to have \$690,000 in total repairs. The Seller has represented to the Borrower and the Consultant that it undertook a substantial renovation of the Project prior to this acquisition.

Repair & Replacement Reserve:

Additionally, the Borrower has budgeted (i.e., \$300 per unit-per year subject to 3% escalation annually) of Repair & Replacement Reserve Expenses to properly reflect ongoing investments necessary to maintain the Project. This amount was submitted to S&P in connection with their ratings assessment.

# **2018 Blue Island LLC (Better Housing Foundation Blue Station Project)** 501(c)(3) Revenue Bonds

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(3) Revenue Bonds
April 10, 2018
Rich Frampton & Brad R. Fletcher

Phase I Environmental Audit Reports:

The Borrower obtained an independent Phase I Environmental Site Assessment prepared by **National Due Diligence Services, a division of American Surveying & Mapping, Inc.** of Orlando, FL for the Project (the "**Environmental Assessment**") dated as of February 23, 2018.

Final Bond Resolution April 10, 2018

<u>Conclusions:</u> The Environmental Assessment revealed (i) no on-site recognized environmental conditions ("REC") and (ii) no on-site historical recognized environmental conditions ("HREC") at the Project. The Environmental Assessment identified a controlled recognized environmental condition ("CREC") discussed further below. (These findings have been summarized from a preliminary draft of Appendix A to the Preliminary Official Statement.)

- The Environmental Assessment report, to be summarized in the Preliminary Official

  Statement will report that the Project's site was undeveloped in 1938 and contained coal
  storage yard on the southern portion of the Project site.
- The Project site was voluntarily enrolled in the Illinois State Remediation Program in 2012 to address concerns related to the Project site's prior use as a coal yard. A series of subsurface investigations were performed in 2009 and 2012 that identified the presence of polynuclear aromatic compounds ("PNAs"), specifically benzoanthracene as well as arsenic and lead levels in shallow soils that exceeded Tier 1 residential, Class I groundwater ingestion or construction worker exposure soil remediation objectives ("SRO"), as stipulated by Illinois Environmental Protection Agency ("IEPA") Tiered-Approach Correction Action guidelines for residential settings.
- The impacted soils were reportedly excavated, and the areas were replaced with clean fill and surface cover, including a geotextile fabric barrier underlying landscaped areas.
- The IEPA issued a no further action determination contingent upon the continued maintenance of the surface cap and compliance with the local ordinance that restricts groundwater use for potable purposes.
- Based on the conditional regulatory closure, the issued identified immediately above is, as remediated, no longer a REC (Recognized Environmental Condition), but is now a CREC (Controlled Recognized Environmental Condition).

#### PROJECT REGULATION: LAND USE RESTRICTION AND TAX REGULATORY AGREEMENTS

Will Provide for Tenant Income Restrictions on a Minimum of 75% of the 345 Units for a Minimum Period of 15 Years (or until 100% of the IFA Bonds are redeemed)

Land Use Restriction Agreement ("LURA"). The Blue Station Project to be acquired with the IFA Series 2018 Bonds will be subject to a Land Use Restriction Agreement under which the Borrower (and any successor as Owner) will be obligated (pursuant to Section 142(d) of the Internal Revenue Code of 1986) and during the Qualified Project Period (i.e., a minimum of 15 years from the closing date or the date on which the Series 2018 Bonds or any Refunding Bonds are repaid in full) at least 40% of the completed units (i.e., 138 units) be occupied by families or individuals whose adjusted income do not exceed 60% (adjusted for family size) of the median gross income for the area.

Tax Regulatory Agreement. The Tax Regulatory Agreement will impose additional requirements relating to the 501(c)(3) tax-exempt treatment of the Sole Member, including the requirement that a minimum of 75% of the completed units (i.e., 259 units) be rented to persons whose income does not exceed 80% (adjusted for family size) of the area median gross income. Accordingly, upon acquisition by the Borrower, this property must maintain a higher percentage of below-median-income units than specified by standard HUD income restrictions.

<u>Comment on Tenant Income Restrictions:</u> Internal Revenue Code requirements associated with the BHF acquisition and the proposed tax-exempt bond financing <u>will only impose tenant income</u>

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Final Bond Resolution April 10, 2018 Rich Frampton & Brad R. Fletcher

<u>restrictions</u> on the Project. Issuance of the proposed IFA Series 2018 Bonds <u>will not impose any</u> IRS-mandated monthly rent restrictions on the Project.

#### ECONOMIC DISCLOSURE STATEMENT

Applicant/
Sole Member of

the Borrower:

2018 Blue Island LLC, an Illinois limited liability company, c/o (1) Mr. Daniel Renz, President, Better Housing Foundation, 6932 Rings Rd., #234, Amlin, OH, 43002, Tel.: 440.552.0872 and (2) Ms. Meredith Rosenbeck, Secretary-Treasurer, Better Housing Foundation, c/o Rosenbeck

Law, LLC, 5701 Tynecastle Loop, Dublin, OH 43016; Tel: 614.546.8042; Email:

mrosenbecklaw@yahoo.com.

Advisor to Better Housing

Foundation: **Desak Development Corp.**, 2539 W. Peterson Ave., Chicago, IL 60659

Contact: Mr. L. Mark DeAngelis, President; Tel.: 312.307.2138

Site Location: 2130 W. 122<sup>nd</sup> Street, Blue Island, Illinois (see general site map on p. 12).

Project Name: 2018 Blue Island LLC (Better Housing Foundation Blue Station Project), Illinois Finance

Authority Senior Tax-Exempt Series 2018A-1 Revenue Bonds, Senior Taxable Series 2018A-2

Revenue Bonds, and Subordinate Tax-Exempt Series 2018B Revenue Bonds

Governance of the Sole

Member: The Sole Member of the Borrower (i.e., 2018 Blue Island LLC, an Illinois limited liability

company) is the **Better Housing Foundation** of Amlin, Ohio, a 501(c)(3) corporation and Ohio nonprofit corporation. The Better Housing Foundation is governed by a 6-member board, which

currently consists of the following Members (see pp. 7-8 for their professional profiles):

- 1. Mr. Daniel Renz, President (Dublin, Ohio)
- 2. Ms. Meredith Rosenbeck, Secretary-Treasurer (Dublin, Ohio)
- 3. Ms. Tracy Hughey, Board Member (Columbus, Ohio)
- 4. Mr. Douglas J. Antonio, Board Member (Chicago, Illinois)
- 5. Mr. Max Dayan, Board Member (Skokie, Illinois)
- 6. Mr. Jon Morgan, Board Member (Chicago, Illinois)

Real Estate Advisor to Borrower/ Sole

Member: Lynd Opportunity Partners, LLC, 8000 Interstate 10, San Antonio, Texas, 78230; Contact: Mr. A.

David Lynd, President/Manager (P) 210.798.8129

Property Manager –

Post-Closing: The Lynd Company, 8000 Interstate Highway 10 West, Suite 1200, San Antonio, TX 78230;

Contact: Mr. Lewis Borsellino, VP, (P) 847.417.8031

Seller Disclosure – Blue Station

Apartments: Kinzie Vincennes LP, c/o Kinzie Realty Corp., 806 Greenwood St., Evanston, IL 60201

- <u>Seller Contact:</u> Mr. Charles Clark, 806 Greenwood St., Evanston, IL 60201; (P) 847.322.0100
- <u>Counsel to Seller</u>: Mr. Keith Moore, Esq., Law Office of Keith Moore, 806 Greenwood St., Evanston, IL 60201; (P) 847.332.0110

Final Bond Resolution April 10, 2018 Rich Frampton & Brad R. Fletcher

501(c)(3) Revenue Bonds Page 12

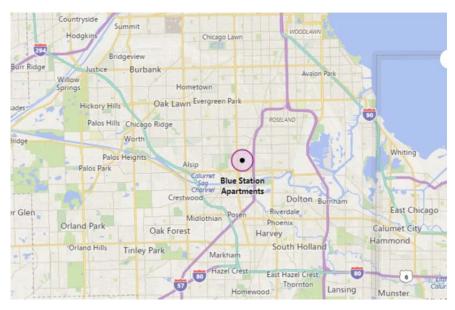
PROFESSIONAL & FINANCIAI
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Sole Member:	Better Housing Foundation	Amlin, OH	Daniel Renz, President
Sole Member's Counsel:	Rosenbeck Law LLP	Dublin, OH	Meredith Rosenbeck
Bond Counsel:	Greenberg Traurig LLP	Chicago, IL	Tom Smith
Underwriter:	Stifel Nicolaus & Co., Inc.	Atlanta, GA	Cody Wilson
Underwriter's Counsel:	Butler Snow LLP	Atlanta, GA	David Williams
Bond Trustee:	Wilmington Trust	Dallas, TX	Cam Lindsey
Trustee's Counsel:	Ballard Spahr LLP	Atlanta, GA	Han Choi,
			Stephanie Kim
Bond Rating:	S&P Global Ratings (Struct. Finance)	Chicago, IL	
Dissemination Agent:	Disclosure Advisors LLC	Columbus, OH	Paul Rutter
Acquisition Consultant:	Lynd Opportunity Partners, LLC	San Antonio, TX	A. David Lynd
Real Estate Counsel:	Lippes Mathias Wexler Friedman LLP	Ponte Vedra Bch., FL	Christopher Walker
Property Manager:	The Lynd Company	San Antonio, TX &	Lewis Borsellino
		Addison, IL	
Counsel to the Seller:	Law Office of Keith Moore	Evanston, IL	Keith Moore
Auditor – Project:	To be determined		
Architect:	Not applicable		
General Contractor:	To be managed and supervised by the		
Appraiser:	Novogradac & Company LLP	Merriam, KS	Rachel Denton
Property Condition			
Report:	National Due Diligence Services	Orlando, FL	Ronnie Long
Envir. Site Assessment:	National Due Diligence Services	Orlando, FL	
IFA Counsel:	Charity & Associates, P.C.	Chicago, IL	Tim Hinchman
IFA Financial Advisor:	Sycamore Advisors, LLC	Chicago, IL	Courtney Tobin &
			Olyvia Jarmoszka
	I ECICL ATIVE DICTOR	CTC	

# LEGISLATIVE DISTRICTS

	U.S. Congressional	Illinois Senate	Illinois House
Blue Station Apartments,			
Blue Island, IL	1	14	28

# GENERAL SITE MAP OF THE BLUE STATION APARTMENTS PROJECT



Source: Bing Maps

### ILLINOIS FINANCE AUTHORITY

### Memorandum

To: IFA Board of Directors

From: Lorrie Karcher and Patrick Evans

Date: April 10, 2018

Re: Overview Memo for Beginning Farmer Bonds

• **Borrower/Project Name:** Beginning Farmer Bonds

• **Locations:** Throughout Illinois

• Board Action Requested: Final Bond Resolution for the attached projects

• **Amount:** Up to \$534,600 maximum of new money for each project

• Project Type: Beginning Farmer Revenue Bonds

• Total Requested: \$635,000

• Calendar Year Summary: (as of April 10, 2018)

- Volume Cap: \$10,000,000

Volume Cap Committed: \$1,024,820Volume Cap Remaining: \$8,975,180

Average Farm Acreage: 65Number of Farms Financed: 5

# • IFA Benefits:

- Conduit Tax-Exempt Bonds no direct IFA or State funds at risk
- New Money Bonds:
  - IFA conveys tax-exempt, municipal bond status onto the financing
  - Will use dedicated 2018 IFA Volume Cap set-aside for Beginning Farmer Bond transactions

#### • IFA Fees:

• One-time closing fee will total 1.50% of the bond amount for each project

### Structure/Ratings:

- Bonds to be purchased directly as a nonrated investment held until maturity by the Borrower's bank (the "Bank")
- The Bank will be secured by the Borrower's assets, as on a commercial loan (typically 1<sup>st</sup> Mortgage)
- Interest rates, terms, and collateral are negotiated between the Borrower and the Bank, just as with any commercial loan
- Workouts are negotiated directly between each Borrower and Bank, just as on any secured commercial loan

# • Bond Counsel: Burke, Burns & Pinelli, Ltd.

Stephen F. Welcome, Esq. Three First National Plaza, Suite 4300 Chicago, IL 60602

#### **Beginning Farmer Bonds**

Page 2

Final Bond Resolution April 10, 2018 Lorrie Karcher and Patrick Evans

A. Project Number: 30399

Borrower(s): Hooks, Joshua P. & Nichole E.

Borrower Benefit: First Time Land Buyer

Town: Mason, IL **IFA Bond Amount:** \$300,000

Use of Funds: Farmland –76 acres of farmland Purchase Price: \$600,000 / \$7,895 per acre

% Borrower Equity 5%

% IFA Bonds 50% (Bank Purchased Bond – Bank secured by 1<sup>st</sup> Mortgage)

% USDA Farm Service Agency ("FSA") 45% (Subordinate Financing – 2<sup>nd</sup> Mortgage)

Township: West

Counties/Regions: Effingham / Southeastern

Lender/Bond Purchase: First Mid Illinois Bank & Trust / Doug Kopplin

**Legislative Districts:**Congressional: 15
State Senate: 54

State House: 107

Principal shall be paid annually in installments determined pursuant to a Thirty-year amortization schedule calculated at the initial interest rate, with the first principal payment date to begin March 15, 2019. Accrued interest on the unpaid balance hereof shall be paid annually with the first interest payment date to begin March 15, 2019 with the thirtieth and final payment of all outstanding balances due thirty (30) years from the first principal date. The note will have a 30-year amortization and maturity.

B. Project Number: 30400

**Borrower(s):** Weidner, Jordan
Borrower Benefit: First Time Land Buyer

Town: Ingraham, IL IFA Bond Amount: \$242,500

Use of Funds: Farmland –75 acres of farmland Purchase Price: \$485,000 / \$6,466 per acre

% Borrower Equity 0%

% IFA Bonds 50% (Bank Purchased Bond – Bank secured by 1<sup>st</sup> Mortgage)

% USDA Farm Service Agency ("FSA") 50% (Subordinate Financing – 2<sup>nd</sup> Mortgage)

Township: Pixley

Counties/Regions: Clay / Southeastern

Lender/Bond Purchase: The Peoples State Bank of Newton / Aaron Ochs

**Legislative Districts:**Congressional: 15
State Senate: 55

State House: 109

Principal shall be paid annually in installments determined pursuant to a Thirty-year amortization schedule, with the first principal payment date to begin one year from the date of closing. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to begin one year from the date of closing with the thirtieth and final payment of all outstanding balances due thirty (30) years from the date of closing.

C. Project Number: 30401

Borrower(s): Probst, Justin

Borrower Benefit: First Time Land Buyer

Town: Montrose, IL **IFA Bond Amount:** \$92,500

Use of Funds: Farmland –48 acres of farmland Purchase Price: \$185,000 / \$3,854 per acre

% Borrower Equity 0%

% IFA Bonds 50% (Bank Purchased Bond – Bank secured by 1<sup>st</sup> Mortgage)

% USDA Farm Service Agency ("FSA") 50% (Subordinate Financing – 2<sup>nd</sup> Mortgage)

Township: North Muddy
Counties/Regions: Jasper / Southeastern

Lender/Bond Purchase: The Peoples State Bank of Newton / Aaron Ochs

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# **Beginning Farmer Bonds**

Page 3

Final Bond Resolution April 10, 2018 Lorrie Karcher and Patrick Evans

**Legislative Districts:** Congressional: 15

State Senate: 55 State House: 110

Principal shall be paid annually in installments determined pursuant to a Thirty-year amortization schedule, with the first principal payment date to begin one year from the date of closing. Accrued interest on the unpaid balance thereof shall be paid annually, with the first interest payment date to begin one year from the date of closing with the thirtieth and final payment of all outstanding balances due thirty (30) years from the date of closing.

# **NON-CONDUIT**



# \$275,000

# NEIGHBORHOODS.COM

April 10, 2018 PRODUCT TYPE : PARTICIPATION LOAN

Wintrust Bank is requesting IFA contribute funds to be used to finance part of the built new office space for Neighborhood.com, LLC at 600 West Fulton Street, Chicago.  The company has outgrown its current limited office space and is seeking to make lest improvements on new office space, in order to accommodate its significant recent growth Product Type: Participation Loan  IFA Funds at risk \$275,000  Subject to all Wintrust Bank conditions, including but not limited the subordination of					
	\$275,000 Participation amount to the b				
BOARD ACTIONS	Final Participation Loan Resolution		p		
	Voting Record: None prior				
MATERIAL CHANGES	N/A				
JOB DATA	74* Current jobs 15	5* New jobs	projected within ne	xt 2 years	
	0 Retained jobs T	BD Construct	ion jobs projected		
(*Refers to Illinois jobs o	nly. Borrower has other physical offices in	n FL, TX, and CA)	)		
BORROWER	Neighborhoods.com, LLC				
DESCRIPTION  CREDIT INDICATORS	<ul> <li>Neighborhoods.com, LLC is a real and "55Places" that provide un communities".</li> <li>The Purpose of this financing is to b Borrower's rapid recent growth</li> <li>Unlimited Joint and Several Persona William Ness (70% Owner)</li> <li>First Priority Blanket Lien on all Busi</li> </ul>	nbiased informat wildout of new of al Guarantees from	ion and reviews  fice space, in order  m Daniel Goodman	on "active adult to accommodate the	
PROPOSED	Wintrust Bank is the Participating Bank	nk			
STRUCTURE	1 <sup>st</sup> Collateral position on all Business		orhoods.com		
	Unlimited Joint & Several Personal G	_		liam Ness	
	7 Year fully-amortizing loan. Blended/Weighted Rate of Prime + 0. plus 1.0%, (currently 5.75%) Floating				
SOURCES AND USES	New Bank Loan: (\$550,000 split between Bank and IFA 50/50) IFA Participation (Subordinated)	\$275,000 \$275,000	Project Cost:	<u>\$1,584,750</u>	
	Landlord Allowance for LH Improv Bank Increase in RLOC Facility	\$534,750 \$500,000			
	Total:	\$1,584,750	Total:	\$1,584,750	
	1				

Participation Loa Page 2 Final Resolution April 10, 2018 Stanley Luboff

# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY April 10, 2018

Project: Neighborhoods.com, LLC

(Unlimited Joint and Several Guarantees from William Ness and Daniel Goodman)

### **STATISTICS**

Project Number: #38148 (Neighborhoods.com, LLC)

Type: Participation Loan

Type: Participation Loan

IFA Staff: Stanley Luboff City: Chicago

### **BOARD ACTION**

Participation Loan Resolution Staff request: Approval subject to bank conditions

**IFA Funds contributed:** \$275,000 **Extraordinary condition:** IFA subordinated to all Bank exposure to Borrower

## **Credit Committee recommends approval**

#### **VOTING RECORD**

None. This is the first time the project has been considered.

#### **PURPOSE**

Loan proceeds will be used to finance the Borrower's portion of the costs of the buildout and leasehold improvements to new, substantially larger office space for Neighborhood.com, LLC at 600 West Fulton Street, Chicago.

#### IFA PROGRAM AND CONTRIBUTION

Under its Participation Loan Program, IFA participates in bank loans financing projects for business, industry, farmers and agri-industry. The Authority will participate in loans for up to 10 years at a rate of interest that is variable or fixed for up to 5 years at 100 basis points below the originating bank's rate on its portion. The Authority is subordinated to the bank's collateral position, and generally funds up to the lesser of 25% of a project's total cost, 50% of a specific loan facility within an overall project, or \$500,000, (contingent on no more than \$50,000 per FTE to be created within the next two years or "at risk" FTE retained. IFA's participation mitigates some of the bank's credit risk, and provides credit-disadvantaged borrowers with access to capital and a reduced interest rate.

### **VOLUME CAP**

# Not Applicable

## ESTIMATED SOURCES AND USES OF FUNDS

Sources: IFA Participation: \$275,000 Uses: Buildout of New Premises

Wintrust Bank \$275,000 (600 W. Fulton St. Chicago): \$1,584,750 Wintrust Increase to current RLOC: \$500,000 **Total:** \$1,584,750

Landlord Allowance for LH Improv: \$534,750 **Total:** \$1,584,750

# FINANCING SUMMARY/STRUCTURE

Security: The Loan will be secured by a 1st Collateral position on all Business Assets of Neighbor-

hoods.com. IFA will be subordinated to Wintrust Bank's total credit exposure to the Borrower. Unlimited Joint/Several Personal Guarantors: Dan Goodman & William Ness

Structure: 84 Monthly principal and interest payments over 7 years. Fully amortizing.

Interest Mode: Floating
Maturity Estimated: 7 Years
Estimated Closing Date: 06/01/2018

Summary: Neighborhoods is seeking approval for a \$550M term loan, (to be split 50/50 between Wintrust and IFA), to be used to finance their share of the buildout of their new office space at 600W Fulton Street. The upgrade to more appropriate office space is long over-due, and will support the staff required to continue to grow the business. This 7-year loan will be fully-amortizing at a blended/weighted rate of 5.0% per annum. The Borrower is also requesting an increase of \$500K in their existing \$1MM Wintrust Bank RLOC Facility, (with no IFA involvement), in order to cover an L/C requirement related to the lease and build out of the company's newly occupied space. (Within the current RLOC, Wintrust already has a L/C Facility in place covering the proposed premises lease, [\$500K], but now a second L/C is required for the term of the build out (\$207,500), covering the period from when the Company engages a contractor and purchases office equipment to when the Contractor is paid in full.

**Project** 

Rationale: Due to its significant recent business expansion, the Company has outgrown its modest office space at 1525 W. Homer Street, Chicago. Management found it appropriate to expand into a space at 600 W. Fulton Street, which they believe will accommodate anticipated growth over the next several years. However, as a requirement of making this move, the new landlord requires that Neighborhoods provide two L/Cs - - one for \$500K, covering the full duration of the proposed lease, and one for \$207,500 through 4/30/2018, covering the facility's buildout.

The transaction is expected to close within 60 days of approval. Timing:

### **BUSINESS SUMMARY**

Neighborhoods.com, LLC operates 2 entities: 55Places.com and Neighborhoods.com. These two companies operate as a) an online real estate broker, specializing in retirement communities for active adults over 55 years old and b) an online real estate resource that helps people find their "ideal" home as well as neighborhood, respectively. 55places.com was founded by William Ness, (70% Owner) in 2008. Prior to starting 55Places, Ness worked as a Sales Associate/Sales Manager for Del Webb for 5 years, overseeing the sales and marketing efforts at two large active adult communities on Chicago's NW side. Noting the lack of a centralized, reliable, and unbiased resource for active adult communities, he left Del Webb in 2008 to start 55places.com, building it into the nation's leading resource for real estate referrals related to active adult communities. Danny Goodman (30% Owner) worked at Del Webb for 12 years, rising to VP-Sales & Marketing for Pulte Homes/Del Webb, before eventually joining Ness at 55places.com in 2011.

Ness is a 2003 graduate of Notre Dame, (BBA in Marketing), while Goodman has a BBA in Marketing & Finance from West Texas A&M University.

OWNERSHIP	/ ECONOMIC DISCL	OSLIBE	STATEMENT
UWNERSHIE	/ F.C. C. INC. IVITC. IN SC. I.	USUKE	SIAIDWIDINI

Applicants: Neighborhoods.com, LLC Project Location: 600 West Fulton Street

Chicago, IL 60661 (Cook County)

Neighborhoods.com, LLC Borrowers:

Ownership: William Ness (Pres./Founder/70% Owner) & Danny Goodman (VP/Partner/30% Owner)

PROFESSIONAL & FINANCIAL

Ken Obel Borrower's Counsel: GoodCounsel.com Chicago

Naviaux, Dubow & Harris, LLC Chicago Accountant:

Originating Bank: Wintrust Bank Chicago T. Carson

General Contractor: Chicago **Reed Construction** 

#### LEGISLATIVE DISTRICTS

Future Congressional: 7<sup>th</sup> Future State Senate: 3<sup>rd</sup> Future State House: 6<sup>th</sup>

**BACKGROUND INFORMATION:** Neighborhoods.com is a real estate broker which operates 2 entities; 55Places.com and neighborhoods.com, ("55Places" and "NH", respectively and "Neighborhoods" collectively.) 55Places offers unbiased information/reviews of over 1,000 active adult communities across the U.S., including photos, videos, descriptions, floor plans, listings, and reviews. As a licensed broker in every state, 55Places can provide real time MLS data to its clients, enabling users to search for specific active adult communities instead of simply by address or zip code. Users are provided with listings for all of the homes for sale in the specific searched community, as well as comparable data in other nearby communities. 55Places enters into referral contracts with all listing brokers and gets paid a referral fee (0.5% - 1%) upon sale. 55Places has been profitable since 2007.

The Company has started applying its 55Places model to "NH", which provides similar data and content to that of 55Places for users searching by subdivision or neighborhood. Initially, profits derived from the operation of 55Places covered the early costs of establishing the neighborhoods.com site, however, in 2016, due to the time it took to convert commissions, the Company requested a \$1MM line of credit from Wintrust in order to provide a source of additional working capital to build-out the Neighborhoods platform, build-out the Corporate Regional Headquarters, and increase its marketing efforts. Wintrust renewed the \$1MM RLOC on September 12, 2017.

Thus, the Borrower is now requesting an increase of \$500K in their existing RLOC Facility, in order to cover the L/C requirement related to the lease and build out of the Company's newly occupied space. Within the current RLOC, Wintrust already has a L/C Facility in place covering the proposed premises lease, (\$500K). A 2nd L/C will be required for the term of the build out (\$207,500), covering the period from when the Company engages a contractor and purchases office equipment to when the Contractor is paid in full.

Neighborhoods has developed a very thorough advertising plan and have the confidence to plan to spend up to \$1MM in 2018 for specifically targeted, web-based marketing efforts. They will be charged for these plans on a per click basis, resulting in management's ability to determine the effectiveness of these campaigns, and creating the ability to immediately turn them off if they prove ineffective. Thus the actual amount to be spent on marketing in 2018 will be determined by the strategy's level of success. Wintrust Bank notes that Neighborhoods' management has extensive experience and ability in the execution of its advertising plans and has, historically, seen significant returns based on advertising costs with an 8-month return on their advertising investment.

### **RESOLUTION 2018-0410-DA03**

# APPROVING PARTICIPATION LOAN TO BE MADE BY THE ILLINOIS FINANCE AUTHORITY UNDER THE PARTICIPATION LOAN PROGRAM

**WHEREAS,** by Resolution 2018-0215-AD06 (the "Approving Resolution"), duly adopted by the Members of the Illinois Finance Authority (the "Authority") on February 8, 2018, the Authority authorized a Participation Loan Program (the "Program") to, among other things, support Illinois Veterans and Illinois Veteran-Owned Businesses; and

**WHEREAS,** the Authority has received an application from the proposed parties identified in Exhibit A to this Resolution seeking to benefit from the Program; and

WHEREAS, the application provides basis for the Authority to determine that the proposed loan will aid, assist or encourage economic growth, development or redevelopment within the State of Illinois (the "State") or any area thereof, will promote the expansion, retention or diversification of employment opportunities with the State or any area thereof or will aid in stabilizing or developing any industry or economic sector of the State economy (collectively, the "Economic Purposes").

# NOW, THEREFORE, BE IT RESOLVED BY MEMBERS OF THE ILLINOIS FINANCE AUTHORITY, AS FOLLOWS:

- **Section 1. Recitals and Determination.** The recitals set forth above are hereby found to be true and correct and are incorporated into this Resolution as if fully set forth herein and the Members of the Authority hereby determine that the proposed loan will aid, assist or encourgage the Economic Purposes.
- **Section 2. Adoption of Participation Loan Agreement.** The Members do hereby confirm, ratify and approve the making of a Participation Loan to the parties described in Exhibit A pursuant to a Master Participation Agreement No. 2018-004 dated as of March 8, 2018 with the Participating Lender shown on Exhibit A, with such changes or modifications as shall be approved from time to time, by the Executive Director, as evidenced by the execution of the specific Master Participation Agreement and any amendments thereto by the Executive Director.
- **Section 3. Enactment.** This Resolution shall take immediate effect. If any section, paragraph or provision of this Resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such section, paragraph or provision shall not affect any of the remaining provisions of the Resolution.
- **Section 4. Further Actions.** The Executive Director is hereby authorized, empowered and directed to do all such acts and things and to execute, acknowledge and deliver all documents as may in his discretion be deemed necessary or desirable to carry out and comply with the terms and provisions of this Resolution; and all of the acts and doings of the Executive Director of the Authority which are in conformity with the intent and purposes of this

Resolution, whether heretofore or hereafter taken or done, shall be and the same are hereby in all respects ratified, confirmed and approved. All prior and future acts and doings of the officers, agents and employees of the Authority that are in conformity with the purposes and intent of this Resolution and in furtherance of the execution and performance of the Resolution shall be and the same hereby are in all respects approved and confirmed.

**Section 5. Severability.** If any section, paragraph or provision of this Resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such section, paragraph or provision shall not affect any of the remaining provisions of this Resolution.

**Section 6. Conflicts.** All resolutions and orders, or parts thereof, in conflict herewith are hereby superseded to the extent of such conflict.

	This Resolution	2018-0410-DA03	is adopted this	10th day	of April b	y roll call
vote as follow	rs:					
	Ayes:					
	Nays:					
	Abstain:					
	Absent:					
				Executive	e Director	
Attested to:						
Assist	ant Secretary					

# EXHIBIT A

Borrower: Neighborhoods.com, LLC, an Illinois limited liability

company

Participating Bank: Wintrust Bank

**Maximum Principal Amount** 

of Authority Participation: \$275,000

Final Due Date: 7-years from the date of funding

Loan Purpose: Finance a portion of the costs of the buildout and leasehold

improvements to an office for Borrower at 600 West Fulton

Street, Chicago, IL

Interest Rate payable to Authority: Floating at the Prime Rate as published in the Wall Street

Journal

15932-0016 CH2\20712104.1

### ILLINOIS FINANCE AUTHORITY

# Memorandum

To: IFA Board of Directors

From: Rich Frampton & Brad R. Fletcher

Date: April 10, 2018

Re: Resolution Authorizing and Approving the Execution and Delivery of a First Amendment to the Bond and

Loan Agreement Dated as of December 1, 2010 under which the Bonds were Issued and Sold to Wheaton Bank & Trust Company and Approving the Execution of Certain Other Agreements Relating to the Issuance of the Bonds; and Related Matters (St. Francis High School College Preparatory Project)

IFA Series 2010 File Number: 12010

# **Request:**

**St. Francis High School**, an Illinois not for profit corporation (the "Borrower"), and Wheaton Bank & Trust Company (also "Wintrust Financial", the "Bank" or "Bond Purchaser") are requesting approval of a Resolution to (i) authorize the execution and delivery of a First Amendment to Bond and Loan Agreement and (ii) approve related documents to effectuate a change in the interest rate formula borne on the Illinois Finance Authority Educational Facilities Revenue Bond (St. Francis High School College Preparatory Project), Series 2010 (the "Series 2010 Bond") for a term of 10 years.

The Series 2010 Bond was directly purchased by Wintrust Financial in the principal amount of \$4,500,000, of which \$3,300,000 remains outstanding. The Series 2010 Bond is bearing a variable rate of interest based on LIBOR for an initial term ending August 9, 2018 with reset provisions thereafter of 3 or 5 years.

Now, the Borrower is expected to pay down an additional \$800,000 of principal, concurrent with the release of certain collateral. As a result, \$2,500,000 will remain outstanding upon the anticipated reissuance of the Series 2010 Bond at the reset interest rate. Furthermore, the Borrower and the Bank have agreed to a new term of 10 years, rather than 3 or 5 years as originally contemplated.

#### **Impact:**

Approval of this Resolution will provide consent to changes as agreed to by the Bank and the Borrower concerning the Series 2010 Bond. Specifically, the Bank and the Borrower desire to lower the effective interest rate borne on the Series 2010 Bond for a term of 10 years by approximately 100 basis points due to changes in Federal Corporate Tax Rates. Bond counsel has determined that a new public hearing on the project (i.e., "**TEFRA Hearing**" as defined by Section 147(f) of the Internal Revenue Code of 1986, as amended) will not be necessary.

#### **Background:**

Proceeds of the Series 2010 Bond were loaned to the Borrower for (i) financing, refinancing or reimbursing, the Borrower for the construction and equipping of a new science suite and learning resource center located at 2310 West Roosevelt Road, Wheaton, Illinois 60187, and (ii) paying all or a portion of the costs of issuance of the Series 2010 Bond.

All payments relating to the IFA Series 2010 Bond have been current and paid as scheduled.

Resolution Authorizing First Amendment to Bond and Loan Agreement April 10, 2018 Rich Frampton & Brad R. Fletcher

# PROFESSIONAL & FINANCIAL

Borrower Counsel: Ice Miller LLP Chicago, IL David Hight Bond Counsel: Ice Miller LLP Chicago, IL Jim Snyder Austin Root

Bank/Direct Bond

Purchaser: Wheaton Bank & Trust

(Wintrust) Willowbrook, IL Scott Rofstad

Chicago, IL Kandace Lenti

Bank Counsel: Lou Vitullo LTD Glenview, IL Lou Vitullo

Chase Gentile

IFA Financial Advisor: Acacia Financial Group, Inc. Chicago, IL Phoebe Selden

Siamic Afshar

#### **RESOLUTION NO. 2018-0410-TE04**

**RESOLUTION** AUTHORIZING AND APPROVING THE EXECUTION AND DELIVERY OF A FIRST AMENDMENT TO THE BOND AND LOAN AGREEMENT DATED AS OF DECEMBER 1, 2010 UNDER WHICH THE BONDS WERE ISSUED AND SOLD TO WHEATON BANK & TRUST COMPANY AND APPROVING THE EXECUTION OF CERTAIN OTHER AGREEMENTS RELATING TO THE ISSUANCE OF THE BONDS; AND RELATED MATTERS (ST. FRANCIS HIGH SCHOOL COLLEGE PREPARATORY PROJECT).

WHEREAS, the ILLINOIS FINANCE AUTHORITY (the "Authority") a body politic and corporate duly organized and validly existing under and by virtue of the laws of the State of Illinois (the "State"), including, without limitation the Illinois Finance Authority Act, 20 ILCS 3501/801-1, as supplement and amended (the "Act"), is authorized by the laws of the State, including, without limitation, the Act, to issue its bonds for the purpose set forth in the Act and to permit the expenditure of the proceeds thereof to defray, among other things, the cost of the acquisition and improvement of "industrial projects" as defined in the Act; and

WHEREAS, ST. FRANCIS HIGH SCHOOL, an Illinois not for profit corporation (the "Borrower"), has requested that the Authority amend its Illinois Finance Authority Educational Facilities Revenue Bonds (St. Francis High School College Preparatory Project) Series 2010 (the "Bonds") in an aggregate principal amount not to exceed \$4,000,000. The Bonds were issued for the purpose of (i) financing, refinancing or reimbursing, the Borrower for the construction and equipping of a new science suite and learning resource center located at 2130 West Roosevelt Road, Wheaton, Illinois 60187, and (ii) paying all or a portion of the costs of issuance of the Bonds; and

WHEREAS, the Bonds were sold to Wheaton Bank & Trust Company (the "Purchaser") in whole; and

**WHEREAS**, a draft of the following document is hereby presented to the Authority at this meeting and attached to this Resolution (the "Authority Document"):

Bond and Loan Agreement between the Authority, the Borrower and the Purchaser dated as of December 1, 2010 shall be amended by that certain First Amendment to Bond and Loan Agreement and Related Documents, substantially in a form approved by the Authority in similar transactions and on file with the Authority, under which parties

Resolution Authorizing First Amendment to Bond and Loan Agreement April 10, 2018 Rich Frampton & Brad R. Fletcher

agreed to amend the Interest Rate and Amortization Schedule on the Bonds, all as more fully described in the Authority Document.

# **NOW, THEREFORE, BE IT RESOLVED** by the Illinois Finance Authority as follows:

- **Section 1. Findings.** Based solely on the representations made by the Borrower, the Authority hereby makes the following finds and determinations with respect to the Borrower, the Bonds to be issued by the Authority and the facilities refinanced with the proceeds of the Bonds:
  - (a) The Borrower is an Illinois not-for-profit corporation organized under the laws of the State of Illinois and is qualified to do business in the State of Illinois;
  - (b) The Borrower has properly filed with the Authority its request for assistance in providing funds to the Borrower which the Borrower will use for the purposes aforesaid;
  - (c) The facilities to be refinanced with the proceeds of the Bonds do not include any property used or to be used for sectarian instruction or as a place of religious worship nor any facility which is used or to be used primarily in connection with any part of the program of a school or department of divinity for any religious denomination or the training of ministers, priests, rabbis or other professional persons in the field of religion; and
  - (d) The Bonds were issued for a valid purpose under and in accordance with the provisions of the Act.
- **Section 2. Bonds.** The Bonds shall be amended and secured by and shall have the terms and provisions set forth in the Authority Document (the "Amended Bonds").

The Amended Bonds shall be executed on behalf of the Authority by the manual or facsimile signature of its Chairperson, its Vice Chairperson, or its Executive Director and attested by the manual or facsimile signature of its Secretary or any Assistant Secretary, and may have the corporate seal of the Authority impressed manually or printed by facsimile thereon.

The Amended Bonds and the interest thereon shall be a limited obligation of the Authority, payable solely out of the revenue and receipts derived by the Authority pursuant thereto as described in the Bond and Loan Agreement, as amended. The Amended Bonds shall not in any respect be a general obligation of the Authority, nor shall they be payable in any manner from funds raised by taxation. No holder of the Amended Bonds has the right to compel the exercise of the taxing power of the State or any political subdivision thereof to pay the Amended Bonds, the interest or premium, if any, thereon. The Amended Bonds do not constitute in any respect an indebtedness of the Authority or a loan of credit thereof within the meaning of any constitutional or statutory provision.

- **Section 3. Authority Document.** The Authority does hereby authorize and approve the execution by its Executive Director, or any person authorized by a Resolution of the Authority (each an "Authorized Officer") and the delivery and use of the Authority Document. The Authority Document shall be substantially in a form previously approved by the Authority in similar transactions, which form is on file with the Authority, or with such changes therein as shall be approved by the Authorized Officer of the Authority executing the same, with such execution to constitute conclusive evidence of such person's approval and the Authority's approval of any changes or revisions therein from the form of such Authority Document attached hereto, and to constitute conclusive evidence of such person's approval and the Authority's approval of the terms of the Amended Bonds and the purchase thereof.
- **Section 4. Authorization and Ratification of Subsequent Acts.** The Members, officers, agents and employees of the Authority are hereby authorized and directed to do all such acts and things IFA Public Board Book (Version 2), Page 31

**St. Francis High School** 501(c)(3) Revenue Bond Page 4

Resolution Authorizing First Amendment to Bond and Loan Agreement April 10, 2018 Rich Frampton & Brad R. Fletcher

and to execute or accept all such documents (including without limitation the execution and delivery of a document setting forth the agreement and certification of the parties thereto relating to certain federal tax matters) as may be necessary to carry out and comply with the provisions of these resolutions, the Authority Document, and all of the acts and doings of the Members, officers, agents, and employees of the Authority which are in conformity with the intent and purposes of these resolutions, whether heretofore or hereafter taken or done, shall be and are hereby authorized, ratified, confirmed and approved.

- **Section 5. Approval of Acts.** All acts of the officials of the Authority which are in conformity with the purposes and intent of this Resolution and in furtherance of the Amended Bonds, and the same hereby are, in all respects, approved and confirmed.
- **Section 6. Severability.** The provisions of this Resolution are hereby declared to be separable and if any section, phrase or provision shall for any reason be declared to be invalid, such declaration shall not affect the validity of remainder of the sections, phrases and provisions.
- **Section 7. Repeal of Conflicting Provisions.** All resolutions and parts thereof in conflict herewith are hereby repealed to the extent of such conflict.
- **Section 8. Full Force and Effect.** This Resolution shall be in full force and effect immediately upon its passage, as by law provided.

#### **RESOLUTION NO. 2018-0410-AP05**

# RESOLUTION TO ACCEPT THE FISCAL YEAR 2017 FINANCIAL AUDIT AND THE FISCAL YEARS 2016 & 2017 COMPLIANCE EXAMINATION

**WHEREAS**, the Illinois Finance Authority (the "Authority") has been created by, and exists under, the Illinois Finance Authority Act (20 ILCS 3501/801-1 *et seq.*) (the "Illinois Finance Authority Act"); and

**WHEREAS**, pursuant to the Act, the Auditor General shall conduct financial audits and program audits of the Authority, in accordance with the Illinois State Auditing Act (30 ILCS 5/1-1 *et seq.*) (the "Illinois State Auditing Act"); and

WHEREAS, it is the Auditor General's responsibility to express an opinion on the financial statements of the business-type activities, each major fund, and the aggregate remaining fund information of the Authority, a component unit of the State of Illinois, as of and for the year ended June 30, 2017 ("Fiscal Year 2017"), and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements; and

**WHEREAS**, it is the Auditor General's responsibility to maintain an effective system of internal controls over compliance requirements; and

WHEREAS, RSM US LLP performs as Special Assistant Auditors for the Auditor General; and

WHEREAS, RSM US LLP conducted the Authority's Financial Audit for Fiscal Year 2017 (the "Fiscal Year 2017 Financial Audit") in accordance with Government Auditing Standards, issued by the Comptroller General of the United States; and

WHEREAS, RSM US LLP conducted the Authority's Compliance Examination for the two years ended June 30, 2017 (the "Fiscal Years 2016 & 2017 Compliance Examination") in accordance with attestation standards established by the American Institute of Certified Public Accountants; the standards applicable to attestation engagements contained in Government Auditing Standards issued by the Comptroller General of the United States; the Illinois State Auditing Act; and the Audit Guide as adopted by the Auditor General pursuant to the Illinois State Auditing Act; and

**WHEREAS**, on December 21, 2017, the Auditor General released the Authority's Fiscal Year 2017 Financial Audit; and

**WHEREAS**, on March 13, 2018, the Auditor General released the Authority's Fiscal Years 2016 & 2017 Compliance Examination; and

WHEREAS, in the opinion of the Special Assistant Auditors, the Authority's Fiscal Year 2017 Financial Audit presents fairly, in all material respects, the respective financial position of the business-type activities, each major fund, and the aggregate remaining fund information for Illinois Finance Authority, as of June 30, 2017, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America; and

WHEREAS, in the opinion of the Special Assistant Auditors, except for the noncompliance described in the Fiscal Years 2016 & 2017 Compliance Examination findings, the Authority complied, in all material respects, with the requirements described therein for the two years ended June 30, 2017.

**NOW, THEREFORE, BE IT RESOLVED** by the members of the Illinois Finance Authority as follows:

**Section 1. Recitals.** The recitals set forth above are hereby found to be true and correct and are incorporated into this Resolution as if fully set forth herein.

Section 2. Acceptance of Illinois Finance Authority Fiscal Year 2017 Financial Audit. The Authority hereby accepts the Financial Audit for fiscal year ended June 30, 2017.

Section 3. Acceptance of Illinois Finance Authority Fiscal Years 2016 & 2017 Compliance Examination. The Authority hereby accepts the Compliance Examination for the two fiscal years ended June 30, 2017.

**Section 4. Severability.** If any section, paragraph or provision of this Resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such section, paragraph or provision shall not affect any of the remaining provisions of this Resolution.

**Section 5. Conflicts.** All resolutions and orders, or parts thereof, in conflict herewith are hereby superseded to the extent of such conflict.

**Section 6. Immediate Effect.** This Resolution shall be in full force and effect immediately upon its passage, as by law provided.

This Resolution No. 2018-0410-AP05 is approved and effective this 10th day of April, 2018 by roll call vote as follows:

Aves:

	•		
	Nays:		
	Abstain:		
	Absent:		
	Vacancies:		
			ILLINOIS FINANCE AUTHORITY
			Executive Director
[SEAL]			
	Assistant Secretary		

#### **RESOLUTION NO. 2018-0410-AP06**

RESOLUTION AUTHORIZING THE EXECUTIVE DIRECTOR TO ENTER INTO ONE OR MORE CONTRACTS WITH MESIROW INSURANCE SERVICES, INC. AND ONE OR MORE OF ITS AFFILIATES OR OTHER PROVIDERS FOR THE PROVISION OF INSURANCE BROKERAGE AND OTHER INSURANCE SERVICES, INCLUDING EMPLOYEE BENEFITS

**WHEREAS**, the Illinois Finance Authority (the "Authority") has been created and exists under the Illinois Finance Authority Act (20 ILCS 3501/801-1 *et seq.*) (the "Act"); and

WHEREAS, under the Act, the Authority has the power to enter into certain contracts; and

**WHEREAS**, it is critical to ensure that employee benefits for the Authority's employees remain available to ensure, among other things, the Authority's compliance with federal and state law; and

WHEREAS, on March 9, 2017, the Members of the Authority approved Resolution 2017-0309-AD11, which delegated to the Executive Director the authority to determine the plan or plans for the provision of employee benefits and payroll services which he deems necessary and proper and in the best interests of the Authority, and further delegated to the Executive Director the power to execute and deliver any and all such agreements, instruments, certificates and other documents as are necessary or desirable, in the determination of the Executive Director, to secure the services provided for thereunder; and

**WHEREAS**, on July 14, 2016, the Members of the Authority approved Resolution 2016-0714-AD12, which approved a one-year contract between the Authority and Mesirow Insurance Services, Inc. ("Alliant/Mesirow") for insurance brokerage and other insurance services; and

WHEREAS, in April 2017, the Authority entered into a one-year contract with Alliant/Mesirow, pursuant to the State master contract between Alliant/Mesirow and the State of Illinois (the "Master Contract"), for insurance brokerage and other insurance services, which services included general, automobile, property, and public official insurance and other operational insurance coverage types; and

**WHEREAS**, the Members of the Authority desire to delegate to the Executive Director the authority to use the Master Contract with Alliant/Mesirow to obtain employee benefits, including but not limited to medical, dental, vision, life and disability insurance and flexible spending accounts and voluntary benefits.

**NOW, THEREFORE, BE IT RESOLVED** by the Members of the Illinois Finance Authority as follows:

**Section 1. Recitals.** The recitals set forth above are hereby found to be true and correct and are incorporated into this Resolution as if fully set forth herein.

**Section 2. Delegation to the Executive Director.** The Authority hereby delegates to the Executive Director of the Authority, in conjunction with the other officers of the Authority, the power to contract with Alliant/Mesirow pursuant to the Master Contract for the provision of insurance brokerage and other insurance services, including employee benefits. In addition, the Authority hereby delegates to the Executive Director of the Authority the power to execute and deliver any and all such agreements, instruments, certificates and other documents as are necessary or desirable, in the determination of the Executive Director, to secure such services.

**Section 3. Further Actions.** The Executive Director of the Authority is hereby authorized, empowered and directed to do all such acts and things and to execute, acknowledge and deliver all documents as may in his discretion be deemed necessary or desirable to carry out and comply with the terms and provisions of this Resolution; and all of the acts and doings of the Executive Director which are in conformity with the intent and purposes of this Resolution, whether heretofore or hereafter taken or done, shall be and the same are hereby in all respects ratified, confirmed and approved. All prior and future acts and doings of the officers, agents and employees of the Authority that are in conformity with the purposes and intent of this Resolution and in furtherance of the execution and performance of the Resolution shall be and the same hereby are in all respects approved and confirmed.

**Section 4. Severability.** If any section, paragraph or provision of this Resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such section, paragraph or provision shall not affect any of the remaining provisions of this Resolution.

**Section 5. Conflicts.** All resolutions and orders, or parts thereof, in conflict herewith are hereby superseded to the extent of such conflict.

**Section 6. Immediate Effect.** This Resolution shall be in full force and effect immediately upon its passage, as by law provided.

This Resolution No. 2018-0410-AP06 is approved and effective this 10th day of April, 2018 by roll call vote as follows:

	Ayes:		
	Nays:		
	Abstain:		
	Absent:		
	Vacancies:		
			ILLINOIS FINANCE AUTHORITY
			Executive Director
[SEAL]			
	Assistant Secretary		

#### **RESOLUTION NO. 2018-0410-GP07**

## RESOLUTION APPROVING CHANGES IN THE DATES OF REGULAR MEETINGS FOR THE REMAINDER OF FISCAL YEAR 2018

**WHEREAS**, the Illinois Finance Authority (the "Authority") was created by the Illinois Finance Authority Act, 20 ILCS 3501/801-1 et seq., as amended (the "IFA Act"), as a body politic and corporate of the State of Illinois and is authorized by the laws of the State of Illinois; and

WHEREAS, it is the public policy of the State of Illinois that public bodies exist to aid in the conduct of the people's business and that the people have a right to be informed as to the conduct of their business; and

WHEREAS, in order that the people shall be informed, it is the public policy of the State of Illinois that its citizens shall be given advance notice of and the right to attend all meetings at which any business of a public body is discussed or acted upon in any way; and

**WHEREAS**, the Illinois Open Meetings Act, 5 ILCS 120/ et seq., as amended (the "Open Meetings Act") was created to implement these public policies; and

WHEREAS, pursuant to the Illinois Open Meetings Act, the Authority is a public body; and

WHEREAS, pursuant to the Illinois Open Meetings Act, every public body shall give public notice of the schedule of regular meetings at the beginning of each calendar or fiscal year and shall state the regular dates, times, and places of such meetings; and

WHEREAS, pursuant to the Illinois Open Meetings Act, a public body may change the dates of such regular meetings if (i) 10 days' notice of such change is given by publication in a newspaper of general circulation in the area in which such body functions; (ii) notice of such change is posted at the principal office of the public body; and (iii) notice of such change is supplied to those news media which have filed an annual request for notice; and

WHEREAS, such notices were given by the Authority.

**NOW, THEREFORE, BE IT RESOLVED** by the Members of the Illinois Finance Authority as follows:

- **Section 1. Authority**. This Resolution is adopted pursuant to Section 801-15 and Section 801-25 of the IFA Act. The preambles to this resolution are incorporated by reference as part of this resolution.
- Section 2. Approval of Changes in the Dates of Regular Meetings for the Remainder of Fiscal Year 2018. The Authority hereby approves the dates of regular meetings for the remainder of the 2018 Fiscal Year attached hereto as Exhibit A, provided that the Authority reserves the right to cancel or reschedule regular meetings in accordance with the notice and posting requirements of the Open Meetings Act.
- **Section 3. Severability.** If any section, paragraph or provision of this Resolution shall be held to be invalid or unenforceable for any reason, the invalidity or unenforceability of such section, paragraph or provision shall not affect any of the remaining provisions of this Resolution.

Section 4.	Conflicts.	All resolutions	and orders,	or parts	thereof,	in conflict	herewith	are l	hereby
superseded to the ex	xtent of suc	h conflict.							

**Section 5. Immediate Effect.** This Resolution shall be in full force and effect immediately upon its passage.

This Resolution No. 2018-0410-GP07 is approved and effective this 10th day of April, 2018 by roll call vote as follows:

	Ayes:		
	Nays:		
	Abstain:		
	Absent:		
	Vacancies:		
			ILLINOIS FINANCE AUTHORITY
			Executive Director
[SEAL]			
	Assistant Secretary		

#### **EXHIBIT A**

#### **REGULAR MEETINGS FOR FISCAL YEAR 2018**



#### Fiscal Year 2018

## PUBLIC NOTICE OF REGULARLY SCHEDULED MEETINGS OF THE MEMBERS OF THE ILLINOIS FINANCE AUTHORITY, AS CHANGED ON APRIL 10, 2018

During Fiscal Year 2018, the regular meetings of the Members of the Illinois Finance Authority (the "Authority") will be held on the scheduled dates at the times and places listed below.

Please note that the dates of the final two regular meetings in Fiscal Year 2018 have been changed. No changes have been made to the times or locations of those meetings.

An agenda for each regular meeting will be posted at the principal office of the Authority, at the location where the meeting is to be held and at www.il-fa.com at least 48 hours in advance of the holding of the meeting.

Please check www.il-fa.com for updates to times or locations of regular meetings. Unless otherwise noted, regular meetings of the Members will be constituted with a quorum of Members physically present at one of the following locations:

- Michael A. Bilandic Building, 160 North LaSalle Street, Suite S-1000, Chicago, IL 60601-3124 (the "IFA Chicago Office"); or
- Other locations to be announced.

#### ILLINOIS FINANCE AUTHORITY MEETINGS OF THE MEMBERS 9:30 AM

**Thursday, July 13, 2017** 

IFA Chicago Office

Thursday, August 10, 2017

IFA Chicago Office

Thursday, September 14, 2017

IFA Chicago Office

Thursday, October 12, 2017

IFA Chicago Office

Thursday, November 9, 2017

IFA Chicago Office

Thursday, December 14, 2017

IFA Chicago Office

Thursday, January 11, 2018

IFA Chicago Office

Thursday, February 8, 2018

IFA Chicago Office

Thursday, March 8, 2018

IFA Chicago Office

Thursday, April 12, 2018

IFA Chicago Office

Tuesday, May 8, 2018

IFA Chicago Office

**Tuesday, June 12, 2018** 

IFA Chicago Office

All meetings will be accessible to handicapped individuals in compliance with Executive Order #5 (1979) as well as pertinent State and Federal laws upon notification of anticipated attendance. Handicapped persons planning to attend any meeting and needing special accommodations should contact Mari Money at the Illinois Finance Authority by calling (312)651-1319, TTY (800) 526-0844.

#### Memorandum

To: IFA Board of Directors

From: Pam Lenane, Executive Vice President

Date: April 10, 2018

Re: Status Report on Illinois Finance Authority Asset Ownership and Project Finance Program and

Illinois Medium Term Healthcare Finance Program (See program descriptions attached).

#### **Illinois Finance Authority Asset Ownership Program:**

In February after the Board passed a resolution approving the development of the Illinois Finance Authority Asset Ownership Program, Loop Capital Markets ("Loop") distributed the program description to their clients who they felt might have an interest in the program. I received a call from one of our regular large system Borrowers indicating an interest in using the program to build a new community wellness center. We are working on a financial structure based on proposed current rates to discuss with the potential borrower. It is my understanding that Loop is working with several other borrowers on prospective projects.

#### Illinois Finance Authority Medium Term Healthcare Finance Program:

In March we sent 37 letters to hospitals announcing our new program, the Illinois Finance Authority Medium Term Healthcare Finance Program. To date we have received several inquiries about the program. One hospital has expressed interest in financing information technology on a taxable basis. This month we intend to continue our mailings and make follow up calls.

# IFA Ownership and Project Finance Program

### **Presented by:**

Pamela Lenane, Executive Vice President, Healthcare Illinois Finance Authority





## **Executive Summary:**

- Loop Capital Markets brought this program to IFA and will coordinate any projects constructed through this program
- Traditionally, 501(c)3 organizations issue their tax-exempt bonds through a conduit to fund projects or refinance debt
- The IFA has the legislative authority to issue governmental bonds to acquire or own certain assets that provide a public benefit ("Ownership and Project Finance Program")
- The Ownership and Project Finance Program serves to ease the debt capacity concerns of certain entities by allowing them to build or renovate facilities without adding debt to their balance sheet
  - Preserves limited debt capacity
- Entities seeking to execute projects through the IFA's Ownership and Project Finance Program can avoid using an underlying 501(c)3 as the borrower while still being able to access the taxexempt market
- IFA will charge an upfront and ongoing annual fee
- Loop Capital Markets will review credit quality of projects

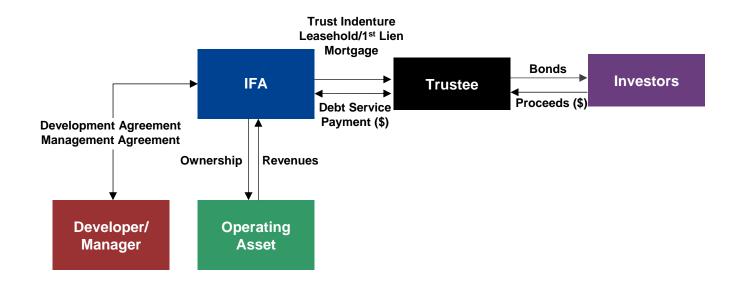


## **Structure Overview:**

- IFA will own asset. Revenues net of expenses will be deposited to the Indenture and the Trustee will pay debt service
- IFA will enter into a management/development agreement with a manager/developer
- Agreements between IFA and Trustee
  - Trust indenture
  - Leasehold mortgage is a first lien
- Loop Capital Markets will act as an underwriter, placement agent and/or coordinate the source of the financing. The construction of the Project will be financed with bond proceeds.
- The IFA and Loop Capital Markets will receive a feasibility study supporting the viability of the Project



## Flow Chart:





## **Contact Information**

## **Illinois Finance Authority**

160 North LaSalle Street

Chicago, IL 60601

P: 312.651.1340

F: 312.651.1350

http://www.il-fa.com

#### **Contact:**

Pamela Lenane Executive Vice President, Healthcare

Direct: 312.651.1340

plenane@il-fa.com

**Loop Capital Markets** 

Prakash Ramani

Senior Vice President

Phone: 312.356.5005

prakash.ramani@loopcapital.com



# IFA Medium Term Healthcare Finance Program

## **Presented by:**

Pamela Lenane, Executive Vice President, Healthcare Illinois Finance Authority





## **Highlighted Benefits:**

- Historic Low Interest Rates
- Simplified documentation and process
- Financing for assets including software (EMR), build out/tenant improvements aka "soft costs" in addition to capital budget items such as IT, Imaging, etc.
- Forward rate lock options given the current volatile markets
- Rate not affected by changes in tax law
- Flexible pre-payment
- Select ability to monetize fixed asset register



## Rates:

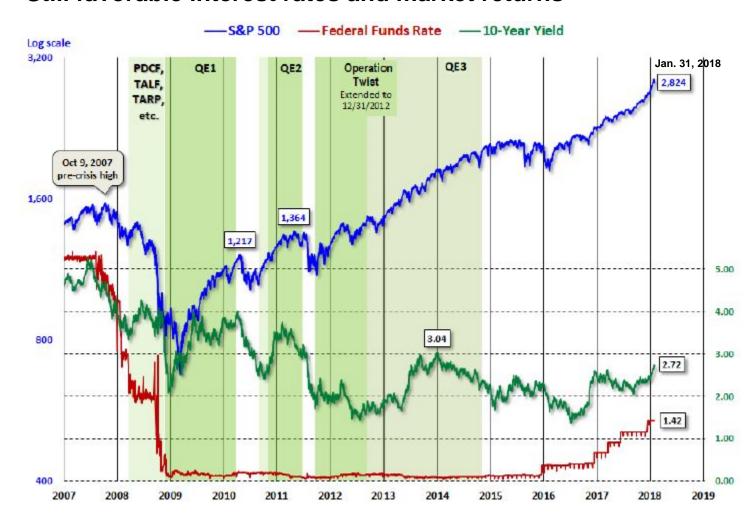
	Medium Term Capital - Example Fixed Tax Exempt Rates
	Tax Exempt rate range*
5 year	2.83% to 3.53%
7 year	2.98% to 3.72%
10 year	3.09% to 3.85%

<sup>\*</sup>For discussion only - rates are indicative, are Indexed to average life US Swap Rates and are not meant to be construed as a commitment to lend.



## **Unique timing:**

Still favorable interest rates and market returns





## **Contact Information**

## **Illinois Finance Authority**

160 North LaSalle Street

Chicago, IL 60601

P: 312.651.1340

F: 312.651.1350

http://www.il-fa.com

### **Contact:**

Pamela Lenane Executive Vice President, Healthcare

Direct: 312.651.1340

plenane@il-fa.com





160 North LaSalle Street Suite S-1000 Chicago, IL 60601 312-651-1300 312-651-1350 fax www.il-fa.com

Date: April 10, 2018

To: Eric Anderberg, Chairman Lerry Knox

Gila J. Bronner Lyle McCoy

James J. Fuentes George Obernagel Michael W. Goetz Terrence M. O'Brien

Neil HellerRoger PooleRobert HorneBeth SmootsMayor Arlene A. JuracekBradley A. Zeller

From: Ximena Granda, Controller

Subject: Presentation and Consideration of Financial Reports as of March 31, 2018\*\*

\*\*All information is preliminary and unaudited.

#### FISCAL YEAR 2018-UNAUDITED

#### 1. GENERAL OPERATING FUND REVENUES, EXPENSES AND NET INCOME

- a. **Total Annual Revenues** equal \$4.2 million and are \$1.1 million or 38.1% higher than budget due primarily to higher closing fees. Closing fees year-to-date of \$3.0 million are \$797 thousand or 36.8% higher than budget. Annual fees of \$288 thousand are \$79 thousand higher than the budgeted amount. Administrative service fees of \$111 thousand are \$74 thousand higher than budget. Application fees total \$21 thousand and are \$6 thousand lower than the budgeted amount. Total accrued interest income from loans in connection with the former Illinois Rural Bond Bank local government borrowers and other loans totaled \$447 thousand (which has represented a declining asset since 2014). Net investment income position is at \$245 thousand for the fiscal year and is \$150 thousand higher than budget.
- b. In **March** the Authority generated \$222 thousand in closing fees, lower than the monthly budgeted amount of \$241 thousand. Closing fees were received from: *The University of Chicago* for \$145 thousand, *Better Housing Foundation* for \$68 thousand, *Deferred Action for Childhood Arrivals* for \$7 and one Beginning Farmer bond for \$2 thousand.
- c. **Total Annual Expenses** of \$2.5 million were \$454 thousand or 15.3% lower than budget, which was mostly driven by below budget spending on professional services and employee related expenses. Year-to-date, employee and professional services expenses total \$2.1 million; with each

<u>Operating Revenues and Expenses</u> are direct results of our basic business operations. <u>Non-Operating Revenues and Expenses</u> are netted against each other and include interest and investment income and expenses, bad debt adjustments, transfers to the State of Illinois and realized/unrealized gains and losses on investments. <u>Net Income/(Loss)</u> is our bottom line.

<sup>\*</sup> Governmental Accounting Standards Board (GASB) Statement No. 31. This Statement establishes accounting and financial reporting standards for all investments held by governmental external investment pools. For most other governmental entities, it establishes fair value standards for investments in (a) participating interest-earning investment contracts, (b) external investment pools, (c) open-end mutual funds, (d) debt securities, and (e) equity securities, option contracts, stock warrants, and stock rights that have readily determinable fair values.

<sup>•</sup> Authority investment manager advises that global market conditions contribute to this.

Past performance does not direct the outcome of future outcomes; however in FY2015 investment income total was \$642 thousand compared to (unaudited) FY2016 total \$742 thousand.

IFA Public Board Book (Version 2), Page 52



function at 20.8% and 13.0% under budget, respectively. Annual occupancy costs of \$122 thousand are 6.5% lower than budget, while general and administrative costs are \$291 thousand for the year, which is 14.9% higher than budget. Total depreciation cost of \$11 thousand is 64.4% below budget. Total cash transfers in from the Primary Government Borrowing Fund (setup to track financial activity on behalf of the State of Illinois) to the General Operating Fund are \$899 thousand.

- d. In **March** the Authority recorded operating expenses of \$361 thousand, which was higher than the monthly budgeted amount of \$309 thousand due to untimely receipt of professional services invoices.
- e. **Total Monthly Net Income of** \$64 thousand was driven by an unexpected annual fee from F.C. Harris Pavilion in the amount of \$70 thousand.
- f. **Total Annual Net Income** is \$1.6 million, The major driver of the annual positive bottom line is due to the compressed bond project closing activity in November and December 2017 as well as lower than expected expenses.

#### 2. ALL FUNDS-ASSETS, LIABILITIES AND NET POSITION

The Authority, as of March 31, 2018, is a \$124.1 million dollar agency, but the Authority also accounts for activity in the Other State of Illinois Debt Fund. Total Assets in the Other State of Illinois Debt Fund are \$1.3 billion. The Authority maintains compliance for nearly \$25.0 billion in outstanding debt.

#### 3. GENERAL OPERATING FUND-ASSETS, LIABILITIES AND NET POSITION

In the General Fund, the Authority continues to maintain a strong balance sheet, with total net position of \$58.3 million. The total assets in the General Fund are \$58.7 million (consisting mostly of cash, investments, and receivables). Unrestricted cash and investments total \$45.00 million (with \$5.9 million in cash). Notes receivables from the former Illinois Rural Bond Bank local governments total \$10.7 million. Participation loans, DACA (pilot medical student loans in exchange for service in medical underserved areas in Illinois) and other loans receivables are at \$2.9 million.

#### 4. YEAR TO DATE ACTIVITY FOR ALL OTHER FUNDS

- a. In accordance with Governmental Accounting Standards, the "Other State of Illinois Debt Fund" is comprised of bond activity for the Illinois Environmental Protection Agency ("IEPA"), the Illinois Medical District Commission ("IMDC") and Northern Illinois University Foundation ("NIUF"). The majority of the activity in this fund derives from the Clean Water Initiative ("CWI") bonds issued for IEPA. Total assets in this fund total \$1.3 billion, of which CWI Bonds total \$1.1 billion. The Series 2016 CWI Bonds closed on September 12, 2016 in the amount of \$500 million and the Series 2017 CWI Bonds closed on September 12, 2017 in the amount of \$560 million. Restricted investments total \$427.6million with accrued investment income at \$507 thousand. As of March 31, 2017, \$373.1 million or 63.4% of Series 2017 CWI bond proceeds have been disbursed to projects.
- b. The Locally Held Fire Truck and Ambulance Revolving Loan Funds have total year-to-date receipts of \$323thousand. Year-to-date loan repayments under the Fire Truck and Ambulance Revolving Loan Funds are \$1.9 million and \$296 thousand, respectively. The Net Position for



Fire Truck and Ambulance Revolving Loan Funds on the Authority's balance sheet is \$23.5 million and \$4.3 million, respectively.

The Illinois Agricultural Loan Guarantee Fund and the Illinois Farmer Agribusiness Loan Guarantee Fund include restricted assets held by the State Treasurer to make payouts of losses in relation to the Authority's agricultural loan guarantee programs. As of March 31, 2018, the Agricultural Loan Guarantee Fund had a Restricted Net Position of \$10.2 million and the Agribusiness Fund had a Restricted Net Position of \$8.0 million, with no loss reserves in either fund. However, the Industrial Revenue Bond Insurance Fund includes restricted assets held locally by the Authority to make payouts of losses in relation to the Authority's agricultural loan guarantee programs (please see Senate Bill 324, Public Acct 99-0509). The Restricted Net Position for the Industrial Revenue Bond Insurance Fund was \$11.7 million as of March 31, 2018.

- c. All other nonmajor funds recorded total year-to-date revenues of \$318 thousand. Year-to-date expenses total \$11 thousand as of March 31, 2018. Total Net Position in the remaining nonmajor funds is \$38.2 million.
- d. The Metro East Police District Commission is reported as an agency/fiduciary fund, which has total assets of \$6 thousand in the custody of the Authority. The Illinois Finance Authority NFP Development Fund has a total net position of \$12 thousand.

#### 5. AUTHORITY AUDITS AND REGULATORY UPDATES

The Fiscal Year 2017 two-year Compliance Audit Examination was released on March 13, 2018. There were nine material findings reported. On April 3, 2018, both the Fiscal Year 2017 Financial Audit and the two-year Compliance Audit Examination report were discussed in full detail at the Authority's Audit Plus Committee Meeting ("Audit Plus"). An audit finding tracking plan was presented. Finally, Central Management Services Internal Auditors, also present in the Audit Plus Meeting, discussed one of the audits they had performed.

#### 6. OTHER SUPPLEMENTARY FINANCIAL INFORMATION

The Fiscal Year Comparison of Bonds Issued, the Fiscal Year 2018 Bonds Issued, Schedule of Debt and the State of Illinois Receivables Summary being presented as supplementary financial information in your manila folder.

Respectfully submitted,

/s/ Ximena Granda Controller



## STATEMENT OF REVENUES, EXPENSES AND NET INCOME GENERAL OPERATING FUND

FOR FISCAL YEAR 2018 AS OF MARCH 31, 2018 (PRELIMINARY AND UNAUDITED)

		JUL	AUG	SEP	ОСТ	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUNE	YEAR TO DATE ACTUAL	YEAR TO DATE BUDGET	BUDGET VARIANCE (\$)	BUDGET VARIANCE (%)
Operating Revenues:																( )	
Closing Fees	\$	136,265 \$	226,532 \$	486,374	\$ 19,345	\$ 376,290	\$ 1,279,665	\$ 215,338 \$	- \$	221,778				\$ 2,961,587	\$ 2,164,425	\$ 797,162	36.8%
Annual Fees	·	21,005	23,599	20,265	22,158	25,018	26,081	34,256	20,616	95,413				288,411	209,640	78,771	37.6%
Administrative Service Fees		, -	10,500	20,000	33,500	500	40,500	6,000	, -	, -				111,000	37,500	73,500	196.0%
Application Fees		100	4,100	3,000	2,300	3,000	6,100	1,100	300	1,000				21,000	27,000	(6,000)	-22.2%
Miscellaneous Fees		104	- -	10,336	338	14,750	-	108	-	-				25,636	4,125	21,511	521.5%
Interest Income-Loans		50,587	49,369	52,190	50,787	50,356	50,244	50,240	51,309	41,440				446,522	470,798	(24,276)	-5.2%
Other Revenue		164	163	162	57,382	161	160	160	159	514				59,025	1,500	57,525	3835.0%
Total Operating Revenue:	\$	208,225 \$	314,263 \$	592,327	\$ 185,810	\$ 470,075	\$ 1,402,750	\$ 307,202 \$	72,384 \$	360,145	-	<del>\$ -</del>	\$ -	\$ 3,913,181	\$ 2,914,988	\$ 998,193	34.2%
Operating Expenses: Employee Related Expense Professional Services	\$	133,489 \$ 75,916	139,259 \$ 38,669	131,705 50,322	\$ 131,125 114,233	\$ 128,774 46,325	\$ 124,356 68,966	\$ 181,610 \$ 113,925	\$ 177,296 \$ 122,821	180,593 137,146				\$ 1,328,207 768,323	\$ 1,677,232 882,747	\$ (349,025) (114,424)	
		14,324	12,110	13,155	13,506	•	12,505	16,610	13,833	137,140				122,047	130,500	(8,453)	
Occupancy Costs General & Administrative		28,531	28,689	33,165	30,977	35,469	38,158	36,598	30,703	28,470				290,760	253,125	37,635	14.9%
Depreciation and Amortization		1,177	1,177	1,177	1,148	1,843	1,047	1,047	1,047	1,289				10,952	30,753	(19,801)	
Total Operating Expense	\$	253,437 \$	219,904 \$	229,524	\$ 290,989		•	\$ 349,790 \$	345,700 <b>\$</b>	360,781		<u> </u>	\$ -	\$ 2,520,289	\$ 2,974,357	\$ (454,068)	
Total Operating Expense	Ψ_	200,407 φ	213,304 ψ	223,024	Ψ 200,000	Ψ 220,102	Ψ 2-0,002	Ψ 0+0,700 ψ	<del>σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ </del>	000,701	<i>,</i>	Ψ	Ψ	Ψ 2,020,200	Ψ 2,01 4,001	ψ (+0+,000	10.070
Operating Income(Loss)	\$	(45,212) \$	94,359 \$	362,803	\$ (105,179)	\$ 244,943	\$ 1,157,718	\$ (42,588) \$	(273,316) \$	(636)	-	\$ -	\$ -	\$ 1,392,892	\$ (59,369)	\$ 1,452,261	2446.2%
Nonoperating Revenues (Expense Miscellaneous Non-Opertg Rev/(Exp)	-	- \$	- \$	-	\$ -	\$ -	\$ -	\$ - \$	\$ - \$	- 9	S -	\$ -		\$ -	\$ -	\$ -	#DIV/0!
Bad Debt Adjustments (Expense)		-												-	1,503	(1,503)	-100.0%
Interest and Investment Income*		34,141	51,568	39,087	42,092	39,346	43,482	45,731	42,473	51,718				389,638	187,500	202,138	107.8%
Realized Gain (Loss) on Sale of Inves	sts	(3,209)	(5,094)	(2,750)	7	31	(1,469)	(3,131)	243	(2,305)				(17,677)	(18,747)	1,070	-5.7%
Net Appreciation (Depr) in FV of Inves	sts	11,539	9,008	(35,070)	(25,750)			(22,568)	(16,841)	14,885				(126,798)	(75,000)	(51,798)	
Total Nonoperating Rev (Exp)	\$	42,471 \$	55,482 \$	1,267	\$ 16,349	\$ (8,992)	\$ 28,381	\$ 20,032 \$	25,875 \$	64,298	-	<u> </u>	\$ -	\$ 245,163	\$ 95,256	\$ 149,907	157.4%
Net Income (Loss) Before Transfer	s <u></u> \$	(2,741) \$	149,841 \$	364,070	\$ (88,830)	\$ 235,951	\$ 1,186,099	\$ (22,556) \$	\$ (247,441) \$	63,662	<b>5</b> -	\$ -	\$ -	\$ 1,638,055	\$ 35,887	\$ 1,602,168	4464.5%
Transfers:																	
Transfers in from other funds	\$	58,296 \$	_				\$ -		\$	899				\$ 59,195	\$ -	59,195	0.0%
Transfers out to other funds	Ψ	(58,296)	_				Ψ		Ψ	(899)				(59,195)		(59,195	
Total Transfers In (Out)	\$	- \$	- \$	-	\$ -	\$ -	\$ -	\$ - 9	s - \$	- (	<b>-</b>	<b>\$</b> -	\$ -	<b>\$</b> -	\$ -	<b>\$</b> -	0.0%
		<del>*</del>	•		т	т	т	· ·	Ψ.	`	T.	Т	т	т	т	ſ	
Net Income (Loss)	\$	(2,741) \$	149,841 \$	364,070	\$ (88,830)	\$ 235,951	\$ 1,186,099	\$ (22,556) \$	(247,441) \$	63,662	-	<u> </u>	\$ -	\$ 1,638,055	\$ 35,887	\$ 1,602,168	4464.5%



#### STATEMENT OF REVENUES, EXPENSES AND NET INCOME IFA FUNDS AND CUSTODIAL FUND ACTIVITY FOR FISCAL YEAR 2018 AS OF MARCH 31, 2018

## (PRELIMINARY AND UNAUDITED)

		GENERAL FUND*	Ī	FIRE TRUCK REV LOAN FUND		AMBULANCE REV LOAN FUND		L OTHER ON-MAJOR	,	SUBTOTAL IFA FUNDS	ST	OTHER ATE OF IL DEBT FUNDS		TOTAL ALL FUNDS		GENCY FUNDS
Operating Revenues:																
Closing Fees	\$	2,961,587	\$	-	\$	-	\$	-	\$	2,961,587	\$	-	\$	2,961,587	\$	-
Annual Fees		288,411		-		-		-		288,411		-		288,411		-
Administrative Service Fees		111,000		-		-		-		111,000		-		111,000		-
Application Fees		21,000		-		-		-		21,000		-		21,000		-
Miscellaneous Fees		25,636		323,011		-		213		348,860		-		348,860		-
Interest Income-Loans		446,522		18,596		2,480		11,793		479,391		7,491,615		7,971,006		-
Other Revenue		59,025		, -		-		-		59,025		<u>-</u>		59,025		-
Total Operating Revenue:	\$	3,913,181	\$	341,607	\$	2,480	\$	12,006	\$	4,269,274	\$	7,491,615	\$	11,760,889	\$	-
Operating Expenses:																
Employee Related Expense	\$	1,328,207	\$	_	\$	_			\$	1,328,207	\$	_	\$	1,328,207	\$	_
Professional Services	Ψ	768,323	Ψ	2,168	Ψ	2,143		9,467	Ψ	782,101	Ψ	_	Ψ	782,101	Ψ	_
Occupancy Costs		122,047		2,100		2,110		-		122,047		_		122,047		_
General & Administrative		290,760		_		_		39		290,799		_		290,799		_
Interest Expense		200,700		_		_		1,509		1,509		11,699,034		11,700,543		_
Depreciation and Amortization		10,952		_		_		1,000		10,952		11,000,004		10,952		_
Total Operating Expense	\$	2,520,289	\$	2,168	\$	2,143	\$	11,015	\$	2,535,615	\$	11,699,034	\$	14,234,649	\$	
Total Operating Expense	Ψ	2,020,203	Ψ	2,100	Ψ	2,140	Ψ	11,010	Ψ	2,000,010	Ψ	11,000,004	Ψ	14,204,040	Ψ	
Operating Income(Loss)	\$	1,392,892	\$	339,439	\$	337	\$	991	\$	1,733,659	\$	(4,207,419)	\$	(2,473,760)	\$	-
Nonoperating Revenues (Expenses):																
Miscellaneous non-opertg rev/(exp)	\$	_	\$	-	\$	-			\$	-	\$	-	\$	-	\$	-
Transfer of funds and program interest from the State of III	li .	_	•	_	•	_		-	•	_	,	_	•	-	•	_
Interest and invesment income*		389,638		36,677		22,914		348,679		797,908		3,440,133		4,238,041		8
Realized Gain (Loss) on sale of investment		(17,677)		(2,696)		(3,470)		352		(23,491)		(1,213,498)		(1,236,989)		-
Net Appreciation (Depr) in fair value of investments**		(126,798)		6,664		5,241		(42,880)		(157,773)		1,980,784		1,823,011		-
Total Nonoperating Revenues (Expenses)	\$	245,163	\$	40,645	\$	24,685	\$		\$	616,644	\$	4,207,419	\$	4,824,063	\$	8
Not Income (Loss) Refore Transfers	•	1 639 055	•	380 084	¢	25,022	¢	207 1/12	¢	2 350 303	¢		¢	2 350 303	•	8
Net Income (Loss) Before Transfers	Φ	1,638,055	Ф	380,084	Ф	25,022	Þ	307,142	Ф	2,350,303	Ф	<u> </u>	Ф	2,350,303	Ф	0
Transfers:																
Transfers in from other funds	\$	59,195	\$	-	\$	-	\$	-	\$	59,195	\$	-	\$	59,195	\$	-
Transfers out to other funds		(59,195)		-		-		-		(59,195)		-		(59,195)		
Total Transfers In (Out)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Net Income (Loss)	\$	1,638,055	\$	380,084	\$	25,022	\$	307,142	\$	2,350,303	\$		\$	2,350,303	\$	8



## STATEMENT OF NET POSITION IFA FUNDS AND CUSTODIAL FUND ACTIVITY

March 31, 2018

**AMBULANCE** 

**ALL OTHER** 

**SUBTOTAL** 

OTHER

**TOTAL** 

**METRO EAST** 

FIRE TRUCK

		GENERAL FUND	REV LOAN FUND		EV LOAN FUND	NON-N	MAJOR 1,279,665	IFA FUNDS	STATE OF IL DEBT FUNDS	•	ALL FUNDS	POLIC	CE DISTRICT MMISSION
Assets and Deferred Outflows: Current Assets: Unrestricted:													
Cash & cash equivalents	\$	5,852,322		\$	- \$	•	160,481			\$	6,012,803	\$	-
Investments Receivables from pending investment sales		29,984,652 70,000	-		-	`	3,716,051 25,000	33,700,703 95,000			33,700,703 95,000		- -
Accounts receivable, Net		19,738	-		_		-	19,738			19,738		-
Loans receivables, Net		2,219	-		-		-	2,219			2,219		-
Accrued interest receivable		449,496	-		-		13,813	463,309			463,309		-
Bonds and notes receivable		1,180,200	-		-		-	1,180,200			1,180,200		-
Due from other funds		11,549	-		-			11,549			11,549		-
Prepaid Expenses Total Current Unrestricted Assets	\$	108,004 <b>37,678,180</b>	\$ <u>-</u>	\$	- 4	\$ :	3,915,345	108,004 <b>\$ 41,593,525</b>		\$	108,004 <b>41,593,525</b>	\$	
Restricted:													
Cash & Cash Equivalents	\$	-	\$ 209,797	\$	284,616 \$		2,378,637				31,562,100	\$	6,297
Investments		-	5,075,403		2,590,943	11	1,574,652	19,240,998		9	443,549,437		-
Receivables from pending investment sales		-	-		-		135,000	135,000			135,000		-
Securities lending collateral equity with the Treasurer Accrued interest receivable		-	20,675		- 5,707		- 48,636	- 75,018	506,865	=	- 581,883		-
Due from other funds		- -	20,075		5,707		40,030	75,016	500,000	,	501,005		-
Due from primary government		_	-		_			-			_		-
Bonds and notes receivable from State component units		-			-			-			-		-
Loans receivables, Net		-					1,352	1,352		-	1,352		
Total Current Restricted Assets	\$		\$ 5,305,875		2,881,266		4,138,277				475,829,772		6,297
Total Current Assets Non-current Assets:	_\$	37,678,180	\$ 5,305,875	\$	2,881,266	\$ 18	8,053,622	\$ 63,918,943	\$ 453,504,354	1 \$	517,423,297	\$	6,297
Unrestricted:							-						
Investments	\$	9,167,444	\$ -	\$	- 9	\$	532,874			\$	9,700,318	\$	-
Loans receivables, Net		2,928,959	-		-		-	2,928,959			2,928,959		-
Bonds and notes receivable  Total Noncurrent Unrestricted Assets	<u> </u>	8,890,837	<u>-</u>	•	-	<u> </u>	532,874	8,890,837	<u> </u>	•	8,890,837	<u> </u>	
	<u> </u>	20,987,240	<del>-</del>	\$	- \$	<b>Þ</b>	532,874	\$ 21,520,114	\$ -	<b></b>	21,520,114	<u> </u>	
Restricted: Cash & Cash Equivalents	\$	- (	\$ -	\$	- 9	\$	- (	\$ -		\$	-	\$	-
Investments		-	-		-	•	1,583,428	1,583,428	3,272,078	3	4,855,506		-
Funds in the custody of the Treasurer		-	83,394		752	18	8,256,045	18,340,191			18,340,191		-
Accrued interest receivable			40.004.407		4 070 040		-	40 000 700			-		
Loans receivables, Net Bonds and notes receivable from primary government		-	18,094,427		1,378,640		130,663	19,603,730	825,785,492	)	19,603,730 825,785,492		-
Bonds and notes receivable from State component units		-	-		-		-	-	8,391,630		8,391,630		-
Total Noncurrent Restricted Assets	\$	- ;	\$ 18,177,821	\$	1,379,392	\$ 19	9,970,136	\$ 39,527,349			876,976,549	\$	
Capital Assets													
Capital Assets	\$	856,043	\$ -	\$	- \$	\$	- (	•		\$	856,043		-
Accumulated Depreciation	_	(793,980)	<u>-</u>		-	φ.		(793,980)			(793,980)		
Total Capital Assets		62,063	<del>-</del>	\$	- 3	\$	- ;	\$ 62,063		\$	62,063	\$	
Total Noncurrent Assets	\$	21,049,303	\$ 18,177,821	\$	1,379,392	\$ 20	0,503,010	\$ 61,109,526	\$ 837,449,200	) \$	898,558,726	\$	
Total Assets	\$	58,727,483	\$ 23,483,696	\$	4,260,658	\$ 38	8,556,632	\$ 125,028,469	\$ 1,290,953,554	1 \$	1,415,982,023	\$	6,297
DEFERRED OUTFLOWS OF RESOURCES:													
Deferred loss on debt refunding	\$		\$ -	\$	- 9		- (	\$ -	\$ 301,401		301,401		
TOTAL DEFERRED OUTFLOWS OF RESOURCES		- ;	<u>-</u>	\$	- \$	\$	- ;	<u>-</u>	\$ 301,401	<b>S</b>	301,401		



## STATEMENT OF NET POSITION

IFA FUNDS AND CUSTODIAL FUND ACTIVITY

March 31, 2018
FIRE TRUCK AMBI

		GENERAL FUND	March 31 FIRE TRUCK REV LOAN FUND	, 2018 AMBULA REV LO FUNI	AN	ALL OTHER NON-MAJOR 1,279,665	\$	SUBTOTAL IFA FUNDS	STA	OTHER TE OF IL DEBT FUNDS		TOTAL ALL FUNDS	POLIC	RO EAST E DISTRICT IMISSION
Total Assets & Deferred Inflows of Resources	\$	58,727,483 \$	23,483,696	\$ 4,2	60,658 \$	38,556,632	\$	125,028,469	\$	1,291,254,955	\$	1,416,283,424	\$	6,297
Liabilities: Current Liabilities:														
Payable from unrestricted current assets:  Accounts payable	\$	62,539 \$	<b>.</b>	¢	- \$		\$	62,539	Ф	_	\$	62,539	¢	_
Payables from pending investment purchases	Ψ	02,339 ψ -	49,946	Ψ	- Ψ	99,835	Ψ	149,781	Ψ	-	Ψ	149,781	Ψ	-
Accrued liabilities		99,804	, -		-	, -		99,804		-		99,804		-
Due to employees		95,721	-		-	-		95,721		-		95,721		-
Due to primary government  Due to other funds		50,001 11,341	-		-	-		50,001 11,341		-		50,001 11,341		-
Other liabilities		-	-		-	-		-		-		-		6,289
Unearned revenue, net of accumulated amortization		138,674	-		-	-		138,674		-		138,674		
Total Current Liabilities Payable from Unrestricted Current Assets	\$	458,080 \$	49,946	\$	- \$	99,835	\$	607,861	\$	-	\$	607,861	\$	6,289
Payable from restricted current assets:														
Accounts payable Obligation under securites lending of the State Treasurer		-	- -		-	104,830		104,830 -		-		104,830		-
Accrued interest payable  Due to other funds	\$	- \$	-	\$	- \$	208 675	\$	208 675	\$	13,272,729	\$	13,272,937 675	\$	-
Due to primary government		- -	- -		-	-		-				-		-
Bonds and notes payable from primary government		-	-		-	-		-		29,269,666		29,269,666		-
Bonds and notes payable from State component units  Current portion of long term debt		-	-		-	-		-		670,000		670,000		-
Other liabilities		-	-		-	-		-		1,123,881		1,123,881		-
Total Current Liabilities Payable from Restricted Current Assets	\$	- \$		\$	- \$			105,713		44,336,276		44,441,989		-
Total Current Liabilties	_\$	458,080 \$	49,946	\$	- \$	205,548	\$	713,574	\$	44,336,276	\$	45,049,850	\$	6,289
Noncurrent Liabilities														
Payable from unrestricted noncurrent assets:  Noncurrent payables	Ф	585 \$	S -	¢	- \$		\$	585	Ф	_	Ф	585	¢	
Assets	<u>\$</u>	585 \$		\$	<u>- \$</u>		<u></u> \$	585 585		<u> </u>	<u>\$</u>	585		
	<u> </u>	, , , , , , , , , , , , , , , , , , ,		<del>-</del>	<u> </u>		<u> </u>		Ť		<u> </u>		•	
Payable from restricted noncurrent assets:  Bonds and notes payable from primary government  Bonds and notes payable from State component units	\$	- \$ -		\$	- \$		\$		\$	1,233,074,583 13,844,096	\$	1,233,074,583 13,844,096	\$	-
Noncurrent portion of long term debt  Noncurrent loan reserve		-	-		-	187,322		187,322		10,011,000		187,322		-
Total Noncurrent Liabilities Payable from Restricted Noncurrent	\$	- \$	-	\$	- \$	187,322	\$	187,322	\$	1,246,918,679	\$	1,247,106,001	\$	
Total Noncurrent Liabilities	\$	585 \$	-	\$	- \$	187,322	\$	187,907	\$	1,246,918,679	\$	1,247,106,586	\$	-
Total Liabilities	\$	458,665 \$	49,946	\$	- \$	392,870	\$	901,481	\$	1,291,254,955	\$	1,292,156,436		6,289
Net Position:														
Net Investment in Capital Assets	\$	62,063 \$	-	\$	- \$	-	\$	62,063	\$	-	\$	62,063	\$	-
Restricted for Locally Held Agricultural Guarantees		-	-		-	11,481,603		11,481,603		-		11,481,603		-
Restricted for Public Safety Loans		-	23,053,665	4,2	35,636	-		27,289,301		-		27,289,301		-
Restricted for Agricultural Guarantees and Rural Development Loans Restricted for Renewable Energy Development		- -	- -		-	19,777,512 2,261,518		19,777,512 2,261,518		-		19,777,512 2,261,518		-
Restricted for Credit Enhancement		-	-		-	_,		_,		-		_,		-
Restricted for Low Income Community Investments			-		-	12,653		12,653		-		12,653		-
Unrestricted Current Change in Net Position		56,568,700 1,638,055	- 380,085		- 25,022	4,323,334 307,142		60,892,034 2,350,304		-		60,892,034 2,350,304		- 8
Total Net Position	\$	58,268,818 \$			25,022 <b>60,658</b> \$		\$	124,126,988	\$	<u>-</u>	\$	124,126,988	\$	8
Total Liabilities & Net Position	\$	58,727,483 \$	23,483,696		60,658 \$			125,028,469			\$	1,416,283,424		6,297
		, , +		,=	-,,, <del>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</del>	, -, - 3 -,	<u> </u>	-,,	•			, -,,	т	-,

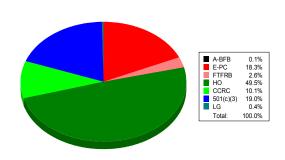


## Bonds Issued - Fiscal Year Comparison for the Period Ending March 31, 2018

#### Fiscal Year 2016

#### **Market Sector Principal Issued** 14 Agriculture - Beginner Farmer 3,762,495 10 Education 692,515,000 1 Freight Transfer Facilities Bonds 100,000,000 13 Healthcare - Hospital 1,869,903,000 6 Healthcare - CCRC 381,762,000 501(c)(3) Not-for-Profit 717,050,000 1 Local Government 14,540,000 3,779,532,495 54

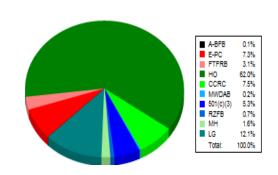
#### Bonds Issued in Fiscal Year 2016



#### Fiscal Year 2017

#	Market Sector	Prin	cipal Issued
18	3 Agriculture - Beginner Farmer		3,765,900
7	Zeducation		304,222,000
1	Freight Transfer Facilities Bonds		130,000,000
12	P Healthcare - Hospital		2,568,650,000
7	7 Healthcare - CCRC		310,364,967
1	Midwest Disaster Area Bonds		9,969,162
7	7 501(c)(3) Not-for-Profit		221,407,000
2	Recovery Zone Facilities Bonds		28,951,409
2	Multifamily/Senior/Not-for-Profit Housing		65,365,000
1	Local Government		500,000,000
58		\$	4,142,695,438

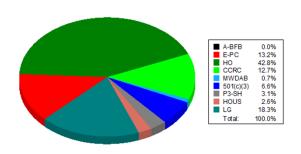
#### Bonds Issued in Fiscal Year 2017



#### Fiscal Year 2018

#	Market Sector	Principal Issued
7	Agriculture - Beginner Farmer	1,215,045
5	Education	403,755,000
7	Healthcare - Hospital	1,308,930,000
5	Healthcare - CCRC	388,700,000
1	Midwest Disaster Area Bonds	20,200,000
6	501(c)(3) Not-for-Profit	296,974,000
2	Multifamily/Senior/Not-for-Profit Housing	79,020,000
1	Local Government	560,025,000
34		\$3,058,819,045

#### Bonds Issued in Fiscal Year 2018



#### **Bond Issuance Analysis**

The Authority issued \$183,831,820 in conduit debt during the month of March, 2018. This is 7.91% higher than March, 2017 at \$169,283,909. Total issuance for FY 2018 is \$3,058,819,045. This is 15.8% lower than the same period for FY 2017 at \$3,636,278,309. The IFA has issued 27 conduit bonds and seven beginner farmer bonds in FY 2018.



#### Bonds Issued and Outstanding as of March 31, 2018

## Bonds Issued between July 01, 2017 and March 31, 2018

Bond Issue		<u>Date Issued</u>	Initial Interest Rate	Principal Issued	Bonds Refunded
A-BFB	Beginner Farmer Bond	07/01/2017	Variable	1,128,225	0
501(c)(3)	YMCA of Rock River Valley	07/25/2017	Variable	9,500,000	5,234,000
CCRC	Three Crown Park	07/25/2017	Variable	34,210,000	34,210,000
501(c)(3)	Chicagoland Laborers Training and Apprent	tice Fund 08/10/2017	Fixed at Schedule	12,950,000	0
E-PC	Rosalind Franklin University	08/23/2017	Fixed at Schedule	112,390,000	62,390,000
E-PC	Bradley University	09/01/2017	Variable	50,000,000	50,000,000
НО	Southern Illinois Healthcare Enterprises	09/12/2017	Variable	66,845,000	0
CCRC	Tabor Hills Supportive Living Community	09/19/2017	Variable	16,000,000	16,000,000
LG	Clean Water Initiative Revolving Fund	09/12/2017	Fixed at Schedule	560,025,000	0
E-PC	Bradley University	09/01/2017	Fixed at Schedule	39,500,000	0
НО	UnityPoint Health	10/20/2017	Fixed at Schedule	19,500,000	12,000,000
НО	Blessing Hospital	11/17/2017	Variable	15,955,000	0
CCRC	Greenfields of Geneva	11/17/2017	Fixed at Schedule	65,000,000	65,000,000
HOUS	Better Housing Foundation (Windy City Port	tfolio Project) 11/21/2017	Fixed at Schedule	59,980,000	0
501(c)(3)	Chicago Charter School Foundation	11/30/2017	Variable	51,310,000	0
P3-SH	CHF- Chicago, LLC (University of Illinois at	Chicago) 12/19/2017	Fixed at Schedule	94,860,000	0
НО	Northwestern Memorial HealthCare	12/19/2017	Fixed at Schedule	706,900,000	593,500,000
НО	OSF Healthcare System	12/20/2017	Variable	235,000,000	49,000,000
501(c)(3)	Cantigny Foundation	12/27/2017	Variable	58,000,000	0
501(c)(3)	The Lincoln Park Zoological Society	12/27/2017	Variable	70,354,000	70,000,000
E-PC	Elmhurst College	12/27/2017	Variable	37,160,000	37,000,000
CCRC	Friendship Village of Schaumburg	12/28/2017	Fixed at Schedule	122,550,000	108,371,437
НО	Ingalls Memorial Hospital	ւ Public Board Book (Version 2),-Pa	ge 60 Variable	41,180,000	41,180,000

MWDAB	Kone Center Project	12/29/2017	Variable	20,200,000	20,200,000
CCRC	The Admiral at the Lake	12/29/2017	Fixed at Schedule	150,940,000	147,612,110
A-BFB	Beginner Farmer Bond	01/01/2018	Variable	86,820	0
НО	Ann & Robert Lurie Children's Hospital of Chicago	01/18/2018	Fixed at Schedule	223,550,000	223,550,000
E-PC	The University of Chicago	03/07/2018	Fixed at Schedule	164,705,000	0
HOUS	Better Housing Foundation (Ernst Portfolio Project)	03/08/2018	Fixed at Schedule	19,040,000	0

Total Bonds Issued as of March 31, 2018 \$3,0

\$3,058,819,045

\$ 1,535,247,547

Legend:

Fixed Rate Bonds as shown

DP-VRB = initial interest rate at the time of issuance on a Direct Purchase Bond

VRB = initial interest rate at the time of issuance on a Variable Rate Bond that does not include the cost of the LOC arrangement. Beginner Farmer Bonds interest rates are shown in section below.

#### Beginner Farmer Bonds Funded between July 01, 2017 and March 31, 2018

	<u>Initial</u> Interest			
Date Funded	Rate	Loan Proceeds	<u>Acres</u>	<u>County</u>
07/06/2017	3.50	70,000	40.00	Montgomery
10/02/2017	3.5	129,675	95.58	Lawrence
12/15/2017	3.25	193,800	40.00	Jasper
12/15/2017	3.85	502,250	60.00	Logan
12/21/2017	3.90	107,500	42.00	Jasper
12/27/2017	3.625	125,000	80.00	Montgomery
03/26/2018	3.90	86,820	65.90	Jasper
Total Beginner Farn	ner Bonds Issued	\$ 1,215,045	423.48	

Schedule of Debt [a]

Conduit debt issued under the Illinois Finance Authority Act [20 ILCS 3501/845-5(a)] which does not constitute an indebtedness or an obligation, either general or moral, or a pledge of the full faith or a loan of the Authority, the State of Illinois or any Political Subdivision of the State within the purview of any constitutional or statutory limitation or provisions with special limited obligations of the Authority secured under provisions of the individual Bond Indentures and Loan Agreements with the exception of the bonds identified below in Section I (b) -- General Purpose Moral Obligation/State Component Parts -- which are subject to the \$28.15B cap in Section 845-5(a).

Section I (a)		Principal Ou	tstandin	g #	Program			
		June 30, 2017	Ma	rch 31, 2018	Limitations	Rer	maining Capacity	
Illinois Finance Authority "IFA" [b]								
Agriculture	\$	51,839,174	\$	48,487,671				
Education	\$	4,345,951,386		4,490,032,978				
Healthcare	\$	15,265,699,341		14,963,542,692				
Industrial Development [includes Recovery Zone/Midwest Disaster]	\$	889,671,685		853,320,621				
Local Government	\$	725,285,000		1,235,655,000				
Multifamily/Senior/Not-for Profit Housing	\$	153,127,575		610,579,303				
501(c)(3) Not-for Profits	\$	1,665,996,057		1,448,850,169				
Exempt Facilities Bonds	\$	149,915,000		203,500,000				
Total IFA Principal Outstanding	\$	23,247,485,218	\$	23,853,968,434				
Illinois Development Finance Authority "IDFA" [b]								
Education		496,388						
Healthcare		73,600,000		73,600,000				
Industrial Development		171,430,244		119,399,744				
Local Government		222,207,364		173,166,782				
Multifamily/Senior/Not-for Profit Housing		82,249,117		49,482,635				
501(c)(3) Not-for Profits		519,192,342		434,276,931				
Exempt Facilities Bonds								
Total IDFA Principal Outstanding	\$	1,069,175,454	\$	849,926,092				
Illinois Rural Bond Bank "IRBB" [b]								
T								
Total IRBB Principal Outstanding	\$	-	\$	-				
Illinois Health Facilities Authority "IHFA"	\$	294,285,000	\$	197,725,000				
Illinois Educational Facilities Authority "IEFA"	\$	490,472,000	\$	396,498,000				
Illinois Farm Development Authority "IFDA" [f]	\$	13,436,353	\$	11,158,212				
Total Illinois Finance Authority Debt	\$	25,114,854,025	\$	25,309,275,738	\$ 28,150,000,000	\$	2,840,724,262	
legued under th	a Illino	is Finance Authority Ac	+ [30 II C	S 3501/845-5(a)]				

The state of the s	A . FOO !! OO OFO ! O ! F ! \ \ 1
Issued under the Illinois Finance Authorit	y Act (20 ILCS 3501/845-5(a))

Section I (b)		Principal Outstanding					Program			
		J	une 30, 2017	Marc	ch 31, 2018		Limitations	Re	maining Capacity	
General Purpose Moral Obligations										
Illinois Finance Authority Act [20 ILCS 3	501/801-40(w)]									
* Issued through IRBB - Lo *Issued through IFA - Loca Issued through IFA - Illinois			14,050,000		13,415,000					
	Total General Moral Obligations	\$	14,050,000	\$	13,415,000	\$	150,000,000	\$	136,585,000	
* All the Local Government b	onds were defeased as of August 1, 201	14.								
Financially Distressed Cities Moral O	bligations									
Illinois Finance Authority Act [20 ILCS 3	501/825-60]									
Issued through IFA Issued through IDFA		\$	-	\$	-					
т	otal Financially Distressed Cities	\$	-	\$	-	\$	50,000,000	\$	50,000,000	
State Component Unit Bonds [c]										
Issued through IDFA [i]			-		-					
Issued through IFA [1]			599,372,488		1,095,214,096					
To	otal State Component Unit Bonds	\$	599,372,488	\$	1,095,214,096					

Designated exclusive Issuer by the Governor of the State of Illinois to issue Midwestern Disaster Area Bonds in Illinois. This Federal program expired as of December 31, 2012.

3					
Section I (c)		Principal O	Remaining MDAB		
	Ju	ne 30, 2017	Marc	h 31, 2018	Volume Cap
Midwestern Disaster Area Bonds [Flood Relief]	\$	63,634,933	\$	62,941,526	N/A

Designated by the Governor of the State of Illinois to manage and coordinate the re-allocation of Federal ARRA Volume Cap and the issuance of Recovery Zone
Bonds in the State of Illinois to fully utilize RZBs before December 31, 2010.

Section	I (d)	A Act of 2009 Volume Cap Allocated [h]	y/Counties Ceded untarily to/(by) IFA	nds issued as of cember 31, 2014	Remaining ARRA Volume Cap for each Program as of December 31, 2014
	Recovery Zone Economic Development Bonds**	\$ 666,972,000	\$ 16,940,000	\$ 12,900,000	N/A
	Recovery Zone Facilities Bonds**	\$ 1,000,457,000	\$ 204,058,967	\$ 214,849,804	N/A
	Qualified Energy Conservation Bonds***	\$ 133,846,000	\$ (17,865,000)	\$ 82,795,000	IFA Cap: \$4,755,783 Cities/Counties Cap: \$46,295,717

<sup>\*\*</sup> Programs expired as of 12/31/2010. There have been no new issues subsequent to the expiration date of these Federal programs.

The IFA manages the QECB allocation for the entire State of Illinois. All QECB's to date have been issued by local governments or state universities. The QECB program currently has no set expiration date under Federal law. IFA's remaining QECB allocation of \$4,755,783 has been reserved for use by state universities.

Schedule of Debt [a]

	Issued under	the Illinois Fi	nance Authority	Act [2	20 ILCS 3501/845-5(	b)]			
Section II			Principa	l Out	standing		Program		
		Jun	June 30, 2017		March 31, 2018		Limitations		Remaining Capacity
Illinois Power Agency		\$	-	\$		-	\$ 4,000,000,000	\$	4,000,000,000
Illinois Finance A Section III	uthority Act [20 ILCS 35	501 Section 82	( ) .		325-75] - see also P. standing	A. 96-103 e	ffective 01/01/2010  Program		
		Jun	e 30, 2017	Out	March 31, 2018		Limitations	F	Remaining Capacity

Issued under the Illinois Finance Authority Act	[20 ILC	S 3501 Section	s 830-25 (	(see also P.A.96-1	03); 830-30; 830-35; 8	830-45 and 830-50]		
Section IV	Ju	Princip ne 30, 2017	al Outstai Mai	nding rch 31, 2018	Program Limitations	Remaining Capacity	Sta	te Exposure
Agri Debt Guarantees [Restructuring Existing Debt] Fund # 994 - Fund Balance \$10,232,060	\$	5,966,448	\$	4,919,749	\$ 160,000,000	\$ 155,080,251	\$	4,181,786
AG Loan Guarantee Program Fund # 205 - Fund Balance \$8,023,985	\$	2,696,940	\$	2,582,457	\$ 225,000,000 <sup>[e</sup>	\$ 222,417,543	\$	2,195,088
Agri Industry Loan Guarantee Program Farm Purchase Guarantee Program Specialized Livestock Guarantee Program Young Farmer Loan Guarantee Program	\$	866,646 1,251,934 578,360		857,434 1,163,120 561,903				728,819 988,652 477,618
Total State Guarantees	\$	8,663,388	\$	7,502,206	\$ 385,000,000	\$ 377,497,794	\$	6,376,875

Issued under the Illinois Finance Authority Act [20 ILCS 3501 Sections 825-80 and 825-85

Section V			Principa	Principal Outstanding						
			June 30, 2017	N	March 31, 2018		Balance			
155	Fire Truck Revolving Loan Program	Fund # 572	\$ 20,057,851	\$	18,094,427	\$	5,235,255			
22	Ambulance Revolving Loan Program	Fund # 334	\$ 1,672,960	\$	1,378,640	\$	2,875,559			

Note: Due to deposits in transit, the Fund Balance at the IOC may differ from the IFA General Ledger. In May, 2014 the OSF transferred the Fund Balance to a Locally Held Fund by the IFA.

Issued under the Illin	nois Envi	ronmental Facilities F	inancing A	ct [20 ILCS 3515/9]				
Section VI	Principal Outstanding					Program		
	J	une 30, 2017	March	n 31, 2018		Limitations	R	emaining Capacity
Environmental [Large Business]								
Issued through IFA	\$	14,475,000	\$	13,405,000				
Issued through IDFA		97,505,000		47,505,000				
Total Environmental [Large Business]	\$	111,980,000	\$	60,910,000	\$	2,425,000,000	\$	2,364,090,000
Environmental [Small Business]	\$	-	\$	-	\$	75,000,000	\$	75,000,000
Total Environment Bonds Issued under Act	\$	111,980,000	\$	60,910,000	\$	2,500,000,000	\$	2,439,090,000

III	linois Finance Authority F	unds at Risk				
Section VII		Principal Outstanding				
	Original Amount	June 30, 2017	March 31, 2018			
Participation Loans						
Business & Industry	23,020,158	99,724	92,010			
Agriculture	6,079,859					
Participation Loans excluding Defaults & Allowances	29,100,017	99,724	92,010			
Plus: Legacy IDFA	Loans in Default	936,358	3,170			
Less: Allowance for Do	oubtful Accounts	938,353	5,165			
Total Par	rticipation Loans	97,729	90,015			
Local Government Direct Loans	1,289,750	627,638	501,477			
Rural Bond Bank Local Government Note Receivable		12,069,137	10,071,037			
FmHA Loans	963,250	163,518	141,826			
Renewable Energy [RED Fund]	2,000,000	1,107,838				
Total Loans Outstanding	34,353,017	14,065,860	10,804,355			

Higher Education Loan Act (110 ILCS 945 or "HELA")

IRBB funds were defeased and transferred into a note receivable with the IFA.

Section VIII		Principal Outstanding			Statutory Debt			
	Jı	ıne 30, 2017		March 31, 2018		Limitation	R	emaining HELA Debt Limitation
Midwestern University Foundation - Student Loan Program Revenue Bonds	\$	15,000,000	\$	15,000,000	\$	200,000,000 [	[d] <b>\$</b>	185,000,000

- Total subject to change; late month payment data may not be included at issuance of report.
- State Component Unit Bonds included in balance.
- [c] Does not include Unamortized issuance premium as reported in Audited Financials.
- [d] Program Limitation reflects the increase to \$3 billion effective 01/01/2010 under P.A. 96-103. [e]
- Program Limitation reflects the increase from \$75 million to \$225 million effective 01/01/2010 under P.A. 96-103. [f] Beginner Farmer Bonds are currently updated annually: new bonds will be added under the Illinois Finance Authority when the bond closes.
- Midwestern Disaster Area Bonds Illinois Counties eligible for Midwest Disaster Bonds included Adams, Calhoun, Clark, Coles, Crawford, Cumberland, Douglas, Edgar, Hancock, Henderson, Jasper,
- [g] Jersey, Lake, Lawrence, Mercer, Rock Island, Whiteside and Winnebago.
- [h] Recovery Zone Facility Revenue Bonds - Federal government allocated volume cap directly to all 102 Illinois counties and 8 municipalities with population of 100,000 or more. [Public Act 96-1020]
- [i] Includes EPA Clean Water Revolving Fund

		CONTRAC	TS/AMENDMENTS	EXECUTED	
	Vendor	Initial Term	Estimated Not to Exceed Value	Action/Proposed Method of Procurement	Services Provided
Illinois Procurement Code- Exempt	Acacia Financial Group, Inc.	03/01/2018- 09/14/2018	\$225,000	Contract extension executed	Financial Advisors
	Sycamore Advisors, LLC	03/01/2018- 09/14/2018	\$225,000	Contract extension executed	Financial Advisors
Illinois Procurement Code- Small Purchases	National Tek Services, Inc.	03/01/2018- 02/28/2021	\$15,610	BidBuy PO	Tape Storage, 3 year renewal
	Zones, Inc.	04/01/2018- 03/31/2021	\$6,572	BidBuy PO off State Master	VMWare software
	ProVar Technologies	02/03/2018- 02/02/2021	\$2,896	BidBuy PO	Symantec Backup Services, 3 year renewal
	Tallgrass Systems Limited	04/09/2018- 04/08/2021	\$1,930	BidBuy PO	Barracuda energizer updates and replacement spam filter
	National Tek Services, Inc.	03/26/2018- 03/25/2021	\$1,767	BidBuy PO	Trend Micro Enterprise Security antivirus software
	DropBox	02/19/2018- 02/18/2019	\$1,670	On-line order	File Sharing for Board books
	National Tek Services, Inc.	04/20/2018- 04/19/2021	\$1,545	BidBuy PO	ADManager license renewal password manager software
	Velocita Technology Inc.	03/23/2018	\$1,514	BidBuy PO	Power backup
	National Tek Services, Inc.	oal Tek Services, Inc. 04/01/2018- 03/31/2021 \$1,245 BidBuy PO		BidBuy PO	MailArchiva license renewal email archive software
	Advanced Digital Media	02/26/2018- 02/25/2019	\$1,140	On-line subscription	Monitor State legislature real time

		CONTRACTS/	AMENDMENTS EXE	CUTED (cont'd)	
	Vendor	Initial Term	Estimated Not to Exceed Value	Action/Proposed Method of Procurement	Services Provided
Illinois Procurement Code- Small Purchases	First Choice Services	02/15/2018- 02/14/2019	\$799	Rental renewal.	Annual Water Dispenser/Filtration Lease
	GoDaddy	01/20/2018- 01/19/2020	\$552	On-line order	Web hosting services for IFA site
	GoDaddy	01/09/2018- 01/08/2020	\$383	On-line order	Malware and firewall services for IFA site
	Tri Industries	02/27/2018	\$270	BidBuy PO	Toner
	IN PROCESS				
	Marcor Technologies	04/01/2018- 03/31/2021	\$9,375	BOA in process	MailArchiva support
	Com Microfilm Company, Inc.	4/18/2018- 06/30/2018	Est: \$3,000	BOA extension in process	Document Imaging

			EXPIRING CON	ITRACTS	
	Vendor	Expiration Date	Estimated Not to Exceed Value	Action/Proposed Method of Procurement	Services Provided
Illinois Procurement Code-Order Against Master	Mesirow Insurance Services	04/04/2018	\$297,900	Continue with State Master CMS4819650 with BOA.	Insurance Brokering Services
	Com Microfilm Company, Inc. (Doc Image)	04/17/2018	\$75,000	Two month extension in process.	Document Imaging
Illinois Procurement Code-Small Purchases	Marcor Technologies	05/06/2018	\$9,375	BidBuy quote	MailArchiva Support for 3 years
Illinois Procurement Code- Competitive Bids	Arbitrage Compliance Specialists	05/31/2018	\$49,000	Services not required. Let expire.	Arbitrage Liability Calculation Services/Bond Comp
Illinois Procurement Code-Small Purchases	Hewlett Packard Enterprise	05/31/2018	\$5,627	Purchase again via Small Purchase with incumbent.	Hardware Support Care Packs
	MX Save	06/12/2018	\$588	Purchase again via Small Purchase with incumbent.	Disaster Recovery for email
	GoDaddy	06/14/2018	\$150	Purchase again via Small Purchase with incumbent.	SSL Certificate for Mobile Device Management
Illinois Procurement Code- Competitive Bids	Merlinos & Associates	06/15/2018	\$45,040	TBD. May not be required.	Actuarial Services
Illinois Procurement Code- Renewal	3rd Coast Imaging, Inc.	06/30/2018	\$10,000	BidBuy Bid	Printing Services for Monthly Board Books

		EXPIRING	CONTRACTS (cont'	d)	
	Vendor	Expiration Date	Estimated Not to Exceed Value	Action/Proposed Method of Procurement	Services Provided
Illinois Procurement Code-Order Against Master	Com Microfilm Company, Inc.	06/30/2018	\$7,230	Continue with State Master. State in process with RFP.	Docuware Maintenance and Support
Illinois Procurement Code-Small Purchases	Novanis IT Solutions	06/30/2018	\$203	Purchase again via Small Purchase with incumbent.	Encryption of laptops
	Presidio Networked Solutions	06/30/2018	\$3,292	Continue with new State Master. Contract in process.	Production Support/Subscription VMWare
Illinois Procurement Code-Small Purchases	CDW Government LLC (SmartNet)	06/30/2018	\$422	Purchase again via Small Purchase with incumbent.	SmartNet Technical Support
	Tallgrass Systems SmartNet	06/30/2018	\$540	Purchase again via Small Purchase with incumbent.	Cisco SmartNet
Illinois Procurement Code-Sole Economically Feasible Purchase	East Bank Records Management	08/31/2018	\$20,000	Purchase again via Small Purchase with incumbent	Records Storage
Illinois Procurement Code-Small Purchases	United States Postal Service Prepaid Postage	08/08/2018	\$1,000	Purchase again via Small Purchase with incumbent.	Chicago and Mt. Vernon postage
	GoDaddy Web Hosting	08/10/2018	\$539	Purchase again via Small Purchase with incumbent.	Web Hosting Server
	GoDaddy 2018 SSL Cert	08/23/2018	\$299	Purchase again via Small Purchase with incumbent.	SSL Certificate
Illinois Procurement Code-Order Against Master	CDW Government LLC Cisco switches and support	09/10/2018	\$11,939	Continue with State Master CMS4819650, expires 4/30/18, one 1 year renewal remaining.	Cisco switches, firewall, router and support
	CDW Government LLC HPE	09/17/2018	\$37,380	BidBuy PO off State Master	HP Servers, disk array, tape drive

			EXPIRING CONTRA	CTS (cont'd)	
	Vendor	Expiration Date	Estimated Not to Exceed Value	Action/Proposed Method of Procurement	Services Provided
Illinois Procurement Code-Small Purchases	SHI International Corp	10/16/2018	\$4,560	BidBuy quote.	Enterprise Mobility Mgmt System
	WellSpring Software, Inc.	10/30/2018	\$100	Purchase again via Small Purchase with incumbent.	Annual support for software to print checks
I Illinois Procurement Code-Small Purchases	Sullivan Reporting	10/31/2018	\$9,500	Purchase again via Small Purchase with incumbent.	BOA for Transcription Services
	United Parcel Service	11/21/2018	\$4,000	Continue with State Master	Package Delivery
	Google Ad 2017-2018	12/3/2018	\$4,500	Purchase again via Small Purchase with incumbent.	IFA Ad Page
	Network Solutions IDFA	12/20/2018	\$39	Purchase again via Small Purchase with incumbent.	Renewal of www.idfa.com
Illinois Procurement Code- Competitive Bids	ClearArc Capital, Inc. Amend Invest	12/26/2018	\$900,000	RFP?	Investment Management Services
Illinois Procurement Code-Sole economically feasible Purchase	Bloomberg Finance L.P Anywhere	12/30/2018	\$43,200	Sole economically feasible with incumbent.	Bloomberg Terminal License
Illinois Procurement Code- Anticipation of Litigation	G&R Public Law & Strategies	11/18/2018	\$100,000	TBD	Anticipation of Litigation
	Jenner & Block LLP	12/8/2018	\$250,000	TBD	Anticipation of Litigation
Illinois Procurement Code-Order Against Master	Enterprise Car Rental	12/31/2018	\$5,000	Continue with State Master. State in process with RFP	Car Rental



160 North LaSalle Street Suite S-1000 Chicago, IL 60601 312-651-1300 312-651-1350 fax www.il-fa.com

Date: April 10, 2018

To: Eric Anderberg, Chairman

Lerry Knox Gila J. Bronner Lyle McCoy

George Obernagel James J. Fuentes Michael W. Goetz Terrence M. O'Brien

Neil Heller Roger Poole Robert Horne **Beth Smoots** Mayor Arlene A. Juracek Bradley A. Zeller

Subject: Minutes of the February 8, 2018 Regular Meeting

Dear Members of the Authority:

Please find enclosed the Report of Proceedings prepared by Sullivan Reporting Co. (the "Minutes") in connection with the regular meeting of the Members of the Illinois Finance Authority (the "Authority"), begun and held at the Michael A. Bilandic Building, 160 North LaSalle Street, Suite S-1000, Chicago, Illinois 60601, on the second Thursday of February in the year 2018, pursuant to the provisions of Section 801-25 and Section 801-30 of the Illinois Finance Authority Act, 20 ILCS 3501/801-1 et seq. of the State of Illinois (the "Act").

To aid in your review of the Minutes, please reference the following pages and line numbers for corresponding sections of the respective meeting's agenda:

#### ILLINOIS FINANCE AUTHORITY **REGULAR MEETING** Thursday, February 8, 2018 9:30 AM

#### AGENDA:

- I. Call to Order & Roll Call (page 3, line 1 through page 4, line 14)
- II. Approval of Agenda (page 4, lines 15 through 16)
- III. Chairman's Remarks (page 4, line 17 through page 5, line 4)
- IV. Message from the Executive Director (page 5, line 5 through page 6, line 2)
- V. Consideration of the Minutes (page 6, lines 3 through 16)
- VI. Presentation and Consideration of Financial Reports (page 6, line 17 through page 22, line 9)
- VII. Monthly Procurement Report (page 22, line 10 through page 23, line 4)
- VIII. Committee Reports



(page 23, lines 5 through 21)

- IX. Presentation and Consideration of the Project Reports and Resolutions (page 23, line 22 through page 27, line 15)
- X. Other Business

(page 27, line 16 through page 52, line 6)

XI. Public Comment

(page 52, line 7 through page 53, line 3)

XII. Adjournment

(page 53, lines 4 through 11)

Please note that no votes were taken at this meeting due to a lack of quorum.

Please contact an Assistant Secretary to report any substantive edits to the enclosures.

Respectfully submitted,

/s/ Ryan Oechsler

Associate General Counsel

Enclosures: 1. Minutes of the February 8, 2018 Regular Meeting

APPEARANCES:	MR. ERIC ANDERBERG, Chairman	MR. BRADLEY A. ZELLER	MR. LYLE MCCOY	MS. ARLENE JURACEK	MR. MICHAEL W. GOETZ	MS. BETH SMOOTS	MS. GILA BRONNER (via audio conference.)	MR. ROBERT HORNE		ILLINOIS FINANCE AUTHORITY STAFF MEMBERS	MR. RICH FRAMPTON, Vice President	MS. PAMELA LENANE, Vice President	MR. BRAD FLETCHER, IFA Assistant Vice-President	MS. ELIZABETH WEBER, IFA General Counsel	MS. XIMENA GRANDA, Controller	MR. CHRISTOPHER B. MEISTER, Executive Director	MR. TERRY FRANZEN, Procurement	MR. STANLEY LUBOFF, IFA Vice President, Loans and	Guarantees	MR. RYAN OECHSLER, IFA Associate General Counsel	CUESTS	MS. DANIELLE GALLET, Metropolitan Planning Council	MR. KEVIN BRYANT, Illinois Environmental Protection	Agency (via audio conference.)		MR. R. RAY KLJAJIC, American Public Infrastructure,	LLC							
	1 0		m		4		Ŋ		9	1-	-	∞		0		10		11		12	13	14	15		16		17	18	19	20	21	22	23	24
YHTHOHHINE STUANCE THE	THE CONTRACT OF THE CONTRACT O	KEGULAK MEELING OF THE MEMBERS	3 February 8, 2018 at 9:52 a.m.		г	5 REPORT OF PROCEEDINGS had at the Regular	6 Meeting of the Illinois Finance Authority on		7 February 8, 2018, at the hour of 9:30 a.m., pursuant	8 to notice, at 160 North LaSalle Street, Suite S-1000,	9 Chicago, Illinois.		01	11		77	13		2°	15		PO	17	C	0	19	c	0.7	21		7.7	23		t <sup>+</sup> 7
											IFA						ool	k (\	ers				age					*	. 4		*	. 4		•

please call the roll?	3 pa	participate by audio conference.
FLETCHER: Certainly.	4	FLETCHER: Okay. Mr. Chairman, Member Bronner
The time is 9:52 a.m. I will call the	5 ca	can participate going forward.
roll of Members physically present in the room first.	9	CHAIRMAN ANDERBERG: Okay. Is there a motion
Mr. Horne?	7 to	approve this request pursuant to the bylaws and
HORNE: Yes.	8	policies of the Authority?
FLETCHER: Mr. Goetz?	O	GOETZ: No, we can't do that.
GOETZ: Here.	10	FLETCHER: Can't do that.
FLETCHER: Ms. Juracek?	11	CHAIRMAN ANDERBERG: Sorry. This is really
JURACEK: Here.	12 me	messed up.
FLETCHER: Mr. McCoy?	13	SMOOTS: We're all just listening today.
McCOY: Here.	14	CHAIRMAN ANDERBERG: Listening and questions.
FLETCHER: Ms. Smoots?	15	FLETCHER: So at this time, due to lack of
SMOOTS: Here.	16 qu	quorum, we cannot approve the agenda.
FLETCHER: Mr. Zeller?	17	Moving on to the next item, would be
ZELLER: Here.	18 Ch	Chairman's remarks.
FLETCHER: And Mr. Chairman?	19	CHAIRMAN ANDERBERG: Okay. Happy New Year.
CHAIRMAN ANDERBERG: Here.	20	It's short of a quorum, but we
FLETCHER: Mr. Chairman, a quorum of Members	21 su	survived the new tax law, and but Chris and his
physically present in the room has not been	22 st	staff are working on some diversification. We're
constituted at this time. However, I'd like to ask	23 go	going to hear a little bit of that today.
if any Members would like to participate in	24	Sorry this has happened, but probably

14 15 16

10 11 12 13 IFA Public Board Book (Version 2), Page 72

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BRONNER: This is Gila Bronner. I request to

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meeting to order. Will the Assistant Secretary CHAIRMAN ANDERBERG: I'd like to call the

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discussion via audio conference.

Latí	pro	
7	2	

in the next -- probably the next two weeks we'll have

to run through this and get the business done and

Mr. Meister?

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another meeting to follow up with this.

So we'll try

Again, I just wanted to thank all of MEISTER: Thanks, Mr. Chairman.

the Members of the Authority who were able to make A number of you have traveled some distance. ŗţ.  $\infty$ 

work and travel engagements were wholly unexpected cancelations this morning due

we do appreciate everyone's volunteer participation and us by surprise, but and took

Zeller will indicate, with respect to the Projects and Chairman as Chairman Horne

and Resolutions, these were covered in detail at the earlier Joint Meeting, and so I would suggest that

those not be presented again. 17

provide a public venue to inform the Members of the However, the Open Meetings Act does

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Authority and the general public as to financial

issues and organizational items, and so I would

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suggest that we proceed with that

having a quorum, and then we will reconstitute at

There will be Minutes despite not

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er time, as schedules permit, to approve the

jects.

We don't consider CHAIRMAN ANDERBERG: Okay.

the Minutes, or just go ahead and

MEISTER:

CHAIRMAN ANDERBERG: Just go ahead and --

So the next agenda item would be FLETCHER:

Due to a lack normally Consideration of the Minutes. We can ask of quorum, we cannot approve the Minutes.

to make any additions, does anyone wish at this time,

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or corrections to the Minutes from

meetings: November 9th, November 30th, and

12 13 14 15 16 17 18

December 14th, 2017.

(No response.)

FLETCHER: Okay. Hearing none, these will be

consideration in our next meeting of the Board. for

Moving forward, next agenda item would

be Presentation and Consideration of Financial

рe Reports. Again, due to lack quorum we will not 19

voting after Six's presentation.

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CHAIRMAN ANDERBERG: Ms. Granda, if you want to

present, please.

GRANDA: Good morning, everyone.

Due to the short time from January 1st

10 디 12 13 14 15 16 18 IFA Public Board Book (Version 2), Page 73

Our total monthly net loss for January Our total annual expenses equals \$1.8 operating expenses of \$350,000, which was higher by is \$23,000, which was driven by lower than expected This is mostly driven by a reduction in In January, the Authority recorded million, and are \$478,000 or 20.8 percent below \$41,000 from the budgeted amount of \$309,000. variance is due to a slight increase in the spending on professional services and the monthly budget of \$241,000. employee-related expenses. professional services. budget. 10 11 13 12

Our General Fund continues to maintain driver of the annual positive bottom line continues to be the level of overall spending at 20.8 percent below budget as well as an increase in closing fees and administrative fees, mainly due in the month of a strong balance sheet with a total of net position 18 19

of \$58.9 million and unrestricted cash and

mentioned before, is \$1.8 million. Again, the major

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Our total annual net income, as

closing fees.

14

We serve the 7-County Region. My background, I'm a water resource strategist, urban planner, and adjunct instructor at local governments on water projects that highlights the State Revolving Fund and that the Authority was introduce Daniella [sic] Gallet. She is a manager She will MS. DANIELLE GALLET: Am I supposed to be at presenting the Drinking Water 1-2-3, a guide for Good morning, everyone. I want to thank you for having me here today. My name is So at this time, I would like to Danielle Gallet. I work for the Metropolitan with the Metropolitan Planning Council. Planning Council, which is a nonprofit. With that, Danielle? MS. DANIELLE GALLET: Got it. (No response.) MEISTER: Yes, please. Good.

This

after this as well -- is Drinking Water 1-2-3.

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1 interactive version that has a resource guide for staff to go and look at technical documents for some 3 of the practices that we outline in this. 4 I want to draw your attention to the 5 opening flap. We are most grateful to the Illinois 6 Finance Authority for your sponsorship and 7 partnership in the creation of this free resource for this region. We could not have done it without the 8 sponsorships, and we're grateful and thank you for

on improving what I call the front end of that fund. we worked with the State Revolving Fund excuse me -- IEPA and the comun- -- municipalities grateful to Illinois Finance Authority in working partnership that has been so fruitful and we're we had a launch event. with IEPA to make sure that back end of how we and we were really So the customer relationship between IFA -themselves. And we're thrilled to see the to have IFA there connecting the dots. Chris was there and spoke, Last week, previously, 12 13 14 15 16 17 18 11 19 20

availability for the multitude of infrastructure

and make sure that there's low interest loan

Is anybody doing this for downstate

13

our drinking water.

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is very useful. And I think that we'll probably work setting issues in one compressed authoritative format with our relationship to make this available to local GOETZ: Are we going to find somebody to do it? have shown sustained interest over time as statewide citizens. And I think that a lot of what is in here think, as Danielle indicated, having everything from online in an easily updated format, I think that we They've done two of -- two other ones three -- on planning, retail, and housing. And I Metropolitan Planning has a northeastern Illinois MEISTER: But -- but what are hoping, again, of these, which was what caught our attention --But Danielle and Mary Sue Barrett could probably work together with the Municipal environmental issues and health issues to rate the advantage of having this League or other statewide actors. Uh-huh. I know. MEISTER: Not yet. regional focus. MEISTER: communities? GOETZ:  $\infty$ 10 12 13 14 15 16 17 18 11 19 20

governmental citizens across the state

from the City of Chicago through the Northwest

15

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colleague's question here, I go through this as a lot Carroll County, and all the little, teeny towns there water structure and infrastructure, trying to figure et cetera, et cetera. They're adjacent to or in the middle of rural farm communities, so you talk about And so in terms of water supply, our communities in northwest Illinois who's getting it But what I'm of just plain common sense rules that apply across getting dinged by the Illinois EPA for inadequate focus is somewhat different than a small town of finding -- I also have a second property out in the IML Suburban Municipal Joint Action Water Agency. out how to fund waste water treatment plants, That being said, to go to my to suggest -- good distribution. Yeah. JAWA. MS. DANIELLE GALLET: Yes. the state, and I was going MS. DANIELLE GALLET: MS. DANIELLE GALLET: Or JAWA. from their own wells. JURACEK: JURACEK: JURACEK: being a --

fertilizer runoff and everything else

JURACEK: And we get our potable water supply

This looks like it's a great

JURACEK:

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would suggest, again, going through the IML, and then So I rural areas, they don't have anything other than the JURACEK: Our property happens to be on a well, subject to the same requirements that a big city is. But I think the issue is out in those like Chadwick or Mount Carroll or Savanah can look water treatment plant if they establish some sound reenforcing it with the IEPA, because I know those you know, we've got all of our permitting and licenses and our septic field and everything else. these things and perhaps reduce the cost of their here, and I think that to the extent a small city MS. DANIELLE GALLET: Yeah. I couldn't have οĘ There's just a wealth of knowledge But these little towns are trying to -- they're to help dispense the information. dollars, and I have no idea how the residents of millions of those towns are going to pay for that stuff. JURACEK: And that's very difficult. DANIELLE GALLET: Yeah. towns are spending tens MS. DANIELLE GALLET: Yes. processes there. really, little IML, and,  $^{\circ}$  $^{\circ}$ 4 Ŋ 9  $\infty$ 9 10 디 12  $_{\rm J}^{\rm S}$ 14 15 16 17 18 13 20 21 22 23 24

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put it better.

Thank you for your time, and thank you Illinois Rural Water Association will be another -think Brad asked me earlier, and I was busy working And thank you, Danielle. Gary wasn't able to come over and talk with me, but I know -- I spoke to him yesterday and he speaks very highly of resource, and I would assume that you have engaged your work that you did, and it is very interesting people from JAWA and other Joint Water Agencies as Paul May actually And I know, for example, downstate, I'm not really sure whether Kevin 9 MR. KEVIN BRYANT: I'm here. I'm sorry. on something as I listened in, but I am here MS. DANIELLE GALLET: Yes. one of the advisors on this. Yes. Good. hearing everyone's comments. MS. DANIELLE GALLET: Thank you. Bryant is on the phone Great. JURACEK: GRANDA: GOETZ: for your -speak. well. Was  $\infty$ 10 12 13 14 15 16 17 18 19 24 11 20

great entity that we use to try to help these

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So we to draw spent the federal grant money first, and that's why Added up with \$588.7 million of project funds that We finished all the clean water funds by May 10th of 2017, and the drinking probably -- primarily slower because we had provide state match funds with that bond sale. those drinking water funds go a little longer water funds were done by October 18th, 2017. We did the sale in September September 12th of 2016. disbursed. Were 10 11

We're projecting at And we are just, into premium, and after issuance cost, provided is 640 one year to the date later, we did As of January 31st, we've disbursed 39 the current rate that those will last us well you know, only five months into disbursing And then on September 12th, another \$560- -- and \$25,000 bond sale. or \$661,355,000 of project costs. percent of those funds already. July, August time frame. ironically, funds. 12 13 14 15 16 17 18 19 20 21

State FY17, the combined programs issued \$914 million you've done in working with us has allowed us

So I just want to reiterate that what

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MR. KEVIN BRYANT: Good. Thank you.

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And in State FY18

worth of loans across the state.

forward to hopefully doing more State Revolving funds quality in Illinois. And so I just want to thank the detail Authority, and it does great things for the state of We are slowing down our program a little bit on the governments to do construction projects to -- sewer continuing to leverage over the next several years. they are going to issue over \$800 million in loans this loan program do a lot more than what we could billion worth of loans to allow communities, local Illinois Finance Authority's assistance in helping Anderberg. I just want to thank you for your work So in the two-year time period, we've issued \$1.7 drinking water side, but it's a continued program we'll be continuing to work with with the Finance the water repayment stream. and your partnership with the IFA, and we look -- I could go in -- over in more CHAIRMAN ANDERBERG: Kevin, this is Eric So I don't know if there's any and drinking water projects to improve but if it will help you understand, have done just with our normal questions or Illinois.  $\sim$ Ŋ 9  $\infty$ 10 12  $_{\rm J}^{\rm S}$ 14 15 16 17 18 13 20 21 22 23 24 11

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And I just did want to mention that in participants from the sale - from the bond sale from presentation, but we will not be voting due to lack we've executed five small purchases to support the From the Procurement Report, you see Authority operations. Within that, there are two exempt contracts listed on the Procurement Report, and those are going to be addressed, I believe in FLETCHER: Next on the agenda is the Monthly Thank you. your manila folders, there is a listing of the the Series 2016 and then what's currently for we will hear Good morning, Mr. Chairman and CHAIRMAN ANDERBERG: All right. CHAIRMAN ANDERBERG: Thank you. Procurement Report, which again, GRANDA: Thank you, Kevin. Thank you. Members of the Board. FRANZEN: 2017. 10 12 13 14 15 16 17 18 19 1 20

And then the final thing is the

Item Agenda No. 9.

employee benefits and payroll services through May

for you in the future

ADP Total Source Agreement is now executed for

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to use the will be talking about the New American Infrastructure approving and confirming various procurement matters come back to the Board at a to -- at a future, to be Tab No. 9 in your book is a resolution discussed at the Joint Committee this morning would I do want to quickly, for the benefit present up to speed. And then there are two items information of the Board Members and the Authority. We do have a guest, Ray Kljajic, who we will including No. 1, a contract with the firm of Baker General Counsel Weber is available to discuss the Ø % Open Meetings forum to bring the Members that Hostetler and The Crypsis Group. On that one, of the Authority Members and for the public, Again, given the quorum issue, would anticipate that the projects that were on them, but I do want Model that will come under Other Business. Again, subject matter and discussion only for the three substantive resolutions. scheduled meeting for voting on. to vote Other Business. 10 12 13 14 15 16 17 18 11 19 20

details of that issue with the Members. There is a

the Agenda.

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MEISTER: Thank you, Mr. Chairman.

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presentation.

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confidential memo in your packets and we can do that

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outside the Open Meetings format. But when the Board Both of those, I have entered lawyer involved went to Barnes Thornburg. And again, An Amendment -- No. 5, an amendment to Procurement matters which supplement Terry Franzen's reconvenes, we will be seeking under an anticipation into those contracts and those folks have been under contract for information services and support. Again, we've the contract with Catalyst, our outside IT vendor, personal services contract with Kathy Lydon; for existing legal contract from Polsinelli and the of litigation powers of the Procurement Code to I can take any questions on these And finally, 6, an assignment of executed that, and this will memorializing and to memorialize this would be to memorialize and ratify that. 2, as Six had mentioned, a approve those or to ratify and confirm those services ratify those contracts by the Authority. policy matters, a personal Again, this would be with Janella Kaczanko. No. ratifying that. contracts payroll. federal

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treasurer. The duties of the Treasurer are set forth and -- Brad Fletcher and Mari treasurer of the Authority. That is -- it requires and also supplement that with Ryan Oechsler, is my recommendation, and then there was a memo in the Authority, or in the manila packets, that next an Assistant Secretary and continues to serve, as Board appoint Brad Fletcher, who has ably served Seeing none, finally, Agenda Item recommendation that the Board appoint Elizabeth our General Counsel, as Secretary of the for some time with two Moving on to an Agenda Item 10. Associate General Counsel, and he would be Fletcher would remain as Assistant Secretaries. Board vote, but it is our recommendation that Assistant Secretary. And Mari Money and Brad 11, we have gone for some time without a time that the Board reconvenes that it's our So I will take any questions. (No response.) (No response.) We have gone Assistant Secretaries, MEISTER: MEISTER: Authority. Weber, 10 12 13 14 15 16 17 18 19 1 20

in the Resolution, but it is additional check

your resolutions regarding the New American

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signatory as well as working with Six on some of the

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commentary on water and sewer that's been shared here you know, we've worked very closely with state But in those Well, that was the nicest way for cop-down like many other countries, and especially American finance, public finance. Lyle and I were Infrastructure Model that I think it has specific and local government and anybody that understands Now, I've been a merchant of debt governments, application to the future of the Authority, the I was very heartened, this -- the in that -- and working a lot here in Illinois, up the central region, which is down to Texas, future of infrastructure and financing in this salking. It's a bottom-up system, it's not a implications potentially for state and local anybody has ever said "old," but thank you. country and this state, and also positive over to Ohio, down to Kentucky. government public pension obligations. nearly 40 years to state and local when you come to infrastructure. MR. RAY KLJAJIC: Ray? Idaho, years, 10 12 13 14 15 16 17 18 11 19 20

My partner and

today because it tees up the subject.

16 out of 20 years, which people in the industry know to solve a lot of the problems. The two key problems our state and local governments face, nationally partnerships. In the case of Indiana, you know, they They sold it conclusion several years ago that debt was not going the first page of our presentation We were number I who head- -- my partner headed Citigroup's Public the bidder -- the winning bidder had to put another decide who's going to pay. And generally speaking and here in Illinois, particularly, is underfunded It's a lack of political will to So Mayor Daley and Mitch Daniels did \$3 and a half billion, combined it with state debt we'll always outline to folks is that our problem for \$3.8 billion. They put another \$700 million pensions and a growing infrastructure gap as far \$700 million into the road. Mitch Daniels took But we came to the some wonderful things with P3s, public-private It's not a lack nad \$200 or \$300 million worth of debt. that's where the rubber hits the road. Finance practice for over 20 years. that's a pretty major feat. isn't the lack of money. And financing tools. investment.  $\sim$ Ω 9 [~  $\infty$ 9 10 12 13 14 15 16 17 18 13 20 21 22 23 24 11

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government add up to about \$7 trillion and the rating the metrics that they're using are liability-driven; country add up to about -- for state and local State and local government get and funded a ten-year, \$10 billion capital program the State. So I mean, hard pressed to drive that's a great story, but the debt and pensions are taking a really hard look at that. anywhere in Indiana and not see a road under So that's -- you know, that's credit for their hard assets. no credit. construction for 10 12

Nobody really has dollars of assets that government's not getting any for accounting purposes market value is oest estimate is that on the books the assets are Brookings just published a great a good handle on that. So there's trillions of books of state and local government, the, you The anywhere from \$10 to \$25 trillion. only worth about \$3 trillion. book on hidden assets, and credit for 13 14 15 16 17 18 19 20

Now, granted, certain assets you can't get credit for. Your regular streets that you can't toll or tax are one thing, but the revenue-producing

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\$50 for the city. All the other communities, there's the alarm, because I think the finance community for There's no easy solution for this, but other communities like yours that have fairly large you're talking very action to solve theirs, and then you have all these communities in Illinois, you Chicago that's going to -- you know, has taken some So if you look at the state with its as a group, owe \$30 You have communities, like the mayor's, own Water and So in Illinois, \$200 for the state, billion, which is an astronomic amount of money. one or the other. We're not advocating pension funds in Illinois, so let's call it A lot communities smaller than Illinois -- almost all you last 15 years has been arguing that reform was funds are Police and Fire. \$200 that they don't know how to solve. 325 communities. So fire/police pension funds unfunded of each. most of those pento the bottom of that list, And they, communities have one let's make it simple, of 325 communities. that list represent the [sic]. Well, those pension Sewer or needed. rural  $\infty$ 10 12 13 14 15 16 17 18 11 19 20 21

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And Chris handed out

that unfunded liability down.

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our say, \$500 it's not only the million, and their Water and Sewer assets are worth and part of that But basically, if you were to look a community -- and this is not -- this is one of We need to fix that part of it to the \$200 million, and you transfer that asset to a lot of infrastructure. larger communities, but by no means large, that has an unfunded liability of, quick one-pager on how that would work. But as we counseled, part of that value, pension funds that have trouble. give counseled folks to our bridges, pension funds, pension fund 10 12 13 14 11

argument we had in Indianapolis, a AAA community that Now, that you think some people are of water, sewer revenues stay on sewer, gas stays on that was an was short of money for infrastructure. But they decided they had a water utility, they had a gas value to -- goes to new infrastructure, both at utility level as well as at the municipal level. the mind that, you know, water revenues stay on gas, electric stays on electric. And 15 16 17 18 19 20

util- -- I mean, a water utility and sewer utility,

out of this and that they need to look at how to take

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these precious assets, public assets, keep them in

the public domain, which is public pension funds, for

the benefit of the public. And that's -- that's

basically the core essence of this.

The Administration -- the Trump

Administration's going to be rolling out an

infrastructure plan on Monday, at least it's alleged

to be coming out on Monday. It's going to be heavily

weighted towards communities that can raise local

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weighted towards communities that can raise local
resources to match federal resources. It's going to
be heavily ma- -- it's going to have a nice, huge
rural comun- -- component. Sorry.

But it's going to have a large rural component. Rural communities are least equipped to

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16 compete for federal grants, and having an 17 organization like yours helping Illinois rural

18 communities compete for that money will give us a

step -- much better step than, say, Iowa that doesn't have something like that, that has similar needs.

In New Jersey, one of the reasons

they're pushing this is 90 percent of their

compliance problems in New Jersey are with

municipally-owned utilities. So last year they

this because they know that they can't tax their way

That's not -- that's okay.

MR. RAY KLJAJIC:

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We have a small there, though, you had a marketplace for electric -electricity is not like water, you know? ComEd, for ψO have other entities to help us with reliability and You know, it's portion of our village served by them. Their rates example, is part of PJM. It's 13-state region and JURACEK: Illinois-American Water has a lousy generation was deregulated and became competitive, all of that. Water, in many cases, is very local. and there was the issue of do ratepayers take the the market value as some sort of are much higher than the Village rates and their of this, for me, is reminiscent of when electric risk or does the marketplace take the risk. And So I think that would be difficult. And somehow, though, I also heard Commonwealth Edison and Exelon Corporation, and to meet your pension fund obligation, It struck reputation in northeastern Illinois. quality of service is in the tubes. So my working career the infrastructure assets to use somehow trying to collateralize that's where I'm very confused. really bad. 10 11 12 13 14 15 16 17 18 19 20

We happen to get ours from Lake Michigan, but in the

I have to tell you, Illinois-American

So I would caution in any discussion

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western suburbs, they get it from wells or, you know,

I think this is the very beginnings is the -- they represent a trillion dollars of assets this morning. I just bring that pension funds as a group want to invest five percent knows -- you know, Chris was kind enough to join us organized a group of 20 public pension funds, which JURACEK: And you know what, we don't need to MR. RAY KLJAJIC: I would call it an advanced under management. They all want to increase their MR. RAY KLJAJIC: Because, I mean, as Chris picture. I don't see that all the parties are something, you know, where we can get a fuller in Washington a couple weeks ago, and we have with the legislator that you'd be talking to engaged at the table at this point in time. legislator at least who used to be a mayor Let's Sure. MR. RAY KLJAJIC: JURACEK: Uh-huh. debate this all out up as a caution. of a discussion. beginning.

MR. RAY KLJAJIC: The best infrastructure for

of their assets in infrastructure.

Uh-huh

JURACEK:

them to own is public infrastructure because it's the

could -- from the State standpoint, you know, from funding. You know, we're putting more money in every MR. RAY KLJAJIC: From the State standpoint, if taking care of, you know, granted, Illinois, and you you And I see plenty of legislation where it But there's Decatur, Joliet, Peoria, MR. RAY KLJAJIC: -- of those communities and exempts counties of 3 million or more residents, northeast Illinois being well served by many and said, you know, we all just talk about Illinois, This is very interesting because, year, and our percentage funding is going down. If you look at the books the Governor's Office and the legislators, just obviously, we're going in the tubes on pension -- operating opportunities or you have a multi-prong solution. -- need to look at MR. RAY KLJAJIC: I can --And Quad Cities, Rockford. RAY KLJAJIC: MR. RAY KLJAJIC: having scale. JURACEK: JURACEK: JURACEK: JURACEK: so you --10 11 12 13 14 15 16 17 18 19 20

those smaller communities, you will be aghast. mean, the law was written because these small Association --

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communities, we have 650, you know, 7- -- 671 pension

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own track with the legislature and the Governor's They are all being -- this is Chris, you know, and I have known each on We Intergovernmental Cooperation Act, which there's a lot of support to do, or do we do something better JURACEK: That's not enough. You need to be We are -- we're going makes -- there's two ways of doing legislation. MR. RAY KLJAJIC: The legislation probably Let me just step back. -- and the either do -- amend the Intercoopother for a lot of years. -- to IME. Office and communities. MR. RAY KLJAJIC: MR. RAY KLJAJIC: MR. RAY KLJAJIC: JURACEK: Uh-huh. Yeah in the process. JURACEK: JURACEK: talking -all ω 10 1 12 13 14 15 16 17 18 19

and grander and get IFA involved because you already

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are doing the State Revolving Loan Fund Program.

you already have natural connectivity.

So the question is do we, you know,

partner together and take advantage of that

well engaged with all those parties. Again, we've

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thing, but I'm just bringing this -- I'm bringing up been doing legislation and finance in the state for nature -- I mean, if you read the Brookings book, I mean, the -- half the book is criticizing how many Barrington, was our Northwest Municipal Conference all the "yeah, buts" that you're going to hear if think your Authority can cut through some of that government in the United States are by their very there's a dozen, that's a win. From the Illinois complexity, but nonetheless overlapping units of So we're all trying to do the same We appreciate the complexity. you Sanguinetti's report; Karen Darch, the mayor of RAY KLJAJIC: From our standpoint, if JURACEK: I mean, we're well aware of, know, governors -- or Lieutenant Governor don't engage all the parties into this. And Illinois has the most. We have 7,000. units of local government we have. representative in that effort. MR. RAY KLJAJIC: Yeah. long, long time.

Board of Investments, a dozen communities doing this

We're

no.

MR. RAY KLJAJIC: And so, I mean,

It's not like, you know, viewed as a patronage haven. and then folding up some of the smaller units around American Water, you know, all these folks, they have We just I mean, my best speech is \$400 went -- \$450 went to ratepayers. That is what MR. RAY KLJAJIC: I mean, if you don't do what Rahm Emanuel doubled the water rate in Chicago and JURACEK: We got a five percent rate increase that's a win right there. Northeast Illinois can American Water is trying to do. The problem with \$900 and utilities together. \$450 went to infrastructure; million. That's a AAA community, well respected. then put a 30 percent tax to address the pension Inflation indexed it, and Decatur, around Joliet, around the Quad Cities, that, \$900 million of synergies of combining three We've told him too. Indianapolis did -- I mean, think about it. JURACEK: And he doubled our rate too. problem. I think we can do better than Well, I mean -you're welcome to tell Rahm I said it. renegotiated our contract with them. whatever it wants to do. MR. RAY KLJAJIC: KLJAJIC: oh, no. MR. RAY cap too.  $\sim$ Ŋ 9 ~  $\infty$ 9 10 12 13 14 15 16 17 18 13 20 21 22 23 24 11

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Aurora, so they don't have to level property taxes as that your -- immediately, your cost of money's going Instead, they're getting a dividend on a good portion of that equity that's in their pension fund. Here, we're talking about the pension And to -- if they buy you, they're going to buy you and better -- you know, the other big problem with most going to go from 4 percent debt to 50 percent at 9 So you're so theswallow in a -- just a quick introduction, but the back to Joliet, S 10 percent on equity, and then taxable debt, you So that's -- I mean, it was a lot percent. notion is not to impact your rates other than know, call it 5 or 6 percent on taxable debt. 0 equity They're tax-exempt, tax-exempt, go to a 50/50 debt-to-equity structure. component's only going to be 25 or 30 on equity goes and will stay tax-exempt market funds taking it over. The debt of that return stay in the entities. to go up much. 10 12 13 14 15 16 17 18 19 11 20

atilities in all these reports. Nobody wants -- none

of these communities is underinvestment in the

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they don't want to pay for depreciation. I mean --

of these communities want to raise their rates and

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us

The cost of money is key; that's the -- that's a deal

killer. If you walk in and say  $1\,{}^{t}m$  going to take your cost of money from four percent to six and a

percent on a capital-intensive asset, they're

half

public pension funds, they don't trust KKR as much

MR. RAY KLJAJIC: There -- it's about the governance and the cost of money. People trust

MR. RAY KLJAJIC: Well, it's labor.

GOETZ: Yeah, right. Yeah.

GOETZ: Well, Ullico's private.

So -- and the

we're private -- if we're public pension fund money. told know, I know they're from Australia, but they used You know, I've met with the nationally they will go fight it if it's private. GOETZ: Well, it's not though. I mean, you Oklahoma, and they tell me if I show up with any And they're a firm no if pensions, it's a different story. AFSCME has If you're -- if we're public pensions Yeah. foreign money, I'm out. MR. RAY KLJAJIC: national AFSCME folks. MR. RAY KLJAJIC: Uh-huh. GOETZ: mostly --Ŋ  $\infty$ 10 11 12 13

asking, like, what are you talking about? And you're

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and in particular, we did for The Moorings, which is And I Does anyone want to make a public comment JURACEK: I just wanted to bring up, from time just wanted you to know that one of the investments to time we approve projects for Presbyterian Homes, MR. RAY KLJAJIC: Absolutely. Much preferred we approved was for The Highlands, which is their know, we -- it's a one-stop shopping for us. Authority would be the obvious issuer, correct? Is there any public in Arlington Heights, right next door to me. CHAIRMAN ANDERBERG: Anything else? The author-CHAIRMAN ANDERBERG: Thank you. Thank you. comment Yes. FLETCHER: Public comm-JURACEK: Mr. Chairman? CHAIRMAN ANDERBERG: CHAIRMAN ANDERBERG: CHAIRMAN ANDERBERG: Public MR. RAY KLJAJIC: before the Board? comment? You  $\infty$ 10 12 13 14 15 16 17 18 19 1 20

Friday. So it's nice to see things from financing

all the way to ribbon cutting. It's a beautiful

facility. The money went to a good place

forward for new investments, and the Finance

assisted living, and we broke the ribbon on it on

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he reported in shorthand the proceedings given at the
                                                                                                                                                   true and correct transcript of his shorthand notes so
                                                                                  says that he is a Certified Shorthand Reporter, that
                                                              Brad Benjamin, being first duly sworn on oath,
                                                                                                                            taking of said hearing, and that the foregoing is a
                                                                                                                                                                       taken as aforesaid and contains all the proceedings
                                                                                                                                                                                           given at said Illinois Finance Authority Meeting.
                                                                                                                                                                                                                                                                               Certified Shorthand Reporter
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STATE OF ILLINOIS
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                                                                    CHAIRMAN ANDERBERG: Okay. I guess that brings
                                                                                                               contingent on everybody's schedule, when we can have
                                                                                         our meeting to a close. We will notify everyone,
                                                                                                                                                                                                          (Which were all the
                                                                                                                                                                                                                                 proceedings had.)
CHAIRMAN ANDERBERG: Thank you, Arlene.
                                                                                                                                                                                    FLETCHER: The time is 10:50 a.m.
                                                                                                                                        a quorum over the next two weeks.
                                            (No response.)
                      Any other?
                                                                                                                                                              Thank you.
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160 North LaSalle Street Suite S-1000 Chicago, IL 60601 312-651-1300 312-651-1350 fax www.il-fa.com

Date: April 10, 2018

To: Eric Anderberg, Chairman Lerry Knox

Gila J. Bronner Lyle McCoy

James J. Fuentes George Obernagel Michael W. Goetz Terrence M. O'Brien

Neil HellerRoger PooleRobert HorneBeth SmootsMayor Arlene A. JuracekBradley A. Zeller

Subject: Minutes of the February 15, 2018 Special Meeting

Dear Members of the Authority:

Please find enclosed the Report of Proceedings prepared by Sullivan Reporting Co. (the "Minutes") in connection with the special meeting of the Members of the Illinois Finance Authority (the "Authority"), begun and held at the Michael A. Bilandic Building, 160 North LaSalle Street, Suite S-1000, Chicago, Illinois 60601, on the third Thursday of February in the year 2018, pursuant to the provisions of Section 801-25 and Section 801-30 of the Illinois Finance Authority Act, 20 ILCS 3501/801-1 et seq. of the State of Illinois (the "Act").

To aid in your review of the Minutes, please reference the following pages and line numbers for corresponding sections of the respective meeting's agenda:

## ILLINOIS FINANCE AUTHORITY SPECIAL MEETING Thursday, February 15, 2018 9:30 AM

## AGENDA:

- I. Call to Order & Roll Call (page 3, line 1 through page 5, line 9)
- II. Approval of Agenda (page 5, lines 10 through 24)
- III. Chairman's Remarks (page 6, line 1 through page 7, line 2)
- IV. Consideration of the Minutes (page 7, lines 3 through 18)
- V. Presentation and Consideration of the Project Reports and Resolutions (page 7, line 19 through page 24, line 17)
- VI. Other Business

(page 24, lines 18 through 20)

VII. Public Comment

(page 24, lines 21 through 23)

VIII. Adjournment



(page 24, line 24 through page 25, line 18)

The Minutes of the special meeting of the Authority are further supplemented by a summary of the respective meeting's voting record prepared by Authority staff (the "**Voting Record**"), which is also enclosed.

Please contact an Assistant Secretary to report any substantive edits to the enclosures.

Respectfully submitted,

/s/ Ryan Oechsler
Associate General Counsel

Enclosures: 1. Minutes of the February 15, 2018 Special Meeting

2. Voting Record of the February 15, 2018 Special Meeting

APPEARANCES:

ILLINOIS FINANCE AUTHORITY

3 WR. ROGER B. POOLE WR. GEORGE OBENAGE WR. LYLE MCCOY WR. LERRY KNOX 5 WS. ARLENE JURACEK WR. MICHAEL W. GOET 6 WS. BETH SNOOTS WS. GILA BRONNER 7 WR. JAMES J. FUENTE WR. CARETT HORNE 8 WR. TERRY O'BRIEN 10 WR. RICH FRAMPTON, WS. PAWELA LENANC, MS. ELIZABETH WEBEF 12 WS. XIMENA GRANDA, WS. ELIZABETH WEBEF 13 WR. TERRY FRANZEN, WS. ELIZABETH WEBEF 14 WS. XIMENA GRANDA, WS. ELIZABETH WEBEF 15 WS. XIMENA GRANDA, WS. ELIZABETH WEBEF 16 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 17 WS. XIMENA GRANDA, WS. ELIZABETH WEBEF 18 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 19 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 11 WR. BRAD FLETCHER, WS. LIZABETH WEBEF 12 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 13 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 14 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 15 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 16 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 17 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 18 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 19 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 10 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 11 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 12 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 13 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 14 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 15 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 16 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 17 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 18 WS. YIMENA GRANDEN, WS. ELIZABETH WEBEF 18 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 18 WS. XIMENA GRANDEN, WS. ELIZABETH WEBEF 18 WS. XIMENA GRANDEN, WS. YIMENA GRANDEN, WS. YIMENA GRANDEN, WS. XIMENA GR	SPECIAL MEETING OF THE MEMBERS	0	MR. ERIC ANDERBERG, Chairman MR. BRADLEY A. ZELLER (via audio conference.)
MR. GEORGE OBENNAGE  MR. LYLE MCCOY  MR. LERRY KNOX  5 MS. ARLENE JURACEK  MR. MICHAEL W. GOET  6 MS. BETH SNOOTS  MS. GILA BRONNER  7 MR. JAMES J. FUENTER  MR. ROBERT HORNE  MR. ROBERT HORNE  MR. RERRY O'BRIEN  10 MR. RICH FRAMPTON,  MS. PAMELA LENANE,  MS. ELIZABETH WEBEF  12 MS. XIMENA GRANDA,  MR. CHRISTOPHER B.  13 MR. TERRY FRANZEN,  MR. GRANDA,  MR. RYAN OBCHSLER,  14  15  16  17  18  22  23  23	9:30 a.m.	m	
4 MR. LYLE MOCOY MR. LERRY KNOX 5 MS. ARLENE JURACEK MR. MICHAEL W. GOET 6 MS. BETH SMOOTS MS. GILA BRONNER 7 MR. JAMES J. FUENTE 8 MR. TERRY O'BRIEN 9 ILLINOIS FINANCE AUTH 10 MR. RICH FRAMPTON, MS. PAMELA LENANE, 11 MR. BRAD FLETCHER, MS. ELIZABETH WEBEF 12 MS. XIMENA GRANDA, 14 MR. RYAN OECHSLER, 15 MR. RYAN OECHSLER, 16 17 MR. RYAN OECHSLER, 16 17 MR. RYAN OECHSLER, 17 MR. RYAN OECHSLER, 18 18 18 18 18 18 18 18 18 18 18 18 18 1			MR. GEORGE OBERNAGEL (via audio conference.)
MR. LERRY KNOX  5 MS. ARLENE JURACEK  MR. MICHAEL W. GOET  6 MS. BETH SMOOTS  MS. GILA BRONNER  7 MR. JAMES J. FUENTIE  MR. ROBERT HORNE  9 ILLINOIS FINANCE AUTH  10 MR. RICH FRAMPTON,  MS. PAMELA LENANCE,  11 MR. BRAD FLETCHER,  MS. ELIZABETH WEBEF  12 MS. XIMENA GRANDA,  MR. CHRISTOPHER B.  14 MR. TERRY FRANZEN,  15 MR. TERRY FRANZEN,  16 MS. ZIMENA GRANDA,  17 MR. RYAN OECHSLER,  18 15  19 22  21 22  22 22  23 23		4	
5 MS. ARLENE JURACEK MR. MICHAEL W. GOET 6 MS. BETH SMOOTS MS. GILA BRONNER 7 MR. JAMES J. FUENTE 8 MR. TERRY O'BRIEN 10 MR. RICH FRAMPTON, MS. PAMELA LENANE, 11 MR. BRAD FLETCHER, MS. ELIZABETH WEBBE 12 MS. XIMENA GRANDA, MR. CHRISTOPHER B. 13 MR. TERRY FRANZEN, 14 MR. BRAD FLETCHER, 15 MS. LILABETH WEBBE 16 MS. XIMENA GRANDA, 17 MR. TERRY FRANZEN, 18 MR. TERRY FRANZEN, 19 MR. TERRY FRANZEN, 11 MR. BRAD FLETCHER, 11 MR. BRAD FLETCHER, 12 MS. XIMENA GRANDA, 14 MS. CHRISTOPHER B. 15 MS. XIMENA GRANDA, 16 MS. ZIMENA GRANDA, 17 MR. TERRY FRANZEN, 18 MR. TERRY FRANZEN, 19 MR. TERRY FRANZEN, 11 MR. BRAD FLETCHER,	EEDINGS had at the Special		
MR. MICHAEL W. GOET  MS. BETH SMOOTS  MS. GILA BRONNER  MR. JAWES J. FUENTE  MR. ROBERT HORNE  MR. ROBERT HORNE  MS. PAMELA LENANCE AUTH  10 MR. RICH FRAMPTON,  MS. ELIZABETH WEBER  11 MR. BRAD FLETCHER,  MS. ELIZABETH WEBER  12 MS. XIMENA GRANDA,  MR. CHRISTOPHER B.  14 MR. RYAN OECHSLER,  15 MR. TERRY FRANZEN,  16 MR. RYAN OECHSLER,  17 MR. BRAD FLETCHER,  18 MR. TERRY FRANZEN,  19 MR. TERRY FRANZEN,  11 MR. BRAD FLETCHER,  12 MS. XIMENA GRANDA,  13 MR. TERRY FRANZEN,  14 MR. BRAD FLETCHER,  15 MS. ZIMENA GRANDA,  16 MS. ZIMENA GRANDE,  17 MR. RYAN OECHSLER,  18 MR. TERRY FRANZEN,  19 MR. TERRY FRANZEN,  11 MR. BRAD FLETCHER,  20 MS. ZIMENA GRANDE,  21 MR. TERRY FRANZEN,  22 MR. TERRY FRANZEN,  23 MR. TERRY FRANZEN,  24 MR. TERRY FRANZEN,  25 MR. TERRY FRANZEN,  26 MR. TERRY FRANZEN,  27 MR. TERRY FRANZEN,  28 MR. TERRY FRANZEN,  29 MR. TERRY FRANZEN,  20 MR. TERRY FRANZEN,  21 MR. TERRY FRANZEN,  22 MR. TERRY FRANZEN,  24 MR. TERRY FRANZEN,  25 MR. TERRY FRANZEN,  26 MR. TERRY FRANZEN,  27 MR. TERRY FRANZEN,  27 MR. TERRY FRANZEN,  28 MR. TERRY FRANZEN,  29 MR. TERRY FRANZEN,  21 MR. TERRY FRANZEN,  21 MR. TERRY FRANZEN,  21 MR. TERRY FRANZEN,  21 MR. TERRY FRANZEN,  22 MR. TERRY FRANZEN,  23 MR. TERRY FRANZEN,  26 MR. TERRY FRANZEN,  27 MR. TERRY FRANZEN,  27 MR. TERRY FRANZEN,  28 MR. TERRY FRANZEN,  29 MR. TERRY FRANZEN,  21 MR. TERRY FRANZEN,  22 MR. TERRY FRANZEN,  23 MR. TERRY FRANZEN,  24 MR. TERRY FRANZEN,  25 MR. TERRY FRANZEN,  26 MR. TERRY FRANZEN,  27 MR.		ιΩ	
6 MS. BETH SMOOTS MS. GILA BRONNER MR. TAWES J. FUENTE MR. ROBERT HORNE MR. ROBERT HORNE 10 MR. TERRY O'BRIEN 11 MR. BRAD FLETCHER, MS. ELIZABETH WEBER 12 MS. XIMENA GRANDA, MR. CHRISTOPHER B. 13 MR. TERRY FRANZEN, 14 MR. BRAD FLETCHER, 15 MS. LIZABETH WEBER 16 MS. XIMENA GRANDA, 17 MR. RYAN OECHSLER, 16 15 17 MR. RYAN OECHSLER, 18 19 20 21 22 23			
MS. GILA BRONNER  MR. JAMES J. FUENTE  MR. ROBERT HORNE  MR. TERRY O'BRIEN  10 MR. RICH FRAMPTON,  MS. PAMELA LENANE,  11 MR. BRAD FLETCHER,  MS. ELIZABETH WEBER  12 MS. XIMENA GRANDA,  MR. CHRISTOPHER B.  13 MR. TERRY FRANZEN,  14 MR. RYAN OECHSLER,  16 17  18 18  20 21  21 22  23 23		9	
MR. JAMES J. FUENTE MR. ROBERT HORNE MR. TERRY O'BRIEN ILLINOIS FINANCE AUTH MR. RICH FRAMPTON, MS. PAMELA LENANE, MR. BRAD FLETCHER, MR. ELIZABETH WEBER MS. XIMENA GRANDA, MR. CHRISTOPHER B. MR. TERRY FRANZEN, MR. TERRY FRANZEN, MR. RYAN OECHSLER,	to notice, at 160 North LaSalle Street, Suite S-1000,		
MR. ROBERT HORNE MR. TERRY O'BRIEN ILLINOIS FINANCE AUTE MR. RICH FRAMPTON, MS. PAMELA LENANE, MR. BRAD FLETCHER, MS. ELIZABETH WEBER MS. XIMENA GRANDA, MR. CHRISTOPHER B. MR. TERRY FRANZEN, MR. TERRY FRANZEN, MR. RYAN OECHSLER,		7	JAMES
MR. TERRY O'BRIEN ILLINOIS FINANCE AUTH MR. RICH FRAMPTON, MS. PAMELA LENANE, MS. ELIZABETH WEBER MS. XIMENA GRANDA, MR. CHRISTOPHER B. MR. TERRY FRANZEN, MR. TERRY FRANZEN, MR. RYAN OECHSLER,			
ILLINOIS FINANCE AUTH MR. RICH FRAMPTON, MS. PAWELA LENANE, MR. BRAD FLETCHER, MS. ELIZABETH WEBER, MS. XIMENA GRANDA, MR. CHRISTOPHER B. MR. TERRY FRANZEN, MR. RYAN OECHSLER,		00	
MR. RICH FRAMPTON, MS. PAMELA LENANE, MR. BRAD FLETCHER, MS. ELIZABETH WEBER MS. XIMENA GRANDA, MR. CHRISTOPHER B. MR. TERRY FRANZEN, MR. RYAN OECHSLER,		O	ILLINOIS FINANCE AUTHORITY STAFF MEMBERS
MS. PAMELA LENANE, MR. BRAD FLETCHER, MS. ELIZABETH WEBEF MS. XIMENA GRANDA, MR. CHRISTOPHER B. MR. TERRY FRANZEN, MR. RYAN OECHSLER,	10	0	
MR. BRAD FLETCHER, MS. ELIZABETH WEBER MS. XIMENA GRANDA, MR. CHRISTOPHER B. MR. TERRY FRANZEN, MR. RYAN OECHSLER,			PAMELA LENANE,
MS. ELIZABETH WEBER MS. XIMENA GRANDA, MR. CHRISTOPHER B. MR. TERRY FRANZEN, MR. RYAN OECHSLER,	17.	$\vdash$	MR. BRAD FLETCHER, IFA Assistant Vice President
MS. XIMENA GRANDA, MR. CHRISTOPHER B. MR. TERRY FRANZEN, MR. RYAN OECHSLER,			MS. ELIZABETH WEBER, IFA General Counsel
MR. CHRISTOPHER B. MR. TERRY FRANZEN, MR. RYAN OECHSLER,	12	2	
MR. RYAN OECHSLER,			
MR. RYAN OECHSLER,	17	m	
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_	CHAIRWAN ANDERBERG: I'd like to call the	⊣	physically present in the room has been constituted.
C1	meeting to order.	7	At this time, I'd like to ask if any
m	Will the Assistant Secretary please	m	Members wish to attend via audio conference.
Ç#	call the roll?	4	GOETZ: Yeah. This is Mike Goetz. I'm
LC.	FLETCHER: Certainly.	52	requesting to attend via audio conference due to
S	The time is 9:30 a.m. I'll call the	9	employment purposes.
7	roll of members physically present first.	_	FLETCHER: Anyone else?
on.	Ms. Bronner?	00	OBERNAGEL: Yes. This is
0	BRONNER: Here.	0	MEISTER: George? Was that
0	FLETCHER: Mr. Fuentes?	10	OBERNAGEL: This is George Ob yeah. George
	FUENTES: Here.	11	Obernagel requesting to be allowed via audio for
C)	FLETCHER: Mr. Horne?	12	employment purposes.
m	HORNE: Here.	13	FLETCHER: Okay.
₹#	FLETCHER: Ms. Juracek?	14	ZELLER: Brad Zeller requesting to be allowed
LC.	JURACEK: Here.	15	to participate via audio due to work purposes.
S	FLETCHER: Mr. Knox?	16	POOLE: Roger Poole requesting to attend via
7	KNOX: Here.	17	audio conference due to employment reasons.
m	FLETCHER: Mr. O'Brien?	18	FLETCHER: Okay.
0	O'BRIEN: Here.	19	CHAIRMAN ANDERBERG: Thank you.
0	FLETCHER: Ms. Smoots?	20	Is there a motion to approve these
1	SMOOTS: Here.	21	requests pursuant to the bylaws and policies of the
C1	FLETCHER: And Mr. Chairman?	22	Authority?
m	CHAIRMAN ANDERBERG: Here.	23	HORNE: So moved.
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BRONNER: Second.

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FLETCHER: Mr. Chairman, a quorum of Members

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Н	CHAIRMAN ANDERBERG: A motion and a second.	ı	Remarks: I had first, I'd like to
7	All those in favor?	2 than	thank everybody for coming here today. We couldn't
m	(Chorus of ayes.)	3 make	it last week without eight bodies in the $\operatorname{room}$ ,
4	CHAIRMAN ANDERBERG: Opposed?	- 08	and with that, I'd like to take a moment to
ιΩ	(No response.)	5 reme	remember Chicago Police Commander Paul Bauer, who was
9	CHAIRMAN ANDERBERG: The ayes have it.	6 fata	fatally shot Tuesday across the street at the
_	FLETCHER: Mr. Chairman, Members Goetz,	7 Thom	Thompson Center. Commander Bauer leaves behind a
00	Obernagel, Poole, and Zeller have been added to the	8 wife	wife and daughter, and we thank him dearly for his
o	initial quorum roll call.	9 public	ic service and our condolences go out to his
10	CHAIRMAN ANDERBERG: Okay. Thank you.	10 family.	1y.
11	Does anyone wish to make any	11	With respect to today, I'd like to
12	additions, edits, or corrections to today's Agenda?	12 than	thank everyone for taking the time for the Special
13	(No response.)	13 Meet	Meeting. Last Thursday, we attempted to convene and
1.4	CHAIRMAN ANDERBERG: I would like to suggest a	14 we c	we couldn't get a quorum. We have a Message from
15	motion to approve the Agenda.	15 Exec	Executive Director, a Financial Report from Six
16	Is there such a motion?	16 Gran	Granda, and a Procurement Report from Terry Franzen
17	KNOX: So moved.	17 from	from last Thursday, and we also welcomed a guest, Ray
8	FUENTES: Second.	18 Klja	Kljajic, who discussed his "New American
19	CHAIRMAN ANDERBERG: A motion and a second.	19 Infr	Infrastructure Model."
20	All those in favor?	20	And finally, I'll add that Items 1A
21	(Chorus of ayes.)	21 through	ugh 8 of the Project Reports and Resolutions were
22	CHAIRMAN ANDERBERG: Opposed?	22 revi	reviewed by a Joint Meeting of the Tax-Exempt Conduit
23	(No response.)	23 Tran	Transactions Committee and the Direct and Alternative
24	CHAIRMAN ANDERBERG: The ayes have it.	24 Comm	Committee. Each was recommended unanimously for

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Member would like to consider separately.

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not-to-exceed amount of \$86,820. People's State Bank of Newton is purchasing -- is the purchasing bank for First National Bank of Raymond is the purchasing bank requests your one-time Final Bond Resolution approval Does any Member have any questions or farmland including grain bins located in Montgomery Item 1A is a Beginning Farmer Bond request. Staff for Justin Joseph Bergbower, who's purchasing 65.9 FLETCHER: Item 1B is a Beginning Farmer Bond purchasing an undivided 60 percent of 100 acres of Starting with Agricultural Projects, request. Staff requests your one-time Final Bond acres of farmland located in Jasper County in the County in the not-to-exceed amount of \$303,000. Resolution approval for Brett D. Jaeger who is FLETCHER: Hearing none, I'll begin the for this conduit transaction. (No response.) (No response.) wish to make a statement? this conduit transaction. presentation. ω 10 11 12 13 14 15 16 17 18 13 20

Does any Member have any questions or

the University of Chicago.

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Resolution approving the issuance of Illinois Finance Sponsor's preliminary program development feasibility and bank holding companies, and for the purposes set Approval of this Resolution will support the Program Although the December 14th Resolution million and included flexibility for the University Does any Member have any questions or authorized a not-to-exceed issuance amount of \$275 series, for the benefit of certain community banks to issue under a variety of tax-exempt structures, forth in the Resolution in an aggregate principal Does any Member have any questions amount now estimated not to exceed \$250 million. or more Item 4 is a Preliminary Bond the authority to issue taxable bonds was not in one and related due diligence activities. Authority Taxable Revenue Bonds, (No response.) (No response.) to make a statement? wish to make a statement? previously contemplated. FLETCHER: wish ω 0 N 4 ω 0

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FLETCHER: Item 5 is a Resolution delegating

OK

Finance Authority to take steps related to the

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Item 8 is a Resolution approving the Again, this program restructuring, if Authority's product offerings and the corresponding Does any Member have any questions or confirming various procurement matters, including a would attempt to diversify the Authority's product WEBER: Item 9 is a Resolution approving and Does any Member have any questions Illinois Finance Authority to take steps related Again, this program, if successful, restructuring of the Illinois Finance Authority MedCap Program to the Medium-Term Healthcare Program, authorizing the Executive Director successful, would attempt to diversify the offerings and corresponding revenues implementation of the Program. implementation of the Program. (No response.) (No response). FLETCHER: Thank you. wish to make a statement? wish to make a statement? FLETCHER: revenues  $\infty$ 10 12 13 14 15 16 17 18 19 20 11 authorizing the Executive Director of the Illinois

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Or

The Authority contracted with

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contract for legal services with Baker & Hostetler,

web security analysis, and the Authority entered into WEBER: If you have questions on the underlying subject matter of the statement I just gave, I would Does any Member have any questions on recommended the engagement of The Crypsis Group for both contracts from the Governor's Office pursuant Baker & Hostetler for legal representation. Baker Authority staff believe that actions taken to date work with the Governor's Office to ensure that all οĘ Illinois Procurement Code, and has continued No litigation has been filed and The Authority obtained approval such a contract. Crypsis is also covered by O'BRIEN: Yeah. I'd like to understand the Resolution or wish to make a statement? anticipation of litigation exemption as an investigator and potential expert witness. appropriately address this situation. WEBER: Can I just make one O'BRIEN: Go ahead. reporting requirements little bit better the 10 12 13 14 15 16 17 18 19 11 20

suggest that you direct those to me after the meeting

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BRONNER: And I think it really relates more to so I guess if you would like to do that -- because I BRONNER: -- sort of the source of why it would And even though they're members -- and common questions. I think we want to know a little JURACEK: And so I think -- you know, I share the topic of litigation or potential litigation. WEBER: Yes, we could do that. Again, I'm don't think there's any immediate concern here, meeting to have him assist in addressing those JURACEK: I think there's no objection to underlying technological vulnerability as having outside counsel in a closed session. there are very strict rules on preserving WEBER: Okay. We could -- yes? like to bring the outside counsel attorney-client privilege. JURACEK: Understood.

even arise --

JURACEK: My question to Mr. Meister was

closed meeting

MEISTER: And -- and

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-- you need to have the

MEISTER:

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MEISTER: And we would -- we would --

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Elizabeth Weber, General Counsel of the Authority, Oechsler, Associate General Counsel -- Ryan, could The current Assistant Secretaries to the Authority, Brad Fletcher and Mari Money, will JURACEK: You need a vote to come out of it. the Appointment of a Item 10 is a Resolution appointing JURACEK: Perhaps small group meetings with Secretary of the Authority, and appointing Ryan No action can be taken within closed And no -- and you're absolutely less than a quorum might be a way to go too as an additional Assistant Secretary and an Assistant Secretary. Thank you. Any other questions? you stand up and raise your hand? -- roll call vote. Item No. 10, Secretary of the Authority. Thank you. CHAIRMAN ANDERBERG: MEISTER: MEISTER: O'BRIEN: WEBER: correct. session. Yeah.  $\infty$ 10 12 13 14 15 16 17 18 19 11 20

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continue to serve in their roles under authority

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Controller, Six Granda, on dealing and addressing and received. Mr. Fletcher will perform those statutory to note for the record the duties, but at the same time, we will make him a Thank you. In that case, I think checks. And he will become more active with our the co-signator- -- an additional co-signatory on helping to manage our outside investments of an excellent candidate for this job. right. All CHAIRMAN ANDERBERG: I'd like FLETCHER: BRONNER: General Fund.

You want to stay away from me today. arrival of Member McCoy at 9:46 a.m. Lyle. Perfect timing, McCOY: HORNE:

My pass got taken downstairs too. It's been one of

note for the record all the resolutions you're voting on have been provided to you previously in a digital

format as well as physically. Likewise, Summary Reports were previously mailed to you including So I think we all can take a good vote

CHAIRMAN ANDERBERG: With that, I would like to

KNOX: Yes.

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request a motion to pass and adapt the following

STATE OF ILLINOIS

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for coming today. Lyle, thank you. I know it's been

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he reported in shorthand the proceedings given at the
                                                                                                                                                                                  true and correct transcript of his shorthand notes so
                                                                                         says that he is a Certified Shorthand Reporter, that
                                                            Brad Benjamin, being first duly sworn on oath,
                                                                                                                                                     taking of said hearing, and that the foregoing is a
                                                                                                                                                                                                                 taken as aforesaid and contains all the proceedings
                                                                                                                                                                                                                                              given at said Illinois Finance Authority Meeting.
                                                                                                                                                                                                                                                                                                                                                                       Certified Shorthand Reporter
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                            COUNTY OF COOK
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                                                                                                  scheduled meeting will be March 8th, and I'd like to
                                                                                                                                                                                                                                                                    All those in favor?
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        (Which were all the
                                                                                                                                                                                                       A motion; a second?
                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         proceedings had.)
                                                                    The next regularly
                                                                                                                                                                                                                                                                                                                                                                                                       CHAIRMAN ANDERBERG: The ayes have it.
                                    McCOY: The seat's not even warm yet.
                                                                                                                                                                                                                                                                                                                                                                                                                                        Thank you for coming today.
                                                                                                                                                                                                                                                                                                                                                                                                                                                                      FLETCHER: The time is 9:48 a.m.
   a few minutes, but I appreciate it.
                                                                                                                                                                                                                                                                                                                                       Opposed?
                                                                                                                                                                                                                                                                                                     (Chorus of ayes.)
                                                                                                                                                                                                                                                                                                                                                                        (No response.)
                                                                                                                                     request a motion to adjourn.
                                                                    CHAIRMAN ANDERBERG:
                                                                                                                                                                                                                                                                    CHAIRMAN ANDERBERG:
                                                                                                                                                                                                     CHAIRMAN ANDERBERG:
                                                                                                                                                                                                                                                                                                                                     CHAIRMAN ANDERBERG:
                                                                                                                                                                     FUENTES: So moved.
                                                                                                                                                                                                                                     Second.
                                                                                                                                                                                                                                     O'BRIEN:
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# ILLINOIS FINANCE AUTHORITY VOICE VOTE APPROVAL OF REQUESTS TO PARTICIPATE VIA AUDIO CONFERENCE ADOPTED

8 YE	AS		0 NAYS		0 PRESENT
Y Y	Bronner Fuentes	Y NV	Knox McCoy (Added)	Y NV	Smoots Zeller (VIA AUDIO CONFERENCE)
NV	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	Mr. Chairman
Y	Horne	NV	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	NV	Poole (VIA AUDIO CONFERENCE)		

# ILLINOIS FINANCE AUTHORITY ROLL CALL FEBRUARY 15, 2018 AGENDA OF THE SPECIAL MEETING OF THE MEMBERS ADOPTED

12 Y	YEAS		0 NAYS		0 PRESENT
Y	Bronner	Y	Knox	Y	Smoots
Y	Fuentes	NV	McCoy (ADDED)	Y	Zeller (VIA AUDIO CONFERENCE)
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (VIA AUDIO CONFERENCE)		

## ILLINOIS FINANCE AUTHORITY VOICE VOTE

NOVEMBER 9, 2017 MINUTES OF REGULAR MEETING OF THE MEMBERS, NOVEMBER 30, 2017 MINUTES OF THE SPECIAL MEETING OF THE MEMBERS, AND DECEMBER 14, 2017 MINUTES OF THE REGULAR MEETING OF THE MEMBERS ADOPTED

12 YEAS		0 NAYS			0 PRESENT	
Y Y	Bronner Fuentes	Y NV	Knox McCoy (Added)	Y Y	Smoots Zeller (VIA AUDIO CONFERENCE)	
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	Mr. Chairman	
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)			
Y	Juracek	Y	Poole (VIA AUDIO CONFERENCE)			

#### RESOLUTION 2018-0215-AG1A BEGINNING FARMER REVENUE BOND – JUSTIN JOSEPH BERGBOWER FINAL (ONE-TIME CONSIDERATION) PASSED\*

13 Y	EAS		0 NAYS		0 PRESENT
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller (VIA AUDIO CONFERENCE)
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (Via Audio Conference)		

<sup>\* -</sup> Consent Agenda

#### RESOLUTION 2018-0215-AG1B BEGINNING FARMER REVENUE BOND – BRETT D. JAEGER FINAL (ONE-TIME CONSIDERATION) PASSED\*

13 Y	EAS		0 NAYS		0 PRESENT
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	(VIA AUDIO CONFERENCE) Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (Via Audio Conference)		

<sup>\* -</sup> Consent Agenda

#### RESOLUTION 2018-0215-NP02

# 501(c)(3) REVENUE BOND – BHF CHICAGO HOUSING GROUP C LLC (BETTER HOUSING FOUNDATION ERNST PORTFOLIO PROJECT) FINAL (ONE-TIME CONSIDERATION) PASSED\*

13 Y	EAS		0 NAYS		0 PRESENT
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	(VIA AUDIO CONFERENCE) Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (VIA AUDIO CONFERENCE)		

<sup>\* -</sup> Consent Agenda

#### **RESOLUTION 2018-0215-AD03**

RESOLUTION SUPPLEMENTING RESOLUTION 2017-1214-NP02 PROVIDING FOR THE ISSUANCE BY THE ILLINOIS FINANCE AUTHORITY OF NOT TO EXCEED \$275,000,000 AGGREGATE PRINCIPAL AMOUNT OF ILLINOIS FINANCE AUTHORITY ADJUSTABLE RATE DEMAND REVENUE BONDS, SERIES 2017 (UNIVERSITY OF CHICAGO); AND AUTHORIZING AND APPROVING CERTAIN RELATED MATTERS ADOPTED\*

13 Y	EAS		0 NAYS		0 PRESENT
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	(VIA AUDIO CONFERENCE) Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (VIA AUDIO CONFERENCE)		

<sup>\* -</sup> Consent Agenda

#### RESOLUTION 2018-0215-AD04

A PRELIMINARY BOND RESOLUTION APPROVING THE ISSUANCE OF ILLINOIS FINANCE AUTHORITY TAXABLE REVENUE BONDS, IN ONE OR MORE SERIES, FOR THE PURPOSES SET FORTH HEREIN IN AN AGGREGATE PRINCIPAL AMOUNT NOW ESTIMATED NOT TO EXCEED \$250,000,000 ADOPTED\*

13 Y	EAS		0 NAYS		0 PRESENT
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller (VIA AUDIO CONFERENCE)
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (Via Audio Conference)		

<sup>\* -</sup> Consent Agenda

#### RESOLUTION 2018-0215-AD05

# RESOLUTION DELEGATING TO THE EXECUTIVE DIRECTOR OF THE ILLINOIS FINANCE AUTHORITY THE POWER TO DEVELOP AND ADMINISTER A COMMERCIAL PROPERTY ASSESSED CLEAN ENERGY PROGRAM ADOPTED\*

13 Y	EAS		0 NAYS		0 PRESENT
Y Y	Bronner Fuentes	Y Y	Knox McCoy (ADDED)	Y Y	Smoots Zeller
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	(VIA AUDIO CONFERENCE) Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (Via Audio Conference)		

<sup>\* -</sup> Consent Agenda

#### RESOLUTION 2018-0215-AD06

# APPROVING IMPLEMENTATION OF A NEW PARTICIPATION LOAN PROGRAM FOR THE ILLINOIS FINANCE AUTHORITY, AND DELEGATING AUTHORITY TO ESTABLISH POLICIES AND PROCEDURES FOR SUCH PROGRAM WITHIN PARAMETERS ADOPTED\*

13 Y	EAS		0 NAYS		0 PRESENT
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller (VIA AUDIO CONFERENCE)
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (Via Audio Conference)		

<sup>\* -</sup> Consent Agenda

#### RESOLUTION 2018-0215-AD07

RESOLUTION APPROVING THE DEVELOPMENT OF THE ILLINOIS FINANCE AUTHORITY OWNERSHIP AND PROJECT FINANCE PROGRAM; AND AUTHORIZING THE EXECUTIVE DIRECTOR OF THE ILLINOIS FINANCE AUTHORITY TO TAKE STEPS RELATED TO THE IMPLEMENTATION OF THE PROGRAM ADOPTED\*

13 Y	EAS		0 NAYS		0 PRESENT
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	(VIA AUDIO CONFERENCE) Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (Via Audio Conference)		

<sup>\* -</sup> Consent Agenda

#### **RESOLUTION 2018-0215-AD08**

RESOLUTION APPROVING THE RESTRUCTURING OF THE ILLINOIS FINANCE AUTHORITY MEDCAP PROGRAM TO THE MEDIUM TERM HEALTHCARE FINANCE PROGRAM; AUTHORIZING THE EXECUTIVE DIRECTOR OF THE ILLINOIS FINANCE AUTHORITY TO TAKE STEPS RELATED TO THE IMPLEMENTATION OF THE PROGRAM ADOPTED\*

13 Y	EAS		0 NAYS		0 PRESENT
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	(VIA AUDIO CONFERENCE) Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (Via Audio Conference)		

<sup>\* -</sup> Consent Agenda

#### RESOLUTION 2018-0215-AD09

RESOLUTION APPROVING AND CONFIRMING VARIOUS PROCUREMENT MATTERS, INCLUDING (I) A CONTRACT WITH BAKER & HOSTETLTER LLP (LEGAL SERVICES), (II) A CONTRACT WITH THE CRYPSIS GROUP (NETWORK SERVICES), (III) A PERSONAL SERVICES CONTRACT WITH KATHLEEN LYDON (CONSULTING SERVICES), (IV) A PERSONAL SERVICES CONTRACT WITH JANELLA KACZANKO (CONSULTING SERVICES), (V) AN AMENDMENT TO A CONTRACT WITH CATALYST CONSULTING GROUP, INC. (INFORMATION TECHNOLOGY CONSULTING AND SUPPORT), AND (VI) AN ASSIGNMENT OF A CONTRACT (LEGAL SERVICES) FROM POLSINELLI P.C. TO BARNES & THORNBURG LLP ADOPTED\*

13 YEAS		0 NAYS		0 PRESENT	
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller
1	ruentes	1	McCoy (Added)	1	(VIA AUDIO CONFERENCE)
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (VIA AUDIO CONFERENCE)		

<sup>\* -</sup> Consent Agenda

#### RESOLUTION 2018-0215-AD10

## APPOINTMENT OF SECRETARY AND ASSISTANT SECRETARY OF THE ILLINOIS FINANCE AUTHORITY AND MATTERS RELATED THERETO ADOPTED\*

13 YEAS		0 NAYS			0 PRESENT	
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller (VIA AUDIO CONFERENCE)	
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	Mr. Chairman	
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)			
Y	Juracek	Y	Poole (VIA AUDIO CONFERENCE)			

<sup>\* -</sup> Consent Agenda

# ILLINOIS FINANCE AUTHORITY ROLL CALL RESOLUTION 2018-0215-AD11 APPOINTMENT OF TREASURER OF THE ILLINOIS FINANCE AUTHORITY

ADOPTED\*

13 YEAS		0 NAYS			0 PRESENT
Y Y	Bronner Fuentes	Y Y	Knox McCoy (Added)	Y Y	Smoots Zeller (VIA AUDIO CONFERENCE)
Y	Goetz (VIA AUDIO CONFERENCE)	Y	O'Brien	Y	Mr. Chairman
Y	Horne	Y	Obernagel (VIA AUDIO CONFERENCE)		
Y	Juracek	Y	Poole (VIA AUDIO CONFERENCE)		

<sup>\* -</sup> Consent Agenda